



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

All Renewal options have been exercised in accordance with the bid specifications. Terms extended to allow additional time to prepare a new solicitation.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2016



State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, RI 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387

SECURITY SYSTEMS AND SERVICES
MASTER PRICE AGREEMENT (MPA-419)
12/14/2009 – 6/30/2017

IN THE CASE OF A MULTIPLE AWARD, AGENCIES SHOULD CONTACT 3 VENDORS (OR 2 IF ONLY 2) LISTED ON THE MPA IN SEARCH OF THE LOWEST RATES. THE PRICE RATES LISTED ON THE MPA ARE THE MAXIMUM RATES THAT MAY BE CHARGED BY A VENDOR. PURCHASING STRONGLY ENCOURAGES AN AGENCY TO NEGOTIATE LOWER RATES AND INITIATE COMPETITION BETWEEN MPA VENDORS. QUOTES RECEIVED BY MPA VENDOR MUST INCLUDE LINE ITEM DESCRIPTION IN ORDER TO COMPARE PRICING, PREPARE RELEASES AND MATCH INVOICES.

PLEASE NOTE:

THIS MASTER PRICE AGREEMENT SHALL BE UTILIZED BY THE VARIOUS DEPARTMENTS AND AGENCIES OF THE STATE FOR INTERMITTENT PROJECTS WHERE TOTAL COSTS WILL NOT EXCEED \$50,000. PROJECTS EXCEEDING \$50,000 SHALL NOT BE ALLOWED UNDER PROVISIONS OF THE MPA WITHOUT PRIOR APPROVAL AND WRITTEN AUTHORIZATION FROM THE DIVISION OF PURCHASES.

ATTACHED IS AN OVERVIEW OF THE TWELVE RESPONSES AWARDED UNDER THIS SOLICITATION.

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines							
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX, Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$3,020
AFA Protective Systems	Sales, Installation, support for multiple product lines including: Paradox, Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products.	\$90	\$135	n/a	\$1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with paradox equipment.	\$65	\$110	n/a	\$1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	n/a	\$3,190
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$2,913

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines (continued)							
National Security Corp.	Sales, installation, support of multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DRVs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass identicard system	\$75	\$140	N/A	\$3,331
Signet Electronic Systems	Sales, installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2. Talk-A-Phone, Vicon	\$99	\$149	N/A	\$3,197
Sales of Equipment Only				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Installation/Service Labor Only							
Paian Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialities including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion Splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	PAJAN SERVICES INC 16 PENROSE ST NORTH PROVIDENCE, RI 02911 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168345
Revision Number	6
Effective Period	14-DEC-2009 - 30-JUN-2017
Approved PO Date	15-DEC-2016
Vendor Number	10906-iSupplier

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 12/5/16
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO #3168345
 MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/2009 - 12/31/2016
 TO: 12/14/2009 - 06/30/2017

EXTENSION REQUIRED TO ALLOW ADDITIONAL TIME TO PREPARE A NEW SOLICITATION.

INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT

Nancy R. McIntyre
 Nancy R. McIntyre

Contract Terms and Conditions

Table of Contents

Terms and Conditions.....III
PURCHASE ORDER STANDARD TERMS AND CONDITIONSIII
TERMS AND CONDITIONS FOR THIS PURCHASE ORDERIII
BLANKET PAYMENTIII
EQUAL OPPORTUNITY COMPLIANCEIII
PURCHASE AGREEMENT AWARDIII
AUTHORIZATION AND RELEASEIII
QUARTERLY REPORTSIII
MPA BID AWARD (STATEWIDE APPLICABILITY)IV
MULTI YEAR AWARDIV
INSURANCE REQUIREMENTS (ADDITIONAL)IV
LICENSE REQUIREMENTSIV
CAMPAIGN FINANCE COMPLIANCEIV
TERMS AND CONDITIONS OF PRICING AGREEMENTV

Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

LICENSE REQUIREMENTS

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 22, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

PAJAN SERVICES INC
 320 NEWPORT AVE
 RUMFORD, RI 02916
 United States

Amendment Date: 21-DEC-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 10906

