



**State of Rhode Island  
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**July 28, 2016**

<b>ADDENDUM # 3</b>
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**RFP: # 7550758**

**Title: Rhode Island Works Services**

**Bid Closing Date & Time: August 17, 2016 at 10:00 AM (Eastern Time)**

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**Notice to Vendors**

**ATTACHED ARE VENDOR QUESTIONS WITH STATE RESPONSES. NO FURTHER QUESTIONS WILL BE ANSWERED.**

**ALSO, PLEASE SEE ATTACHED TABLE IN RESPONSE TO QUESTION #30.**

**David J. Francis  
Interdepartmental Project Manager**

*Interested parties should monitor this website, on a regular basis, for any additional information that may be posted.*

## **Vendor Questions for RFP #7550758 Rhode Island Works Services**

Question 1: If a vendor is bidding on only one or two of the listed components, is it necessary to address the other components in the proposal?

Answer to question 1: No

Question 2: Can you provide additional information regarding the new RI Works Service Center scheduled to open in the Fall 2016?

Answer to question 2: DHS is in the process of finalizing details surrounding the RI Works Service Center. No opening date is currently set.

Question 3: The cost proposal section states that proposals will be reimbursed 80% and paid 20% based on either performance measures or outcome measures. Does this mean that you are only guaranteed 80% of the bid (if selected for funding) and that the rest is only if you meet certain measures?

Answer to question 3: Yes. 80% is guaranteed. The remaining 20% will be agreed upon by both the DHS and the winning vendors. The goal is to best serve RIW customers and further positive working relationships with vendors.

Question 4: Similarly, will DHS continue to administer child care vouchers and the vendor is to assist clients connect with approved sites, or does the cost of the vouchers need to be included in the vendor budget?

Answer to question 4: Child Care certificates are provided to TANF eligible families and do not need to be included in the vendor budget. However, there is a significant barrier for RIW customer to find childcare that meets their needs. DHS is seeking innovative solutions for RIW customers to find, obtain, and receive childcare for their families while participating in RIW, such as an on-site licensed daycare.

Question 5: The Technical Evaluation Requirement section (2.2.3) discusses the provision of transportation services for RI Works customers. Please clarify the expectations for the vendor and if the vendor is expected to issue transportation vouchers or is this part of the DHS collaboration? Is the bid expected to include the costs of vouchers, or will that still be provided by DHS?

Answer to question 5: RIW customers receive bus passes. DHS is looking for vendors who can best serve the RIW customers including easy access to vendor locations and/or transportation. DHS is seeking innovative solutions for RIW customers to overcome transportation barriers for the parents and their families while participating in RIW. These potential solutions must also be cost effective for the State.

Question 6: The Technical Evaluation Requirement section (2.2.1) discusses co-locating with DHS. Is it possible for DHS staff to be located at the vendor site?

Answer to question 6: DHS would anticipate vendors co-locating within DHS facilities. DHS may entertain the idea of working with vendors at their location; however, this decision would be sole discretion DHS. It is not customary practice for State employees to be co-located at vendor locations

Question 7: Please provide information on the incumbents, including services provided, customers served, location, and amount paid or budget for the most recent fiscal year.

Answer to question 7: A public records request can be made for this information. <http://www.admin.ri.gov/publicrecords/>

Question 8: Please confirm what is included in the 20 page limit on the technical proposal. Are appendices or attachments included?

Answer to question 8: Each component has a page limit of 20 pages. All information including appendices and attachments should be included within those 20 pages.

Question 9: Please confirm that one original and 5 copies are required for both the technical and cost proposals.

Answer to question 9: Yes

Question 10: Related to the Cost Proposal:

- a. For the 80% “reimbursed” portion of the cost, would the state consider alternative payment mechanisms rather than the cost reimbursement (i.e. fixed fee, per case per month)?
- b. What backup will be required to validate the 20% performance payment? Can that 20% be broken down into several different payment points?

- c. Are profit and indirect costs allowable?
- d. Are respondents able to include start-up costs as part of their response?
- e. Does the state have a set budget for each component? Does the state have a set budget for the full scope of services?

Answer to question 10: (a) DHS prefers reimbursement, any proposed alternative payment mechanisms would be at the sole discretion of the DHS.

(b) All customer activities would have to be reported into the DHS data collecting tool or a DHS approved reporting form from the Vendor. DHS, at their sole discretion, may approve the 20% being broken down into separate payment point.

