



State of Rhode Island  
Department of Administration / Division of Purchases  
One Capitol Hill, Providence, Rhode Island 02908-5855  
Tel: (401) 574-8100 Fax: (401) 574-8387

January 25, 2019

**ADDENDUM # 3**

**Bid # 7597682**

**Title: SECURITY SYSTEMS TESTING & PREVENTATIVE  
MAINTENANCE DCAMM**

**Bid Closing Date & Time: (CORRECTION) January 31, 2019 at 10:00 AM**

**Notice to Vendors:**

1. Answers to questions
2. New revised Bid Form

**Kathy Missell  
Chief Buyer**

*Interested parties should monitor this website, on a regular basis, for any additional information that may be posted.*



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**3. Service Technician Hourly Rate:**

The Base Bid Price ***includes*** the costs for the following labor escalation per hour, per technician, including travel time:

- No. 1: Hourly rate Years 2020-2021 \$ \_\_\_\_\_
- No. 1: Escalator Year 2022 \$ \_\_\_\_\_
- No. 2: Escalator Year 2023 \$ \_\_\_\_\_

**Emergency/Holiday/Weekend rates**

- No. 1: Holiday/Weekend rates Years 2020 -2021 \$ \_\_\_\_\_
- No. 2: Holiday/Weekend rates Year 2022 \$ \_\_\_\_\_
- No. 3: Holiday/Weekend rates Year 2023 \$ \_\_\_\_\_

**4. UNIT PRICES**

The Bidder submits these predetermined Unit Prices as the basis for any change orders approved in advance by the State. These Unit Prices shall be inclusive to Avaiglion standards or equal but must be compatible. Any other material listed shall not exceed a **10% markup on net pricing up or equivalent discount off of List pricing**

- Unit Price No. 1: Camera (fixed) \$ \_\_\_\_\_ Outdoor\$ \_\_\_\_\_
- Unit Price No. 2: Camera (Pan/Tilt) \$ \_\_\_\_\_ Outdoor\$ \_\_\_\_\_
- Unit Price No. 3: Camera (Infer-red) \$ \_\_\_\_\_ Outdoor\$ \_\_\_\_\_

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Unit Price No. 3: DVR \$\_\_\_\_\_

Unit Price No. 3: Power Supply \$\_\_\_\_\_

Unit Price No. 3: 16" monitor \$\_\_\_\_\_

Unit Price No. 3: Hard drive \$\_\_\_\_\_

**5. Parts**

5% above wholesale (please check) Yes\_\_\_\_\_ No\_\_\_\_\_

**6. CONTRACT TIME**

The Bidder offers to perform the work in accordance with the timeline specified below:

- Start of contract: July 1, 2019
- Final Date of Contract: June 30, 2021

The State reserves the right to extend this contract for an additional two years, should the Contractor accept these terms.

**7. LIQUIDATED DAMAGES**

The successful bidder awarded a contract pursuant to this solicitation shall be liable for and pay the State, as liquidated damages and not as a penalty, the following amount for Each calendar day of delay beyond the 5 day time for security system shutdown as result of the contractor not being able to perform its duties for the system repair or system restoration, as determined in the sole discretion of the State: \$\_\_100 per day\_\_\_\_\_.

All noted acceptations shall be placed in writing to the Chief Buyer State of Rhode Island Department of Administration Division of Purchases within the aforementioned time frame of the system impairment

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**This bid proposal is irrevocable for 60 days from the bid proposal submission deadline.**

**If the Bidder is determined to be the successful bidder pursuant to this solicitation, the Bidder will promptly: (i) comply with each of the requirements of the Tentative Letter of Award; and (ii) commence and diligently pursue the work upon issuance and receipt of the purchase order from the State and authorization from the user agency.**

**The person signing below certifies that he or she has been duly authorized to execute and submit this bid proposal on behalf of the Bidder.**

