



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

All Renewal options have been exercised in accordance with the bid specifications. Terms extended to allow additional time to prepare a new solicitation.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2016



State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, RI 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387

SECURITY SYSTEMS AND SERVICES
MASTER PRICE AGREEMENT (MPA-419)
12/14/2009 – 6/30/2017

IN THE CASE OF A MULTIPLE AWARD, AGENCIES SHOULD CONTACT 3 VENDORS (OR 2 IF ONLY 2) LISTED ON THE MPA IN SEARCH OF THE LOWEST RATES. THE PRICE RATES LISTED ON THE MPA ARE THE MAXIMUM RATES THAT MAY BE CHARGED BY A VENDOR. PURCHASING STRONGLY ENCOURAGES AN AGENCY TO NEGOTIATE LOWER RATES AND INITIATE COMPETITION BETWEEN MPA VENDORS. QUOTES RECEIVED BY MPA VENDOR MUST INCLUDE LINE ITEM DESCRIPTION IN ORDER TO COMPARE PRICING, PREPARE RELEASES AND MATCH INVOICES.

PLEASE NOTE:

THIS MASTER PRICE AGREEMENT SHALL BE UTILIZED BY THE VARIOUS DEPARTMENTS AND AGENCIES OF THE STATE FOR INTERMITTENT PROJECTS WHERE TOTAL COSTS WILL NOT EXCEED \$50,000. PROJECTS EXCEEDING \$50,000 SHALL NOT BE ALLOWED UNDER PROVISIONS OF THE MPA WITHOUT PRIOR APPROVAL AND WRITTEN AUTHORIZATION FROM THE DIVISION OF PURCHASES.

ATTACHED IS AN OVERVIEW OF THE TWELVE RESPONSES AWARDED UNDER THIS SOLICITATION.

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines							
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX, Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$3,020
AFA Protective Systems	Sales, Installation, support for multiple product lines including: Paradox, Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products.	\$90	\$135	n/a	\$1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with paradox equipment.	\$65	\$110	n/a	\$1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	n/a	\$3,190
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$2,913

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines (continued)							
National Security Corp.	Sales, installation, support of multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DRVs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass identicard system	\$75	\$140	N/A	\$3,331
Signet Electronic Systems	Sales, installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2. Talk-A-Phone, Vicon	\$99	\$149	N/A	\$3,197
Sales of Equipment Only				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Installation/Service Labor Only							
Paian Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialities including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion Splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A

Notice of Contract Purchase Agreement



**State Of Rhode Island and Providence Plantations
 Department of Administration
 Division of Purchases
 One Capitol Hill
 Providence, RI 02908-5860**

V E N D O R	INTEGRATED SECURITY INC 101 CONSTITUTION BLVD STE D FRANKLIN, MA 02038 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168343
Revision Number	13
Effective Period	14-DEC-2009 - 30-JUN-2017
Approved PO Date	15-DEC-2016
Vendor Number	22701

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 12/5/16
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO #3168343
 MPA-419

CHANGE EFFECTIVE PERIOD:

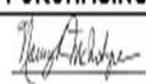
FROM: 12/14/2009 - 12/31/2016
 TO: 12/14/2009 - 06/30/2017

EXTENSION REQUIRED TO ALLOW ADDITIONAL TIME TO PREPARE A NEW SOLICITATION.

INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT
 Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

LICENSE REQUIREMENTS

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

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Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 22, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

INTEGRATED SECURITY INC
 369 CENTRAL ST
 UNIT 9
 FOXBOROUGH, MA 02035
 United States

Amendment Date: 21-DEC-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 22701

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	I N V O I C E	Change Order Number 11 Award Number 3168343 Effective Period 14-DEC-09 - 31-DEC-16	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168343 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 12/31/15 TO: 12/14/09 - 12/31/16 EXERCISE SECOND OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT
 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

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**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

INTEGRATED SECURITY INC
 369 CENTRAL ST
 UNIT 9
 FOXBOROUGH, MA 02035
 United States

Amendment Date: 26-JAN-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 22701

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 7 Award Number 3168343 Effective Period 14-DEC-09 - 31-DEC-15	I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
	SECURITY SYSTEMS AND SERVICES (MPA-419)			

Description			Bid Number	Change Order Req#	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168343 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 4/30/15 TO: 12/14/09 - 12/31/15 EXERCISE OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	

STATE PURCHASING AGENT

 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

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**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	INTEGRATED SECURITY INC 101 CONSTITUTION BLVD STE D FRANKLIN, MA 02038 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168343
Revision Number	1
Effective Period	14-DEC-2009 - 30-APR-2015
Approved PO Date	07-JUN-2016
Vendor Number	22701-iSupplier

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO 3168343
MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/09 - 12/13/14
TO: 12/14/09 - 4/30/15

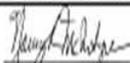
ALLOW FOR NEW SOLICITATION AND BID PROCESS