(c) Indirect cost rates are capped at either federally approved indirect cost rate of the vendor or 10% whichever is less. Profit should be built into your budget figures and not its own line item.

(d) Yes

(e) No set budget for each component. The budget for the full scope of work is a percentage of the total TANF grant.

Question 11: Please confirm what the passing score is for the technical proposal. Page 16 says 50 points; the next page says 60 points. The examples on page 17 are also based on 60 points.

Answer to question 11: 50 Points are required to pass the technical proposal. See Addendum # 1, on purchasing website.

<http://www.purchasing.ri.gov/RIVIP/StateAgencyBids/7550758A1.pdf>

Question 12: Regarding section 2.2.4 of the Technical Evaluation Requirements: Is the vendor expected to provide and pay for child care as part of this contract? Or can the vendor help connect clients to RI's Child Care Assistance Program?

Answer to question 12: Child Care certificates are provided to TANF eligible families and do not need to be included in the vendor budget. However, there is a significant barrier for RIW customer to find childcare that meets their needs. DHS is seeking innovative solutions for RIW customers to find, obtain, and receive childcare for their families while participating in RIW, such as an on-site licensed daycare.

Question 13: For section 2.2.3, is the vendor expected to pay for transportation for clients in addition to the benefits they receive from the state?

Answer to question 13: RIW customers receive bus passes. DHS is looking for vendors who can best serve the RIW customers including easy access to vendor locations and/or transportation. DHS is seeking innovative solutions for RIW customers to overcome transportation barriers for the parents and their families while participating in RIW. These potential solutions must also be cost effective for the State.

Question 14: For co-located staff, will the vendor have to pay rent for that space? For co-location, is the space available limited to a cubicle or workspace, or could a vendor have access to collaboration space such as conference rooms, etc.?

Answer to question 14: No rent or payment for co-location is required. Available space will depend on the locations. Typically space would be a cubical shared and in most locations, access to a conference room if available.

Question 15: The RFP provides statewide caseload numbers. Can the state provide estimates on numbers of client who will be referred to each component/vendor?

- a. For section 2.2.2, the vendor is asked to answer the question, “How does the vendor plan on servicing the volume of customers referred?” In order to answer this, please provide estimates on number of referrals vendors should expect.
- b. How will vendor capacity be considered in the evaluation?
- c. Will the state guarantee vendors a certain number of referrals to allow for proper staffing and planning?

Answer to question 15: The DHS caseload can fluctuate. Current reporting does not allow DHS to pinpoint all client populations.

(a) Because DHS is looking to dramatically change program operations and performance, it is unlikely that clients will continue to be referred to the various programs at this same or even similar rates. Referral volume will be entirely dependent on the type and quality of services offered by the vendor(s). Additionally, program caseload has been declining over the last few years. Even within the last 12 months, single parent caseloads have dropped 22 percent and two-parent cases have gone down 47 percent.

DHS cannot determine or project future referrals. However, as a reference point the FY 16 referral data is provided below.

- FY 2016 referral data showed that of the nearly 8,000 RI Works referrals, 65 percent were for job readiness/search/training, 21 percent for supportive services, 6 percent for vocational education, 3 percent for youth, and 5 percent for other types of educational services that are not included in the RFP. This is a duplicative count, as many clients were referred to multiple providers within this period.

(b) A percent of the 10 points available for the Collaboration, Capacity, and Qualifications section, about 4 points.

(c) All referrals are made by the DHS. DHS is currently re-evaluating the referral process. Referrals will depend of the needs of the RIW customers.

Question 16: In Component 4: Is the vendor expected or allowed to provide subsidized employment? If so, will the subsidized wages be reimbursed separately? Please provide more information on this work activity if it is anticipated to be included in this component.

Answer to question 16: Yes. Subsidized employment should be addressed in the budget.

Define “Work Activity”

Question 17: For Component 3, is the vendor expected to provide the training itself or provide case management and referrals to existing training programs?

Answer to question 17: Both are possible, vendors can provide case management and refer to trainings, or internally refer.

Question 18: On page 4 of the RFP, item #16 states: “In order to perform the contemplated services related to the Rhode Island Health Benefits Exchange (HealthSourceRI) ...” This section does not appear to relate to the RI Works program. Please confirm whether this is a requirement.

