



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

All Renewal options have been exercised in accordance with the bid specifications. Terms extended to allow additional time to prepare a new solicitation.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2016



State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, RI 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387

SECURITY SYSTEMS AND SERVICES
MASTER PRICE AGREEMENT (MPA-419)
12/14/2009 – 6/30/2017

IN THE CASE OF A MULTIPLE AWARD, AGENCIES SHOULD CONTACT 3 VENDORS (OR 2 IF ONLY 2) LISTED ON THE MPA IN SEARCH OF THE LOWEST RATES. THE PRICE RATES LISTED ON THE MPA ARE THE MAXIMUM RATES THAT MAY BE CHARGED BY A VENDOR. PURCHASING STRONGLY ENCOURAGES AN AGENCY TO NEGOTIATE LOWER RATES AND INITIATE COMPETITION BETWEEN MPA VENDORS. QUOTES RECEIVED BY MPA VENDOR MUST INCLUDE LINE ITEM DESCRIPTION IN ORDER TO COMPARE PRICING, PREPARE RELEASES AND MATCH INVOICES.

PLEASE NOTE:

THIS MASTER PRICE AGREEMENT SHALL BE UTILIZED BY THE VARIOUS DEPARTMENTS AND AGENCIES OF THE STATE FOR INTERMITTENT PROJECTS WHERE TOTAL COSTS WILL NOT EXCEED \$50,000. PROJECTS EXCEEDING \$50,000 SHALL NOT BE ALLOWED UNDER PROVISIONS OF THE MPA WITHOUT PRIOR APPROVAL AND WRITTEN AUTHORIZATION FROM THE DIVISION OF PURCHASES.

ATTACHED IS AN OVERVIEW OF THE TWELVE RESPONSES AWARDED UNDER THIS SOLICITATION.

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines							
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX, Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$3,020
AFA Protective Systems	Sales, Installation, support for multiple product lines including: Paradox, Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products.	\$90	\$135	n/a	\$1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with paradox equipment.	\$65	\$110	n/a	\$1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	n/a	\$3,190
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$2,913

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines (continued)							
National Security Corp.	Sales, installation, support of multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DRVs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass identicard system	\$75	\$140	N/A	\$3,331
Signet Electronic Systems	Sales, installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2. Talk-A-Phone, Vicon	\$99	\$149	N/A	\$3,197
Sales of Equipment Only				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Installation/Service Labor Only							
Paian Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion Splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A

Notice of Contract Purchase Agreement



**State Of Rhode Island and Providence Plantations
 Department of Administration
 Division of Purchases
 One Capitol Hill
 Providence, RI 02908-5860**

V E N D O R	HIGGINS OFFICE PRODUCTS INC PO BOX 2618 SOUTH PORTLAND, ME 04106-2618 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168340
Revision Number	6
Effective Period	14-DEC-2009 - 30-JUN-2017
Approved PO Date	15-DEC-2016
Vendor Number	13626-iSupplier

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 12/5/16
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO #3168340
 MPA-419

CHANGE EFFECTIVE PERIOD:

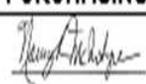
FROM: 12/14/2009 - 12/31/2016
 TO: 12/14/2009 - 06/30/2017

EXTENSION REQUIRED TO ALLOW ADDITIONAL TIME TO PREPARE A NEW SOLICITATION.

INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT
 Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

LICENSE REQUIREMENTS

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - **This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.**

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 22, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

HIGGINS OFFICE PRODUCTS INC
 PO BOX 2618
 SOUTH PORTLAND, ME 04106-2618
 United States

Amendment Date: 21-DEC-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 13626

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 5 Award Number 3168340 Effective Period 14-DEC-09 - 31-DEC-16	I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
	SECURITY SYSTEMS AND SERVICES (MPA-419)			

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168340 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 12/31/15 TO: 12/14/09 - 12/31/16 EXERCISE SECOND OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT
Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

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MASTER PRICE AGREEMENT (“MPA”) #419**

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DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2015

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	HIGGINS OFFICE PRODUCTS INC PO BOX 2618 SOUTH PORTLAND, ME 04106-2618 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168340
Revision Number	5
Effective Period	14-DEC-2009 - 31-DEC-2016
Approved PO Date	21-DEC-2015
Vendor Number	13626-iSupplier

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 1/22/15
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO 3168340
MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/09 - 4/30/15
TO: 12/14/09 - 12/31/15

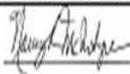
EXERCISE OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.