INVOICE TO

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To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT


 Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

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breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

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THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

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ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

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EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

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DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

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PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Overview of Vendor Responses

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines				Labor Rates - Repair - Normal Business Hours	Labor Rates - Repair - Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave. of sec. 7.2.1-7.2.5)
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX , Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$ 3,020
AFA Protective Systems	Sales, installation, support for multiple product lines including: Paradox , Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products	\$90	\$135	n/a	\$ 1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with Paradox equipment.	\$65	\$110	n/a	\$ 1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	N/A	\$ 3,190

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines (continued)				Labor- normal	Labor-OT	Labor Spec.	Door Hdwr.
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$ 2,913
National Security Corp.	Sales, installation, support for multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$ 3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass Identocard system	\$75	\$140	N/A	\$ 3,331
Signet Electronic Systems	Sales installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI, Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2, Talk-A-Phone, Vicon	\$99	\$149	N/A	\$ 3,197

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales of Equipment Only				Labor-normal	Labor-OT	Labor Spec.	Door Hdwr.
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A
Installation/Service Labor Only							
Pajan Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A



Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

INTEGRATED SECURITY INC
369 CENTRAL ST
UNIT 9
FOXBOROUGH, MA 02035

SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number 3168343	Effective Period: 14-DEC-09 - 13-DEC-14

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
---	--

Date: 07-DEC-09
Buyer: J Moynihan
Shipping: Paid
Terms: NET 30
Vendor#: 22701

I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
--	--

Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

BLANKET REQUIREMENTS: 12/14/09 - 12/13/14

MASTER PRICE AGREEMENT #419

SECURITY SYSTEMS AND SERVICES PER ATTACHED AGREEMENT AND PRICING.

SUPPLIER CONTACT:
MICHAEL KOTWICKI
TELEPHONE: 508-623-1419
FAX: 508-623-1420

STATE PURCHASING AGENT
Louis A. DeQuattro

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

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THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

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7141912 – INTEGRATED SECURITY

PROVIDE SALES, INSTALLATION AND SUPPORT FOR MULTIPLE SECURITY SYSTEM PRODUCT LINES INCLUDING BUT NOT LIMITED TO BOSCH, PANASONIC, S2, SALSO, GALAXY CONTROL SYSTEMS, VICON, ONSSI, MORSE, WATCHMAN, AND MAGNETIC-AUTOCONTROL, AND PROVIDE EXTENSIONS OF EXISTING SYSTEMS TO INCLUDE DOOR CONFIGURATIONS, IN ACCORDANCE WITH THE PROVISIONS OF RFP #7141912 AND THE ATTACHED VENDOR PRICING

integrated security, inc.

BALANCING CONTROL WITH ACCESSIBILITY
MA Lic #1355C

Alarms
CCTV Systems
Electronic Access
Doors & Hardware

October 27, 2008

RI Dept of Administration
Division of Purchases, 2nd Floor
One Capitol Hill
Providence, RI 02940

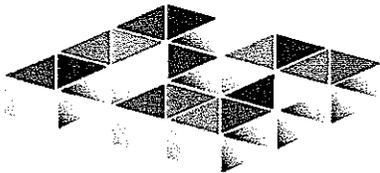
RE: Warranty and Maintenance Agreement

With the purchase of a security system we will provide one year of full cost coverage and preventative maintenance of the security management system. At the conclusion of the first year, the maintenance agreement will renew at a cost of 12% of the purchase price automatically. Each year thereafter, the agreement will also renew automatically with an increase of 4% over the previous years agreement. Should any additional equipment be added during the course of a year, that equipment will be covered under the present years' maintenance agreement at no charge and added to the next years' agreement at a cost of 12% of the purchase price.

