



**Department of Administration / Division of Purchases
One Capitol Hill, Providence, Rhode Island 02908-5855
Web Site: www.purchasing.ri.gov**

3 Jan 08

Addendum #4

LOI # 7051814

Title: Computer Tech Support Services (MPA # 230)

Submission Deadline: 14 Jan 08 @ 12:00 Noon (EST)

- Note that the submission deadline has been extended to allow ample time for all interested parties to review the information contained within this addendum.
- This addendum contains the following information:
 - A summary of the 17 Dec 07 pre-proposal meeting.
 - 55 questions were submitted, via email, in accordance with the terms expressed in this solicitation. Those questions, and the State responses, are posted for review.
- No further questions shall be entertained.

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Administrator of Purchasing Systems

December 17, Pre-Bid / Pre-Proposal Conference

What is deadline?

Answer: The deadline for submission is located on the cover page of this addendum.

What is a tentative letter of award?

Answer: When the list of MPA #230 qualified service providers are determined, each potential service provider will receive a "Tentative Letter of Award". This letter stipulates what documents the selected service provider (s) must provide to the State prior to the issuance of a purchase order. These documents may include such things as a Certificate of Authority, M.B.E. Utilization, Equal Employment Opportunity documentation, Proof of Insurance, etc.

If vendor makes the Health list and not the other, can you do the other?

Ans: No, Which ever list you make you can provide services for. You will have to make both lists to provide services on both.

Are other state agencies allowed to use the vendor?

Ans: Many State Agencies will utilize this MPA, which will be administered by the Department of Administration / Division of Information Technology. Although the Courts are independent by law, they also plan to use this MPA. It is expected that the Courts will interface directly with the selected service providers on the Master Price Agreement. It is also anticipated that these services may also be used by Rhode Island cities / towns/ school departments, who will also directly interface with the selected service providers.

What should be included in rates, expenses, overhead? Will State reimburse expenses?

Ans: Rate is all-inclusive. No reimbursement of expenses.

What is rate for after hours?

Ans: There is no overtime. Some projects may require work to be done in off hours to allow for little or no disruption. The rate does not change. Stated bid hourly rate is the same for off hours as it is during standard hours. The need for off hours work will be discussed before engagement.

If after hours vs. daytime hours? (referring to rates)

Ans: No difference, However, we will think about it. We do not allow for it today.

LOI intent is to identify subcontractors, we may not know independent contractor?

Ans: When vendor establishes a new sub contractor relationship, the MPA administrator should be notified and needs to approve. Independent new single staff that join your team are not required to be reviewed by the Administrator. We are interested in firms with an established business that vendor creates a relationship with thru a sub contract that will serve as an extension to the MPA 230 vendor.

Can we subcontract a role?

Ans: Yes.

Need a Rate and you need a sample resume? (referring to previous subcontractor question)

Ans: Yes. But Not every role needs a resume. Supply enough for the roles you bid on to show that you have a viable company. You may supply a rate now but later sub contract for the person. If you are not validated for a role now in this process, you will not be able provide staff for the role.

If qualify for MPA, and don't submit for a role Will there be an opportunity again to submit role rates?

Ans: No, at this time there is no plan but we are considering whether we should periodically open it up to allow for additional new vendor roles

How will the average hourly rates will be utilized?

Ans: The average hourly rate will be used to rank your company. We will take the 10 (ten) lowest ranked in category to establish the MPA.

Is it okay to have the same references for Health and Other? Names and Contacts vs. written?

Ans: Yes. Name, telephone, contact company

Use of electronic bid forms for LOI is mandatory?

Ans: Yes it is. It Can be found on website, look for the zipfile.

Are the addendums located with the LOI ?

Ans: LOI, and addenda are listed. The evaluation criteria is listed within the LOI.

Can we present proposal after submission?

Ans: No

Addendum 1, set list of positions, are resumes required?

Ans: Yes. But not every role needs a resume. Supply enough for the roles you bid on to show that you have a viable company. You may supply a rate now but later sub contract for the person. If you are not validated for a role now in this process, you will not be able provide staff for the role

Are resumes definitely wanted for the four (4) primary roles?

Ans: Yes resumes required for at least these positions.

Define financial viability?

Ans: All aspects of financial capability will be considered, looking for stability, track record, financial stability.

Will financial statements for private companies be open for public view?