Answer to question 18: Required language from the RFP template. Only required if applicable.

Question 19: Please confirm that the 10% Minority Business Enterprise goal is a target and not a requirement. Are evaluation points awarded or subtracted based on MBE participation?

Answer to question 19: The successful vendor(s) will need to work with the MBE Office to meet the 10 % participation goal. No evaluation points are given for MBE participation.

Question 20: Is the vendor expected to provide services across all of Rhode Island, or in particular regions?

Answer to question 20: All of RI is preferred, however, if a vendor successfully works within a region, the DHS will take that into consideration.

Question 21: Please confirm that if a RIW participant is referred to multiple vendors or different services, each vendor is only held accountable for their activities and not the client's overall participation in the RIW program.

Answer to question 21: Correct

Question 22: Please clarify what party (vendor or state workers) is responsible for developing the Employment Plan and determining what activities the participant is assigned to.

Answer to question 22: DHS is responsible for writing and developing initial work plans. There should be a clear collaboration and communication between DHS and the vendors regarding customers work plans.

Question 23: Will the vendor have access to InRhodes, Bridges or EARR?

Answer to question 23: Vendor will not have access to InRhodes. Vendor will have access to the DHS attendance tool. Currently, RIBridges has access for navigators. Future Bridges access for vendors is not yet determined.

Question 24: Is the vendor providing their own case management system for data collection or does DHS expect that the vendor will use DHS' data collection system?

Answer to question 24: Both, DHS expects that certain data points will be collected in the DHS attendance tool. Vendors should retain enough information to best service the DHS customer.

Question 25: On page 15, Question 3.5. asks about the vendor evaluating the RI market for job and/or trainings and working with others to ensure that market analysis are ongoing and current. Can you clarify if this is a requirement for all four Components or just Components 3 and 4?

Answer to question 25: All vendors are expected to evaluate the job market. All components should be focused on assisting RIW customers to self-sustainability for their families.

Question 26: Are vendors expected to submit MOUs with potential partners and/or Letter of Support? If so, would this count in the 20 page maximum of the Technical Proposal?

Answer to question 26: MOUs are not required for the submission of the bid, but are allowed and would count in the 20 page limit. If the vendor is selected for award, copies of fully executed MOUs will be required in order to finalize the contract with DHS.

Question 27: Please clarify the number of technical proposal points needed to pass the Technical evaluation.

On page 16, Section 6: Evaluation and Selection, it states “To advance to the Cost Evaluation phase, the Technical Proposals must receive a minimum of 50 (83.3%) out of a maximum of 60 technical points. Any technical proposals scoring less than 50 points will not have the cost component opened and evaluated. The proposal will be dropped from further consideration.”

On page 17, in the “Example” section, the example used in the third bullet states “Component Four: Technical Score, 58.0, Fails Technical Score” and further states in the following section “Component Four: Component four did not pass the Technical evaluation, no incentive point will be given, the cost proposal will not be opened, and this component will not continue.”

From the description on page 16, it seems that a proposal with a Technical Score of 58.0 would advance to the next stage of the Cost Proposal being reviewed. Please clarify what is the minimum number of points needed to pass the Technical Proposal stage and advance to the stage in which the Cost Proposal would reviewed.

Answer to question 27: 50 Points are required to pass the technical proposal. See Addendum # 1, on purchasing website.  
<http://www.purchasing.ri.gov/RIVIP/StateAgencyBids/7550758A1.pdf>

Question 28: Given the broad Scope of Work requirements in the four Service Components and the focus on forming collaborations the submission deadline of August

2, 2016 seems unrealistic. Would you extend the deadline to allow for more time to adequately prepare an application?

Answer to question 28: The RFP deadline has been extended to August 17, 2016.

Question 29: Can you provide more details and information on the target population? Do you have specific data on number of people that may have the barriers noted in the RFP, “Parents receiving cash assistance may face various barriers to employment and self-sufficiency including homelessness, low literacy, limited English, teen parents, domestic violence, mental health needs, substance use, criminal background, disability, care of a family member with a disability, immigration issues, religious, behavioral health, lack of training, limited education, and others.”

Answer to question 29: See answer to Question 15 below.

The DHS caseload can fluctuate. Current reporting does not allow DHS to pinpoint all client populations.