Sincerely,



Michael Kotwicki
Integrated Security, Inc.
Director, Campus Security Solutions



T 508 698 2599

F 508 543 7035

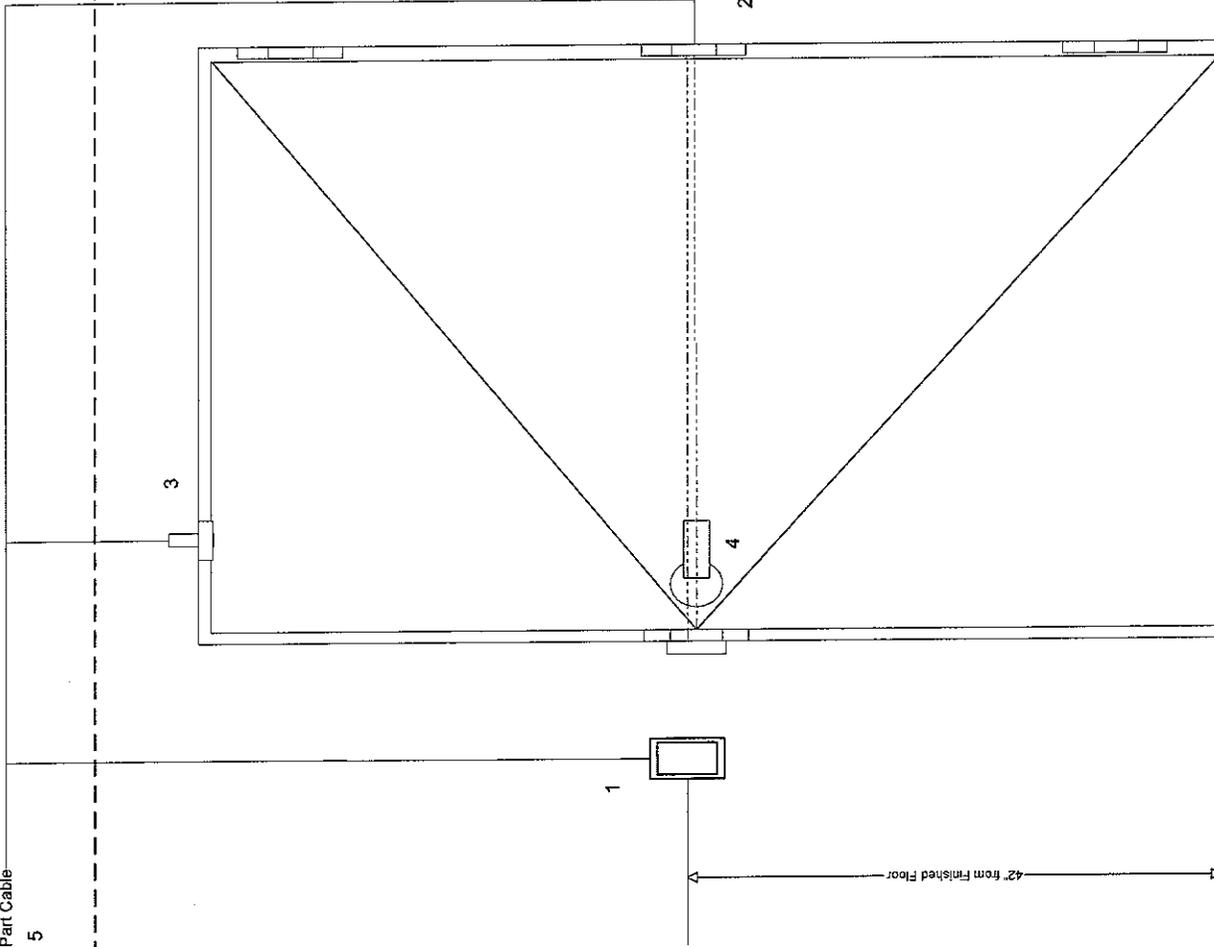
877 581 SAFE

4 / Part Cable

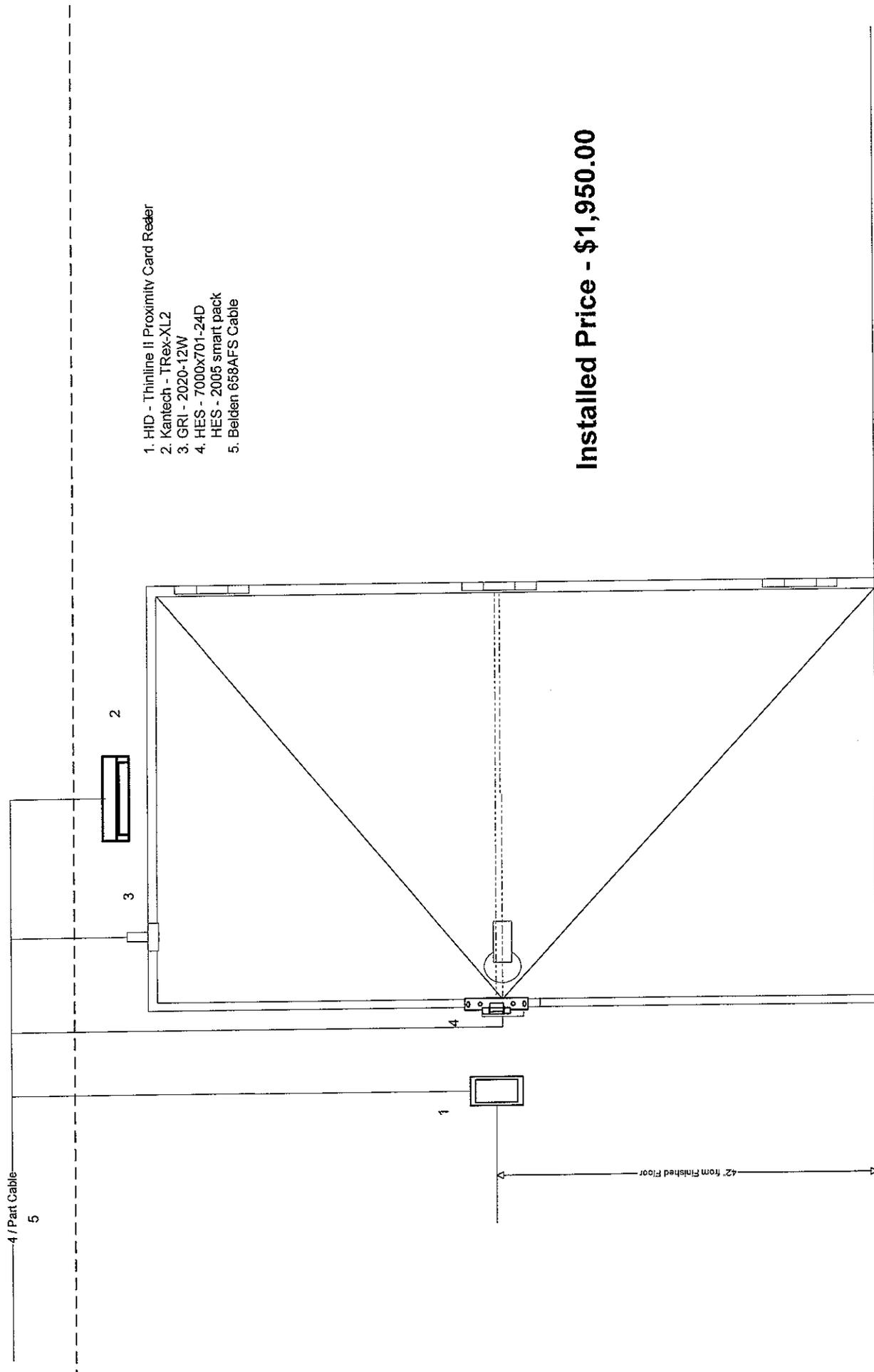
5

- 1. HID - Thinline II Proximity Card Reader
- 2. Murray - TEF2+4 Transfer Hinge
