



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**CONTRACT USER GUIDE**  
**ALTERNATIVE FUEL VEHICLES 2016 MODEL YEAR**  
**MASTER PRICE AGREEMENT (“MPA”) #4712016**  
**BID SOLICITATION # 7549778**  
**CONTRACT TERM 11/1/2015 – 12/31/2018**  
**WITH NO RENEWAL OPTIONS**

**BACKGROUND:**

The State of Rhode Island, on behalf of State Fleet Operations, solicited bids for alternative fuel vehicles for the 2016 model year for purchase by state agencies. Contract Amendments will be posted to the State Website for 2017 and 2018 model year vehicle pricing when applicable.

**CONTRACT SUMMARY:**

Alternative fuel vehicles include electric, hybrid, bio-diesel, compressed natural gas (CNG), and bi-fuel. The types of vehicles are passenger, crossover, cargo and passenger vans, and pick-up trucks (2-wheel and 4-wheel drive, and various cab and bed lengths).

**WHO CAN USE THIS CONTRACT:**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

**STATE AGENCY REQUIREMENTS:**

- Any State Agency requesting a vehicle purchase must coordinate the purchase request through the Office of Fleet Operations.

Contact Connie Resendes, State Fleet Operations  
Tel: 401-222-6227

- Upon approval the agency must **perform a contract release** against the appropriate Purchase Order.

**AGENCIES SHOULD BE AWARE OF THE FOLLOWING CONDITIONS;  
CONTAINED IN THE ORIGINAL SOLICITATION:**

1. **Order Confirmation:** Vendor is to provide written confirmation of order to the Office of State Fleet Operations / Connie Resendes within (30) days of order placement and must include an anticipated delivery date.



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2. **Keys:** Each vehicle is to be delivered with two (2) sets of keys.
3. **Warranty:** Standard Manufactures warranty and operators manual shall be furnished in the glove compartment of each vehicle. All written warranties and warranty cards are to be furnished in the glove compartment of each vehicle delivered.
4. All deliveries must include a minimum of ½ tank of fuel. Fuel gauges which fail to register a minimum of ½ tank of fuel will be charges for the actual cost of fuel (to reach ½ full) plus \$100 labor charge per vehicle. This amount, where applicable will be deducted from the invoice.
5. All vehicles are to be delivered without dealer's name or advertising of any type visible on the body.
6. Delivered vehicles will not be accepted with an odometer reading greater than 150 miles.
7. Delivery location, unless otherwise specified with order placement will be:  
STATE FLEET PARKING LOT  
SPRING BROOK ROAD  
SCITUATE, RI
8. All deliveries must be coordinated with Connie Resendes (401-222-6227) at least two (2) days in advance.
9. Preparation for Delivery: At time of delivery, the vehicle will be inspected to ensure that all specifications have been met. The cooling system of each vehicle is to be protected with permanent type anti-freeze to a temperature of at least thirty-four degrees below zero (F). Vehicles must be delivered with all equipment in place, cleaned, lubricated, services and ready for operation.
10. A Certificate of Origin / window sticker must accompany each vehicle at the time of delivery. In addition, completed registration paperwork must be provided. For instructions on title assignment, contact Connie Resendes at 401-222-6227.

Vehicle prices listed in attached pricing sheet shall remain unchanged for the vehicle model year following the Effective Date. Thereafter, the Contractor shall have the right to request a price adjustment for each vehicle model year as soon as pricing becomes available from the manufacturer. New pricing will be updated via an amended pricing sheet. This contract incorporates 2016, 2017 and 2018 model years.

**VENDOR AWARDS CONTACT INFORMATION:**

**Purchase Order #** 3439941

**Vendor Name:** Balise Nissan  
**Contact Name:** Brandon Potter / Joshua Sheeley  
**Tel:** 401-780-3790 / 401-780-3729  
**Email:** [bpotter@baliseauto.com](mailto:bpotter@baliseauto.com) / [jsheeley@baliseauto.com](mailto:jsheeley@baliseauto.com)



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**Purchase Order # 3440741**

**Vendor Name:** MDB-T LLC / dba Colonial Toyota

New Accounts

Contact Name: Gary Bottella  
Tel: 401- 495-0707  
Email: [gbottella@colonialtoyota.com](mailto:gbottella@colonialtoyota.com)

**Purchase Order # 3436621**

**Vendor Name:** Tasca Automotive

New Accounts

Contact Name: John Breslin  
Tel: 860-706-0950 Cell: 860-796-2499  
Email: [jbreslin@tasca.com](mailto:jbreslin@tasca.com)

**Purchase Order # 3436620**

**Vendor Name:** Balise Subaru

New Accounts

Contact Name: Peter Boursiquot  
Tel: 401-780-3420  
Email: [pboursiquot@baliseauto.com](mailto:pboursiquot@baliseauto.com)

**Purchase Order # 3436623**

**Vendor Name:** Gordon Chevrolrt Geo Inc. / dba Colonial Chevrolet

New Accounts

Contact Name: Eric Uliano  
Tel: 978-263-1000  
Email: [eric@colonialautomotive.com](mailto:eric@colonialautomotive.com)

