Department of Administration / Division of Purchases
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23 January 2012

Addendum # 7

RFP # 7449255

TITLE: **REQUEST FOR PROPOSALS FOR TRANSITION, ENHANCEMENT, OPERATION, AND MAINTENANCE OF THE MEDICAL MANAGEMENT INFORMATION SYSTEM**

SUBMISSION DEADLINE: **23 MARCH 2012 @ 11:30 AM** (EASTERN TIME)

- This addendum releases the following information:

The first attachment addresses 5 questions, and points to the attached Amendment, Appendix N, and Appendix Q.

Attachment 2: Amendment -we've included an updated proposal evaluation table that now has Orals worth 70 points and Transition activities worth 30 points We've provided the questions and responses on the same template that has been used in previous rounds of Q&A

Attachment 3: Appendix N / Pricing Schedule A
- We've added a line for costs specific to Transition Activities so that they can be seen separate from all other costs of Enhancements, Maintenance, and Operations.

Attachment 4: Appendix Q - We have updated the schedule to adjust the final due date for response to April 6th, and selected the following Friday, April 13th for Orals and updated the selection date

- There are remaining questions, which will be posted, and answered, in a subsequent addendum.

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Questions and Responses Related to Rhode Island Request for Proposals for Transition, Enhancement, Operation, and Maintenance of the Medicaid Management Information System RFP #7449255

Question No.	RFP Section	RFP or Appendix Page	Question	Response
1.	Addendum 4 to RFP #7449255 dated 3 January 2012 – Vendor Questions/State Responses; answer to fifth unnumbered question	N/A	In Addendum #4 published on January 4, 2012, the State acknowledged the inherent cost advantage enjoyed by the incumbent Fiscal Agent since only challengers would have significant start up costs. a. Will the State consider changes to the cost forms to allow the costs of the transition/takeover to be recorded separately from all other enhancement, maintenance, and operational costs? b. If so, will the State also amend the cost evaluation approach to remove such transition/takeover costs from consideration during the cost evaluation? c. If not, will the State amend the RFP to normalize Bidders' cost proposals by fixing transition costs, for example, using $ 15-20 million (10% State share) assumed in every proposer's cost submission as a fixed price for the transition/takeover cost, applied to	Yes. Transition/takeover activity costs have been separated from all other enhancement, maintenance, and operational costs. Please see the attached Amendment. No. The State will not amend the cost evaluation approach to remove such transition/takeover costs from consideration during the cost evaluation. No. The State will not amend the RFP to normalize Bidders' cost proposals by fixing transition costs.

Question No.	RFP Section	RFP or Appendix Page	Question	Response
			every proposal submitted and evaluated? d. Alternatively, will the State amend the RFP to include the allocation of evaluation points and score the proposers' transition/takeover plans rather than the current pass/fail approach? Since the Oral Presentation is now optional and may not be held, per Addendum #4, as many as 100 evaluation points could be reassigned to the transition plan evaluation. Such an approach would serve to level the playing field between the incumbent and challengers by balancing the inherent cost advantage enjoyed by the incumbent and recognizing the inherent transition obligations of the challengers.	Yes. The State has modified the evaluation scoring to reduce the value of Oral Presentations to 70 points and changed Approach to Transition Activities from Pass/Fail to be worth 30 points. Please see the attached Amendment for an updated Points Distributions for Technical Proposals table.
2.	Addendum 4 to RFP #7449255 dated 3 January 2012	N/A	Given the significance of the State's answers to the new round(s) of Bidders' questions and the projected date for the State's responses after January 18 – plus the proposal effort, we respectfully ask that the proposal due date be extended to April 6, 2012.	Please see the attached Amendment for updates to Appendix Q: Important Procurement Dates

Amendments to Rhode Island RFP #7449255, Request for Proposals for Transition, Enhancement, Operation, and Maintenance of the Medicaid Management Information System