Ans: In the past, we've held financials of private company: the Purchasing Agent will decide. If you represent a PRIVATELY HELD COMPANY, mark your financials accordingly and REQUEST NON-DISCLOSURE

Will work be done on-site with State of Rhode Island?

Ans: On-site, not offshore.

If an out of state company makes resources available on-site, is that acceptable?

Ans: yes

There are three (3) categories, can you choose which of the three categories to apply, can you do one (1) only and no others?

Ans: yes a company can apply to any category, whichever your expertise is in.

The costs in the categories for the primary role, put in the costs for just the four roles or everybody in the category?

Ans: Put a rate for every role you want to be validated for. However, you must provide rates for all the category primary roles. Otherwise, the average could be skewed.

Is the average based on the category primary roles?

Ans: The category average is based on the primary roles of the category. If you put rates in 5 non primary roles, the remaining roles of the category will not be validated. Provide as many rates for roles as possible.

Only the ten (10) lowest companies chosen?

Ans: If the ten lowest category averages is comprised of 17 companies, then seventeen(17) companies will make that MPA 230 category.

Is PMP certification a requirement for project Managers ?

Ans: We strongly prefer it but it is not a requirement

The current LOI is for 1 year with a 2 year option. Is there a chance to re-price?

Ans: No. The submitted rates from this LOI will both set the rates and determine the vendors ranking.

The price is for three (3) years?

Ans: Yes

If pricing is significantly lower than you expected, what is the impact?

Ans All submitted bids should be realistic. If unrealistic low rates are submitted to skew the category average, **the bid will be disqualified.**

Statement of Interest, is it just a statement?

Ans: Yes. A brief explanation of why you are interested in the work and what your company can offer.

Is insurance provision executed at time of contract

Ans: Yes. The insurance coverage required is general liability and worker's comp. If your firm is not selected as a finalist, it will not be an issue..

The average cost, is it weighted?

Ans: No, there is no weight associated with each rate that creates the average.

****END of Pre-Proposal Meeting Summary****

LOI 7051814 (MPA 230) Questions Submitted via Email

Question 1:

We do not have a Rhode Island business address. What do we need to do to do business with the St of RI?

Q1 Answer: If your firm is selected, you will have to get a Certificate of Authority to conduct business in Rhode Island. As per page 2 of the solicitation, further information can be obtained from the RI Secretary of State (401 222-3040).

Question 2:

I am having major difficulty finding the Electronic Excel forms for our Cost Proposal (Appendixes A, B, C, and D) on the website link provided. Can you provide a link directly to the page the forms are on, or help in any way ? This is obviously a priority.

Q2 Answer: See addendum #3

Question 3:

Is there a suggested length for the Technical Proposal or is there any limits on the length? A ballpark number of pages would suffice.

Q3 Answer: There is no minimal or maximum number of pages that should be submitted. The proposal should be adequately composed to convey what your company will be able to provide in response to the LOI.

Question 4:

With regards to references, are you requiring Written references, or just the people's names addresses and phone numbers?

Q4 Answer: Names, Addresses and phone numbers and a **brief** description of the project and reference.

Question 5:

With regards to the Health response, what is your definition of National Public Health Organizations? Could you give us some examples? We have been working with major Hospitals and Health Providers/Insurers for years. Would this suffice?

Q5 Answer: CDC, RI Public Health foundation, etc. Working in the health industry such as Hospitals and Health insurers would suffice as long as it has been for a number of years. The submission should show a proficiency in Health IT. Having done one or two small to medium-sized projects in the health industry, would not be sufficient to convey a proficiency in Health IT. **(Other National Public Health Orgs - Public Health Informatics Institute, Public Health Data Standards Consortium, Association of state and territorial health officers, Association of public health laboratories, Bureau of maternal and child health)**

Question 6:

With regards to Sample Resumes, how many are required and should they be random in terms of skill set.

Q6 Answer: Submit resumes to show that you have staff available to be placed in all the primary roles of each category. Beyond that group, have random resumes for each of the remaining category roles. You do not need to have multiple resumes for every role you submit rates for or a resume for every role that a rate is supplied. However, do not provide rates for all positions and then submit only 3 resumes. Your technical score is in part based upon the resumes submitted.

Question 7:

We are privately held and therefore cannot provide Tax Returns. Would Financial Statements, and references suffice?

Q7 Answer: Yes

Question 8:

What is your definition of Business references. We will be providing 3 references for the General Bid, 3 references for the Health bid, as well as 2-3 Financial references. Will these suffice?