- 3. GRI - 2020-12W
- 4. Sargent 70-RX-10G71-ETP-26D-24VDC
- 5. Belden 658AFS Cable

Installed Price - \$2,137.00



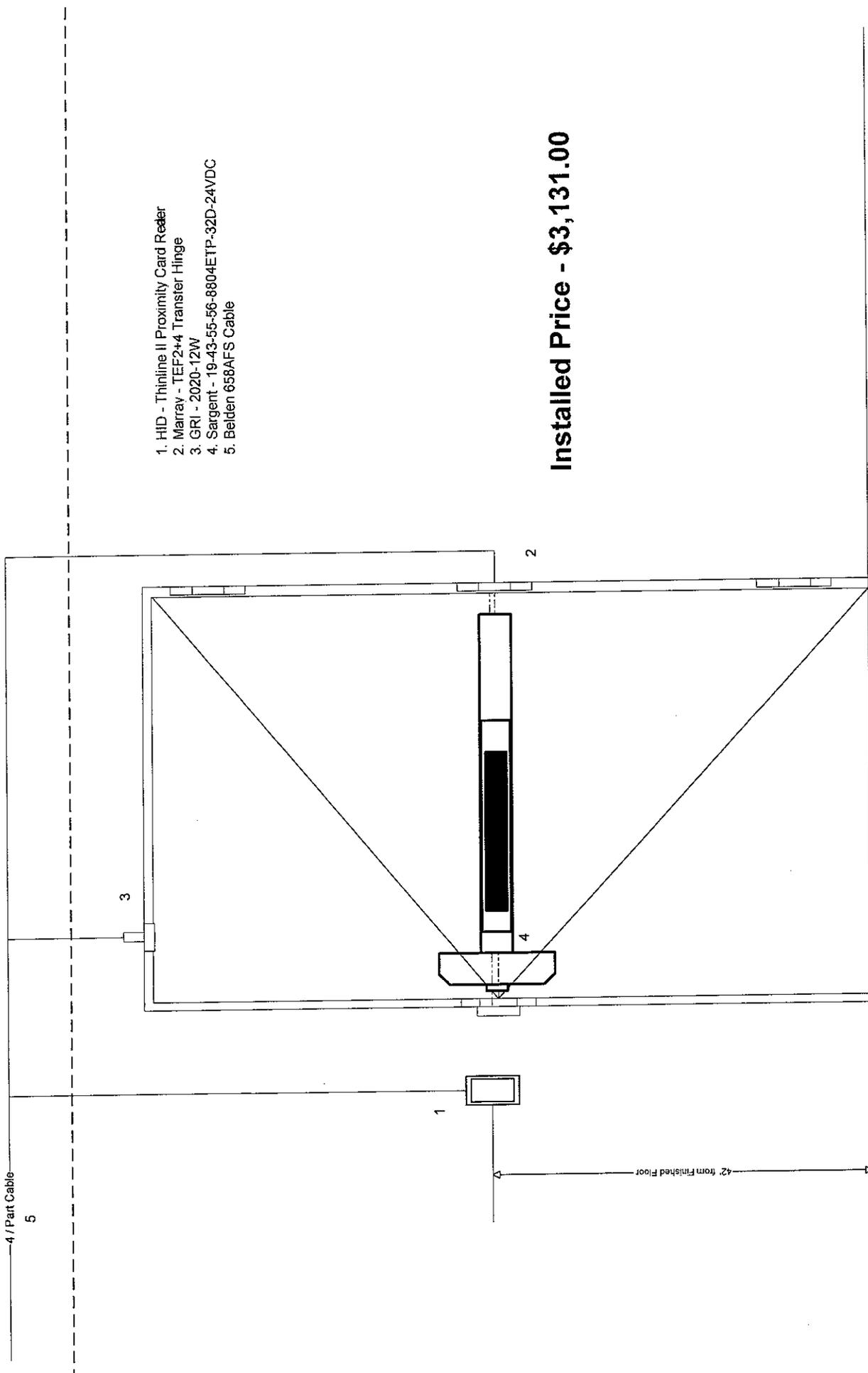
 integrated security, inc. BALANCING CONTROL WITH ACCESSIBILITY		NAME: Typical Doorway with Electric Lever	APPROVAL:
		DATE:	DRAWING NO.:
EGrist	SCALE: NONE		



