Notice of Contract Purchase Agreement

State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

VENDOR	**SERTEX LLC** **22 CENTER PKWY** **PLAINFIELD, CT 06374** **United States**

MPA #404 - TELECOMMUNICATIONS SERVICES	
Award Number	**3454871**
Revision Number	**0**
Effective Period	**01-FEB-2016 - 31-AUG-2018**
Vendor Number	**11640-iSupplier**

SHIP TO	**MASTER PRICE AGREEMENT** **SEE BELOW** **RELEASE AGAINST, RI MPA** **United States**

Type of Requisition	***OTHER**
Requisition Number	
Solicitation Number	**7550009**
Freight	**Paid**
Payment Terms	**NET 30**
Buyer	**-** **- Cadoret, David**

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

MPA #404 - TELECOMMUNICATIONS SERVICES

BLANKET REQUIREMENTS: 2/1/16 - 8/31/18

AGENCIES MUST GET 3 FORMAL QUOTES. NOT TO EXCEED $30,000 PER PROJECT. ANY PROJECT EXCEEDING $30,000 REQUIRES THE APPROVAL OF THE DIVISION OF PURCHASES.

VENDOR CONTACT INFORMATION:
MICHAEL A. SOLITRO, CEO
PHONE: 860-317-1006
CELL: 401-230-2420
E-MAIL: MSOLITRO@SERTEXLLC.COM

SHAWN HARMON, VP OPERATIONS
PHONE: 860-317-1006 X 151

INVOICE TO

MASTER PRICE AGREEMENT
SEE BELOW
RELEASE AGAINST, RI MPA
United States

STATE PURCHASING AGENT

Nancy R. McIntyre

CELL: 860-771-1992
E-MAIL: SHARMON@SERTEXLLC.COM

LAUREL PEPIN, OFFICE MANAGER/ACCOUNTING
PHONE: 860-317-1006 X 114
E-MAIL: LPEPIN@SERTEXLLC.COM

Reference Documents: user guide w/pricing

INVOICE TO

MASTER PRICE AGREEMENT
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STATE PURCHASING AGENT

Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "SHIP TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing

shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

PARTIAL PAYMENTS

PARTIAL OR PROGRESS PAYMENTS MAY BE MADE. PAYMENT WILL BE AUTHORIZED UPON RECEIPT AND ACCEPTANCE BY THE AGENCY OF THE PORTION OF THE CONTRACT OR PURCHASE ORDER COMPLETED BY THE VENDOR. PAYMENT UPON THE RENDERING OF A PROPERLY SUBMITTED INVOICE.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

CAMPAIGN FINANCE COMPLIANCE

CAMPAIGN FINANCE: In accordance with RI General Law 17-27-2, Every person or business entity providing goods or services of $5,000 or more, and has in the preceding 24 months, contributed an aggregate amount in excess of $250 within a calendar year to any general officer, or candidate for general office, any member, or candidate for general assembly, or political party, is required to electronically file an affidavit regarding political contributions at:
https://secure.ricampaignfinance.com/RhodeIslandCF/Public/VendorAffidavit.aspx

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov.

DIVESTITURE OF INVESTMENTS IN IRAN REQUIREMENT:

No vendor engaged in investment activities in Iran as described in R.I. Gen. Laws §37-2.5-2(b) may submit a bid proposal to, or renew a contract with, the Division of Purchases. Each vendor submitting a bid proposal or entering into a renewal of a contract is required to certify that the vendor does not appear on the list maintained by the General Treasurer pursuant to R.I. Gen. Laws §37-2.5-3.

For all Purchase Orders issued on behalf of the University of Rhode Island, Community College of Rhode Island, and Rhode Island College, vendors will receive a confirming order from the respective entity prior to proceeding.

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.

b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

CONTRACT USER GUIDE
TELECOMMUNICATIONS SERVICES
MASTER PRICE AGREEMENT ("MPA") #404
BID SOLICITATION #7550009
CONTRACT TERM 2/1/2016 – 8/31/2018
THERE ARE NO RENEWAL OPTIONS AVAILABLE FOR THIS MPA

Agencies and Vendors should review the following information.

Work specifications:
Vendors to provide services/materials to state agencies, municipalities and higher education to support, maintain, and expand various types of telecommunication and infrastructure systems already installed.