**BIDDER**

**Date:** \_\_\_\_\_

\_\_\_\_\_  
Name of Bidder

\_\_\_\_\_  
Signature in ink

\_\_\_\_\_  
Printed name and title of person signing on behalf of Bidder

# \_\_\_\_\_  
Bidder's Contractor Registration Number

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**SECURITY SYSTEMS, SECURITY DEVICES, SYSTEMATIC SERVICE, TESTING & PREVENTATIVE MAINTENANCE**

Questions:

1. For the testing requirements, preventative maintenance measures and recommended manufacture software maintenance agreements, please provide the approximate number of doors on the S2 access control system. **Approximately 600 card readers through all facilities identified.**
2. For the testing requirements, preventative maintenance measures and recommended manufacture software maintenance agreements, please provide the approximate number of cameras on the Avigilon camera system. **Approximately 450 cameras. The Veteran's home uses DW Digital Watchdog Mega pix DWC-MV421TIR dome and MB421TIR bullet cameras (25).**
3. For the testing requirements, preventative maintenance measures and recommended manufacture software maintenance agreements, please provide the approximate number of doors and cameras on the Genetec Unified Security system at the Fire Academy campus. **Approximately 17 cameras and 6 doors.**
4. For the testing requirements, preventative maintenance measures and recommended manufacture software maintenance agreements, please provide the approximate number of doors and intercoms on the MTI PLC system at Benton. **Approximately 125 doors, 25 intercoms and 65 emergency call buttons.**

Contract Requirements:

1. The bid form has a section for Labor Rates with Escalators for future years, where should emergency service rates be reflected? Or is this what Labor Escalation refers to? **The new bid form reflects labor rates, emergency rates and escalator.**
2. Without security drawings showing details for equipment to be covered, nor counts for different types of devices (i.e. # of cameras, readers, etc.):
  - a. How will prospective bidders be aware of the value of equipment and cost to maintain for an unknown list of items? **See the RFQ Section – Security System Specification Pricing Requirements (Parts 10% above wholesale). It is also the intent to capture estimated costs on section 3 (Unit Prices) for prices.**
  - b. How does the State intend to manage what items the Awarded Vendor would be responsible for at time of award? **All systems that were installed prior to July 1<sup>st</sup>, 2018 will be considered existing systems. Each system installed after July 1<sup>st</sup> but prior to award will be looked at on a case-by-case scenario.**
3. Are bidders required to provide all of the services listed (see below)? **Yes, either directly or indirectly with the use of sub-contractors/consultants.**

4. Is it the State's intention to award these per system type? **No, this is one comprehensive request for a maintenance contract for existing systems, with the exception of vehicle barrier gates.**
5. Given the diversity of system types, would the State accept labor rates for different systems? **Different labor rates for different systems will not be accepted. Labor rates must comply with all State and Federal regulations. If sub-contractors and consultants are required, cost of the work plus 5% would apply.**
- Provide 24-hour, 7-days per week installation, service and repair to Alarm Systems, Camera Systems, Alarm Notification Systems, Electronic Gates, Paging/Intercom Systems (Rauland TeleCenter U System, TCU or other manufacturer), all Electronic Door Controls (existing & new), Touchscreen Controls, Bedroom Call-for-Assist, Lighting & Water Controls (Montgomery Technology, Inc - MT! system), Nurse Call System, Duress Panic Systems (Bosch Security Escort System) and all Security Devices maintained at designated State facilities to include the Capitol Hill Mesh Network.
6. Given travel and traffic for regional service providers, would the State consider a four-hour response for emergencies? **The answer is a two (2) hour response time is required.**

Pricing/Bid Form:

