



**State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, Rhode Island 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387**

**Solicitation Information
September 4, 2014**

ADDENDUM # 1

RFP # 7548952

TITLE: Auctioneer Services – MPA # 399

Submission Deadline: Wednesday September 10, 2014 @ 11:00 AM (Local Time)

Notice to Vendors:

- **Attached are the questions received with responses. No further questions will be answered.**

**Thomas Bovis
Interdepartmental Project Manager**

Interested parties should monitor this website, on a regular basis, for any additional information that may be posted.

Questions RFP 7548952

1. In the past, how many auctions per year?
Typically, there would be 2-3 auctions per year.
2. In the past, how many properties per auction event?
There is normally one property offered per auction event.
3. In the past, how much revenue has been generated by the auctions?
The last two properties sold by auction generated approximately \$3,800,000.
4. Is there a max on the Buyer's Premium being charged?
No, but the auctioneer must identify the maximum Buyer's Premium he/she will charge per property.
5. Do we need to get letters of approval from the 4 Government agencies?
This will be a requirement prior to a purchase order being issued to the vendors approved for this MPA
6. Are all the Auctions Real Estate? Or our some personal property and equipment?
They will all be real estate auctions.
7. Do you intend on performing an auction this year?
Yes, we intend on offering four properties for sale prior to December 31, 2014.
8. Will a proposer be granted full evaluation and consideration for selection for award if the proposer meets all required qualifications and provides all service specifications of the RFP, but provides online-only auction services with no on-site services offered?
No, the State of Rhode Island is seeking on-site auctioneer services only.
9. If the vendor meets all other requirements, including licensing by the Rhode Island Department of Business Regulation, is it a mandatory requirement that the online auction service vendor also possess an Auctioneer's License, even though State Law does not require online service providers to hold this license in order to operate its business with the government?
This is issue not relevant as the State of Rhode Island is seeking on-site auctioneer services.
10. What is the name of the company the State of Rhode Island currently utilizes (or most recently utilized) for Auctioneer Services?
**SJ Corio Company
Max Pollack & Company Auctioneers, LTD**
 - a. What is this current/recent vendor's Buyer's Premium? **The buyer's premium was set at 1% by a previous contract that has since expired.** W
 - b. Does this current/recent vendor provide real estate auction services and auction services for equipment, vehicles, and other miscellaneous assets? **Real estate auctioneer services** D
 - c. Does the State's current/recent vendor provide the State with on-site auction services, online auction services, or both on-site and online auction services? **Only on-site auction services** D
 - d. What is the total revenue generated from this current/recent vendor during the past two years? **No revenue has been generated, as the State of Rhode Island has not had an active Master Price Agreement for auctioneer services during the past two years** W