



Solicitation Information
May 8, 2018

Addendum #1

RFP # 7592706

TITLE: Workforce Development/Career Pathways Consultant

Submission Deadline: May 23, 2018 at 11:00 AM (ET)

Attached are vendor questions with State responses.

No further questions will be answered.

Gail Walsh
Chief Buyer

Vendor A

1. On page 5 of the RFP, Section 14, does an eligible bidder indeed have to be an eligible entity as defined by 45 CFR 155.110? Did understand how that requirement would apply to the scope of work requirements outlined later in the RFP.

The text in this section of the RFP is unrelated to the scope of work being completed by the awarded consultant. The consultant will not be performing services for the Rhode Island Health Benefits Exchange.

Vendor B

1. Can you describe in more detail what you anticipate the consultant's role is in event planning?

- **The consultant will be requested to work with the CCRI staff team to develop a Career Pathways fair event format and implementation plan. The consultant will manage the implementation of the event, managing event logistics, promoting the fair, managing participant, partner, and employer registration, and well as managing the event team. CCRI also has a team working under the Healthcare Workforce Transformation Initiatives grant that will be collaborating with the consultant and ensuring the event's success.**
- **The event itself will be located at CCRI's Knight campus, in the Great Hall, and accompanying space in the Student Lounge, which can accommodate several hundred visitors and approximately 80 tables, if needed.**

2. Has there been any internal research done in this area (i.e., local healthcare workforce); if so, what?

- **CCRI has been working on guided pathways and career pathways for several years as this is a common goal for all programs at CCRI. As it relates to the health sciences, each program has an educated team of faculty and administration that research career opportunities, employment statistics, articulation agreements, degree advancement, etc. related to their field.**

3. Is there a budget for the scope of work described in the RFP?

Budget information is not currently available.

4. If a contract were to be renewed after the initial 1-year period, what would the scope of that work be?

If the contract were to be renewed, meetings would take place to determine the sustainability of the current implementation plan and look towards ways to increase and strengthen our current impact. The awarded consultant would also be requested to analyze, evaluate, and present findings based on the effectiveness of all efforts made related to career pathways and the career pathways fair event.

5. Is it a requirement to contract a M/WBE or DisBE for the work?

No, it is a goal.

Vendor C

For businesses we'd like to partner with as an MBE or WBE, if they are not currently registered to do business in Rhode Island, is it allowable if they register after the contract award?

- **Yes, but bonus points cannot be given.**

- 1) How many partners are you looking at to engage in the process?

CCRI is planning to collaborate with several different programs, health care organizations, and institutions of higher education. The CCRI team has been keeping a database of interested organizations to participate in a career fair. The space that will be secured for the event can fit as many as 80 tables, which allows for strong community participation during the event. Additionally, it would be the consultant's role to help facilitate collaboration as it relates to the production of career pathways and the career pathways event.

- 2) Can you offer more details regarding the November 2018 career pathways event, such as how many people you expect to attend and is the vendor responsible for catering, booking a space, and marketing?

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The event itself will be located at CCRI's Knight campus, in the Great Hall, and accompanying space in the Student Lounge, which can accommodate several hundred visitors and approximately 80 tables, if needed.

- 3) What is your estimated budget range for this contract?

Budget information is not currently available.

Vendor D

Questions on school:

1. What is current incoming class size for CCRI Health & Rehabilitative Sciences?
2. What are the majors/disciplines that will be included in the study and action plan?
3. What is the demographic of incoming students? average age? ethnicities? family background (1st generation college, etc.)
4. What is the annual average financial aid package per student?
5. What is the percentage of students that are placed locally in Rhode Island? East Coast? Other States?
6. What is the average debt load for graduates?
7. What is the average 1st year salary for graduates?
8. What is graduation rate? Placement rate to work? Placement rate to transfer College/University?
9. Which industry recognized credentials and/or licensing exams do graduates sit for? What is the success rates?

Questions on the curriculum/program:

1. Percentage of students that switch majors into or out of CCRI Health & Rehabilitative?
2. Percentage of students that come back for 2nd career? (Continuing ed and non-traditional students)
3. Percentage of students that use CandidCareer.com? Click through rate? Watch rate?
4. Student to Counselor ratio. Total # of Counselors for CCRI Health & Rehabilitative.
5. What is the AccuPlacer measure? How are the results used in determining student acceptance and/or fit in CCRI Health & Rehabilitative?

The questions that are asked here encompass a significant amount of detail about all of the CCRI health science programs. CCRI currently has 16 health science programs with varying statistics, graduation rates, financial aid, etc. information. The awarded consultant will have the opportunity to work directly with the faculty and administration of each health science program to learn more and gather this this information. The programs that available at CCRI are as follows:

1. Associate Degree Nursing
2. Practical Nursing
3. Dental Assisting
4. Dental Hygiene
5. Occupational Therapy Assistant
6. Therapeutic Massage
7. Opticianry
8. Physical Therapist Assistant
9. Diagnostic Medical Sonography
10. Histotechnician

- 11. Medical Laboratory Technology**
- 12. Radiography**
- 13. Respiratory Therapy**
- 14. Magnetic Resonance Imaging**
- 15. Phlebotomy Certificate**
- 16. Renal Dialysis Technology**