**Purchase Order # 3436622**

**Vendor Name:** Liberty Chevrolet

New Accounts

Contact Name: Kevin Nugent  
Tel: 781-246-1919  
Email: [libertychev@nedda.com](mailto:libertychev@nedda.com)

**DIVISION OF PURCHASES CONTACT:**

Name: Gary P. Mosca  
Title: Senior Buyer  
Tel: 401-574-8124  
Email: [gary.mosca@purchasing.ri.gov](mailto:gary.mosca@purchasing.ri.gov)

STATE OF RHODE ISLAND BID #7549778																		
2016 MODEL YEAR VEHICLE INDEX ALTERNATIVE FUEL (MPA# 4712016)																		
Section	Spec#	DESCRIPTION	Vehicle Type	Fuel Type	Base Price <i>Tasca Automotive Group</i>	Base Price <i>Colonial Toyota</i>	Base Price <i>Balise Subaru</i>	Base Price <i>Colonial Chevrolet</i>	Base Price <i>Liberty Chevrolet</i>	Base Price <i>Balise Nissan</i>	Section 106 - 110 Specify Manufacturer	Section 106 - 110 Specify Make	Section 106 - 110 Specify Model	Liter	MPG City/High way	GVW-LBS	Anticipated Delivery from time of order	Last Available Order Date
<b>100</b>	<b>HYBRID (GAS-ELECTRIC NO PLUG IN) VEHICLES - PASSENGER</b>																	
	100.1	FORD CMAX	HYBRID	GAS/ELECTRIC NO PLUG IN	\$21,292.00									2	42/37	N/A	14-16 weeks	TBD
	100.2	FORD FUSION	HYBRID	GAS/ELECTRIC NO PLUG IN	\$22,224.00									2	44/41	N/A	10-12 weeks	TBD
	100.6	TOYOTA CAMRY	HYBRID	GAS/ELECTRIC NO PLUG IN		\$26,790.00								2.5	43/39	4485	N/A	104
	100.7	TOYOTA PRIUS C COMPACT	HYBRID	GAS/ELECTRIC NO PLUG IN		\$20,637.00								1.5	53/46	N/A	16-18 weeks	3/10/2016
	100.8	TOYOTA AVALON	HYBRID	GAS/ELECTRIC NO PLUG IN		\$36,835.00								2.5	40/39	N/A	16-18 weeks	6/10/2016
	100.9	TOYOTA PRIUS HATCH	HYBRID	GAS/ELECTRIC NO PLUG IN		\$25,303.00								1.5	51/48	N/A	16-18 weeks	3/10/2016
	100.10	TOYOTA PRIUS V-WAGON	HYBRID	GAS/ELECTRIC NO PLUG IN		\$27,215.00								1.8	44/40	N/A	16-18 weeks	2/10/2016
	100.12	CHEVROLET MALIBU	HYBRID (ECO)	GAS/ELECTRIC NO PLUG IN					\$18,608.00					2.5	25/36	N/A	8-10 weeks	TBD
	100.13	CHEVROLET IMPALA	HYBRID (ECO)	GAS/ELECTRIC NO PLUG IN				\$22,039.00						2.5	N/A	N/A	16-18 weeks	TBD
<b>101</b>	<b>HYBRID (GAS-ELECTRIC NO PLUG IN) VEHICLES - SUV 4WD/AWD</b>																	
	101.1	TOYOTA HIGHLANDER 4WD	HYBRID	GAS/ELECTRIC NO PLUG IN		\$49,545.00								3.5	27/28	6270	N/A	TBD
	101.3	SUBARU CROSSTREK AWD	HYBRID	GAS/ELECTRIC NO PLUG IN			\$26,387.00							2	30/34		7-120 days	Sep-16
<b>102</b>	<b>HYBRID (GAS-ELECTRIC PLUG IN) VEHICLES - PASSENGER</b>																	
	102.1	CHEVROLET VOLT	HYBRID	GAS/ELECTRIC PLUG IN				\$29,277.00						1.5	N/A	N/A	16 weeks	TBD
	102.2	FORD CMAX ENERGI	HYBRID	GAS/ELECTRIC PLUG IN	\$27,980.00									2	95/81	N/A	14-16 weeks	TBD
	102.3	FORD FUSION ENERGI	HYBRID	GAS/ELECTRIC PLUG IN	\$28,215.00									2	95/81	N/A	10-12 weeks	TBD
<b>103</b>	<b>ALL ELECTRIC PLUG IN VEHICLES</b>																	
	103.1	FORD FOCUS - ALL ELECTRIC PLUG IN	EV	ALL ELECTRIC PLUG IN	\$25,452.00									N/A	110/99	N/A	14-16 weeks	TBD
	103.2	NISSAN LEAF- ALL ELECTRIC PLUG IN	EV	ALL ELECTRIC PLUG IN						\$32,429.00				N/A	126/101	3243	120-180 days	TBD
<b>104</b>	<b>COMPRESSED NATURAL GAS &amp; BI FUEL(CNG/UNL) VEHICLES</b>																	
	104.2	CHEVROLET IMPALA BI-FUEL	BI FUEL	UNL/COMPRESSED NATURAL GAS					\$32,735.00					2.5	22/31	N/A	14-16 weeks	TBD
	104.3	CHEVROLET EXPRESS CARGO VAN CNG 2500	CNG	COMPRESSED NATURAL GAS				\$31,956.00						6	N/A	N/A	200 days	TBD