Who can use this contract:
STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

Agency requirements:

1. Project cap is $30,000. Any project over $30,000 will require prior written approval by the Purchasing Agent; agency should provide written request to buyer.
2. Agencies are required to obtain 3 written quotes; a Certified Minority Business Enterprise should be solicited whenever possible.
3. Agency should obtain Certificates of Insurance in accordance with the MPA Bid Solicitation. When commercial general liability is required, ensure that the Agency is the Certificate Holder and Both the Agency and the State of Rhode Island are Additional Insured.
4. The prices/rates provided in this MPA represent the maximum price/rate that may be charged by Vendors. The unit pricing includes regular time and overtime rates per hour.
5. All labor billed as person hours, or as part of equipment operation hours, shall be compensated at Rhode Island prevailing wage rates.
6. No engagements for multiple sites shall be negotiated; each site requires a separate quotation and engagement.
7. No Vendor shall provide services or begin work unless and until a purchase order has been issued for the respective project and received by Vendor. A Vendor will not be entitled to any payment for services rendered or work completed outside of this policy.
8. Agencies should be familiar with the requirements including maintaining vendor "time-in/time-out" logs and verifying billable hours against the logs.
9. State agencies are required to comply with the following procedures and spending limits of purchase as described below:

Vendor requirements:

- Contractors must have an understanding of the operation and maintenance of tools and equipment of the trade.
- Contractors must establish and maintain effective working relationships with those contacted in the course of the Project such as customers, project managers, inspectors, and other crafts, including assisting others and working cooperatively.
- Contractors shall maintain records related to work performed including use of computers.
- Contractors must be able to read and interpret plans, diagrams, drawings, instructions, and related technical materials.
- Contractors must be able to plan and direct the work of semi-skilled and apprentice workers.
- Contractors shall be responsible for properly disposing of any materials removed or replaced. In addition, any areas disturbed or damaged must be restored to their original condition.
- Contractor must respond to agency requests for service. Repeated non-responses by a contractor may be cause for removal from the MPA.
- Contractors must receive prior approval from the User Agency to perform any and all projects including additional repairs and services that are not part of the initial service call. Failure to receive prior approval may constitute unauthorized repair or service, and contractors shall not be compensated for such services. In addition Contractors shall be held accountable for any unauthorized services and responsible for compensating the User Agency if any damage occurs. User Agencies the contracting authority shall be responsible for requesting Contractor service and compensating Contractors.
- Contractors shall be responsible for cleaning the work area after the Project is completed, this includes removal of all package material, sweeping the area of debris, removing all debris (if applicable) and leaving the work area in a safe condition.
- Contractors shall be responsible for informing designated User Agency personnel to status of all work in progress on a daily basis including but not limited to estimated completion date, parts delivery dates and accrued and project costs.
- The User Agency must be advised and must approve if more than (1) person is necessary on the project.
- Contractors shall be required to complete User Agency "time-in/time-out logs. All Projects related work is to be coordinated through designated User Agency personnel. In addition, a suitable Contractor work order form shall be maintained by the User Agency documenting Contractor personnel on the Project site, together with start and completion times. The Contractor representatives must sign the work order form and retain a copy for his/her files. Work order forms shall be used for verifying billable hours.
- All Contractors personnel shall dress appropriately with clear identification of the employee's name.
- Travel time shall not be an allowable expense. All billable time is for on-site services unless approved in writing by the User Agency.
- Contractors shall be responsible for supplying all equipment needed to complete Projects. All tools and equipment are to be included in the Contractors hourly rate. Charges for additional equipment beyond the scope of a standard service call must be authorized in

writing by the User Agency.

- In addition to license requirements, Contractors must certify that all work/services performed for User Agencies shall be performed by an individual(s) holding valid Rhode Island licenses.

Vendor contact information is below and also on each purchase order.

Vendor pricing is attached to each purchase order.