1. HID - Thinline II Proximity Card Reader
2. Kantech - TRex-XL2
3. GRI - 2020-12W
4. HES - 7000x701-24D
HES - 2005 smart pack
5. Beiden 658AFS Cable

Installed Price - \$1,950.00

		integrated security, inc. BALANCING CONTROL WITH ACCESSIBILITY	
		NAME: Typical Doorway with Strike	
DATE:	EG&ST:	APPROVAL:	
TITLE:	SCALE: NONE	DRAWING NO.:	



- 1. HID - Thinline II Proximity Card Reader
- 2. Marvay - TEF2+4 Transfer Hinge
- 3. GRI - 2020-12W
- 4. Sargent - 19-43-55-56-8804ETP-32D-24VDC
- 5. Belden 658AFS Cable

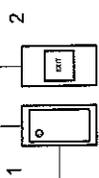
Installed Price - \$3,131.00

 <p>integrated security, inc. BALANCING CONTROL WITH ACCESSIBILITY</p>		NAME: Typical Doorway Exit Device (latch retraction)	
		DATE:	APPROVAL:
TITLE:		EGrist	SCALE: NONE
DRAWING NO.:			

4 / Part Cable
6



- 1. HID - Thinline II Proximity Card Reader
- 2. Alarm Controls - TS-14 (local release)
- 3. GRI - 2020-12W
- 4. Locknetics - 320+
- 5. Kantech - TREX-XL2
- 6. Beiden - 658AFS



