



State of Rhode Island
Department of Administration / Division of Purchases
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ADDENDUM #3

RFP # 7548935

TITLE: ON-CALL CAMERA AND VIDEO EQUIPMENT/INSTALLATIONS - DOT

SUBMISSION DEADLINE: 9/3/14 – 11:00 A.M.

Prospective bidders and all concerned are hereby advised of the attached changes/modifications for the above referenced RFQ and are hereby requested to change their copies accordingly.

RESPONSES TO QUESTIONS RECEIVED ARE ATTACHED.



Lisa Hill
Chief Buyer

Bidders must include a signed copy of this addendum with their proposal submission as acknowledgement.

Company Name (print)

Signature of Authorized Representative

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

**SOLICITATION # 7548935 (ADDENDUM 3)
ON-CALL CAMERA AND VIDEO EQUIPMENT/INSTALLATIONS - DOT**

Question 1. The specifications state to provide the manufacture 'Aimetis' for the Video Management software and doesn't state alternate or equal manufacture will be allowed. In order to allow a more competitive bid process, will alternate manufactures of the VMS be acceptable? If so, can the consultant provide the names of such alternate manufactures?

No, alternate manufacturers are not acceptable. Line Items 24 and 25 specifically refer to purchasing additional Aimetis camera licenses and Aimetis 1-year support agreements for our existing Aimetis Symphony system. An alternate manufacturer would not be able to provide this.

As stated in Section 8 of the General Provisions – Contract Specific, the TMC already uses Aimetis's Symphony product to manage all camera video, including providing it to the TMC's various video sharing partners, such as the RI State Police. Purchasing a new software package is outside the scope of this contract. The Video Management software has already been purchased under a previous contract and is already integrated into various systems and sharing agreements. Under this contract, the TMC requires an authorized agent to purchase additional components and provide software support for Aimetis systems.

Question 2. If the answer to number one is yes;

- a) How many total cameras are on the existing system?**
- b) Please provide the manufacture and model numbers of the existing IP cameras and corresponding quantities.**
- c) Please provide the manufacture and model numbers of the existing IP encoders and corresponding quantities.**
- d) How many concurrent client connections are being used?**
- e) Is there any integration to third party systems? If so, please provide the level of integration and manufacture/model of the third party system(s).**
- f) Are video analytics currently being performed? If so, please provide a brief description of what type of analytics.**

See answer to Question 1.

3. The specifications state to provide the manufactures 'Cisco' and 'Netgear' for network switches and doesn't state alternate or equal manufacture will be allowed. In order to allow a more competitive bid process and provided that the alternate switch meets the

technical characteristics of what was specified, will alternate manufactures of the network switches be acceptable?

Cisco network switches are required by the Rhode Island State Division of Information Technology (DoIT) for compatibility with existing high-end network equipment. Specifically, Line Items 11, 12, and 13 must be manufactured by Cisco, as they need to be managed alongside other State-owned network resources which are managed outside of the TMC.

Line Item 14 is for a small, unmanaged switch, and therefore Netgear is not a required manufacturer for this item. Alternate manufacturers of equipment with the same functionality may be submitted for approval as an “approved equivalent.”