PO 3454851
AMERICAN TELE-CONNECT SERVICES:
KEVIN SILVEIRA, MAIN POINT OF CONTACT
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EMAIL: DEBBI@ATSEAGLE.COM
ANNE POWERS, ESCALATION POINT OF CONTACT
PHONE: 401-941-9000
EMAIL: APOWERS@ATSEAGLE.COM
ORDERS POINT OF CONTACT
PHONE: 401-941-9000
EMAIL: SERVICE@ATSEAGLE.COM
PO 3454872
EPLUS TECHNOLOGY
JENNIFER BRICKHILL
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EMAIL: JBRICKHILL@EPLUS.COM
PO 3454850
AZ CORP
ROBERT NAULT
PHONE: 800-400-2420 X 5308
CELL PHONE: 781-223-1069
EMAIL: RNAULT@A-ZCORP.COM
PO 3454860
SYNET INC
DANA A. CAGGIANO
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CELL: 401-374-2795
EMAIL: DCAGGIANO@SYNETINC.COM

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PO 3454869
THIRD MILLENIUM
ALAN GRANT
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CELL: 401-439-8705
EMAIL: TMC10@COX.NET
PETER GRANT
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CELL: 401-529-6085
EMAIL: PCGRANTPCG@YAHOO.COM
LAURIE GRANT
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PO 3454870
SIGNET
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PO 3454871
SERTEX
MICHAEL A. SOLITRO, CEO
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CELL: 401-230-2420
EMAIL: MSOLITRO@SERTEXLLC.COM
SHAWN HARMON, VP OPERATIONS
PHONE: 860-317-1006 X 151
CELL: 860-771-1992
EMAIL: SHARMON@SERTEXLLC.COM
LAUREL PEPIN, OFFICE MANAGER/ACCOUNTING
PHONE: 860-317-1006 X 114
EMAIL: LPEPIN@SERTEXLLC.OCM

DIVISION OF PURCHASES CONTACT:
Name: David A. Cadoret
Title: Chief Buyer
Tel: 401-574-8131
Email: david.cadoret@purchasing.ri.gov

OPENING DATE & TIME: 12/18/2015 AT 2PM
BLANKET REQUIREMENTS: 02/01/2016 to 08/31/18
ATTACHMENT "A"