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 5 Award Number 3168345 Effective Period 14-DEC-09 - 31-DEC-16	I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
	SECURITY SYSTEMS AND SERVICES (MPA-419)			

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168345 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 12/31/15 TO: 12/14/09 - 12/31/16 EXERCISE SECOND OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT
 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

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Providence, RI 02908-5855

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**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

PAJAN SERVICES INC
 320 NEWPORT AVE
 RUMFORD, RI 02916
 United States

Amendment Date: 28-JAN-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 10906

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	I N V O I C E	Change Order Number 4 Award Number 3168345 Effective Period 14-DEC-09 - 31-DEC-15	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168345 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 4/30/15 TO: 12/14/09 - 12/31/15 EXERCISE OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT
 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
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One Capitol Hill
Providence, RI 02908-5855

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**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	PAJAN SERVICES INC 16 PENROSE ST NORTH PROVIDENCE, RI 02911 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168345
Revision Number	1
Effective Period	14-DEC-2009 - 30-APR-2015
Approved PO Date	21-DEC-2015
Vendor Number	10906-iSupplier

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 1/22/15
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO 3168345
MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/09 - 12/13/14
TO: 12/14/09 - 4/30/15

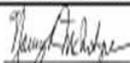
ALLOW FOR NEW SOLICITATION AND BID PROCESS

INVOICE TO

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To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT


 Nancy R. McIntyre

Contract Terms and Conditions

Table of Contents

Terms and Conditions.....III
PURCHASE ORDER STANDARD TERMS AND CONDITIONSIII
TERMS AND CONDITIONS FOR THIS PURCHASE ORDERIII
BLANKET PAYMENTIII
EQUAL OPPORTUNITY COMPLIANCEIII
PURCHASE AGREEMENT AWARDIII
AUTHORIZATION AND RELEASEIII
QUARTERLY REPORTSIII
MPA BID AWARD (STATEWIDE APPLICABILITY)IV
MULTI YEAR AWARDIV
INSURANCE REQUIREMENTS (ADDITIONAL)IV
LICENSE REQUIREMENTSIV
CAMPAIGN FINANCE COMPLIANCEIV
TERMS AND CONDITIONS OF PRICING AGREEMENTV

Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

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PURCHASE AGREEMENT AWARD

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AUTHORIZATION AND RELEASE

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QUARTERLY REPORTS

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breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

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ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

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State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

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INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Overview of Vendor Responses

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines				Labor Rates - Repair - Normal Business Hours	Labor Rates - Repair - Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave. of sec. 7.2.1-7.2.5)
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX , Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$ 3,020
AFA Protective Systems	Sales, installation, support for multiple product lines including: Paradox , Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products	\$90	\$135	n/a	\$ 1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with Paradox equipment.	\$65	\$110	n/a	\$ 1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	N/A	\$ 3,190

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines (continued)				Labor- normal	Labor-OT	Labor Spec.	Door Hdwr.
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$ 2,913
National Security Corp.	Sales, installation, support for multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$ 3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass Identocard system	\$75	\$140	N/A	\$ 3,331
Signet Electronic Systems	Sales installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI, Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2, Talk-A-Phone, Vicon	\$99	\$149	N/A	\$ 3,197

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales of Equipment Only				Labor-normal	Labor-OT	Labor Spec.	Door Hdwr.
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A
Installation/Service Labor Only							
Pajan Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A



Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

PAJAN SERVICES INC
320 NEWPORT AVE
RUMFORD, RI 02916

SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number 3168345	Effective Period: 14-DEC-09 - 13-DEC-14

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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Date: 07-DEC-09
Buyer: J Moynihan
Shipping: Paid
Terms: NET 30
Vendor#: 10906

I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
--	--

Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

BLANKET REQUIREMENTS: 12/14/09 - 12/13/14

MASTER PRICE AGREEMENT #419

SECURITY SYSTEMS AND SERVICES PER ATTACHED AGREEMENT AND PRICING.