Q8 Answer: Yes

Question 9:

I could not find any mention of the Payment Terms, could these be outlined for us?

Q9 Answer: If MPA personnel are used for staff augmentation, the vendor invoices and is paid monthly. If your firm is selected to perform a defined project, payables are based either on milestones or hourly rates. Milestones are paid upon completion, hourly rates are paid monthly.

Question 10:

Is there a State sales Tax in RI for IT Services.

Q10 Answer: No

Question 11: If a vendor does not possess any business owned vehicles, does the auto liability insurance requirement for the term of the engagement apply?

Q11 Answer: No

Question 12: If a vendor is selected and among the 10 lowest average hourly rates in one category but was not for other categories is the vendor considered to be on the MPA for all categories or only the ones where they were a low bidder?

I.E. my firm is one of the low bidders for desktop support can I bid on project manager roles even if I was not in the low 10 on the category?

Q12 Answer: You can only participate in the categories for which you are ranked in the top ten and therefore have been validated for. If you are ranked 20th for the project management category, you will not be validated for that category and therefore not be able to participate in the project management category.

Question 13: As a large publicly owned company it would be difficult to get MBE status. For other bids a waiver letter was required if we were not able to meet the MBE goal of the State. Is a waiver letter required for this LOI bid?

Q13 Answer: If your firm is selected, you will be required to either comply with the MBE goal or request a waiver. Further instructions should be addressed to the MBE Officer (401 574-8253), as indicated on page 3 of the solicitation.

Question 14: Given the volatile nature of the market place if a vendor moves into a new category where they could provide services for the State what is the process to get added to the MPA after it is awarded?

Q14 Answer: At this time there is no provision to add new skill sets for vendors that attain new skill sets at a future date. Having said that, we are thinking of possibly opening the MPA for vendors, sometime in the future, to those who have already been validated for a category to allow them to add new roles.

Question 15: The list of application categories was much broader than the ones that vendors will be bidding on. Can the State provide guidance on how vendors should consider these additional roles. For example an Intermediate Process Architect would be a different rate than a Sr. Programmer or Project Manager with a different skill set. Should the vendors rates reflect a maximum in the existing categories to reflect these other not categorized skills? Please provide guidance on how vendors should respond to the Role Definitions with no rate category.

Q15 Answer: The primary roles of a category such as Application Development will be used to calculate a category average. You will be ranked within that category in accordance to that average. All other roles of that category that you would like to be validated for must have a rate. You should supply your "best competitive rate" for all roles.

Question 16: Page 4 - Will the Office of Information Technology be instituting any incentives for agencies to use Minority Business Enterprises (MBE)?

Q16 Answer: Utilization of Minority Business Enterprises as certified by the RI Minority Business Enterprise Compliance Office is a requirement. This is pursuant to RIGL § 37-14.1-6 which states that, "Minority business enterprises shall be included in all procurements and construction projects under this chapter and shall be awarded a minimum of ten percent (10%) of the dollar value of the entire procurement or project." The director of the department of administration is further authorized to establish by rules and regulation formulas for giving minority business enterprises a preference in contract and subcontract awards. The responsibility for determining whether or not there is compliance as it relates to the utilization of Minority is vested in the MBE Office and they can be reached 401-574-8253. The website is www.mbe.ri.gov

Question 16 B: The Scope of Work differentiates between ‘Staff Augmentation’ and ‘Technical Projects of a fixed price or hourly – not to exceed’ nature. However, there is no differentiation in the pricing worksheets between these two (2) methods of engagement. By nature, a staff augmentation business model poses less risk – and the rates for this type of work can be much lower than rates used in the completion of deliverables associated with technical projects. Technical Fixed price projects have a significantly higher level of risk that is affected by the quality of requirements, carrying costs associated with holdbacks, state staff turnover, shifting priorities and timely review of deliverables, and overhead associated with managing the project and project deliverables. Our company provides resources for the completion of Technical Fixed price projects primarily. We are concerned that our rate structure – which includes a price factor to address risk and overhead – will not be competitive in an apples-to-oranges comparison against vendors who provide staff augmentation. Would the state consider providing two pricing structures – a price list for resources used in engagements that meet the scope of work for technical projects and another for resources used in staff augmentation engagements? Or, would the state consider lifting the 10 lowest bidder cap – so that agencies interested in engaging companies that specialize in fixed price project delivery can access our company?

Q 16B Answer: No. The State will not consider accepting two pricing structures or lifting the 10 lowest bidder cap.

