



Request for Quote

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

CREATION DATE : 25-APR-16
BID NUMBER: 7550553
TITLE: UNIFIED THREAT MANAGEMENT SOLUTION
EQUIPMENT & SERVICES - RIC

BID CLOSING DATE AND TIME: 19-MAY-2016 10:30:00

BUYER: Mosca, Gary
PHONE #: 401-574-8124

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RIC-PURCHASING
600 MOUNT PLEASANT AVENUE
PROVIDENCE, RI 02908
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RIC-PURCHASING
600 MOUNT PLEASANT AVENUE
PROVIDENCE, RI 02908
US

Requisition Number: 1458489

Note to Bidders: QUESTIONS about this solicitation must be emailed and received by the Division of Purchases at doa.purquestions3@purchasing.ri.gov no later than Thursday, May 5, 2016, 4:00 PM, in a Microsoft Word attachment with the corresponding solicitation number. Questions, if any, and responses will be posted on the Division of Purchases website at www.purchasing.ri.gov as an addendum to this solicitation

Line	Description	Quantity	Unit	Unit Price	Total
1	FORTINET UNIFIED THREAT MANAGEMENT SOLUTION EQUIPMENT AND SERVICES (INSTALLATION, CONFIGURATION, MAINTENANCE) - PER ATTACHED SPECIFICATIONS.	1.00	Each		
2	ALTERNATE #1 (TOTAL) SEE BID FORM, PAGE 2 OF SOLICITATION SPECIFICATIONS.	1.00	Each		

Delivery: _____

Terms of Payment: _____

It is the Vendor's responsibility to check and download any and all addenda from the RIVIP. This offer may not be considered unless a signed RIVIP generated Bidder Certification Cover Form is attached and the Unit Price column is completed. The signed Certification Cover Form must be attached to the front of the offer

BID SUMMARY

Unified Threat Management (UTM) Equipment, Installation and Professional Services to include the configuration and implementation of the UTM configuration. Bids with alternative manufacturers, brands, and/or models are not accepted, as substitutes for the listed configurations are not allowed.

The bid needs to be detailed and priced on a per-line basis.

In order to appropriately size the bid for Professional Services, read the Professional Services Specifications section to get a good understanding what needs to be included.

Bill of Materials

Please follow the below table (Bid Form) in providing the detailed bid. Pricing for all line items have to be provided. Base the pricing for support/maintenance pricing for years 2-3 and 4-5 on current pricing. It is understood that manufacturer may increase support/maintenance costs of the products in future years.

Notes:

- The initial purchase of hardware and/or software (including license keys) must include first year maintenance/support and subscription costs.
- Any/All additional discounts provided on top of the one for the "List Price" is to be included in the Unit Price (final product price) on Bid Form.

It is expected that the offered UTM solution will allow for the implementation of the following features. If the UTM solution as specified does not provide this feature identify it and indicate what is required to implement the feature.

- High-availability with Active/Passive or Active/Active redundancy
- Stateful packet-filtering firewall
- Intrusion prevention services / Intrusion detection services
- Anti-virus/malware scanning (at the edge appliance)
- Web and URL filtering services
- Application awareness and control services
- Packet/Traffic shaping services
- Sandboxing technology (on-premise gets preference over 'in cloud')
- Identity integration services (binding account names to IP addresses)
- (Virtual) Role-based firewalling
- Central logging and reporting
- Remedial web page redirections for onboarding and remediation functionalities

Bid Form

Vendors are required to complete Bid Form and submit with their proposal.

Part Number	Description	Qty	Unit Price	Extended Price
HW/SW Products plus 1 year 24x7 Manufacturer Direct Support				
FG-1500D-BDL-950-36	Hardware plus 24x7 Forticare and FortiGuard UTM Bundle	2		
FAZ-1000D-US	Fortinet - FAZ-1000D-US	1		
FAC-VM-BASE	FAC-VM-Base Base FortiAuthenticator-VM with 100 user license	2		
FAC-VM-1000-UG	FAC-VM-1000-UG Adds 1,000 users to FortiAuthenticator-VM.	6		
FSA-1000D	Advanced Threat Protection System - 6 x GE RJ45, 2 x GE SFP slots, redundant PSU, 8 Windows licenses and 1 MS office license included	1		
Manufacturer Direct Support – Year 2 & 3				
	FortiAnalyzer-1000D 24x7 FortiCare	1		
	FortiAuthenticator - VM License 24x7 FortiCare	1		
	FortiSandbox-1000D 24x7 FortiCare	1		
Manufacturer Direct Support – Year 4 & 5				
	FortiGuard-1500D 24x7 FortiCare	1		
	FortiAnalyzer-1000D 24x7 FortiCare	1		
	FortiAuthenticator - VM License 24x7 FortiCare	1		
	FortiSandbox-1000D 24x7 FortiCare	1		
		1		
Professional Services				
	Design and Implementation (see separate section for specifications)	1		
TOTAL				
Alternate 1				
1A	Vendor provide managed support services for 1 year (See separate section for specifications)	1		
1B	Training credits for Manufacturer provided on-line training relevant to the listed products	1		
1C	FortiGate VM for the purpose of testing and training	1		
TOTAL				