SUPPLIER CONTACT:
DONNA JANKOWSKI
TELEPHONE: 401-935-6919
FAX: 203-413-4336

STATE PURCHASING AGENT
Louis A. DeQuattro

Contract Terms and Conditions

Table of Contents

Terms and Conditions.....II
PURCHASE ORDER STANDARD TERMS AND CONDITIONSII
TERMS AND CONDITIONS FOR THIS PURCHASE ORDERII
BLANKET PAYMENTII
EQUAL OPPORTUNITY COMPLIANCEII
PURCHASE AGREEMENT AWARDII
AUTHORIZATION AND RELEASEII
QUARTERLY REPORTSII
MPA BID AWARD (STATEWIDE APPLICABILITY)III
MULTI YEAR AWARDIII
INSURANCE REQUIREMENTS (ADDITIONAL)III
LICENSE REQUIREMENTSIII
CAMPAIGN FINANCE COMPLIANCEIII
TERMS AND CONDITIONS OF PRICING AGREEMENTIV

Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

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7141912 – PAJAN

PROVIDE INSTALLATION AND MAINTENANCE SERVICES FOR
CCTV/ACCESS SYSTEMS (LABOR ONLY) IN ACCORDANCE WITH THE
PROVISIONS OF RFP #7141912 AND THE ATTACHED VENDOR PRICING.

5. VENDOR QUALIFICATIONS

Please respond to the following questions and information requests. Note: As part of the scope of this RFP is installation and repair services for existing security systems, Vendor must specify which manufacturers and product lines apply in the responses below. Where answers to the same question differ by manufacturer / product, Vendor must clearly delineate this in the response.

As specified previously in the Current Environment section, there are several security system platforms for which service is being requested, including DSX, Paradox, and Ingersoll Rand, Interflex, Synergistics, as well as a variety of system components from other manufacturers, including Schlage, Von Duprin, Pelco, and Locknetics.

5.1. Experience

How many years of industry experience does the Vendor have providing installation, maintenance, and support for security systems?

8 YEARS

For each of the product lines carried or supported by the Vendor, how long have you carried/supported this product line?

8 YEARS

5.2. Number of Installations

Number of CCTV and access systems supported are about 6.

5.3. Training and Certification

RI Electricians Class A & B

RI Telecommunications Technician

Certified Fiber Optic Fusion Splicer through the CFOT program

Pelco PGTI Program

5.4. References (Included in Proposal)

5.5. Resumes (Included in Proposal)

5.6. Number of Support Technicians

How many support technicians are there in the Contractor's employment in the Rhode Island area who are experienced in the repair of security systems and components? Specify the number of certified technicians for each product manufacturer/line that you support.

4 to 10 depending on work load

5.7. Location and Coverage Area of Support Technicians

Identify the base locations (s) and the coverage area(s) for the technicians who would be expected to provide services to the Customer.

RI and Massachusetts

5.8. Emergency Repair Services

How would the Customer summon emergency repair services on weekends, holidays, or other non-business hours? Provide appropriate primary and backup contact information.

One emergency contact number is available 24/7 with a live person answering the phone.

6. MAINTENANCE/REPAIR REQUIREMENTS

Note: Some responding vendors may provide sales or distribution of equipment only, and rely on integrators to provide installation and maintenance to the end user. Vendors that do not provide support and/or maintenance services do not need to respond to the requirements of this section. Instead, simply indicate such in your response, and include a list of authorized and/or recommended contractors through which installation and maintenance are available. (Ideally one or more of these contractors will have been notified by you of your intention to submit for this RFP, and will have submitted a corresponding proposal for the installation and maintenance.)

6.1. System Maintenance

Vendor must be capable of the repair or replacement of all system components for the existing security system(s) for which services are being proposed, including but not limited to:

- System software
- Control panels
- Motion detectors
- Door access controls
- Window alarm protection
- Electronic equipment alarm protection
- Exterior door alarms

- Transmission of alarms to Security Department
- Alarm system wiring

All hardware and software components used for repair or replacement must meet system specifications and carry a manufacturer's warranty of at least one year.

Pajan Services low voltage service primarily installs and maintains CCTV/Access systems for the references listed

We do not engage in a typical security system installation (strip stores, gas stations, homes, etc) using motion detectors, door alarms, window alarms, etc. We typically hire a low voltage sub contractor for this type of work and it is done on an hourly basis.

