



## Solicitation Information

1 March 2012

**Request for Information # 7449532**

**Title: Front-end Fraud and Abuse and Improper Payment Surveillance and Detection**

**Submission Deadline: 28 March 2012 @ 11:00 AM (Eastern Time)**

Pre-Submission Conference: No

Questions concerning this solicitation must be received by the Division of Purchases at [questions@purchasing.ri.gov](mailto:questions@purchasing.ri.gov) no later than **14 March 2012 @ 12:00 Noon (ET)**. Questions should be submitted in a *Microsoft Word attachment*. Please reference the RFP / LOI # on all correspondence. Questions received, if any, will be posted on the Internet as an addendum to this solicitation. It is the responsibility of all interested parties to download this information.

**SURETY REQUIRED: No**

**BOND REQUIRED: No**

**Jerome D. Moynihan, C.P.M., CPPO**  
**Assistant Director for Special Projects**

Offerors must register on-line at the Division of Purchases' Website at <http://www.purchasing.ri.gov/>.

### **NOTE TO OFFERORS:**

Offers received without the entire completed three-page RIVIP Generated Bidder Certification Form attached may result in disqualification.

**THIS PAGE IS NOT A BIDDER CERTIFICATION FORM**

## SECTION I. INTRODUCTION

**The Rhode Island Department of Administration/Division of Purchases, on behalf of the Rhode Island Executive Office of Health and Human Services (EOHHS)** is soliciting information regarding service and product offerings that will expand and enhance its current efforts to combat fraudulent, abusive or otherwise improper payment demands upon its health and human services programs.

This is a Request for Information, not an Invitation to Bid; responses will be evaluated on the basis of the relative merits of the proposals. There will be no public opening and reading of the responses received by the Office of Purchases pursuant to this Request, other than to name those offerors who have submitted proposals. **This is an information gathering exercise. No award will be made as a result of this solicitation. Any information submitted in response to this Request for Information WILL NOT be in the public domain, as no award will be made.** Should the information garnered through this RFI process be determined to be favorable to the State, a Request for Proposals may be issued at a later date.

### INSTRUCTIONS AND NOTIFICATIONS TO OFFERORS:

1. Potential offerors are advised to review all sections of this Request carefully and to follow instruction completely, as failure to make a complete submission as described elsewhere herein may result in rejection of the proposal.
2. Alternative approaches and/or methodologies to accomplish the desired or intended results of this procurement are solicited. However, proposals which depart from or materially alter the terms, requirements, or scope of work defined by this Request will be rejected as being non-responsive.
3. All costs associated with developing or submitting a proposal in response to this Request, or to provide oral or written clarification of its content shall be borne by the offeror. The State assumes no responsibility for these costs.
4. Proposals are considered to be irrevocable for a period of not less than sixty (60) days following the opening date, and may not be withdrawn, except with the express written permission of the State Purchasing Agent.
5. All pricing submitted will be considered to be firm and fixed unless otherwise indicated herein.
6. Proposals misdirected to other state locations of which are otherwise not present in the Office of Purchases at the time of opening for any cause will be determined to be late and will not be considered. For the purposes of this requirement, the official time and date shall be that of the time clock in the reception area of the Division of Purchases.
7. It is intended that an award pursuant to this Request will be made to a prime Contractor, who will assume responsibility for all aspects of work. Joint venture and cooperative proposals will not be considered. Subcontracts are permitted, provided that their use is clearly indicated in the offeror's proposal and the subcontractor(s) to be used is identified in the proposal.
8. All proposals must include the offeror's FEIN or Social Security number as evidenced by a W9, downloadable from the Division of Purchases website at [www.purchasing.ri.gov](http://www.purchasing.ri.gov)
9. The purchase of services under an award made pursuant to this Request will be contingent on the availability of funds.
10. Offerors are advised that all materials submitted to the State for consideration in response to this Request for Proposals will be considered to be Public Records as defined in Title 38 Chapter 2 of the Rhode Island General Laws, without exception, and will be released for inspection immediately upon request once an award has been made.

11. Interested parties are instructed to peruse the Division of Purchases web site on a regular basis, as additional information relating to this solicitation may be released in the form of an addendum to this RFP.
12. Equal Employment Opportunity (RIGL 28-5.1) – 28-5.1-1 Declaration of policy – (a) Equal opportunity and affirmative action toward its achievement is the policy of all units of Rhode Island state government, including all public and quasi-public agencies, commissions, boards and authorities, and in the classified, unclassified, and non-classified services of state employment. This policy applies to all areas where the State dollar is spent, in employment, public services, grants and financial assistance, and in state licensing and regulation. For further information, contact the Rhode Island Equal Opportunity Office at (401) 222-3090.
13. In accordance with Title 7, Chapter 1.1 of the General Laws of Rhode Island, no foreign corporation, a corporation without a Rhode Island business address, shall have the right to transact business in the State until it shall have procured a Certificate of Authority to do so from the Rhode Island Secretary of State ( 401-222-3040). *This is a requirement only of the successful Contractor.*
14. The offeror should be aware of the State’s MBE requirements, which address the State’s goal of ten percent (10%) participation by MBE’s in all State procurements. For further information, contact the MBE Administrator at (401) 574-8253 or visit the website [www.mbe.ri.gov](http://www.mbe.ri.gov) or contact [dorinda.keene@doa.ri.gov](mailto:dorinda.keene@doa.ri.gov)
15. This solicitation, and any subsequent award, is governed by the State’s General Conditions of Purchase ( available @ [www.purchasing.ri.gov](http://www.purchasing.ri.gov))

## **II. Overview and Purpose of the RFI (Request for Information)**

### **Introduction**

The Executive Office of Health and Human Services (EOHHS) is issuing this Request for Information (RFI) to solicit information regarding service and product offerings that will expand and enhance its current efforts to combat fraudulent, abusive or otherwise improper payment demands upon its health and human services programs.