PROFESSIONAL SERVICES FOR IMPLEMENTATION

As part of the bid the Vendor is required to include Professional Services for Configuration and Implementation of the FortiNet UTM Solution. It is expected that in the professional services at least include the following responsibilities to ensure a successful implementation that should provide an optimally functioning UTM solution and operates within the parameters acceptable to the college.

- End-to-end project management and planning
- Data network infrastructure changes related to the UTM implementation needs to be done outside operating hours of the college. "Off hours" can include holidays recognized by the college
- Full Discovery and Design of all UTM Solution features available and to the specifications of the college. Note this project has to be operated from the perspective that the design is done "from scratch" to ensure an optimal design. So all UTM policies and related configuration details have to be defined and be specific to the needs and requirements of the college, so no boilerplate installation
- Discovery of current firewall configuration and incorporate all relevant configuration this in the design
- Provide a complete and detailed Design Specifications document ("Blueprint") on which the implementation will be based.

Note: Since this document details the exact implementation of the UTM Solution and the subsequent Regression Test Plan, it will require the approval of the college before the project can move forward

- Installation, staging, and configuring of all hardware and software components of the UTM Solution, following the Design Specifications document. Note: this implies that all configuration details have to be included in the Design Specifications document prior to installation
- A detailed Regression Test plan that includes the systematic testing of all features and configuration aspects, integration with other systems as part of the implementation, and Use Cases relevant to the college.

Note: Since the test plan has to assure the correct working of the UTM Solution, it require prior approval of the college before the project can move forward.

- Perform and monitor the cutover and "Go Live" of the UMT Solution and provide 2 days on-site of "Post Go Live" support
- Provide "over the shoulder" training to designated college staff as part of the implementation to ensure familiarization with the operations of the UTM solution. Note: this is separate from the manufacturer support training program.
- Provide "As Built" document that details the implementation and can be used by the college as baseline definition for their Change Management Process.

OPTIONAL MANAGED SUPPORT SERVICES (ALTERNATE 1)

After the UTM solution is in production the college may engage the vendor for optional services to monitor, support, and assist in the maintenance on an annual basis to ensure optimal operations of the solution.

The vendor who is able to provide such services can provide an annual cost for such services and provided a detailed description of the services provided for this cost. It is suggested that the pricing is based on the UTM solution implemented and on the experience with like support engagements for other customers.

VENDOR REQUIREMENTS

A vendor submitting a bid for the specified UTM configurations and related Professional Services is regarded as acceptable and is required to meet the following requirements:

- Vendor's operating office needs to be within a radius of 50 miles from the college to ensure that vendor can dispatch engineers and technician to the college campus quickly with short travel times and for designated college IT staff to easily travel to the vendor's office.
- At the Vendor's operating office, the vendor needs to have data center facilities to allow for staging and testing of the UTM solution prior to installing it to site to allow for designated college IT staff to work with the solution without restriction before deploying it into production.
- Vendor is required to be a Platinum Partner of the UTM manufacturer for which they provide the bid
- Vendor is required to only use own employees to perform all the work related to the project. No part of project can be contracted out.
- Vendor is required to only assign employees to the project who are Manufacturer Certified for the products they will be working on.
- Vendor is required to start the project within 15 business days (3 calendar weeks) after receiving the Purchase Order and must be able to complete the project within 40 business days (8 calendar weeks) after starting the project.
- Vendor must be able to allow for a flexible implementation time line, recognizing the business/academic needs of the college
- Vendor is required to assign a dedicated project manager to the project
- Vendor is required to provide at least 3 references of highly identical UTM projects (provide summary of project scope) for customers in the education or non-profit market.

End.