(a) Because DHS is looking to dramatically change program operations and performance, it is unlikely that clients will continue to be referred to the various programs at this same or even similar rates. Referral volume will be entirely dependent on the type and quality of services offered by the vendor(s). Additionally, program caseload has been declining over the last few years. Even within the last 12 months, single parent caseloads have dropped 22 percent and two-parent cases have gone down 47 percent.

DHS cannot determine or project future referrals. However, as a reference point the FY 16 referral data is provided below.

- FY 2016 referral data showed that of the nearly 8,000 RI Works referrals, 65 percent were for job readiness/search/training, 21 percent for supportive services, 6 percent for vocational education, 3 percent for youth, and 5 percent for other types of educational services that are not included in the RFP. This is a duplicative count, as many clients were referred to multiple providers within this period.

(b) A percent of the 10 points available for the Collaboration, Capacity, and Qualifications section, about 4 points.

(c) All referrals are made by the DHS. DHS is currently re-evaluating the referral process. Referrals will depend of the needs of the RIW customers.

Question 30: Can you provide the RI Works cases by city and town?

Answer to question 30: See Attached Table.

Question 31: Is Component 2: Youth Services replacing the existing DHS Funded Program Youth Success?

Answer to question 31: Yes

Question 32: Are services in this RFP replacing any existing DHS funded programs and/or services.

Answer to question 32: The majority, if not all, of DHS funded RIW programs will be funded by this RFP, including certified vendors.

Question 33: If we are a current training vendor for RI Works for our job training/vocational programs in the Red Book), should we apply for the vocational training service component under this RFP?

Answer to question 33: If a vendor wants to continue being funded for working with RIW customers, they should bid on this RFP.

Question 34: If the maximum score for the technical proposal points is 60 points, and a minimum of 50 must be achieved to get forwarded for consideration of incentive and cost points, then how are the examples on page 17 of the RFP (highlighted below) valid? (i.e. a proposal meeting 58 points would be dropped?)

Answer to question 34: See Question 11

Question 35: Each vendor may be asked to co-locate with DHS at either a field office or one-stop-service center. How many offices does the state potentially plan to co-locate with and what are their locations?

Answer to question 35: All DHS locations could be co-location sites. A pilot service center is expected to open this fall. Current DHS location are listed on the DHS website. <http://www.dhs.ri.gov/DHSOffices/index.php>

Question 36: How does the state intend to process referrals to vendors?

Answer to question 36: Referral are made after the customer has an employment plan. Referrals are through the DHS data tool, currently known as the EEAR system.

Question 37: On Page 18, "Response Contents" #5, how many hard copies are required and in what format (ie: bound)?

Answer to question 37: One original and five copies are required per component. DHS would prefer that the technical proposals are bound. Binding is not required. Cost proposal must be separate and cannot be bound with the technical proposal.

Question 38: If the vendor responds with a bundle to two or more of the components, does the does need to provide more than one copy of required document RIVIP and W-9?

Answer to question 38: No. One bundle would include one set of RIVIP and W-9. Within the bundle would be the individual components divided into technical proposals for each component and sealed cost proposals for each component.

Question 39: Will the State make referrals directly to the component? Or are vendors required to make referrals to other vendors, and if so, will the State system track and document the referrals?

Answer to question 39: All referrals come from DHS. If one vendor want to have a client referred to another vendor, DHS will be contacted, and at the DHS sole discretion, the referral may be made.

Question 40: If case is referred from another vendor - what information comes with them? And how is it made available?

Answer to question 40: Customer Demographics, phone number, DOB, DHS ID, Language, Gender, test scores, start dates, end date, approved hours, activity goal, comments from DHS and approved schedule. Made available through the DHS Data Tool.

Question 41: What is the DHS data tool referenced in the RFP? Does it contain images available to the vendor?

Answer to question 41: Current tool used by DHS to track customer attendance and to make referrals. Images are not collected at this time.

Question 42: Will the state provide startup funds?

Answer to question 42: If a vendor wishes to obtain startup funds, have a line item in the budget for startup funds. DHS will evaluate and make decisions based off of the RFP grading methodology and the DHS' sole discretion.

Question 43: If they provide startup funds, are the funds available prior to the start of the program Services?

Answer to question 43: Include the startup process on the work plan, with a schedule, and include startup cost in their own line of the budget. DHS will evaluate and make decisions based off of the RFP grading scheme and the DHS' sole discretion.