Question 17): Page 5 – Engagement. Please clarify that the four (4) categories referenced on this page – and listed below – have been combined in to 3 categories ‘Application development’, ‘Server/Desktop/Network support’, and ‘Project management’ as identified on Page 10 – Paragraph entitled ‘EXPLANATION’

Application Delivery and Support
Server Administration and Desktop Support
Network Support
Project Management

Q17 Answer: Yes, they have been combined. There are only three(3) categories now: Application development, Server/Desktop/Network support, and Project management

Question 18: Page 7 – Technology Errors and Omissions Liability Insurance. Can this requirement be waived for this MPA?

Q18 Answer: NO. The vendor is required to have the Errors and Omissions Liability Insurance

Question 19: Page 10 – Please confirm – the identification of the ten (10) lowest hourly averages for the category will be based upon the Category Primary roles only.

Q19 Answer: Correct.

Question 20: Page 10 – Limit to the 10 lowest bidders. Considering that there are a number of very qualified and respected software companies that have been providing Information Technology services to the state under the existing MPA – what is the state’s rationale on restricting trade with these firms under the new MPA?

Q20 Answer: There is no intent to restrict trade. The intent is to have a more manageable roster based on specific category expertise with hourly rates that are more competitive and fixed. The question is not germane to answering the LOI.

21) Page 13 – Definition of Staff Augmentation. Under staff augmentation are contractors required to work on state premises? Will the state be providing workspace, telephone, computers to the vendor’s staff member? If so, then shouldn’t an overhead factor for state costs be added to the hourly rate for staff augmentation vendors?

Answer: Contractors are required to work on State premises. Only In unique instances will contractors be allowed to work off site. Vendor rates should reflect all overhead costs incurred by the State. There will be no additional charge by the State to vendor for these overhead charges.

22) *Section 1, Overview, Instructions and Notifications to Offerors (p. 3)*

In the sixth bullet, it states, "Subcontracts are permitted, provided that their use is clearly indicated in the offeror's proposal, and the subcontractor(s) proposed to be used are identified in the proposal."

What if, after MPA award and review of a specific SOW, the Contractor decides to hire Subcontract personnel, how will the approval process be determined? Will approval be at PO proposal submission?

Q22 Answer: For this submission clearly indicate all sub contractors. If in the future when additional sub contractors are needed, they will be permitted but will require MPA administrator approval first.

23) *Section 4, Proposal Submission – Item 2 (p. 8)*

Item 2 states "A separate Cost Proposal reflecting the fee structure".

What detail will be required?

Q23 Answer: There are attachments on which you can submit your pricing. Pricing is hourly based.

24) *Section 4, Proposal Submission – Item 5 (p. 8)*

Item 5 states that two electronic copies are requested: Does RI require separation of the cost proposal and the technical proposal on these CDs (two CDs containing the Cost proposal, and two CDs containing the Technical proposal)? Or can both proposals be contained on one CD (and provide just two CDs)?

Answer: Both proposals on each cd

25) *Section 4, Proposal Submission, Technical Proposal – Item 3 (p. 9)*

The State requests "sample resumes of individuals available to be assigned to the State."

Will the state clarify this to mean that the responding vendor should only provide resumes of individuals who are currently working for the responding vendor?

Answer: Submit resumes to show that you have staff available to be placed in all the primary roles of each category. Beyond that group, have random resumes for each of the remaining category roles. You do not need to have multiple resumes for every role you submit rates for or a resume for every role that a rate is supplied. However, do not provide rates for all positions and then submit only 3 resumes. Your technical score is in part based upon the resumes submitted

26) *Section 5, Evaluation and Selection, Category Primary Roles (p. 10, also Appendices B and D)*

The exact role "Intermediate Network Technician" does not appear in Appendix III.

Is the role "Network Technician" in Appendix III intended to correspond to that primary role listed in referenced documents?

Answer: Yes

27) Section 5, Evaluation and Selection, Category Primary Roles (p. 11, also Appendices B and D)

The exact role "Senior Intel Server Administrator" does not appear in Appendix III.

Is the role "Senior Server Administrator" in Appendix III intended to correspond to that primary role listed in referenced documents?

Answer: Yes. The Senior Intel Server Administrator role now is called Senior Server Administrator. Use the hourly rate for the Senior Server Administrator **Role for the Server/Network/Desktop category**

28) Section 5, Evaluation and Selection (p. 11)

"The State reserves the right to accept or reject any or all options, bids, or submissions and to act in its own best interest."

