



Solicitation Information

March 26, 2015

Addendum #1

RFP #7549391

TITLE: DRUG TESTING PROGRAM – ADULT CORRECTIONAL INSTITUTIONS

SUBMISSION DEADLINE: APRIL 7, 2015 AT 2:00 PM (ET)

ATTACHED ARE VENDOR QUESTIONS WITH STATE RESPONSES. NO FURTHER QUESTIONS WILL BE ANSWERED.

**Gail Walsh
Chief Buyer**

7549391 – Drug Testing Program – Adult Correctional Institutions

Vendor A

1. Will the State of RI need remote bar code printers @ the collection sites and if so verify how many remote sites.

Bar codes are printed, assigned and distributed from the main lab location for accountability. Only one bar code printer is required under our current procedures.

2. Will you be collecting at remote sites and sending to one central location to test?

Collection of samples are collected from seven remote sites and transferred via an established schedule to the Main Lab.

3. Will the SATS software be exporting information back to the data management system or will the data management system only be exporting info to SATs?

The data management system exports testing data to the SATS data base.

4. Does the pipettes and sample tubes need to be included in the pricing?

No, all required testing equipment (pipettes, sample tubes, cups) are ordered through an approved local vendor.

Vendor B

We do not sell testing equipment.

Our company helps employers to manage the drug free workplace. This includes coordinating local clinics, lab/MRO testing, emergency service, training, etc.

We offer the latest web based tools for managing drug test results, random testing and reports.

Do you have an interest in sending urine specimens to a lab for testing and including an MRO to review the results?

No. The Department of Corrections has an established fully functional testing laboratory on site and requires a strict chain of custody on all produced specimens.

An example of our proposal might be to run 20,000 tests through our system at \$_____/test. Total annual cost would be \$_____ and the benefits would be in avoiding the purchase and maintenance as well as the staffing and legal issues associated with doing the testing in house. Outsourcing the lab and MRO work provides benefits in the accuracy of the testing and the outside oversight of the process.

My guess is that with the state paying 2 employees to work full time in the lab, and take into account the cost of equipment, space and maintenance, there will not be a large savings gained by doing the work in house. When you add in all of the costs of managing the program it would be a cost savings to outsource the testing.

The testing lab is located at our Medium Security facility. We utilize one primary trained operator (officer) on a full time basis. General maintenance is performed by trained operator and other required maintenance is provided by current vendor under an approved contract.