Question 44: Will all clients have health insurance or be eligible for health insurance when they enter the program

Answer to question 44: RIW customers may be eligible for Medicaid.

Question 45: Are clients entitled to a transportation stipend or other form of transportation support? If yes, how much \$ and how/by whom is it accessed?

Answer to question 45: Yes, client are given a RIPTA pass and some are provided a stipend. DHS is seeking innovative solutions for RIW customers to overcome transportation barriers for the parents and their families while participating in RIW. See Question 5.

Question 46: Are clients entitled to a childcare stipend or other form of childcare support? If yes, how much \$ and how/by whom is it accessed?

Answer to question 46: Child Care certificates are provided to TANF eligible families. However, there is a significant barrier for RIW customer to find childcare that fit's their needs. DHS is seeking innovative solutions for RIW customers to find, obtain, and receive childcare for their families while participating in RIW. See Question 4. The child care certificates go to the client and vary due to the case.

Question 47: Are clients entitled to an academic/vocational training stipend or other form of related support? If yes, how much \$ and how/by whom is it accessed? If yes, is a vendor eligible to receive all or part of such a stipend if the academic/vocational training is provided by the vendor or a sub?

Answer to question 47: No. Vendors would budget the funds needed to provide these services to the RIW customer.

Question 48: Are clients with certain barriers waived from work participation requirements, temporarily or permanently? If yes, who determines and how?

Answer to question 48: Yes. See RIW Rules and Regulations, specifically 1412.02.10 and 1412.05.20 at <http://www.dhs.ri.gov/Regulations/Rhode%20Island%20Works%20Program%202016.pdf>

Question 49: What client data is mandatory for the vendor to collect? And what data is required to transmit in the DHS data tool?

Answer to question 49: DHS requires the vendor to collect data for the DHS Data tool and other agreed upon reporting. Data pieces will depend on the component and the population served.

Question 50: What information does DHS provide on each client referred to the vendor? How is it provided?

Answer to question 50: Customer Demographics, phone number, DOB, DHS ID, Language, Gender, test scores, start dates, end date, approved hours, activity goal, comments from DHS and approved schedule. Made available through the DHS Data Tool.

Question 51: Is there a maximum number of months a vendor can work with a client?

Answer to question 51: The maximums vary from activity to activity, component to component, customer to customer and can be found within the RIW Rules and Regulations at <http://www.dhs.ri.gov/Regulations/Rhode%20Island%20Works%20Program%202016.pdf>

Question 52: Can a family needing Rhode Island Works Services be dually enrolled in this program and one of DOH's Family Visiting programs?

Answer to question 52: The goal is to best serve the RIW customer. Vendors are encouraged to work with other state agencies to holistically serve RIW customers. A potentially dual eligible customer would have to be discussed with the two state agencies.

Question 53: IS DHS looking at a cost per family?

Answer to question 53: Budgets can be prepared how the vendor sees fit. At the sole discretion of the department, budgets may be accepted, denied, or renegotiated.

Response to RFP #7550758, RI Works Service Question number 30.