Line	DESCRIPTION	QTY	Unit	SERTEX Unit Price	SERTEX Extended Price	SYNET Unit Price	SYNET Extended Price	THIRD MILLENNIUM Unit Price	THIRD MILLENNIUM Extended Price	AMERICAN TELECONNECT Unit Price	AMERICAN TELECONNECT Extended Price	AZ CORP Unit Price	AZ CORP Extended Price	SIGNET Unit Price	SIGNET Extended Price	Telecom Unit Price	Telecom Extended Price
	Labor Rates:			SERTEX		SYNET		THIRD MILLENNIUM		AMERICAN TELECONNECT		AZ CORP		SIGNET		Telecom	
1	TSA Telecom Installation Apprentice rate 1-01-16 to 12-31-16	240	Hour	69	$16,560.00	$56.00	$13,440.00	$56.00	$13,440.00	$65.00	$15,600.00	$65.49	$15,717.60	$140.00	$33,600.00	$85.00	$20,400.00
2	TSA Telecom Installation Apprentice rate 1-01-17 to 12-31-17	240	Hour	$71.00	$17,040.00	$58.00	$13,920.00	$58.00	$13,920.00	$65.00	$15,600.00	$68.77	$16,504.80	$140.00	$33,600.00	$90.00	$21,600.00
3	TSA Telecom Installation Apprentice rate 1-01-18 to 8-31-18	240	Hour	$72.00	$17,280.00	$60.00	$14,400.00	$60.00	$14,400.00	$70.00	$16,800.00	$72.21	$17,330.40	$140.00	$33,600.00	$95.00	$22,800.00
4	TST Telecom Installation Technician rate 1-01-16 to 12-31-16	800	Hour	$88.00	$70,400.00	$68.00	$54,400.00	$68.00	$54,400.00	$70.00	$56,000.00	$65.49	$52,392.00	$140.00	$112,000.00	$90.00	$72,000.00
5	TST Telecom Installation Technician rate 1-01-17 to 12-31-17	800	Hour	$90.00	$72,000.00	$70.00	$56,000.00	$70.00	$56,000.00	$70.00	$56,000.00	$68.77	$55,016.00	$140.00	$112,000.00	$95.00	$76,000.00
6	TST Telecom Installation Technician rate 1-01-18 to 8-31-18	800	Hour	$92.00	$73,600.00	$72.00	$57,600.00	$72.00	$57,600.00	$70.00	$56,000.00	$72.21	$57,768.00	$140.00	$112,000.00	$100.00	$80,000.00
7	TST Telecom Service Technician rate 1-01-16 to 12-31-16	800	Hour	$94.00	$75,200.00	$72.00	$57,600.00	$72.00	$57,600.00	$70.00	$56,000.00	$65.49	$52,392.00	$140.00	$112,000.00	$90.00	$72,000.00
8	TST Telecom Service Technician rate 1-01-17 to 12-31-17	800	Hour	$96.00	$76,800.00	$73.00	$58,400.00	$73.00	$58,400.00	$70.00	$56,000.00	$68.77	$55,016.00	$140.00	$112,000.00	$95.00	$76,000.00
9	TSA Telecom Service Technician rate 1-01-18 to 8-31-18	800	Hour	$98.00	$78,400.00	$75.00	$60,000.00	$75.00	$60,000.00	$95.00	$76,000.00	$72.21	$57,768.00	$140.00	$112,000.00	$100.00	$80,000.00
10	Telecommunications Engineering rate 1-01-16 to 12-31-16	400	Hour	$82.00	$32,800.00	$95.00	$38,000.00	$95.00	$38,000.00	$95.00	$38,000.00	$125.00	$50,000.00	$140.00	$56,000.00	$90.00	$36,000.00
11	Telecommunications Engineering rate 1-01-17 to 12-31-17	400	Hour	$84.00	$33,600.00	$98.00	$39,200.00	$98.00	$39,200.00	$95.00	$38,000.00	$130.00	$52,000.00	$140.00	$56,000.00	$95.00	$38,000.00
12	Telecommunications Engineering rate 1-01-18 to 8-31-18	400	Hour	$87.00	$34,800.00	$105.00	$42,000.00	$105.00	$42,000.00	$95.00	$38,000.00	$135.00	$54,000.00	$140.00	$56,000.00	$100.00	$40,000.00
13	Telecommunications Project Manager rate 1-01-16 to 12-31-16	240	Hour	$100.00	$24,000.00	$75.00	$18,000.00	$75.00	$18,000.00	$95.00	$22,800.00	$125.00	$30,000.00	$125.00	$30,000.00	$90.00	$21,600.00
14	Telecommunications Project Manager rate 1-01-17 to 12-31-17	240	Hour	$103.00	$24,720.00	$79.00	$18,960.00	$79.00	$18,960.00	$95.00	$22,800.00	$130.00	$31,200.00	$125.00	$30,000.00	$95.00	$22,800.00
15	Telecommunications Project Manager rate 1-01-18 to 8-31-18	240	Hour	$106.00	$25,440.00	$82.00	$19,680.00	$82.00	$19,680.00	$95.00	$22,800.00	$135.00	$32,400.00	$125.00	$30,000.00	$100.00	$24,000.00
16	AutoCAD Documentation Tech rate 1-01-16 to 12-31-17	160	Hour	$57.00	$9,120.00	$85.00	$13,600.00	$85.00	$13,600.00	$95.00	$15,200.00	$125.00	$20,000.00	$140.00	$22,400.00	$80.00	$12,800.00
17	AutoCAD Documentation Tech rate 1-01-17 to 12-31-17	160	Hour	$60.00	$9,600.00	$88.00	$14,080.00	$88.00	$14,080.00	$95.00	$15,200.00	$130.00	$20,800.00	$140.00	$22,400.00	$85.00	$13,600.00
18	AutoCAD Documentation Tech rate 1-01-18 to 8-31-18	160	Hour	$62.00	$9,920.00	$92.00	$14,720.00	$92.00	$14,720.00	$95.00	$15,200.00	$135.00	$21,600.00	$140.00	$22,400.00	$90.00	$14,400.00
19	Fusion Splicer Per Hour 1-01-16 to 12-31-16	160	Hour	$105.00	$16,800.00	$95.00	$15,200.00	$95.00	$15,200.00	$50.00	$8,000.00	$65.49	$10,478.40	$110.00	$17,600.00	$90.00	$14,400.00

