



Solicitation Information

July 26, 2012

Addendum #3

RFP # 7457854

TITLE: Two (2) Mobile Harbor Cranes

OPENING DATE AND TIME: August 10, 2012 at 11:00 AM (EDT)

BELOW IS AN AMENDMENT TO THE RFP AND VENDOR QUESTIONS WITH STATE RESPONSES.

NO FURTHER QUESTIONS WILL BE ANSWERED.

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RFP #7457854 is amended as follows:

Keeping in mind the requirement that progress payments shall not exceed 20% of the contract cost, with the schedule due date to be not less than 45 days from the prior payment, to be adjusted based on the delivery date, the bid proposal should detail the payment terms desired by the bidder. However, after the award of the bid and prior to the issuance of a purchase order, the State reserves the right to negotiate payment terms.

- Responses to vendor questions are as follows:

Vendor Question Responses

1. 2.4.2 – Since the value of work being performed in Rhode Island is less than one million dollars, is this clause applicable to foreign bidders?

Response: This procurement is for the provision of two cranes and is not for a “public works” contract. Therefore, this provision does not apply.

2. 4.4 – Is the requirement intent for 100% performance bond and 100% labor and payment bond OR is the intent 50% / 50% as combined aggregate?

Response: The “performance bond” provision on Page 11 of the RFP controls. The RFP requires a performance bond that covers 100% of the work to be performed. This should be interpreted as requiring a performance bond for 100% of the total cost.

3. Pg. 3, (15) Does Certificate of Authority need to be filed during bid process or after award to successful bidder/vendor?

Response: The Certificate of Authority needs to be filed only after selection of the successful vendor.

4. Pg. 3, (16) Under the State’s Minority Business Enterprise requirements is the bidder required to complete the Minority Business Enterprise Utilization Plan prior to contract award or is this only required by successful bidder upon award of contract?

Response: This is a requirement only for the successful bidder upon selection.

5. In order to maximize crane performance capabilities when propped on barge, we would request an increase to a 13m propping base. (Since the proposed barges are neither designed or constructed at this time it would have no impact on the overall dimensions of the proposed barges).

Response: Alternative recommendations/proposals are solicited. Please include any such recommendation in your proposal with the cost impact, if any, itemized.

6. Will the members of the evaluation team and their fields of expertise be public knowledge?

Response: The names of the review team will be made public after an award/Purchase Order is issued. The review team will likely consist of representatives from the various interested agencies such as the Office of the Governor, Rhode Island Economic Development Corporation, the Department of Administration, and ProvPort.

7. Pg. 8, (k) Container tilt operation controls. Can you provide a more detailed description as to what exactly the scope of supply would be to fulfill this requirement?

Response: The crane is to be equipped with a control system for the operation of an automatic container handling spreader bar (to be fitted at a later time). This system needs to have the additional capability to operate a container tilt mechanism to facilitate the operation of a skip pan.

8. Please define Container tilt operation controls.

Response: Please see the above response to Question 7.

9. Pg. 9, (m) Do trimming grabs meet RIEDC RFP specification requirements? .

Response: The RFP requests specific grabs. However, bidders may submit alternative recommendations/proposals. Please include any such recommendations in your proposal with sufficient documentation to demonstrate that the recommend alternative is substantially equivalent to that requested in the bid, as well as the cost impact, if any, itemized.

10. We would respectfully ask for a Word copy of the RFP.

Response: We will be unable to provide a Word version of the RFP.

11. Attached please find a sample packing list, could you please provide the "port charges"?

Response: Please provide port charges in your proposal as requested in the RFP.

12. Is a proposal meeting scheduled? If so, can the vendors attend?

Response: There is no pre-proposal conference and all vendor questions are being handled through email. Vendors may attend for the proposal submission, which is open to the public. However, only the names of vendors submitting proposals will be made public

at that time and no other information will be made available. The names of the vendors will also be posted on the Division's website. The contents of proposals, including the costs, will not be made public until after the award, in accordance with Procurement Regulation 6.3.1.3.

13. Would it be possible to extend the bid submission date by one week until the 6th of August 2012?

Response: The bid submission date was extended to **August 10, 2012 at 11:00 a.m.**

14. Due to the possibility that we will not receive the answers to our questions which will enable us to formally complete our proposal within the existing Bid deadline we formally request that the Bid due date be extended to August 14th 2012.

Response: Please see the above response to Question 13.

15. The RFP requires one original and five copies. It also requires a copy for use for Public access. Please clarify if an additional copy for this purpose is required over and above the original and five copies.

Response: The RFP only requires one original plus 5 copies. The "public copy" is not required because this procurement is subject to the competitive negotiation provisions of RIGL §37-2-19, and does not fall under competitive sealed bidding pursuant to RIGL §37-2-18.

16. The following remarks to your EQUIPMENT PURCHASE CONTRACT form integral part of our bid:

a. To article 1 - Definitions

"CIF" means Please confirm Supplier responsibility of delivering cranes to ProvPort CIF Incoterms 2010, liner out on hook. RIEDC is responsible for unloading from hook and placing crane components to point of rest (assembly area) at their cost. There is a definition conflict with Article 8 (a).

Response: In regards to this conflict, in the Equipment Purchase Contract, CIF is deleted from Article 1- Definitions. In addition, DAT Port (INCOTERMS 2010) is substituted in Article 1 and in articles 5(b).

b. To article 3 – Contract Documents

Under (c) please add:

"Annex Six (6) – Payment Schedule"

Response: Yes. Please also note the addendum above regarding the payment terms.