



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

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12/15/2005

ADDENDUM #2

BID B05820

BID TITLE: Express Mail Services – MPA 367

OPENING DATE AND TIME: December 21, 2005 at 3:00 pm

This addendum is being issued to address questions that were posed at the pre-bid meeting. The questions and answers are attached.

A handwritten signature in black ink, appearing to read "WJ Anderson", followed by the date "12/15/05".

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**Questions posed regarding RFP# B05820
Express Mail Services**

Companies represented at the Pre-Bid Meeting were UPS and Fedex

Will the State guarantee the levels of business that were stated in the body of the RFP?

No. The State's numbers are estimates based upon information received from User Agencies. We have no system capable of accurately identifying all express mail shipments. This RFP will provide us with a method for tracking and as such will provide us with that information as we move forward.

With this RFP, will the business be shared, or will it be issued or will the highest rated respondent take all the business?

This MPA is designed to incorporate the rates of all respondents who meet the minimum technical criteria in a Master Price Agreement. As such, if your organization meets the minimum score for technical criteria your pricing/discount structure will be incorporated into the agreement. The State will endeavor to identify the most cost effective means of shipment for every package utilizing the rates of all participants.

How will the State address Fuel Surcharges for these services?

The State will once again utilize the most cost effective means of shipping to include the fuel surcharge in our computations.

What rates are to be provided by the potential respondents?

Please provide your published rates for services as of 1/1/06.

What is the payables situation and what is the payment time frame on invoices presented to the State?

We are listing terms of Net 30. Our current financial management system is cumbersome and we do expect some delays in the processing of invoices for the immediate future. Be advised that the new Oracle Financial Management System will be in place for 7/1/06 and should drastically reduce this process time. Be advised that in this RFP, we have also asked if there would be a discount for immediate payment through a Credit Card or some other type of direct payment structure.

How exactly is the cost portion of this submission going to be evaluated?

As stated at the pre-bid meeting, the large majority of packages will be addressed within a 150-mile radius of Providence. As such, we will be weighing the costs for Zone 2 shipments more heavily than Zones 3 through 8. The cost weighting figures as stated in the RFP will remain as posted.