OPENING DATE & TIME: 12/18/2015 AT 2PM BLANKET REQUIREMENTS: 02/01/2016 to 08/31/18 ATTACHMENT "A"				SERTEX		SYNET		THIRD MILLENNIUM		AMERICAN TELECONNECT		AZ CORP		SIGNET		Telecom	
20	Fusion Splicer Per Hour 1-01-17 to 12-31-17	160	Hour	$107.00	$17,120.00	$97.00	$15,520.00	$97.00	$15,520.00	$50.00	$8,000.00	$68.77	$11,003.20	$110.00	$17,600.00	$95.00	$15,200.00
21	Fusion Splicer Per Hour 1-01-18 to 8-31-18	160	Hour	$110.00	$17,600.00	$105.00	$16,800.00	$105.00	$16,800.00	$50.00	$8,000.00	$72.21	$11,553.60	$110.00	$17,600.00	$100.00	$16,000.00
22	OVERTIME RATE Per Hour Telecom Installation Apprentice 1-01-16 to 12-31-16	160	Hour	$88.00	$14,080.00	$77.00	$12,320.00	$77.00	$12,320.00	$97.50	$15,600.00	$91.69	$14,670.40	$210.00	$33,600.00	$110.00	$17,600.00
23	OVERTIME RATE Per Hour Telecom Installation Apprentice 1-01-17 to 12-31-17	160	Hour	$90.00	$14,400.00	$79.00	$12,640.00	$79.00	$12,640.00	$97.50	$15,600.00	$96.28	$15,404.80	$210.00	$33,600.00	$115.00	$18,400.00
24	OVERTIME RATE Per Hour Telecom Installation Apprentice 1-01-18 to 8-31-18	160	Hour	$92.00	$14,720.00	$80.00	$12,800.00	$80.00	$12,800.00	$105.00	$16,800.00	$101.09	$16,174.40	$210.00	$33,600.00	$120.00	$19,200.00
25	OVERTIME RATE Per Hour TST Telecom Installation Technician 1-01-16 to 12-31-16	160	Hour	$107.00	$17,120.00	$93.00	$14,880.00	$93.00	$14,880.00	$105.00	$16,800.00	$91.69	$14,670.40	$210.00	$33,600.00	$110.00	$17,600.00
26	OVERTIME RATE Per Hour TST Telecom Installation Technician 1-01-17 to 12-31-17	160	Hour	$110.00	$17,600.00	$95.00	$15,200.00	$95.00	$15,200.00	$105.00	$16,800.00	$96.28	$15,404.80	$210.00	$33,600.00	$115.00	$18,400.00
27	OVERTIME RATE Per Hour TST Telecom Installation Technician 1-01-18 to 8-31-18	160	Hour	$113.00	$18,080.00	$98.00	$15,680.00	$98.00	$15,680.00	$105.00	$16,800.00	$101.09	$16,174.40	$210.00	$33,600.00	$120.00	$19,200.00
28	OVERTIME RATE Per Hour Telecom Service Technician 1-01-16 to 12-31-16	160	Hour	$115.00	$18,400.00	$95.00	$15,200.00	$95.00	$15,200.00	$105.00	$16,800.00	$91.69	$14,670.40	$210.00	$33,600.00	$110.00	$17,600.00
29	OVERTIME RATE Per Hour Telecom Service Technician 1-01-17 to 12-31-17	160	Hour	$118.00	$18,880.00	$96.00	$15,360.00	$96.00	$15,360.00	$105.00	$16,800.00	$96.28	$15,404.80	$210.00	$33,600.00	$115.00	$18,400.00
30	OVERTIME RATE Per Hour Telecom Service Technician 1-01-18 to 8-31-18	160	Hour	$121.00	$19,360.00	$98.00	$15,680.00	$98.00	$15,680.00	$105.00	$16,800.00	$101.09	$16,174.40	$210.00	$33,600.00	$120.00	$19,200.00
31	OVERTIME RATE Per Hour Telecommunications Engineering 1-01-16 to 12-31-16	160	Hour	$82.00	$13,120.00	$110.00	$17,600.00	$110.00	$17,600.00	$142.50	$22,800.00	$125.00	$20,000.00	$210.00	$33,600.00	$110.00	$17,600.00
32	OVERTIME RATE Per Hour Telecommunications Engineering 1-01-17 to 12-31-17	160	Hour	$84.00	$13,440.00	$112.00	$17,920.00	$112.00	$17,920.00	$142.50	$22,800.00	$130.00	$20,800.00	$210.00	$33,600.00	$115.00	$18,400.00
33	OVERTIME RATE Per Hour Telecommunications Engineering 1-01-18 to 8-31-18	160	Hour	$87.00	$13,920.00	$115.00	$18,400.00	$115.00	$18,400.00	$142.50	$22,800.00	$135.00	$21,600.00	$210.00	$33,600.00	$120.00	$19,200.00
34	OVERTIME RATE Per Hour Telecommunications Project Manager 1-01-16 to 12-31-16	160	Hour	$100.00	$16,000.00	$97.00	$15,520.00	$97.00	$15,520.00	$142.50	$22,800.00	$125.00	$20,000.00	$187.50	$30,000.00	$110.00	$17,600.00
35	OVERTIME RATE Per Hour Telecommunications Project Manager 1-01-17 to 12-31-17	160	Hour	$103.00	$16,480.00	$99.00	$15,840.00	$99.00	$15,840.00	$142.50	$22,800.00	$130.00	$20,800.00	$187.50	$30,000.00	$115.00	$18,400.00
36	OVERTIME RATE Per Hour Telecommunications Project Manager 1-01-18 to 8-31-18	160	Hour	$106.00	$16,960.00	$101.00	$16,160.00	$101.00	$16,160.00	$142.50	$22,800.00	$135.00	$21,600.00	$187.50	$30,000.00	$120.00	$19,200.00
37	OVERTIME RATE Per Hour AutoCAD Documentation Tech 1-01-16 to 12-31-16	160	Hour	$77.00	$12,320.00	$105.00	$16,800.00	$105.00	$16,800.00	$142.50	$22,800.00	$125.00	$20,000.00	$210.00	$33,600.00	$105.00	$16,800.00
38	OVERTIME RATE Per Hour AutoCAD Documentation Tech 1-01-17 to 12-31-17																