INVOICE TO

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STATE PURCHASING AGENT


 Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

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MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

LICENSE REQUIREMENTS

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

HIGGINS OFFICE PRODUCTS INC
 PO BOX 2618
 SOUTH PORTLAND, ME 04106-2618
 United States

Amendment Date: 26-JAN-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 13626

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	I N V O I C E	Change Order Number 4 Award Number 3168340 Effective Period 14-DEC-09 - 31-DEC-15	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168340 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 12/13/14 TO: 12/14/09 - 4/30/15 ALLOW FOR NEW SOLICITATION AND BID PROCESS			

STATE PURCHASING AGENT
 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
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MASTER PRICE AGREEMENT (“MPA”) #419**

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DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Overview of Vendor Responses

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines				Labor Rates - Repair - Normal Business Hours	Labor Rates - Repair - Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave. of sec. 7.2.1-7.2.5)
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX , Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$ 3,020
AFA Protective Systems	Sales, installation, support for multiple product lines including: Paradox , Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, ExaQvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products	\$90	\$135	n/a	\$ 1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with Paradox equipment.	\$65	\$110	n/a	\$ 1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	N/A	\$ 3,190

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines (continued)				Labor- normal	Labor-OT	Labor Spec.	Door Hdwr.
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$ 2,913
National Security Corp.	Sales, installation, support for multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$ 3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass Identocard system	\$75	\$140	N/A	\$ 3,331
Signet Electronic Systems	Sales installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI, Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2, Talk-A-Phone, Vicon	\$99	\$149	N/A	\$ 3,197

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales of Equipment Only				Labor-normal	Labor-OT	Labor Spec.	Door Hdwr.
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A
Installation/Service Labor Only							
Pajan Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A



Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

HIGGINS OFFICE PRODUCTS INC
PO BOX 2618
SOUTH PORTLAND, ME 04106-2618

SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number 3168340	Effective Period: 14-DEC-09 - 13-DEC-14

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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Date: 07-DEC-09
Buyer: J Moynihan
Shipping: Paid
Terms: NET 30
Vendor#: 13626

I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

BLANKET REQUIREMENTS: 12/14/09 - 12/13/14

MASTER PRICE AGREEMENT #419

SECURITY SYSTEMS AND SERVICES PER ATTACHED AGREEMENT AND PRICING.

SUPPLIER CONTACT:
DAVID HIGGINS
TELEPHONE: 207-767-3281
FAX: 207-767-5268

STATE PURCHASING AGENT
Louis A. DeQuattro

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at www.purchasing.ri.gov. Delivery of goods or services as described herein shall be deemed acceptance of these requirements

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

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INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

7141912 – HIGGINS

PROVIDE ID MANAGEMENT AND CARD SYSTEMS, AND AUTHORIZED INTEGRATOR FOR HEARTLAND CAMPUS SOLUTIONS ONE CARD SYSTEMS, IN ACCORDANCE WITH THE PROVISIONS OF RFP #7141912 AND THE ATTACHED VENDOR PRICING.

5. VENDOR QUALIFICATIONS

Please respond to the following questions and information requests. Note: As part of the scope of this RFP is installation and repair services for existing security systems, Vendor must specify which manufacturers and product lines apply in the responses below. Where answers to the same question differ by manufacturer / product, Vendor must clearly delineate this in the response. As specified previously in the Current Environment section, there are several security system platforms for which service is being requested, including DSX, Paradox, and Ingersoll Rand Interflex, Synergistics, as well as a variety of system components from other manufacturers, including Schlage, Von Duprin, Pelco, and Locknetics.

5.1. Experience

How many years of industry experience does the Vendor have providing installation, maintenance, and support for security systems?

Higgins Office Products was founded in 1960 and has been serving New England customers for over 47 years.

Higgins offers a complete product line of technological solutions for businesses. For the education sector, we offer a diverse product line of student and faculty ID solutions, including printers, student badging software, visitor tracking and more. We serve all educational institutions, whether they be public, private, K-12 or at the collegiate level.

Higgins Office Products' vendor, Heartland, processed its first card transaction on July 15, 1997 with a business investment of \$1 million. Today, Heartland has become the sixth largest payment processor, with over \$55 billion of annual processing volume from current merchants.