Rhode Island Works Cases by City/Town and Duration of Benefits - February 2016

Town	0-24 Months		25-48 Months		49-60 Months		> 60 Months		All Cases		Population	
	Cases	As % of Category	Cases	As % of Category	Cases	As % of Category	Cases	As % of Category	Total	As % of Total	Total	As % of Total
BARRINGTON	6	0.2%	1	0.2%	0	0.0%	0	0.0%	7	0.2%	16,310	1.6%
BRISTOL	21	0.7%	1	0.2%	0	0.0%	2	0.5%	24	0.6%	22,954	2.2%
BURRILLVILLE	16	0.5%	1	0.2%	1	0.7%	0	0.0%	18	0.5%	15,955	1.5%
CENTRAL FALLS	170	5.7%	19	4.2%	5	3.4%	16	4.0%	210	5.3%	19,416	1.8%
CHARLESTOWN	1	0.0%	2	0.4%	1	0.7%	0	0.0%	4	0.1%	7,827	0.7%
COVENTRY	44	1.5%	6	1.3%	4	2.8%	2	0.5%	56	1.4%	35,014	3.3%
CRANSTON	146	4.9%	21	4.7%	4	2.8%	22	5.5%	193	4.8%	80,566	7.7%
CUMBERLAND	29	1.0%	2	0.4%	7	4.8%	8	2.0%	46	1.2%	33,512	3.2%
E. GREENWICH	12	0.4%	3	0.7%	1	0.7%	3	0.8%	19	0.5%	13,146	1.3%
E. PROVIDENCE	63	2.1%	11	2.4%	4	2.8%	7	1.8%	85	2.1%	47,149	4.5%
EXETER	2	0.1%	0	0.0%	0	0.0%	0	0.0%	2	0.1%	6,425	0.6%
FOSTER	4	0.1%	0	0.0%	0	0.0%	0	0.0%	4	0.1%	4,606	0.4%
GLOCESTER	4	0.1%	1	0.2%	0	0.0%	0	0.0%	5	0.1%	9,800	0.9%
HOPKINTON	4	0.1%	0	0.0%	0	0.0%	0	0.0%	4	0.1%	8,188	0.8%
JAMESTOWN	1	0.0%	1	0.2%	0	0.0%	2	0.5%	4	0.1%	5,405	0.5%
JOHNSTON	48	1.6%	5	1.1%	0	0.0%	6	1.5%	59	1.5%	28,769	2.7%
LINCOLN	28	0.9%	3	0.7%	0	0.0%	2	0.5%	33	0.8%	21,105	2.0%
LITTLE COMPTON	3	0.1%	0	0.0%	0	0.0%	0	0.0%	3	0.1%	3,492	0.3%
MIDDLETOWN	26	0.9%	5	1.1%	0	0.0%	4	1.0%	35	0.9%	16,150	1.5%
NARRAGANSETT	10	0.3%	2	0.4%	0	0.0%	0	0.0%	12	0.3%	15,868	1.5%
NEWPORT	90	3.0%	22	4.9%	5	3.4%	20	5.0%	137	3.4%	24,027	2.3%
NEW SHOREHAM	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1,010	0.1%
N. KINGSTOWN	23	0.8%	3	0.7%	2	1.4%	1	0.3%	29	0.7%	26,326	2.5%
N. PROVIDENCE	54	1.8%	6	1.3%	4	2.8%	7	1.8%	71	1.8%	32,078	3.1%
N. SMITHFIELD	7	0.2%	2	0.4%	1	0.7%	1	0.3%	11	0.3%	12,178	1.2%
PAWTUCKET	341	11.4%	45	10.0%	10	6.9%	21	5.3%	417	10.5%	71,172	6.8%
PORTSMOUTH	15	0.5%	0	0.0%	0	0.0%	2	0.5%	17	0.4%	17,389	1.7%
PROVIDENCE	1,178	39.5%	170	37.7%	70	48.3%	188	47.0%	1,606	40.4%	177,994	16.9%
RICHMOND	10	0.3%	2	0.4%	0	0.0%	0	0.0%	12	0.3%	7,708	0.7%
SCITUATE	6	0.2%	0	0.0%	0	0.0%	0	0.0%	6	0.2%	10,329	1.0%
SMITHFIELD	7	0.2%	1	0.2%	0	0.0%	1	0.3%	9	0.2%	21,430	2.0%
S. KINGSTOWN	17	0.6%	3	0.7%	0	0.0%	2	0.5%	22	0.6%	30,639	2.9%
TIVERTON	20	0.7%	6	1.3%	0	0.0%	6	1.5%	32	0.8%	15,780	1.5%
WARREN	11	0.4%	1	0.2%	0	0.0%	2	0.5%	14	0.4%	10,611	1.0%
WARWICK	152	5.1%	38	8.4%	4	2.8%	8	2.0%	202	5.1%	81,971	7.8%
WESTERLY	34	1.1%	2	0.4%	0	0.0%	1	0.3%	37	0.9%	22,787	2.2%
W. GREENWICH	1	0.0%	1	0.2%	0	0.0%	0	0.0%	2	0.1%	6,135	0.6%
W. WARWICK	87	2.9%	20	4.4%	4	2.8%	14	3.5%	125	3.1%	29,191	2.8%
WOONSOCKET	293	9.8%	45	10.0%	18	12.4%	52	13.0%	408	10.3%	41,026	3.9%
	<b>2,984</b>	<b>100%</b>	<b>451</b>	<b>100%</b>	<b>145</b>	<b>100%</b>	<b>400</b>	<b>100%</b>	<b>3,980</b>	<b>100%</b>	<b>1,051,438</b>	<b>100%</b>