OPENING DATE & TIME: 12/18/2015 AT 2PM BLANKET REQUIREMENTS: 02/01/2016 to 08/31/18 ATTACHMENT "A"				SERTEX		SYNET		THIRD MILLENNIUM		AMERICAN TELECONNECT		AZ CORP		SIGNET		Telecom	
		160	Hour	$80.00	$12,800.00	$108.00	$17,280.00	$108.00	$17,280.00	$142.50	$22,800.00	$130.00	$20,800.00	$210.00	$33,600.00	$110.00	$17,600.00
39	OVERTIME RATE Per Hour AutoCAD Documentation Tech 1-01-18 to 8-31-18	160	Hour	$84.00	$13,440.00	$110.00	$17,600.00	$110.00	$17,600.00	$142.50	$22,800.00	$135.00	$21,600.00	$210.00	$33,600.00	$115.00	$18,400.00
40	OVERTIME RATE Per Hour Fusion Splicer 1-01-16 to 12-31-16	160	Hour	$126.00	$20,160.00	$125.00	$20,000.00	$125.00	$20,000.00	$75.00	$12,000.00	$91.69	$14,670.40	$165.00	$26,400.00	$115.00	$18,400.00
41	OVERTIME RATE Per Hour Fusion Splicer 1-01-17 to 12-31-17	160	Hour	$129.00	$20,640.00	$129.00	$20,640.00	$129.00	$20,640.00	$75.00	$12,000.00	$96.28	$15,404.80	$165.00	$26,400.00	$120.00	$19,200.00
42	OVERTIME RATE Per Hour Fusion Splicer 1-01-18 to 8-31-18	160	Hour	$132.00	$21,120.00	$132.00	$21,120.00	$132.00	$21,120.00	$75.00	$12,000.00	$101.09	$16,174.40	$165.00	$26,400.00	$125.00	$20,000.00
	Material & Equipments Rates:			SERTEX		SYNET		THIRD MILLENNIUM		AMERICAN TELECONNECT		AZ CORP		SIGNET		Telecom	
43	Telescopic or Stinger Boom Bucket Truck 29' to 32' per hour 1-01-16 to 12-31-16	240	Hour	$32.00	$7,680.00	$125.00	$30,000.00	$125.00	$30,000.00	$80.00	$19,200.00	$26.00	$6,240.00	$125.00	$30,000.00	NA	no bid
44	Telescopic or Stinger Boom Bucket Truck 29' to 32' per hour 1-01-17 to 12-31-17	240	Hour	$33.00	$7,920.00	$150.00	$36,000.00	$150.00	$36,000.00	$80.00	$19,200.00	$28.00	$6,720.00	$125.00	$30,000.00	NA	no bid
45	Telescopic or Stinger Boom Bucket Truck 29' to 32' per hour 1-01-18 to 8-31-18	240	Hour	$34.00	$8,160.00	$175.00	$42,000.00	$175.00	$42,000.00	$80.00	$19,200.00	$30.00	$7,200.00	$125.00	$30,000.00	NA	no bid
46	Line Truck with a Telescopic or Stinger Boom Bucket per hour 1-01-16 to 12-31-16	80	Hour	$45.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$100.00	$8,000.00	NA	no bid	$125.00	$10,000.00	NA	no bid
47	Line Truck with a Telescopic or Stinger Boom Bucket per hour 1-01-17 to 12-31-17	80	Hour	$47.00	$3,760.00	$0.00	$0.00	$0.00	$0.00	$100.00	$8,000.00	NA	no bid	$125.00	$10,000.00	NA	no bid
48	Line Truck with a Telescopic or Stinger Boom Bucket per hour 1-01-18 to 8-31-18	80	Hour	$48.00	$3,840.00	$0.00	$0.00	$0.00	$0.00	$100.00	$8,000.00	NA	no bid	$125.00	$10,000.00	NA	no bid
49	4000W-5000W Portable Generator Per Hour 1-01-16 to 12-31-16	160	Hour	$10.00	$1,600.00	$0.00	$0.00	$0.00	$0.00	$25.00	$4,000.00	$5.00	$800.00	N/A	N/A	NA	no bid
50	4000W-5000W Portable Generator Per Hour 1-01-17 to 12-31-17	160	Hour	$11.00	$1,760.00	$0.00	$0.00	$0.00	$0.00	$25.00	$4,000.00	$6.00	$960.00	N/A	N/A	NA	no bid
51	4000W-5000W Portable Generator Per Hour 1-01-18 to 8-31-18	160	Hour	$12.00	$1,920.00	$0.00	$0.00	$0.00	$0.00	$25.00	$4,000.00	$7.00	$1,120.00	N/A	N/A	NA	no bid