If the vendor is rejected, will there be a formal debriefing?

No. The written technical evaluation, explaining all proposer' s rankings and order of finish, will stand on its own merits and will be available for all interested parties.

29) Appendix II, Policies and Procedures Relating to the Management of the Master Price Agreement, Section: Technical Fixed Price Projects (p. 14)

Does "fixed price" mean firm fixed price or fixed hourly rate?

Answer: Projects under 100K can be performed for a fixed price.

30) Appendix II, Policies and Procedures Relating to the Management of the Master Price Agreement, Section: Technical Fixed Price Projects (p. 14)

Does "fixed price engagement" referred to:

A. The fixed ceiling established by pricing the project utilizing established labor category rates with estimated hours, after which the hours could be used among the established categories as required, then invoicing the number of categories expended, or

B. The fixed ceiling is established by the vendor providing a firm fixed price encompassing the entire project, then invoicing in either milestone or equal installments?

Answer: A fixed price will be provided by the vendor for the entire project. The project will be deliverable based.

31) Appendix II, Policies and Procedures Relating to the Management of the Master Price Agreement, Section: Technical Fixed Price Projects (p. 15)

If the Project Review Committee requires additional reporting from vendor/contractor after order issuance, will said additional requirement include additional funding proportional to the requirement?

Answer: It may or may not it will depend on the request. Requests after the Purchase order has been issued are rare.

32) Appendix II, Policies and Procedures Relating to the Management of the Master Price Agreement, Section: Technical Fixed Price Projects (p. 15)

"ALL hourly not to exceed (NTE) or fixed price engagements MUST break down costs by deliverable with defined acceptance criteria."

What type of break down of costs is the State expecting?

Answer: Fixed priced projects and Not to exceed projects will have deliverables associated with them. Payments will be made on deliverables once the deliverable is accepted.

33) Appendix II, Policies and Procedures Relating to the Management of the Master Price Agreement, Section: Technical Fixed Price Projects (p. 15)

"All engagements will be subject to policies and procedures developed by the Division of IT, and may change upon 15 days notice. Notice of policy changes will be posted on the State's Division of Information Technology's website."

Please provide the specific URL for this site.

Answer: www.doit.ri.gov

34) Appendix III, Role Definitions and Required Skills, By Category (p. 17)

Is there any basis on which a waiver may be granted for a labor category's Required Skills?

Answer: No

35) Exhibit 1, IT Supplemental Terms and Conditions, Section 6, Compliance with Statutes and Regulations (p. 28)

Please provide specific regulations mandated under this LOI and provide URL site.

Answer: Exhibit 1, IT Supplemental Terms and Conditions, Section 6(a) is limited to "...all **applicable** statutes, rules, regulations and orders...". What regulations govern a specific engagement will vary. It is the responsibility of the Contractor to be aware of and in compliance with any applicable regulations including, but not limited to, any regulations mentioned in the LOI or in the Purchase Order.

36) Exhibit 1, IT Supplemental Terms and Conditions, Section 7, Contractor's Power and Authority (p. 28)

Second sentence holds the word "avers" -- should this not be "agrees"?

Answer: No ..avers

37) Exhibit 1, IT Supplemental Terms and Conditions, Section 15, Inspection, Acceptance and Rejection (p.29)

Under "Unless otherwise specified in the Statement of Work", the Contractor is required to retain inspection records for three years after final payment.

Does this "final payment" coordinate to the specific Purchase Order or the MPA?

Answer: Purchase Order

38) Exhibit 1, IT Supplemental Terms and Conditions, Section 17, Warranty (p.29)

For staff augmentation statement of work, does this warranty become moot?

Answer: Yes. Warranty does not apply to Staff augmentation work. However, it may apply to fixed-priced or not to exceed projects.

39) Exhibit 1, IT Supplemental Terms and Conditions, Section 22, Termination for Default (p.30)

Under Subsection a) iv) Breach of state policies or procedures.

Please delineate the specific state regulations required under this MPA.

Answer: Please see the answer to Question 35 as to applicable regulations. What state policies and procedures govern a specific engagement will vary with the engagement. It is also the responsibility of the Contractor to be aware of and in compliance with any state policy and procedure applicable to the engagement including, but not limited to, any policies or procedures mentioned in the LOI or in the Purchase Order. Contractors should note as provided in LOI on page . All engagements are subject to the policies and procedures developed by the Division of IT

40) Exhibit 1, IT Supplemental Terms and Conditions, Section 25, State's Limitation of Liability (p.31)

What is the Contractor's Limitation of Liability and how will that be addressed? Will such limitation be noted in the MPA or at the PO level?