Installed Price - \$1,870.00

42" from Finished Floor



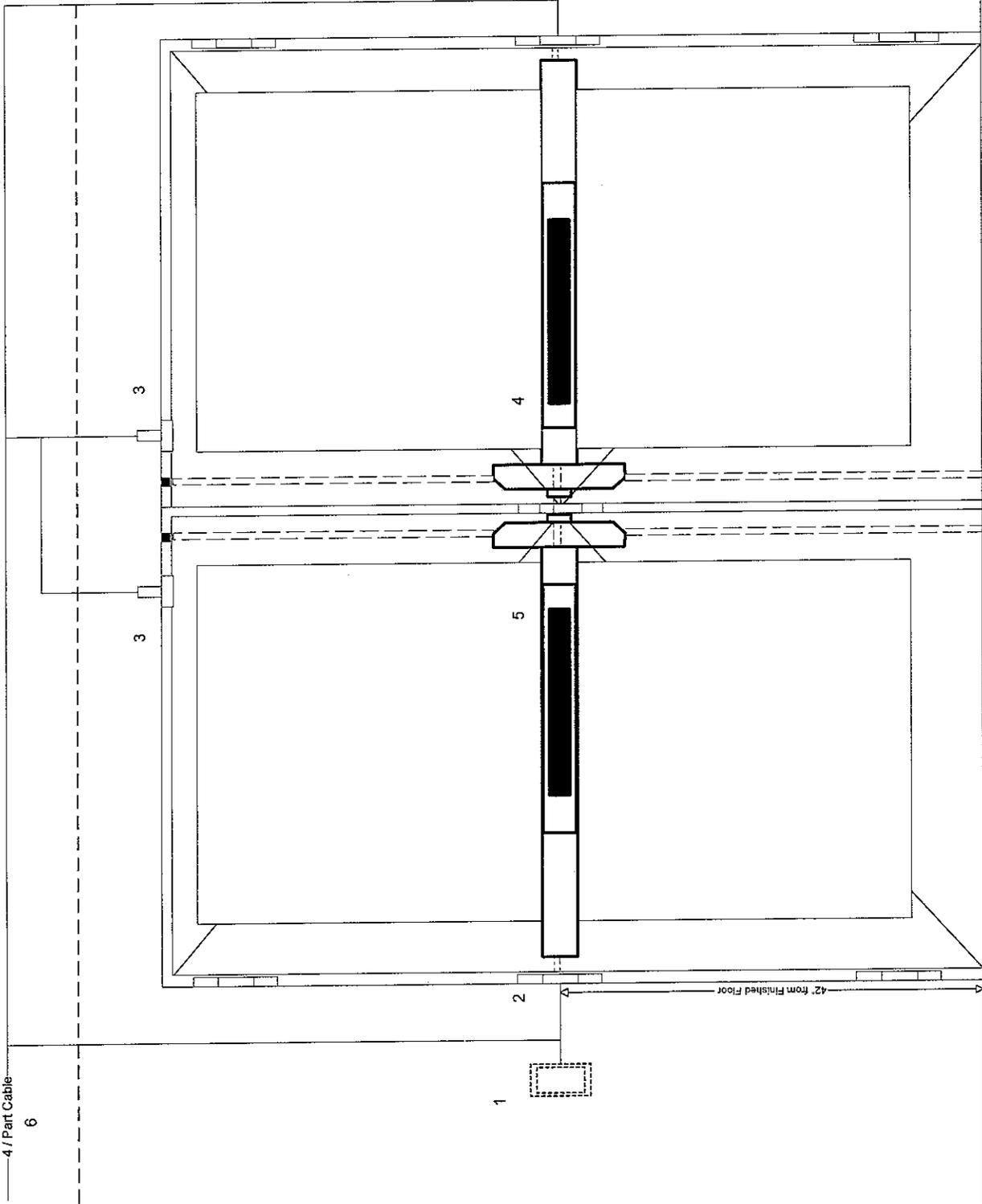
integrated security, inc.
BALA NING
CONTROL WI ACCESSIBILITY

NAME: Typical Doorway with Maglock	
DATE:	E-List APPROVAL:
TITLE:	SCALE: NONE DRAWING NO.:

4 / Part Cable

6

- 1. HID - Thinline II Proximity Card Reader
- 2. Marry - TEF2+4 Transfer Hinge
- 3. GRI - 2020-12W
- 4. Sargent - 19-43-55-56-MD8604ETP-32D-24VDC
- 5. Sargent - 19-43-55--MD8604ETP-32D-24VDC
- 6. Belden 658AFS Cable



2

Installed Price - \$5,477.00

NAME: Typical Doorway Exit Device DD Concealed		EQUIP. APPROVAL:	
Vertical Rods 1 Active		SCALE: NONE	
DATE:	TITLE:	DRAWING NO.:	
 integrated security, inc. BALANCING CONTROL WITH ACCESSIBILITY			

integrated security, inc.

BALANCING CONTROL WITH ACCESSIBILITY

MA Lic. #1355C

Alarms
CCTV Systems
Electronic Access
Doors & Hardware

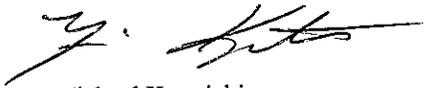
October 27, 2008

RI Dept. of Administration
Division of Purchases, 2nd Floor
One Capitol Hill
Providence, RI 02940

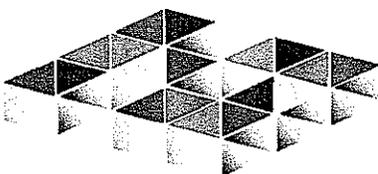
RE: Security Card Access Control Purchasing Program Summary

Thank you for considering Integrated Security, Inc. as an important supplier. We are pleased to extend the following buying programs (see RI Purchasing Program -- Card Access) to you. There is no expiration date and a representative from ISI is available for no charge consultation and design services. In addition, project and bulk purchases may be eligible for additional discounts.

Sincerely,



Michael Kotwicki
Integrated Security, Inc.
Director, Campus Security Solutions



T 508 698 2599

F 508 543 7035

877 581 SAFE

RI Purchasing Program - Card Access

A	B	C	D	E	G	H	J	P	Q	R	S	T	U
Vendor	Brand	Bidding Entire Brand?	Category	Sub Category	Pricelist Date	Price List Source	Product Discount %	FOB Terms	Freight Cost	Time/Materials	Travel	Parts Discount	Warranty
Integrated Security, Inc.	Saito	Yes	Security	Card Access	1/1/2008	Mfg.	10% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	S2	Yes	Security	Card Access	3/24/2008	Mfg.	10% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Galaxy Control Systems	Yes	Security	Card Access	6/18/2008	Mfg.	10% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Magnetic-Autocontrol	Yes	Parking Equipment	Gates	1/1/2008	Mfg.	10% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Morse Watchman	Yes	Key Box	Guard Tour	2/26/2007	Mfg.	5% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year

integrated security, inc.