Heartland's success is the result of the combination of a superior long-term customer relationship sales model and its internally-developed, client-server based transaction processing platform. Heartland delivers tailored solutions to even the most demanding markets such as educational institutions, retail, restaurants, hospitality, and community banks. Please refer to enclosed Heartland Documentation and Power Point Presentation.

For each of the product lines carried or supported by the Vendor, how long have you carried/supported this product line?

Higgins Office Products has sold and installed ID Card systems at most of the colleges, universities, hospitals, K-12 schools, police and fire departments as well as private corporations throughout New England. We have been selling ID systems to these markets since Datacard first came out with a printer to print on PVC plastic cards many years ago.

ID Card Systems

Higgins is New England's provider of Identification Card systems. We integrate ID systems from Datacard, the world's leading manufacturer of card issuing systems. All card technology can be utilized, including barcode, magnetic stripe, proximity, contactless smart card and contact smart card. Biometric capture can be added to the ID systems to provide an integrated point of enrollment and card issuance. Contactless and contact smart cards can be processed in one automated step. The ID systems can connect to any central database(s), including central access control, HR, or LDAP directory. The card systems also integrate with campus one-card solutions that include cafeteria, vending, laundry, copy/print, access control, tracking and book store.

Campus One-Card Solutions

Higgins is the authorized integrator for Heartland Campus Solutions. Heartland is known for providing feature-rich campus solutions and being the low cost leader. The innovative Give Something Back (GSB) Network provides a popular off campus merchant program that saves merchants money and provides money back to the colleges and universities.

5.2. Number of Installations

Higgins Office Products has installed and maintained ID card systems to a number of customers in Rhode Island (Included in Proposal).

Our vendor, Heartland, currently has 965 customers in the educational market, including 250 colleges and universities, account for approximately 1 to 1.5 million cards used at those educational institutions.

5.3. Training and Certification

For each of the product lines offered by the Vendor, list training and certifications completed through trade organizations and/or manufacturers. Indicate if certifications are company-wide or by individual. (If individual, list below in 5.6)

ID Card Solution

All Higgins Technicians are required to complete factory training courses and re-certification seminars. These are regularly scheduled as Higgins adjusts its corporate product line or improvements are made to the latest technology.

Campus Solution

The initial installation will include comprehensive training on-site with Heartland's on-site Assessment and Installation Team. Heartland also offers additional training at least twice a year at our Colorado Springs location at no additional charge (you pay your travel, lodging and meals). In addition to semi-annual training events, a full User Group conference is held annually where you can meet and socialize with our other users, attend seminars and breakout sessions, and meet with Heartland staff.

The User Group encourages new users to become actively involved in the group. Our trainers are available to return to your site after initial training to teach new staff, offer refresher courses, or training for added-on modules. An on-site trainer is available for a fee per day plus reasonable travel expenses incurred by the trainer.

5.4. References (Included in Proposal)

5.5. Resumes (Included in Proposal)

5.6. Number of Support Technicians

How many support technicians are there in the Contractor's employment in the Rhode Island area who are experienced in the repair of security systems and components? Specify the number of certified technicians for each product manufacturer / line that you support.

Higgins Office Products has a system of overlapping responsibility for its 8 Service Technicians so we have a redundancy for any one particular area in New England. This insures our customer's regular service proceeds without delay

5.7. Location and Coverage Area of Support Technicians

Identify the base location(s) and the coverage area(s) for the technicians who would be expected to provide services to the Customer.

Higgins maintains two operational offices. Our headquarters are in South Portland, ME and we also have an office in Braintree, MA. These offices support the technicians as well as the sales department. Rhode Island also has a local sales office to help out with any emergencies or supply issues.

Heartland, with its corporate headquarters in Princeton, New Jersey and satellite offices in North Olmsted, Ohio; Frisco, Texas; and Phoenix, Arizona, and its Service Center in Jeffersonville, Indiana provides customers with 24-hour support and technical service, Heartland is well positioned to support its customers

Within this coverage area, these technicians maintain services for how many unique customer sites?

In the Rhode Island area our Higgins Service Technicians covers at least 8 major customers plus many other accounts

5.8. Emergency Repair Services

How would the Customer summon emergency repair services on weekends, holidays, or other non-business hours? Provide appropriate primary and backup contact information.