Answer: Unless specifically approved by the Purchasing Agent, there is no limitation of the Contractor's liability.

41) Exhibit 1, IT Supplemental Terms and Conditions, Section 28, Invoices (p.31)

Will invoices be allowed to be submitted via 1) electronic mail or 2) does the State retain an invoice receiving system for use?

Answer: Our invoices must be submitted via hard copy.

42) Exhibit 1, IT Supplemental Terms and Conditions, Section 29, Taxes (p.32)

Do the labor categories reflected under Appendix III require state taxation?

Answer: The state does not pay taxes

43) Exhibit 1, IT Supplemental Terms and Conditions, Section 37, Examination and Audit (p. 33)

Contractor is required to retain records for three years after final payment.

Does this "final payment" coordinate to the specific Purchase Order or the MPA?

Answer: Purchase order

44) Addendum #1, Question 2

The State has indicated that sample resumes for all positions for all of the chosen positions bid were not required. Will the state specify for which positions that resumes are required and would be most helpful for the state's evaluation?

Answer: Submit resumes to show that you have staff available to be placed in all the primary roles of each category. Beyond that group, have random resumes for each of the remaining category roles. You do not need to have multiple resumes for every role you submit rates for or a resume for every role that a rate is supplied. However, do not provide rates for all positions and then submit only 3 resumes. Your technical score is in part based upon the resumes submitted.

45) General

Does the State have a timeframe in which vendors can expect to see the answers to questions posted as an addendum on the Division of Purchasing website?

Answer: Monitor the website on a regular basis.

46) Our company's primary interest is in supplying GIS services to the State. We understand that in order to be considered for inclusion on the MPA list under the Application Development category (where GIS services have been grouped), we have to supply rates for each of the category's primary roles.

If we do not have someone on staff who meets the experience thresholds included in the description of one or more primary roles (e.g. Senior Database Administrator), can we submit hourly wages in the cost proposal that reflect our costs to subcontract such roles?

Answer: Yes.

47) How many resumes will applicants be expected to supply for each category under which they are applying?

Answer: Submit resumes to show that you have staff available to be placed in all the primary roles of each category. Beyond that group, have random resumes for each of the remaining category roles. You do not need to have multiple resumes for every role you submit rates for or a resume for every role that a rate is supplied. However, do not provide rates for all positions and then submit only 3 resumes. Your technical score is in part based upon the resumes submitted.

48) Will each of the primary roles be expected to have an accompanying sample resumes?

Answer: Yes.

49) What is the closing date for submission of proposals? The RIVIP specifies 8 January 2008 whereas the Solicitation and all addenda specify 9 January 2008.

Answer: The submission deadline is on the cover page of this addendum.

50) What is the deadline for submittal of questions? The solicitation specifies questions to be submitted by 17 December 2007 by 5:00 PM but the Pre-Bid/Proposal Conference is scheduled for 17 December 2007 at 9:00 AM. The solicitation indicates that questions will be discussed during the conference.

Answer: Emailed questions were be accepted until 17 DEC 07 @ 5:00 PM (Eastern)

51) What determination will the state make from the average rate computed for the primary roles?

Answer: The category average will be used to rank each vendor. Those with the lowest averages for the category will win the bid.

52) Will that average rate be utilized to price out all personnel within each primary role?

Answer: If you rank low enough to be validated for the MPA 230, the individual hourly rates of the primary roles will be used for pricing out engagements.

53) Are vendors to provide hourly rates solely for the primary roles in Appendix B or are we to provide hourly rates for Appendix A as well?

Answer: In both spreadsheets

54) Are the Courts going to use this MPA? If so, are their requests going to be managed by DOIT?

Answer: The Courts may use this contract too. DOIT is responsible for managing the contract In conjunction with State Purchasing.

55) Is it permissible to bid resources that are employees of our company but work in offsite (non RI locations) and / or offshore (outside US borders) locations where they would perform the required work?

Answer: We do not permit offshore work. Staff programmers presently located out of the State of RI can be used for fixed-priced or not to exceed projects that are for application development. However, ultimately there must be vendor representation within the State to coordinate the project life cycle phases.

END