Contract Terms and Conditions

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Terms and Conditions

BID STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS BID

INSURANCE REQUIREMENTS

AN INSURANCE CERTIFICATE IN COMPLIANCE WITH PROVISIONS OF ITEM 31 (INSURANCE) OF THE GENERAL CONDITIONS OF PURCHASE IS REQUIRED FOR COMPREHENSIVE GENERAL LIABILITY, AUTOMOBILE LIABILITY, AND WORKERS' COMPENSATION AND MUST BE SUBMITTED BY THE SUCCESSFUL BIDDER(S) TO THE DIVISION OF PURCHASES PRIOR TO AWARD. THE INSURANCE CERTIFICATE MUST NAME THE STATE OF RHODE ISLAND AS CERTIFICATE HOLDER AND AS AN ADDITIONAL INSURED. FAILURE TO COMPLY WITH THESE PROVISIONS MAY RESULT IN REJECTION OF THE OFFEROR'S BID. ANNUAL RENEWAL CERTIFICATES MUST BE SUBMITTED TO THE AGENCY IDENTIFIED ON THE PURCHASE ORDER. FAILURE TO DO SO MAY BE GROUNDS FOR CANCELLATION OF CONTRACT.

NOTE: IF THIS BID COVERS CONSTRUCTION, SCHOOL BUSING, HAZARDOUS WASTE, OR VESSEL OPERATION, APPLICABLE COVERAGES FROM THE FOLLOWING LIST MUST ALSO BE SUBMITTED TO THE DIVISION OF PURCHASES PRIOR TO AWARD: * PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS) - \$1 MILLION OR 5% OF ESTIMATED PROJECT COST, WHICHEVER IS GREATER. * BUILDER'S RISK INSURANCE - COVERAGE EQUAL TO FACE AMOUNT OF CONTRACT FOR CONSTRUCTION. * SCHOOL BUSING - AUTO LIABILITY COVERAGE IN THE AMOUNT OF \$5 MILLION. * ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL) - \$1 MILLION OR 5% OF FACE AMOUNT OF CONTRACT, WHICHEVER IS GREATER. * VESSEL OPERATION - (MARINE OR AIRCRAFT) - PROTECTION & INDEMNITY COVERAGE REQUIRED IN THE AMOUNT OF \$1 MILLION.

RIVIP INFO - BID SUBMISSION REQUIREMENTS

It is the Vendor's responsibility to check and download any and all addenda from the RIVIP. This offer may not be considered unless a signed RIVIP generated Bidder Certification Cover Form is attached and the Unit Price column is completed. The signed Certification Cover Form must be attached to the front of the offer. When delivering offers in person to One Capitol Hill, vendors are advised to allow at least one hour additional time for clearance through security checkpoints.

MAILING ADDRESS FOR BID PROPOSALS ISSUED BY THE STATE OF RHODE ISLAND,
DIVISION OF PURCHASES

All Bid Proposals must be submitted by mail or hand delivered to:

- State of Rhode Island
- Department of Administration
- Division of Purchases, Second floor
- One Capitol Hill
- Providence, RI 02908-5855

DIVESTITURE OF INVESTMENTS IN IRAN REQUIREMENT:

No vendor engaged in investment activities in Iran as described in R.I. Gen. Laws §37-2.5-2(b) may submit a bid proposal to, or renew a contract with, the Division of Purchases. Each vendor submitting a bid proposal or entering into a renewal of a contract is required to certify that the vendor does not appear on the list maintained by the General Treasurer pursuant to R.I. Gen. Laws §37-2.5-3.

PURCHASE AGREEMENT BID

BIDDING (a) A single price shall be quoted for each item against which a proposal is submitted. This price will be the maximum in effect during the agreement period. Any price decline at the manufacturer's level shall be reflected in a reduction of the agreement price to the State. (b) Quantities, if any, are estimated only. The agreement shall cover the actual quantities ordered during the period. Deliveries will be billed at the single, firm, awarded unit price quoted regardless of the quantities ordered. (c) Bid price is net F.O.B. destination and shall include inside delivery at no extra cost. (d) Bids for single items and/or a small percentage of total items listed, may, at the State's sole option, be rejected as being non-responsive to the intent of this request. **ORDERING** (a) The User Agency(s) will submit individual orders for the various items and various quantities as may be required during the agreement period. (b) Exception - Regardless of any agreement resulting from this bid, the State reserves the right to solicit prices separately for any extra large requirements for delivery to specific destinations.

Mailing Address for Bid Proposals issued by the State of Rhode Island, Division of Purchases:

All Bid Proposals must be submitted to the following address:

State of Rhode Island
Department of Administration
Division of Purchases, 2nd Floor
One Capitol Hill
Providence, RI 02908

DELIVERY PER AGENCY

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY.

FISCAL YEAR - AWARD EXTENDING PAST FISCAL YR END

AWARDS EXTENDING BEYOND JUNE 30TH ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.