1. Can you please clarify that the amount to bid is for preventative maintenance only or if it should include brake/fix repairs? **It is the intent of the bid to secure professional services for repairs and any future maintenance for all systems and equipment. Maintenance should include an independent assessment for all systems and equipment quarterly; with the exception of Eleanor Slater Hospital Intercom/Paging systems, which is twice a year. Any additional repairs are subject to labor rates in section 2 and 3 of the bid sheet.**
2. If brake repairs are included, which some sections allude to, then how would the Service Technician rate (below) be used? **See section 2 of the bid sheet for labor escalation, and section 3 for unit prices.**
3. Can you please clarify the term "wholesale" for parts pricing and how the State will manage that process? **It's cost plus 5% and will be confirmed by DCAMM as presented on a case-by-case basis.**
4. Would the State consider using the same discount schedule as the MPA419 for parts pricing? **It's cost plus 5% and will be confirmed by DCAMM as presented on a case-by-case basis and/or MPA 419, whichever benefits the State. ( The bid form reflects the cost plus 5% rate)**
5. Does this agreement make the MPA null and void for the awarded provider, and if not under what conditions would the MPA be used for? **No. MPA 419 is for service up to a fixed dollar amount. This contract is greater than the scope of MPA 419 and will used under those criteria. It is not our**

intention to alter or cancel the MPA as other State Agency and municipalities use this master price agreement.

Security System Specification pricing requirements:

- MULTI-YEAR YEARLY SECURITY SYSTEMS PREVENTATIVE MAINTENANCE, INSPECTION AND WARRANTY UPDATE (2-year contract+ 1-year+ 1-year)
- SERVICE TECHNICIAN - STANDARD SERVICE, INSTALLATION AND REPAIR  
HOURLY RATE
- SERVICE TECHNICIAN - EMERGENCY SERVICE, INSTALLATION AND REPAIR  
HOURLY RATE
- PARTS (5% ABOVE WHOLESAL)

1-02 Vendor agrees to provide labor, replacement and incidental parts to correct defective equipment which may be present to ensure systems are returned to normal operational status.

6. Once awarded for the initial two-year term, what commitment can the vendor expect with respect to exclusivity? **None, this is performance based.**

7. How will the State handle a vendor who is not performing? **Through the prescribed process per guidelines set by the Division of Purchasing.**

8. The section calling for line item pricing is vague; can the State specify certain items in each for the Bidder to price against? **No. It is the intent of this solicitation to quantify a price for equipment. The respondent should provide pricing for non-proprietary systems.**

Questions (Part 4):

1. For workstations and security servers placed on the State network; will the awarded vendor be provided full Administrator rights to those devices along with the necessary configuration by DoIT to perform updates and patches? **No.**

Questions (Part 5):

1. The frequency of service seems to be redundant within each system, can you provide a matrix by system for the frequency of each? **Quarterly, with the exception of Eleanor Slater Hospital Intercom/Paging systems, which is twice a year.**

Questions (Part 8-01):

2. Is it the intent that the items identified below would be purchased and stored at time of award? **Yes, please see Part 8 of the RFQ.**

3. Does the cost of those items come out of the \$25,000 figure or is the \$25,000 for other replacement items than those specified? **It is for other items above and beyond reserved spare equipment.**



4. Are parts to be stored at Regan Hospital for use in Region 2 service only, or is that to be the storage for the servicing of all regions? **Yes. A specific storage location will be identified after the award.**

8-01 A budget of \$25,000.00 per year will be allocated for replacement equipment to include Cameras, Camera related parts, Hard Drives, Door Control Components, miscellaneous Security Computer Parts, cabling, and labor for installation of spare equipment. Spare equipment should include:

- Reserved spare equipment and material will be stored at the Regan Hospital Building.
- Provide two (2) spare interior fixed camera domes each year with 3MP resolution.
- Provide two (2) spare exterior fixed camera domes each year with 5MP resolution.
- Provide two (2) spare interior multi-sensor domes each year with 8MP resolution.
- Provide two (2) spare exterior PTZ camera domes to include housing, 1.0. board and mount per year with 2MP resolution.
- Provide two (2) spare 24" touchscreen display per year. The display must be compatible with the MT! door control system.
- Provide two (2) upgraded MT! touchscreen workstation per year. Provide graphic maps and programming to match existing.
- Provide two (2) Southwest Intrepid Microwave Link Replacement Head.