With Higgins, an emergency service call is placed to our Central Service Dispatcher using an 800 number. The technician is immediately paged and then 5 minutes later paged again to make sure they have received the call. The pager displays whom to call at a customer's site and the nature of the problem. The technician then calls the customer to see if something can be resolved over the phone. If not the technician gives an estimated time of arrival that averages 4 hours from the time the call was placed

We understand the importance of late August and early September for our education market and as a result do not allow our technicians to take vacations during that period.

Higgins maintains a 24 hour, 7 days a week service commitment by maintaining an on-call schedule for all Service Technicians. All off business hour calls are automatically transferred to the on-call technician.

Support is very important to the entire team at Heartland. They provide 24/7 support via a Client Satisfaction team through a combination of in house support at our Colorado Springs location as well as after-hours emergency response via employee cellular phones. In addition, under the support contract you are entitled to make any number of reasonable inquiries about how to run the software. The Heartland support team, with your authorizing action and cooperation can remotely operate your system and manipulate the terminal while you watch, both as a training procedure and as a way of diagnosing your issue. In addition to our support team, many of our clients cooperatively support each other by regularly using our listserv - group e-mail service.

Customer staff may conduct inspection tours of the Vendor's maintenance and installation facility. Inspections of repair facilities, stores, training, dispatching and customer record keeping may be made. Tools, test equipment, parts and procedures pertaining to the Vendor will be observed in detail and employees interviewed. Vendor escort is expected. In the event that any tasks are to be subcontracted, the subcontractor may be subject to similar inspection.

6. MAINTENANCE/REPAIR REQUIREMENTS

Note: Some responding vendors may provide sales or distribution of equipment only, and rely on integrators to provide installation and maintenance to the end user. Vendors that do not provide support and/or maintenance services do not need to respond to the requirements of this section. Instead, simply indicate such in your response, and include a list of authorized and/or recommended contractors through which installation and maintenance are available. (Ideally one or more of these contractors will have been notified by you of your intention to submit for this RFP, and will have submitted a corresponding proposal for the installation and maintenance.)

6.1. System Maintenance *(No Offering)*

6.2. Response Time for Repairs *(No Offering)*

6.3. Installation of Additional System Components

At Customer's request, Vendor shall provide the installation of additional components that fully integrate with the current security system(s) for which Vendor is proposing services. This includes the component types listed previously under System Maintenance.

Higgins Corporation is the perfect partner to help you achieve your goals of a standard card technology, central database control, increasing security, allowing for addition of campus one-card modules, all while being cost-effective.

We do NOT require you to replace your current access control systems with a particular brand. Rather, we provide with a sound migration path

We are experts in the field of identification technology, identity management, database connectivity, and enterprise-wide card applications. Don't get locked into a proprietary access control technology that won't allow for the other solutions you need. Start with Enterprise Identification and you then can control card technology and applications.

Installation of new components shall be coordinated with Customer so as to provide minimal disruption to the system. All new installations shall come with a minimum one-year warranty on hardware, software, and labor.

6.4. System Upgrades/Replacement

The Customer may seek to migrate its disparate security systems on campus to a more unified platform to simplify administration, operation, and maintenance, and provide a common base for future growth. This could consist of replacing existing systems with a single enterprise-wide system, or implementing a product that will interface with existing systems to provide a central point of administration. An important component of a new system is the capability of closely integrating with security cameras and digital video recording devices.

The customer is interested in identifying what other security system product lines Vendor is certified to sell, install, and maintain. This will allow the Customer to explore the option of engaging Vendor to replace or migrate parts of the existing systems during the term of the agreement. See details in the Pricing section.

Central Database Management

Our identity management solutions will connect and synchronize multiple, disparate databases into one central database. The solution assists in the development of identity management with interfaces to other important databases, including HR, Network Directory, Time/Attendance and Campus One-Card programs. Every one of these applications has unique characteristics so most solutions tend to be unique to the Customer.

7. PRICING

Note about requested pricing: Customer is seeking pre-negotiated labor rates for repair, and hardware/installation rates for adding standard security components to the existing security systems. All quoted labor and parts rates are to be fully encumbered; no additional charges are allowed for work performed under this agreement, including travel, mileage, portal to portal, or other miscellaneous charges. Beyond the existing equipment, Customer is also seeking pricing for other equipment, software, system components, and services that are available through Vendor.