All hardware with the exception of the wire and miscellaneous bolts, etc are purchased by the customer. This avoids our mark up and leaves the customer with the written product warranties should another vendor take over.

6.2. Response Time for Repairs

Vendor shall respond in a timely manner to requests from Customer's security department for repairs to faulty components or system failures. Vendor shall have a qualified support technician complete the necessary repairs within 24 hours of request (next business day, with option for security department to request emergency service that would include weekends/holidays).

Please specify average and maximum lead times for obtaining parts for the existing system.

Response time is usually less than 2 hrs

7. PRICING

Note about requested pricing: Customer is seeking pre-negotiated labor rates for repair, and hardware/installation rates for adding standard security components to the existing security systems. All quoted labor and parts rates are to be fully encumbered; no additional charges are allowed for work performed under this agreement, including travel, mileage, portal to portal, or other miscellaneous charges. Beyond the existing equipment, Customer is also seeking pricing for other equipment, software, system components, and services that are available through Vendor. If any stated pricing or discounts differ for the optional contract renewal periods, please explicitly specify for years 2, 3, etc. Otherwise, pricing will be considered firm throughout the initial term and renewals.

7.1. Maintenance of Existing System(s)

Vendor must specify the system(s) for which maintenance services are being proposed.

7.1.1. Specify the hourly labor rate for repairs/maintenance to the Customer security system, with all repairs to be completed within 24 hours of submission of a trouble report by Customer's security department (excluding shipping time for replacement parts.) *Technician \$55.00 per hr 8 am-4 pm M-F*

7.1.2. Specify the hourly labor rate applied to work performed during non-business hours (nights, weekends, holidays). Non-business hour labor rates may only be applied by Vendor if security department requests service be completed off hours. Otherwise, repairs will assumed to be performed on a next business day basis and billed at the standard labor rate *Technician \$82.50 After hours or emergency 4pm to 8am M-F All day Sat, Sun, Holiday*

Fusion Splicer Technician \$65 per hr \$97.50 after hours, emergency
Excavation operator \$55 per hr \$82.50 after hours, emergency

7.2. Installation of Additional Components for Existing Security Systems

Vendor must specify the system(s) and/or components for which installation services are being proposed

This section requests fixed pricing for the installation of additional components to the existing Customer security systems. For each of the items below, provide itemized unit pricing for hardware and installation, fully integrated into the existing security system. This should include an itemized breakdown of the parts and labor charges.

For installation of new devices that require alarm cabling, include in the price materials and installation for a 100-foot cable run, assuming an existing accessible cable pathway. Also include the cost/foot to extend or reduce the cable distance. (In instances where there is no accessible cable path, a specific quote to create one will be requested at that time).

Included in the appendix are typical hardware specifications for standard door types. Use these for reference when developing the equivalent parts lists for the existing systems.

Any new components are to be fully integrated with the existing system. All components must include a one-year warranty on hardware, software and labor.

Our pricing is structured around a fixed labor rate.

To apply Fixed pricing to a certain item other factors must be known such as:

- *Is the existing cable way buried in a conduit bank in a manhole needing pumping.*
- *Above ground on telephone poles lashed requiring a bucket truck*
- *Inside a building with 20' ceiling requiring a scissor lift*

There are numerous scenarios and this would involve changing pricing with the market shift

7.3. Installation of Cameras/Recording Devices

Vendor may also specify additional devices that will function with the existing security systems

This section requests fixed pricing for the installation of cameras and recording devices. Depending on the Customer location, existing security cameras may or may not be integrated with the existing security system. In locations where cameras are not currently integrated, Customer would like to be able to engage the Vendor to install new cameras and recording equipment that can later be smoothly rolled into the overall system once an integrated security platform is in place.

See response to paragraph 7 2

In summary we offer the following services,

- *Installation of CCTV cameras, DVR's, card access, etc*
- *Installation of cabling and termination to accomplish tasks at hand especially fiber networks*
- *Installing systems when excavation or pole setting, bucket trucks are required.*
- *Programming and integrating existing systems*
- *ALL items in paragraph 7 2, 7.3 and 7 4 with the exception taken to unit pricing*