



**Department of Administration / Division of Purchases
One Capitol Hill, Providence, Rhode Island 02908-5855
Web Site: www.purchasing.ri.gov**

25 April 2012

Addendum # 4

RFP # 7449583

Title: Debt Collection Services (MPA # 238)

Submission Deadline: 9 May 2012 @ 11:00 AM (Eastern Time)

Vendor questions / State responses are posted for review. No further questions shall be entertained.

Interested parties are reminded to peruse this website, on a regular basis, for any additional information that may be posted relating to this procurement initiative.

A handwritten signature in black ink, appearing to read "Jerome D. Moynihan".

Jerome D. Moynihan, C.P.M., CPPO
Assistant Director for Special Projects

Questions Regarding
Request for Proposal State of Rhode Island Debt Collection Service MPA #238

1. To how many vendors will you be awarding a contract?
2. Who is your current vendor (vendors) and has the current contract gone full term and have all the extensions been exercised
3. What is your current vendors pricing structure?
4. To what extent is the location of bidder's center have on bearing of award?

See posted addendums for answers to 1 thru 4.

5. Will all the accounts be primary placements not having been serviced by your current vendor? Will you also be referring secondary placements and if yes should we provide separate pricing for secondary placements?
6. If Rhode Island awards a contract to a new vendor will Rhode Island recall all previously placed accounts with the current vendor and place those accounts with the new vendor?
7. Will accounts currently held by the incumbent be placed with selected vendor as a onetime placement at contract start up?

Answer for questions 5 thru 7 is listed below.

Previously placed accounts not on a payment agreement are subject to be moved to a new vendor. However, each agency will make that determination when the new MPA is established.

8. What is the total dollar value of placements now including any backlog?
9. What is the total number of accounts including any backlog?
10. Please provide monthly volume of accounts and dollar value expected to be placed with any of the identified outside agencies.

Answer for questions 8 thru 10 is listed below.

The State will not make projections on future placements. Please use the historical information in the table provided in the RFP and other information in addendums as a guide for future placements. .

11. How much has the State of Rhode Island paid out to the incumbent for services?
12. Please provide the dollars placed within the last three years and the dollars collected in addition to their recovery rate.

Answer for 11 and 12 is listed below.

The average dollars placed is displayed in the RFP and the amount collected for the past year is in addendum A1.

13. What is the current vendor's liquidation rate and/or what are the departments expected

The State does not have a specific liquidation rate expected by department. The effectiveness of a collection agency will be determined by the individual State agency in relation to the characteristics of the placements.

13. Will the State of Rhode Island have a scheduled conference for the selected vendors to present their capabilities to state agencies, education institutions and other identified public entities?

The selection team will have the option to bring in a vendor if deemed appropriate.

14. Do any issued Addendum by the State need to be signed?

The addendums are posted to the website with a signed cover letter.

15. Do issued Addendum need to be included in the RFP response?

The issued addendums do not need to be included in the response.

16. Sec.3 – Experience and Capabilities, Question 5 – Can you please provide us with a definition as to what exactly the State is looking for - more specifically “Locator Networks”?

Statement from RFP

A list of all national and/or regional locator networks and associations to which the respondent subscribes/belongs, as well as to which credit reporting agencies the respondent has access.

Provide a list of any tools, databases or networks utilized to locate debtors.

END