BALANCING CONTROL WITH ACCESSIBILITY

MA Lic. #1355C

Alarms
CCTV Systems
Electronic Access
Doors & Hardware

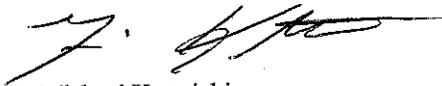
October 27, 2008

RI Dept. of Administration
Division of Purchases, 2nd Floor
One Capitol Hill
Providence, RI 02940

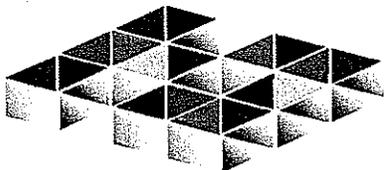
RE: CCTV Purchasing Program Summary

Thank you for considering Integrated Security, Inc. as an important supplier. We are pleased to extend the following buying programs (see RI Purchasing Program - CCTV) to you. There is no expiration date and a representative from ISI is available for no charge consultation and design services. In addition, project and bulk purchases may be eligible for additional discounts.

Sincerely,



Michael Kotwicki
Integrated Security, Inc
Director, Campus Security Solutions



T 508 698 2599

F 508 543 7035

877 581 SAFE

RI Purchasing Program - CCTV

A	B	C	D	E	F	G	H	J	P	Q	R	S	T	U
Vendor	Brand	Bidding Entire Brand?	Category	Sub Category	Sub/Category	Pricelist Date	Price List Source	Product Discount %	FOB Terms	Freight Cost	Time/Materials	Travel	Parts Discount	Warranty
Integrated Security, Inc.	ONSSI	Yes	CCTV	IP		10/1/2007	Mfg.	10% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Vicon	Yes	CCTV	Cameras & Recorders		1/1/2008	Mfg.	20% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Panasonic	Yes	CCTV	Cameras		4/1/2008	Mfg.	20% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Bosch	Yes	CCTV	Cameras & Recorders		1/1/2008	Mfg.	20% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year

integrated security, inc.

BALANCING CONTROL WITH ACCESSIBILITY
MA Lic #1355C

Alarms
CCTV Systems
Electronic Access
Doors & Hardware

October 27, 2008

RI Dept of Administration
Division of Purchases, 2nd Floor
One Capitol Hill
Providence, RI 02940

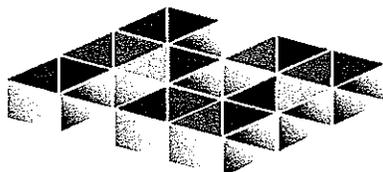
RE: Mechanical Access Control Purchasing Program Summary

Thank you for considering Integrated Security, Inc as an important supplier. We are pleased to extend the following buying programs (see RI Purchasing Program – Mechanical Access Control) to you. There is no expiration date and a representative from ISI is available for no charge consultation and design services. In addition, project and bulk purchases may be eligible for additional discounts.

Sincerely,



Michael Kotwicki
Integrated Security, Inc.
Director, Campus Security Solutions



T 508.698.2599

F 508.543.7035

877.581.SAFE

RI Purchasing - Mechanical Access Control

Vendor	Brand	Bidding Entire Brand?	Category	Sub Category	Pricelist Date	Price List Source	Product Discount %	FOB Terms	Freight Cost	Time/Materials	Travel	Parts Discount	Warranty
Integrated Security, Inc.	Medeco	Yes	Locksets	Lock	1/1/2008	Mfg.	31% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	2 years
Integrated Security, Inc.	Detex	Yes	Exit Devices	Panic Hardware	8/1/2008	Mfg.	25% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year
Integrated Security, Inc.	Arrow	Yes	Locksets	Lock	3/1/2008	Mfg.	43% Discount	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0%	1 year

RFP #7141912 – SECURITY SYSTEMS AND SERVICES

INTEGRATED SECURITY, INC.

COMPLETE PRODUCT CATALOG & LIST PRICE BOOK AVAILABLE UPON
REQUEST FOR THE FOLLOWING PRODUCTS:

1. S2
2. SALTO
3. SYSTEM GALAXY
4. SYSTEM MAGNETIC AUTOCONTROL
5. SYSTEM MORSE WATCHMAN
6. ONSSI
7. VICON
8. PANASONIC
9. BOSCH
10. MEDECO
11. ARROW
12. DETEX

Vendor Information (Form V-2)