	104.5	CHEVROLET EXPRESS CARGO CNG VAN 3500	CNG	COMPRESSED NATURAL GAS				\$34,426.00						6	N/A	N/A	200 days	TBD
	104.8	CHEVROLET 2500 BI-FUEL REG CAB/SHORT BED 2WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$32,363.00						6	N/A	N/A	200 days	TBD
	104.9	CHEVROLET 2500 BI FUEL REG CAB/LONG BED 2WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$34,091.00						6	N/A	N/A	200 days	TBD
	104.10	CHEVROLET 2500 BI FUEL EXT CAB/SHORT BED 2WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$34,273.00						6	N/A	N/A	200 days	TBD
	104.11	CHEVROLET 2500 BI-FUEL EXT CAB/LONG BED 2WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$35,384.00						6	N/A	N/A	200 days	TBD
	104.12	CHEVROLET 2500 BI-FUEL CREW CAB/SHORT BED 2WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$35,565.00						6	N/A	N/A	200 days	TBD
	104.22	CHEVROLET 2500 BI FUEL REG CAB/LONG BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$35,096.00						6	N/A	N/A	200 days	TBD
	104.23	CHEVROLET 2500 BI FUEL EXT CAB/SHORT BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$36,823.00						6	N/A	N/A	200 days	TBD
	104.24	CHEVROLET 2500 BI-FUEL EXT CAB/LONG BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$37,005.00						6	N/A	N/A	200 days	TBD
	104.25	CHEVROLET 2500 BI-FUEL CREW CAB/SHORT BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$38,116.00						6	N/A	N/A	200 days	TBD
	104.26	CHEVROLET 2500 BI-FUEL CREW CAB/LONG BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$38,297.00						6	N/A	N/A	200 days	TBD
	104.34	CHEVROLET 3500 BI FUEL REG CAB/LONG BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$36,475.00						6	N/A	N/A	200 days	TBD
	104.36	CHEVROLET 3500 BI-FUEL EXT CAB/LONG BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS				\$39,267.00						6	N/A	N/A	200 days	TBD
	104.37	CHEVROLET 3500 BI-FUEL CREW CAB/SHORT BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS					\$40,058.00		General Motors	Chevrolet	C35 Silverado Crew Cab	6.0L	N/A	10,500	14-16 weeks	TBD
	104.38	CHEVROLET 3500 BI-FUEL CREW CAB/LONG BED 4WD	BI FUEL	UNL/COMPRESSED NATURAL GAS					\$40,481.00		General Motors	Chevrolet	C35 Silverado Crew Cab	6.0L	N/A	10,700	14-16 weeks	TBD
<b>106</b>	<b>BIODIESEL *B20 CAPABLE VEHICLES - HD PICKUPS REG CAB</b>																	
	106.2	HD PICKUP, 4WD REG CAB 8 CYL	B20 CAPABLE	BIODIESEL	\$30,228.00						Ford Motor Company	Ford	F250 4x4 Regular Cab	6.7	N/A	9,900	10-12 weeks	TBD
<b>107</b>	<b>BIODIESEL *B20 CAPABLE VEHICLES - HD PICKUPS EXT CAB</b>																	
	107.2	HD PICKUP EXT CAB 4WD 8 CYL	B20 CAPABLE	BIODIESEL	\$32,142.00						Ford Motor Company	Ford	F250 4x4 Super Cab	6.7	N/A	9,900	10-12 weeks	TBD
<b>108</b>	<b>BIODIESEL *B20 CAPABLE VEHICLES - HD PICKUPS CREW CAB</b>																	
	108.2	HD PICKUP-CREWCAB-4FULL DOORS 4WD 8 CYL	B20 CAPABLE	BIODIESEL	\$33,160.00						Ford Motor Company	Ford	F250 4x4 Crew Cab	6.7	N/A	9,900	10-12 weeks	TBD
<b>109</b>	<b>BIODIESEL *B20 CAPABLE VEHICLES - HD ONE TON SRW 4WD</b>																	
	109.2	PICKUP ONE TON SRW 4WD BIODIESEL 8 CYL	B20 CAPABLE	BIODIESEL	\$30,228.00						Ford Motor Company	Ford	F250 4x4 Regular Cab	6.7	N/A	10,000	10-12 weeks	TBD
<b>110</b>	<b>BIODIESEL *B20 CAPABLE VEHICLES - VANS</b>																	
	110.1	VAN LARGE-CARGO 2WD BIODIESEL	B20 CAPABLE	BIODIESEL	\$29,220.00						Ford Motor Company	Ford	Transit 350 Van	3.2	N/A	9,250	12-14 weeks	TBD