If any stated pricing or discounts differ for the optional contract renewal periods, please explicitly specify for years 2, 3, etc. Otherwise, pricing will be considered firm throughout the initial term and renewals.

7.1. Maintenance of Existing System(s) *(No Offering)*

7.1.1. Specify the hourly labor rate for repairs/maintenance to the Customer security system, with all repairs to be completed within 24 hours of submission of a trouble report by Customer's security department (excluding shipping time for replacement parts.)

No Offering

7.1.2. Specify the hourly labor rate applied to work performed during non-business hours (nights, weekends, holidays).

Non-business hour labor rates may only be applied by Vendor if security department requests service be completed off hours. Otherwise, repairs will assumed to be performed on a next business day basis and billed at the standard labor rate. *No Offering.*

7.2. Installation of Additional Components for Existing Security Systems

Vendor must specify the system(s) and/or components for which installation services are being proposed.

This section requests fixed pricing for the installation of additional components to the existing Customer security systems. For each of the items below, provide itemized unit pricing for hardware and installation, fully integrated into the existing security system.

This should include an itemized breakdown of the parts and labor charges.

For installation of new devices that require alarm cabling, include in the price materials and installation for a 100-foot cable run, assuming an existing accessible cable pathway. Also include the cost/foot to extend or reduce the cable distance. (In instances where there is no accessible cable path, a specific quote to create one will be requested at that time).

Included in the appendix are typical hardware specifications for standard door types. Use these for reference when developing the equivalent parts lists for the existing systems.

Any new components are to be fully integrated with the existing system. All components must include a one-year warranty on hardware, software and labor.

Multi-frequency door access readers

These readers allow you to migrate to your goal of a central database and standard technology without having to rip and replace all current access control systems. The readers support standard access control protocol – simply replace your current readers. For facilities using proximity cards, the readers will read both proximity and contactless smart cards. This allows you to replace cards over time instead of needing a mass card replacement.

BadgePass Multi-Freq Mullion Reader \$226.00

BadgePass Multi-Freq. Wallmount Reader \$252.00

Labor Rate per hour: \$250.00 per hour

**Travel expenses will be added for service calls outside of service plan warrantee.*

7.2.1. – 7.2.13 *(No Offering)*

7.3. Installation of Cameras/Recording Devices (*No Offering*)

7.3.1. – 7.3.8. (*No Offering*)

7.4. Upgrade/Replacement of Existing Systems

Customer is soliciting additional information from Vendor that may provide Customer the ability to upgrade or replace the existing security systems under this agreement to create a more comprehensive, integrated security environment.

This could be through migration to a new platform, or through adding a management / administration package that is capable of controlling multiple types of access and video systems. If applicable, please provide the following information:

7.4.1. List or describe any alternate security system manufacturers/product lines Vendor is certified to sell, install, or support. In particular, identify any systems or manufacturers that can provide a suitable long-term platform that includes integration of all types of event inputs, including security cameras and DVRs

Higgins Office Products is supporting the Heartland OneCard™ System.

Heartland's Campus OneCard™ is much more than a form of identification. It's a multi-functional campus ID card as well as a no fee, stored value card that pays for it all — from dining and books ...to laundry and vending ... offcampus purchases ... and more.*

Higgins Office Product's Heartland solution can be incorporated into the existing university systems and processes. In all instances where you have campus cards today that are being read or swiped at points of use, the new cards will have a three-track magnetic stripe and can function at those existing points of use. Those may include library readers, door access panels, vending machines, copiers, print pay stations, kiosks, parking devices, etc.) In cases where operators transact with students using Banner and key-enter student numbers or pass the card through a reader, the new cards fit right in there as well. With the addition of a cell tag panel, those locations can also become highly efficient by capturing the input of the student number simply by passing the cell phone over the tag panel (reader).

We can provide application program interfaces, according to your needs, to electronically link the systems and facilitate the electronic interchange of necessary information such as the export and transfer of refund disbursement data Heartland currently connects with over 100 third party organizations and software systems We have development kits to facilitate development and interaction with our system.