OPENING DATE & TIME: 12/18/2015 AT 2PM
BLANKET REQUIREMENTS: 02/01/2016 to 08/31/18
ATTACHMENT "A"

		SERTEX	SYNET	THIRD MILLENNIUM	AMERICAN TELECONNECT	AZ CORP	SIGNET	Telecom
		SERTEX	SYNET	THIRD MILLENNIUM	AMERICAN TELECONNECT	AZ CORP	SIGNET	Telecom
	Provide % Mark-Up on Materials over cost:	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT
52	Provide % Mark-Up on Materials over cost 1-01-16 to 12-31-16	15	10	10	20%	15%	15%	5%
53	Provide % Mark-Up on Materials over cost 1-01-17 to 12-31-17	15	12	12	20%	15%	15%	5%
54	Provide % Mark-Up on Materials over cost 1-01-18 to 8-31-18	15	14	14	20%	15%	15%	5%
		SERTEX	SYNET	THIRD MILLENNIUM	AMERICAN TELECONNECT	AZ CORP	SIGNET	Telecom
	Provide % Mark-Up on Manufactures Equipment over cost:	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT
			$15.00	$15.00				
55	ADC	15.00%	$15.00	$15.00	20.00%	15%	**15%**	**5%**
56	3M	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
57	American Power Conversion	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
58	AMP	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
59	Belden	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
60	NEXAN	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
61	B-Line	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
62	Carlon	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
63	Chatsworth	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
64	Commscope	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
65	Corning	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
66	Eaton	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
67	Fluke	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
68	Geist	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
69	General Cable	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
70	Guardian Telecom	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
71	Hubbell	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
72	Leviton	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
73	Maxcell	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
74	Middle Atlantic	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
75	Mohawk	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
76	Molex	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
77	Ortronics	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
78	Panduit	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
79	Rittal	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
80	Superior Essex	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
81	Systimax	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
82	Tripp Lite	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
83	Wiremold	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
84	Mitel	15.00%	**15**	**15**	20.00%	15%	**15%**	**5%**
85	Minimum % Mark-Up for Manufactures Equipment Cost not listed.	15.00%	15.00%	15.00%	20.00%	15%	**15%**	**5%**