



State of Rhode Island
Department of Administration / Division of Purchases
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Tel: (401) 574-8100 Fax: (401) 574-8387

Solicitation Information
June 19th, 2019

ADDENDUM # 2

RFQ# 7598796

TITLE: Solar Street Lights at LADD Campus in Exeter

Submission Deadline has been extended to:

Friday June 28th, 2019 at 11:30 am (EST)

Note to vendors:

Attached includes:

- **Questions received with answers. No more questions will be answered.**

Max Righter
Senior Buyer

Interested parties should monitor this website, on a regular basis, for any additional information that may be posted



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

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Questions Received

Solicitation #7598796

Solar Street Lights at LADD Campus in Exeter

1. Can you please clarify the pole bases, i.e. design?

Answer: The product must be installed as it is described in the document provided (guideline). The awarded vendor will be responsible for the engineering to ensure local building codes are followed.

2. I would like to submit information on our Omniflow OmniLED lighting platform as an alternative option for the bid.

I have attached our datasheet and presentation of our product. We believe our product is a better option for the site based on the fact that our hybrid wind/solar generator will provide two sources of generation and as illustrated in the wind and sun resource chart for Exeter, RI, the area is a lot more suitable for wind than just solar. Our solution has integrated wind, solar and battery storage with remote monitoring. The hybrid nature of our solution means less battery discharge than a stand-alone solar light solution, increasing battery life and reducing overall maintenance costs. As you can see from our attached simulation, our solution will match or exceed the lighting output of the SOL unit for the area with more than four days of battery storage.

Answer: We will accept alternative proposals (substitutions) to furnish and install solar lights that meet the specs of the solicitation. You must provide submittals. The equipment, pole and all coupling components must exceed maximum specified EPA ratings required for local wind loading conditions Wind zone: 120 mph. The awarded vendor will be responsible for the engineering to ensure local building codes are followed. LED fixture with the illumination of higher than 3,940 lumens; Autonomy 4 days or higher, maintenance notifications, minimum of 5 years warranty for lighting, and 10 years for the other components; Pole type aluminum.

3. I looked at your specs and wanted to see if you all are willing to entertain other options. We have the most state of the art and aesthetically pleasing solar street light line on the market. Please find the spec sheet attached. The solar array is a wrap on the pole rather than a panel, and the efficiency is almost 16% which is the highest on the market. We use lithium-ion batteries, have a 10-year warranty, 80+ hours resilient power, Bluetooth dimming and timing capabilities, lumen output ranging from 6400 -12800, and made right here in AMERICA!

Answer: Please see the answer from question 2