**See supporting Heartland OneCard™ documentation for system detail. This is an all-in-one solution cover many facets of the total campus applications not just Access Control. It does have the flexibility to be installed module by module.*

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HCS CAMPUS ONE-CARD PRICES		
Labor Rate Heartland Installers	\$ 1000.00	Charge per Day. Per Technician Plus travel and accommodations.
ITEM	Sale Price	Description
NETWORK MANAGER	\$ 4,410.00	Processes card reader transactions with file server for access control and from DCI financial/meal
CREDIT CARD CLEARING TERMINAL	\$ 5,775.00	Processes credit card transactions
TRANSACTION CLEARING TERMINAL	\$ 5,775.00	Processes transactions from a third party terminal such as Bookstore POS, vending, laundry and copier
LASER PRINTER ACCOUNTANT	\$ 5,775.00	Captures print jobs and allows for payment of print jobs
USB Mag Stripe Reader	\$ 525.00	
Administrative Terminal License	\$ 630.00	
USER TERMINALS		
DCI-3 - IP	\$ 1,785.00	Data Collection terminal, can be used for single door access or financial debit
Pocket 1Card	\$ 2,625.00	Handheld terminal
Point Of Sale		
STEALTH TOUCH SCREEN POS	\$ 6,825.00	Retail touchscreen all in one POS solution, comes with cash drawer, receipt printer and card reader
STEALTH TOUCH SCREEN POS - no peripherals	\$ 6,090.00	Same as above with no peripherals
Standard Touch Screen	\$ 4,620.00	Retail touchscreen POS solution with separate PC and Touchscreen, comes with cash drawer, receipt printer and card reader
CUSTOMER DISPLAY	\$ 630.00	Displays item, price, total price, etc.
CARD READER	\$ 525.00	
POS AUTOMATIC SCALE	\$ 1,260.00	Used for items priced per lbs, ounce, etc.
CASH DRAWER	\$ 409.00	
WAND BAR CODE READER (Hand)	\$ 682.50	Handheld bar code reader
VERTICAL SCANNER	\$ 1,575.00	Counter top barcode reader where reader is in a stand
RECEIPT PRINTER	\$ 682.50	
KITCHEN PRINTER	\$ 892.50	Allows for printing orders in kitchen over ethernet, cuts receipts
BAR PRINTER	\$ 892.50	Same as above

KIOSK	\$ 13,125.00	Self Server Dining Kiosk, allows student to choose items and pay by campus card or credit card
TABLET POS	\$ 5,775.00	
FINANCIAL TERMINALS		
MDB Vending	\$ 840.00	
Copier Controller	\$ 1,785.00	
Laundry Controller	\$ 1,785.00	
LMI	\$ 80.00	
MISC		
32 POINT CONTROLLER	\$ 1,890.00	Monitors up to 32 alarm points
CABLE CONVERTER (Twisted Pair - Fiber)	\$ 787.50	Converts twisted pair to fiber
PROX READER (large)	\$ 892.50	Large Proximity Reader (HID) for use with door access
PROX READER (mini)	\$ 262.50	Small Thinline HID reader
PROX READER (mid w/kpd)	\$ 682.50	Medium sized HID prox reader with keypad
I/O Prox BOARD	\$ 210.00	Used for older style access control devices, would be a retro to older controllers
MULTI DOOR CONTROLLER		
4 DOOR SYSTEM	\$ 1,995.00	Multidoor controller to control access to up to 4 doors, needs 1 remote swipe below per door
8 DOOR SYSTEM	\$ 2,415.00	Multidoor controller to control access to up to 8 doors, needs 1 remote swipe below per door
16 DOOR SYSTEM	\$ 3,990.00	Multidoor controller to control access to up to 16 doors, needs 1 remote swipe below per door
24 DOOR SYSTEM	\$ 5,040.00	Multidoor controller to control access to up to 24 doors, needs 1 remote swipe below per door
32 DOOR SYSTEM	\$ 6,090.00	Multidoor controller to control access to up to 32 doors, needs 1 remote swipe below per door
Remote swipe, separate I/O	\$ 309.75	Magnetic stripe reader, with separate I/O, one needed per door
REMOTE SWIPE I/O (one piece)	\$ 262.50	Magnetic stripe reader, with I/O built in to card reader, one needed per door
MUL II 16 POINT	\$ 1,050.00	Alarm point board can be added to any