2. The Vendor Information, put this in Excel format			
#	# of characters	Question	Your response Here
1	50	Company Name	Integrated Security, Inc.
2	8	Bid number	MC09-ED5
3	70	Delivery Pro Card, Credit cards: list cards accepted; MasterCard, Visa, Discover, AMEX. If you add a surcharge, please explain here.	2-4 weeks MasterCard, Visa, AMEX, Discover. (Customers are required to state they are purchasing under the MHEC to receive bid pricing.)
4	40	PO terms; list special numbers required to receive pricing	No
5	50	Is your price list available on line?	No
6	3	Do you offer added discount for achieving higher volume. No to be confused w/ tier or volume discounts.	No
7	3	Explain your return policy; restocking fees, forms required, number of days for return. Extra consideration for vendors who bid no restocking fee.	15%
8	50	Calculate the average discount bid	25%
9	6	FOB	Destination
10	memo	Freight	FOB destination with freight included
11	memo	Do you have a minimum order dollar amount?	No
12	100	Will you extend your offer to any or all states with your discounts, terms and conditions	Yes
13	25	Connecticut: Potential members 46	Yes
14	25	Maine: Potential members 26	Yes
15	25	Massachusetts: Potential members 44	Yes
16	25	New Hampshire: Potential members 26	Yes
17	25	Rhode Island: Potential members 14	Yes
18	25	Vermont: Potential members 26	Yes
19	3	Do you extend your offer to Faculty, students and staff? May the MHEC extend for added year with all terms to remain the same? MHEC requests extension in writing 30 days in advance of contract expiration.	1
20	3	Is the offer restricted by school or state/region. If yes, note here.	Yes
21	25	# of years in business.	No
22	10	Location of stocking warehouse; City & State and number of items stocked	36 Foxboro, MA - 10,000+
23	25		

Vendor Information (Form V-2)

24	25	How are deliveries made; own fleet, note number of truck OR by courier, list primary and secondary	Enter number of trucks owned by you or list couriers uses: primary or secondary	Primary UPS - Secondary USPS,
25	3	Do you offer electronic procurement	Yes or No	Federal Express No
26	3	Do you anticipate implementing electronic procurement	If above question is no, will you be implementing Yes or No	Yes
27	25	Will you create a member only page on your website for MHEC? If so, give web address here.	Yes or No AND if yes website, i.e. ABC/MHEC.net	No
28	5	Will you offer an added discount for orders processed electronically? If yes, enter discount %.	Yes or No AND if Yes provide % discount added: Ex. Yes, 3%	No
29	15	If listed in Dun and Bradstreet, list DUNS number here	Enter DUNS number	n/a

Part V - Bid Specs and Offer

A	B	C	D	E	F	G	H	I	J	K
Vendor	Brand	Bidding Entire Brand?	Category	Sub Category	Sub/Sub Category	Pricelist Date	Price List Source	Identify price % column (dealer, retail, list. ect.)	Product Discount %	Tier % Explanation
Integrated Security, Inc.	Medeco	Yes	Locksets	Lock	Key	1/1/2008	Mfg.	n/a	31% Discount	not applicable
Integrated Security, Inc.	MBS	Yes	Locksets	Lock	Key	5/1/2008	Mfg.	n/a	40% Discount	not applicable
Integrated Security, Inc.	Detex	Yes	Exit Devices	Panic Hardware	Alarm Lock	8/1/2008	Mfg.	n/a	25% Discount	not applicable
Integrated Security, Inc.	Arrow	Yes	Locksets	Lock	Key	3/1/2008	Mfg.	n/a	43% Discount	not applicable
Integrated Security, Inc.	Salto	Yes	Security	Card Access		1/1/2008	Mfg.	n/a	10% Discount	not applicable
Integrated Security, Inc.	S2	Yes	Security	Card Access		3/24/2008	Mfg.	n/a	10% Discount	not applicable
Integrated Security, Inc.	Galaxy Control Systems	Yes	Security	Card Access		6/18/2008	Mfg.	n/a	10% Discount	not applicable
Integrated Security, Inc.	ONSSI	Yes	CCTV	IP		10/1/2007	Mfg.	n/a	10% Discount	not applicable
Integrated Security, Inc.	Panasonic	Yes	CCTV	Cameras		4/1/2008	Mfg.	n/a	10% Discount	not applicable
Integrated Security, Inc.	Magnetic-Autocontrol	Yes	Parking Equipment	Gates		1/1/2008	Mfg.	n/a	10% Discount	not applicable
Integrated Security, Inc.	Morse Watchman	Yes	Key Box	Guard Tour		2/26/2007	Mfg.	n/a	5% Discount	not applicable

Part V - Bid Specs and Offer

L	M	N	O	P	Q	R	S	T	U
Product Markup	Manufacturers Number	Net Price	Minimum Order	FOB Terms	Freight Cost	Time/Materials	Travel	Parts Discount	Warranty
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 2 years	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	
not applicable	not applicable	not applicable	not applicable	Destination	Freight Included	\$90/hour Locksmith; \$110/hour Electrical	\$60/hour Travel	0% 1 year	