



**Department of Administration / Division of Purchases  
One Capitol Hill, Providence, Rhode Island 02908-5855  
Web Site: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)  
29 November 2011**

**Addendum # 4**

RFP # 7449206

**Title: E-Rate Eligible Data Service Providers.**

**Submission Deadline: 12 December 2011 @ 11:00 AM (Eastern Time)**

- **Remaining vendor questions are posted, and answered, in this addendum.**
- **No further questions shall be entertained.**

A handwritten signature in black ink, appearing to read "J. Moynihan", is positioned above the typed name.

Jerome D. Moynihan, C.P.M., CPPO  
Assistant Director for Special Projects

**Vendor A:**

**Can you please send us a diagram of your network?**

Response: No network diagram is required to respond to this request. All relevant information to respond has been provided.

**-Please send the completed addresses with zip codes. Your list has incomplete addresses in some columns.(missing cities) Also, can you please include working telephone numbers?**

Response: See addendum #2.

**-Please explain the types of services from column to the right. IE: what is 25/15 for Bristol? DSL? Or Fios?**

Response: See addendum #2.

**Vendor B:**

**Question #1 :**

If the Contract takes precedence over Tariff terms and conditions, what is the intent and meaning of the final two sentences highlighted in the paragraph quoted below from RFP pages 13 and 14?

Reference RFP pages 13-14:

**TARIFF FILINGS**

The vendor agrees to file any necessary tariffs with the Federal Communications Commission and the RI Public Utilities Commission, as required by law, (collectively "the Tariffs"), which shall incorporate the rate-affecting terms and conditions contained in the contract documents, and which shall provide that the tariffs shall be construed in a manner that is consistent with the terms and conditions of this contract. In all cases, Department terms and conditions set forth in this RFP, including all appendices and the Contract take precedence over Tariff terms and conditions. The vendor agrees that it will not seek any future increase in the rates set forth in the Tariffs during the term(s) of the contract. Tariff rates shall be the same as those submitted in the vendor's Financial Proposal.

Response: The intent and meaning of the highlighted sentences are exactly what is stated. The State contract shall supersede the vendors "default" tariff and the specific terms and conditions of the contract shall be filed with the appropriate regulatory bodies as required.

**Question # 2:**

Is it a requirement for bidders to provide a cost proposal for **every** K-12 school and library location listed in the RFP?

Concern:

Our concern is that this requirement to provide complete coverage unduly restricts competition, perhaps to as few as one RI vendor. Even though this outcome is not intended by the State, the lack of competition will likely serve to drive the State's costs up, not down. Also, forcing bidders to acquire services from other providers for sites they do not service will certainly drive costs up, not down.

Given that the State provides for the potential award of more than one contract, allowing bidders to propose connections only for the sites they now service would allow the State to potentially obtain significantly better pricing for those sites without unduly penalizing every bidder in the State except one in the cost evaluation.

Reference RFP pages 9 and 14:

On page 9, the RFP states that "Vendors should offer pricing for ALL K-12 schools and libraries currently supported by the RITEAF funding. If the vendor does not own facilities to provide service at any location, then they are encouraged to acquire the necessary facilities from another provider and interconnect all sites through the vendor's own infrastructure. "

On page 14, the RFP states "Costs must be offered for every school and library location listed."

Response: Pricing for every K-12 school and library is not required, however as noted on page 9 "Vendors that provide the Department with the most efficient and seamless state-wide solution will be most favorably rated in the Department's Evaluation Matrix".

**Question #3:**

In addition to the required CD submittal for the Cost proposal, does the State require that the bidder submit a printed version of the Cost Proposal along with the required printed version of the Technical Proposal? If so, should it be included as an appendix to the Technical Proposal, or should it be separately bound?

Response: An unbound original and three (3) bound copies of the proposal must be submitted. We prefer that the cost proposal be separate from the technical proposal.

**Vendor C:**

1. Can you extend the Q&A period to December 1, 2011?

Response: No. The question period is now closed.

**END**