RFP #7449255, Request for Proposals for Transition, Enhancement, Operation, and Maintenance of the Medicaid Management Information System has been updated as follows:

Amendments to the RFP

- Table 40 on p 248 should be amended to show the following:

Table 1: Point Distributions for Technical Proposals

Proposal Category	Points
Total Technical Proposal	**700**
Bidder Qualifications and Experience	100
Approach to Project Management	50
Approach to Project Staffing	100
Approach to Transition Activities	30
Approach to Enhancement Activities	150
Approach to Turnover Activities	Pass/Fail
Approach to Certification Activities	Pass/Fail
Approach to Maintenance and Operations	200
Oral Presentations	70
Total Cost Proposal	**300**

The point value for Oral Presentations has been reduced from 100 points to 70 points, and the Approach to Transition Activities has been modified from Pass/Fail to be worth 30 points.

Amendments to the RFP Appendices

- Appendix N – Cost Proposal Schedules has been amended as attached.
  A new line has been created to allow bidders to separate Transition Activities costs from the Enhancement Activities costs. Note that only Schedule A has been amended, therefore the rest of Appendix N will remain the same

- Appendix Q – Important Procurement Dates has been added as attached.
  The closing date for receipt of MMIS Proposals/Bid Opening has been extended to April 6, 2012 and oral presentations will be held on April 13, 2012.

Appendix N: Cost Proposal Schedules

This appendix includes the following Pricing Schedules:

- Pricing Schedule A. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Total Evaluated Proposal Price
- Pricing Schedule B. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Enhancement Activities
- Pricing Schedule C.1. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Maintenance and Operations – Year 1
- Pricing Schedule C.2. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Maintenance and Operations – Year 2
- Pricing Schedule C.3. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Maintenance and Operations – Year 3
- Pricing Schedule C.4. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Maintenance and Operations – Year 4
- Pricing Schedule C.5. Pricing Schedule for MMIS Takeover, Enhancement, Operations and Maintenance - Maintenance and Operations – Year 5

Pricing Schedule for MMIS Takeover, Enhancement, Operations, and Maintenance

Total Evaluated Proposal Price

Pricing Schedule A

Total Evaluated Proposal Price	
Total Evaluated Price for Enhancement Activities *(From Pricing Schedule B)*	$
Total Price for Transition Activities *(One time takeover and transition price only applicable to this schedule)*	$
Total Evaluated Price for Maintenance and Operations Year 1: *(From Pricing Schedule C.1)*	$
Total Evaluated Price for Maintenance and Operations Year 2: *(From Pricing Schedule C.2)*	$
Total Evaluated Price for Maintenance and Operations Year 3: *(From Pricing Schedule C.3)*	$
Total Evaluated Price for Maintenance and Operations Year 4: *(From Pricing Schedule C.4)*	$
Total Evaluated Price for Maintenance and Operations Year 5: *(From Pricing Schedule C.5)*	$
Total Evaluated Price for Contract:	$

Signature Title Date

Appendix Q: Important Procurement Dates

Activity	Anticipated Date
RFP Issued	November 21, 2011
Mandatory Bidder's Conference	December 7, 2011 (1:30 PM ET)
Notice of Intent to Submit a Proposal Due	December 12, 2011 (1:00 PM ET)
Closing Date for Round 1 of Written Questions	December 19, 2011 (3:00 PM ET)
Responses Posted to Bidder's Conference Questions	January 3, 2012
Response to Written Questions and Addendum to RFP Posted	January 9, 2012 **AND** After January 18, 2012
Closing Date for Round 2 of Written Questions	January 13, 2012 (12:00 PM ET)
Optional Additional Bidder's Conference	January 18, 2012 (2:00 PM ET)
Closing Date for Receipt of MMIS Proposals/Bid Opening	April 6, 2012 (11:30 AM ET)
Oral Presentations	April 13, 2012
Bidder Selection; Notification of Intent to Award MMIS FA Contract	May 4, 2012