EOHHS is the cabinet function that oversees four (4) state health and human services departments: the Departments of a) Behavioral Healthcare, Developmental Disabilities, and Hospitals (BHDDH); b) Children, Youth, and Families (DCYF); c) Health (DoH); and Human Services (DHS). EOHHS also is the Medicaid Single State Agency.

The EOHHS Enterprise spends nearly \$3 billion per year (state and federal funding) on direct services and benefits to approximately 300,000 citizens.

EOHHS is interested in detection and surveillance strategies focused on both providers and program recipients, and is specifically interested in products and services that prevent suspect payments from being made. Product and service offerings that feature predictive modeling and analytics technologies are particularly sought. Product and service offerings that are based on after-payment identification and/or collection are not sought under this RFI.

### **EOHHS Overview**

EOHHS facilitates cooperation and coordination among the state departments that administer Rhode Island's health and social service programs: BHDDH, DCYF, DoH, and DHS.

The departments collectively impact the many residents of Rhode Island, providing direct services and benefits to over 300,000 citizens while working to protect the overall health, safety and independence of all Rhode Islanders.

EOHHS programs include Medicaid, Temporary Assistance for Needy Families (TANF), Supplemental Nutritional Assistance Program (SNAP), Subsidized Childcare, Child Welfare, Child Support Enforcement, Behavioral Health, home- and community-based services and supports for individuals with developmental disabilities, the Supplemental Nutrition Program for Women, Infants and Children (WIC), the Ryan White Program, and programs financed through all of the major federal block grant programs.

EOHHS works closely with the State's Medicaid fiscal agent, Hewlett Packard (HP) to administer a significant portion of these programs, and many of the state cash assistance programs are administered through the State's Financial Assistance Management Information System (FAMIS), known as InRhodes. Programs not administered through the MMIS or InRhodes are administered through individual contracts.

Most of the improper payment infrastructure is aimed at provider payments made through the MMIS. Recipient fraud and abuse is largely ad hoc, manual, and complaint-driven.

The MMIS Fiscal Agent contract is currently being re-procured, with a closing anticipated in April. The State anticipates issuance of a Request for Proposals for a new state-of-the-art computer system for eligibility determination for all of the EOHHS programs in roughly the same time period.

### **Goals and Objectives:**

- Real-time detection and screening of suspect provider payment claims;
- Predictive modeling and analytics to identify suspicious claims patterns;
- An ability to interface with other databases to extrapolate claims or consumer application patterns evident in other jurisdictions, which may be applicable to claims presented in Rhode Island; and
- An ability to validate and verify information presented by applicants.

### **III. Schedule**

#### **Contact Information**

All questions regarding the RFI should be submitted in accordance with the terms and conditions expressed on page one of this solicitation. [questions@purchasing.ri.gov](mailto:questions@purchasing.ri.gov).

#### **Response Date**

Responses to this RFI are due by the date and time expressed on page one of this solicitation. Include one additional copy on a CD / or thumb drive in MS Word format.

Responses (**an original plus five (5) copies**) should be mailed or hand-delivered in a sealed envelope marked “**RFI # 7449532: Front-end Fraud and Abuse and Improper Payment Surveillance and Detection**” to:

*RI Dept. of Administration*  
**Division of Purchases, 2<sup>nd</sup> floor**  
**One Capitol Hill**  
Providence, RI 02908-5855

NOTE: Proposals received after the above-referenced due date and time may not be considered. Proposals misdirected to other State locations or which are otherwise not presented in the Division of Purchases by the scheduled due date and time will be determined to be late and may not be considered. Proposals faxed or emailed to the Division of Purchases will not be considered. The official time clock is located in the reception area of the Division of Purchases

#### **Possible RFP**

Based on the material submitted and the discussions with interested Providers, a decision will be made if an RFP will be issued. If an RFP is issued, it is expected that it will be released later in CY2012.

## **IV. RFI Response - Information Requested**

### **Response Goal**

Responses should focus on informing EOHHS on the current product and services that bear on EOHHS' concerns with respect to fraud and abuse detection and improper payment prevention. Responses should also include recommendations on financing and deployment.

### **Response Specifics**

Respondents should feel free to respond based on their transportation management expertise. The following areas provide an outline on where EOHHS would like to receive information.

#### **1. Organizational Background/Qualifications**

Provide the name of your company and the name, address, and telephone number and e-mail address of a person with whom our office can communicate regarding this RFI.

Describe your company's years of experience and other relevant information to help EOHHS understand your company's size, resources and the nature of your business. Tell us if your company participates or has participated in any unique programs with other government or commercial health insurance programs. Describe your company's experience (past, current or proposed) with Medicaid and other state-federal programs.

#### **2. Products and Services**

Describe all products and services that you believe would benefit the State's interests, how they operate, where they have been deployed, and how they measure effectiveness.

#### **3. Cost and Product Delivery**

Identify payment models you would suggest, and the federal approvals that may be required to secure appropriate funding.

#### **4. Interface**

Describe how your products and services would interface with the State's current strategies and systems.

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