		multidoor controller for an additional 16 alarm points
WIRELESS CONTROLLER	\$ 1,995.00	Wireless multidoor controller, needed if communicating from 1 to 32 wireless doors. Needs transmitter as well, can use 4 transmitters with a total of 32 doors
WIRELESS 16 DOOR TRANSMITTER	\$ 840.00	Wireless transmitter can communicate to up to 16 doors
WIRELESS DOOR LOCK	\$ 918.75	Wireless lock installed at door location
Spares & Expansion		
15 AMP POWER SUPPLY	\$ 1,207.50	additional power supply
8 DOOR CONTROLLER BOARD	\$ 1,050.00	additional door controller board if want to change an 8 door multidoor to a 16 door, etc.
ASSET GUARD		
ASSET GUARD I/O BOARD	\$ 630.00	Creates loop for securing assets, if loop is cut or disconnected an alarm will sound
ASSET GUARD FULL TAB WITH CONNECTOR	\$ 31.50	tab placed on any asset needing security
ASSET GUARD REPLACEMENT TAB	\$ 5.25	replacement tab if tab is removed or broken

Access Control Replacement Systems

As access control systems require replacement, we recommend the systems offered by Heartland Campus Solutions. These systems provide today's features you need at a low price per door. Some of the unique advantages of these systems include:

Control up to 32 doors with one controller (hard wired)

Cutting edge wireless technology to control up to (264) doors per controller. Provides for a low cost per door for buildings like student dormitories. Colleges are moving to wireless technology quickly to increase security and reduce costs of traditional key control.

Group based access rules

32,000 rules per access location

Multiple scheduled open hours

Delayed Open Hours (Snow Days)

Key mode operation

Holiday override

Physically challenged duration override

Up to 32 doors from a single controller: stackable boards in 8 door increments

Door Ajar and Forced Door notification

Mag Stripe, Prox, RFID, MOCA

Off-Line Functionality if network communication lost

7.4.2. List or describe ID card system product lines that Vendor is certified to sell, install, or support. In particular, identify available identity management systems and software that can provide a suitable long-term platform for ID

badging, that includes multiple credential options (various mag stripes, bar codes, proximity, etc.), and could be utilized for both corporate ID cards as well as access control, library, food services (meal plans), etc

The Datacard product line listed below is one of the most robust ID Card systems on the market. That is the reason for Higgins to be recommending this particular product line. The majority of card systems for the Credit Industry have been developed by Datacard and Higgins is the only authorized Datacard Dealer in New England. Higgins is also a Factory Dealer for Fargo and Zebra printers and you will be eligible for the GSA "Best Pricing" standard for those products.

*Datacard hardware and software pricing below immediately following card pricing.

Higgins flat installation fee for ID System: \$495.00
Labor for time outside of installation: \$250.00 per hour

*Travel expenses will be added for service calls outside of service plan warrantee

Proximity Cards

We have the lowest price for traditional proximity cards Save money by using Higgins for all proximity card orders.

Blank HID Credentials

125 KHz Cards
 ProxCard II Clamshell Cards @ \$2.50 ea
 ISOProx II Cards @ \$3.75 ea
 DUOProx II (with magnetic stripe) @ \$4.05 ea
 iClass 2K/2 Contactless 13.56 MHz Cards @ \$3.40 ea

Contactless Smart Cards

Our MOCA tm cards stands for Multi-application Open Card Architecture. Based on the worldwide standard for contactless cards (ISO 14443), MOCA cards are more secure, allow for multiple applications, and more open and less proprietary, and cost less than other contactless card products on the market. Add applications for biometric access, network security, time/attendance, tracking and campus payment

MOCA Card Pricing

Quantity	Base card Printed 0/1		Options/Add-ons				
	Mifare, 1K SILVER	Mifare, 4K GOLD	Additional Color F or B	Hi Co 3 track 2750oe Mag	Debitek or 2nd HI co Mag	Composite 87/13	Wrap 100s
5,000	2.118	2.548	0.1464	0.02	0.0900	0.0900	0.01
10,000	2.088	2.518	0.0705	0.02	0.0900	0.0900	0.01
15,000	2.068	2.453	0.0537	0.02	0.0900	0.0900	0.01
20,000	2.025	2.418	0.0453	0.02	0.0900	0.0900	0.01
25,000	2.010	2.413	0.0402	0.02	0.0900	0.0900	0.01
50,000	2.005	2.408	0.0309	0.02	0.0900	0.0900	0.01

Base card is CR 80 .032" PVC printed 0/1 includes all programming, card/key security, trusted authority management
 Sleeves of 500, master cartons of 3,000

All prices are FOB Colorado

Datacard Products (recommended)

