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11 Jan 06

Addendum # 1

RFP # B05905: Accounts Payable Audit Services (MPA # 385)

Submission Deadline: Extended to 8 Feb 06 @ 2:00 PM (EST)

- Note that the deadline for submission has been extended to allow ample time for the State to compile and post pre-proposal questions / answers, submitted in accordance with the terms and conditions expressed on page one of the solicitation.

Vendor Questions/ State Responses:

- 1) Would the State of Rhode Island consider removing the guaranteed minimum return paragraph to open up the bidding to all recovery audit firms?
No. Financial considerations are worth 25 % of the technical review equation. Only 10 points, out of the 25 point maximum, will be assessed to the upfront minimum guarantee. Thus, the issue revolves around 10% of the evaluation criteria, with 90% of the equation being based on other factors. As there is no expressed dollar value to the minimum bid requirement for the upfront guarantee, a vendor may bid as low as \$1.00. Realizing that both 5% (of pledged recovery), and 10% (of pledged recovery) can both equate to zero, the State's guaranteed advanced insures a positive minimum cash flow from the contractual experience.
- 2) Please clarify the Master Price Agreement aspect of the solicitation?
Any vendor who responds to this solicitation should indicate whether they (the vendor) is willing to extend these services and pricing to any other State agency, Local or Municipal government. This MPA potential is not a mandatory requirement of the solicitation. If, for any reason, an Offeror does not wish to allow other governmental parties to avail themselves of these proposed services, there will be no penalty for doing so. It was thought that the MPA potential might make the solicitation more attractive to interested vendors but the primary objective is the recovery audit of the DOA funds described in the solicitation. If the selected vendor does indicate a willingness to accept this award as an MPA, the marketing of these services would be at the vendor's discretion, as participation by any agency other than DOA is uncertain.

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