



Solicitation Information

October 10, 2013

Addendum #1

RFP #7513370

TITLE: ARRA – DEVELOPMENTAL SCREENING & EVIDENCE BASED
INTERVENTION IN HEALTH SETTING

SUBMISSION DEADLINE: OCTOBER 25, 2013 AT 11:00 AM (ET)

PLEASE NOTE THAT THE SUBMISSION DEADLINE HAS BEEN EXTENDED TO
FRIDAY, OCTOBER 25, 2013 AT 11:00 AM.

ATTACHED ARE VENDOR QUESTIONS WITH STATE RESPONSES.

NO FURTHER QUESTIONS WILL BE ANSWERED.

Gail Walsh
State of Rhode Island Division of Purchases

HEALTH RFP # 7513370

Title: ARRA- Developmental Screening and Evidence Based Intervention in Health Setting
Questions submitted October 3, 2013

As we read the RFP there is conflicting information about exactly what can and cannot be included in the 15 page limit of the technical proposal.

1. Please clarify if the **Quality of Key Personnel (including Curriculum vitae)** is to be included in the technical proposal 15 page limit (see pages 6 and 9).

A: It is not included in the limit

2. Please clarify if the **Cost Proposal** is included in the technical proposal 15 page limit (see pages 6, 8 and 9).

A: It is not included in the limit

3. Please clarify if the **Proven Experience with Fiscal Management** is included in the technical proposal 15 page limit (see page 9).

A: It is included in the limit

4. Please clarify if the **Capacity of the Agency to effectively Administer Project** is included in the technical proposal 15 page limit (see page 9).

A: It is included in the limit

On page 5 of the RFP under Specific Activities/Tasks, it states, "The vendor with the assistance of HEALTH, RIDE and the physician consultant will assist with both Standardized Developmental Screening, quality improvement and evidence-based grants."

5. What staffing resources will HEALTH be offering, if any, to support the vendor in this scope of work (e.g.: number of staff, qualifications, hours allocated and roles in relationship to the vendor and practices)?

A: HEALTH will offer some guidance and staffing as needed to be determined

We interpret that line item 7 of the budget (page 10) reflects funding to support paying for patients to participate in evidence-based practices post screening.

6. Is there also any incentive funding earmarked for providers to increase referral patterns to these evidence-based practices post screening?

A: Line 7 is to support practices to apply for funds to link patients to services; it is not to pay patients. Ex a practices may apply to get funding for on site mental health consultants. There is no funding for providers to increase referrals.

Deliverable Task # 1. (page 6) addresses the creation of an evidence-based directory.

7. Which line item of the budget includes this task?

A: Staff time

Line item 6 of the budget addresses CQI (page 10).

8. Within the CQI funding portion of the budget, has HEALTH created a prescribed algorithm of the incentive dollar amounts and correlating quality improvement thresholds to be awarded to providers? If so, can you share the details of that algorithm?

A: This is not necessary to respond to the RFP.

Section 1: Introduction

On page 3, the contract period is listed as “November 1, 2013 to December 31, 2014 with the option to renew for an additional 12 months.”

- 1) Is there a fixed end date set for the project? If so, what is the end date?

A: December 31, 2015

Section 3: Scope of Work

On page 5, one of the duties of the contract manager is listed as “Oversee payment and reimbursement process for performance improvement”

- 2) Does this statement mean that providers are to be reimbursed based on the an increase in developmental screening rates (i.e. pay-for-performance), or is reimbursement to support the CQI process (determining baseline rates of screening, monitoring rates of screening, and engaging in activities to improve rates of screening) independent of the screening rates achieved?

A: reimbursement is for participation in CQI process

- 3) Are providers to be reimbursed for performance improvement as individuals, or can the reimbursement be awarded to practices?

A: This is to be determined with HEALTH; it's not necessary to respond to the RFP

- 4) The American Board of Pediatrics (ABP) requires that providers seeking board certification or re-certification to practice pediatrics complete an ABP approved quality improvement activity (also known as "Maintenance of Certification-Part 4)." Some MOC-4 activities are free, but many charge providers a fee for activity credit. Could reimbursement for developmental screening performance improvement/CQI be in the form of credit for MOC-4?

This would require using some of the funds for CQI to pay for the developmental screening performance activity to be approved by the ABP. Receiving MOC-4 credit may enhance recruitment for provider participation in the project.

A: This is outside the scope of the response to the LOI

On page 5, regarding the statement "We anticipate supporting approximately 117 primary care providers per year to adopt electronic screening systems."

- 5) What are the numbers of primary care providers to be enrolled over the first 14 months and over the subsequent 12 months of the project?

A: Approximately 117 per year; this is an estimate.

On page 6, regarding the task "Award and monitor grants to support the implementation of evidence based practices in/through primary care settings. See Appendix B for examples"

- 6) Can the recipient of these grants be a program or service provider that provides evidence based services (such as those listed in Appendix B) to children and families?

A: That will be determined by the vendor with HEALTH at a later date; it is possible.

Section 5: Cost Proposal

On page 7, “The total cost of the state contract for Rhode Island Supporting Evidence-based Programs in Health Settings Project is not to exceed \$1,096,457 for the first 16 months...”

- 7) Should the underlined time frame read “14 months”? If so, is the figure \$1,096,457 the cost limit for the initial 14 months of the project?

A: Use 14 months and \$1,069,547

Appendix A, Budget Sample

The sample budget indicates that it is for a 16 month time period.

- 8) Is this sample budget for a 14 month time period? If so, are the amounts not to exceed in the right hand column of the budget accurate for a 14 month time period?

A: Use 14 months and \$1,069,547