ID CENTRE GOLD		
Product Code	Description	GSA Price
ID CENTRE GOLD		
570046-001	ID Centre Gold v.6.x	2,470.50
570046-002	ID Centre Gold Production v.6.x	1,570.50
570046-003	ID Centre Gold Designer v.6.x	1,300.50
ID CENTRE GOLD UPGRADES		
570046-014	ID Centre Gold v 6 x Upgrade from ID Centre Gold or ID Works Enterprise	405 00
570046-017	ID Centre Gold v.6 x Upgrade from ID Centre Silver, ID Works Standard or Competitive Software	900 00
570046-027	ID Centre Gold Designer v.6 x Upgrade from ID Centre Gold Designer or ID Works Enterprise Designer	247 50
570046-033	ID Centre Gold Production v.6.x Upgtade from ID Centre Gold Production or ID Works Enterprise Production	247.50
ID CENTRE SILVER		
Product Code	Description	GSA Price
ID CENTRE SILVER		
570046-005	ID Centre Silver v.6.x	2,133.23
570046-006	ID Centre Silver Production v.6.x	1,278 23
570046-007	ID Centre Silver Designer v.6.x	1,021.73

ID CENTRE SILVER UPGRADES		
Product Code	Description	GSA Price
570046-039	ID Centre Silver v.6 x Upgrade from ID Centre Silver or ID Works Standard	427.50
570046-042	ID Centre Silver v.6 x Upgrade from ID Centre Bronze or ID Works Basic	877.50
570046-049	ID Centre Silver Designer v.6 x Upgrade from ID Centre Silver Designer or ID Works Standard Designer	247.50
570046-052	ID Centre Silver Production v.6 x Upgrade from ID Centre Silver Production or ID Works Standard Production	247.50

ID CENTRE BRONZE		
Product Code	Description	GSA Price
ID CENTRE BRONZE		
570046-009	ID Centre Bronze v.6.x	1,278.23
ID CENTRE BRONZE UPGRADES		
570046-055	ID Centre Bronze v.6 x Upgrade from ID Centre Bronze or ID Works Basic	270.00

ID CENTRE LITE		
Product Code	Description	GSA Price
ID CENTRE LITE		
570046-010	ID Centre Lite v.6.x	157.50

ID CENTRE SDK		
Product Code	Description	GSA Price
ID CENTRE SDK		
570046-011	ID Works SDK v.6.x	225.00
570046-063	ID Works SDK v.6.x Upgrade from ID Works SDK	141.75

WEB ID		
Product Code	Description	GSA Price
WEB ID v1.1 SERVER SOFTWARE		
	New Item!	
591544-001	WebID v1.1 Server Software - 1 User	1,260.00
591544-002	WebID v1.1 Server Software - 5 Users	5,398.20
591544-003	WebID v1.1 Server Software - 10 Users	10,080.00
591544-004	WebID v1.1 Server Software - 20 Users	14,850.00

591544-005	WebID v1.1 Server Software - 50 Users	19,800.00
591544-006	WebID v1.1 Server Software - 100 Users	24,750.00
591544-007	WebID v1.1 Server Software - 200 Users	32,670.00
591544-008	WebID v1.1 Server Software - 500 Users	39,600.00
591544-009	WebID v1.1 Server Software - 1 Additional Users	1,260.00
591544-010	WebID v1.1 Server Software - 5 Additional Users	5,398.20
591544-011	WebID v1.1 Server Software - 10 Additional Users	10,080.00
WEB ID v1.1 SERVER SOFTWARE UPGRADE		
591544-012	WebID Concurrent v1.1 Software Upgrade - 1 Concurrent User	630.00
591544-013	WebID Concurrent v1.1 Software Upgrade - 5 Concurrent User	2,700.00
591544-014	WebID Concurrent v1.1 Software Upgrade - 10 Concurrent User	5,040.00
591544-015	WebID Concurrent v1.1 Software Upgrade - 20 Concurrent User	7,425.00
591544-016	WebID Concurrent v1.1 Software Upgrade - 50 Concurrent User	9,900.00
591544-017	WebID Concurrent v1.1 Software Upgrade - 100 Concurrent User	12,375.00
591544-018	WebID Concurrent v1.1 Software Upgrade - 200 Concurrent User	16,335.00
591544-019	WebID Concurrent v1.1 Software Upgrade - 500 Concurrent User	19,800.00
WEB ID WORKSTATION SOFTWARE		
591544-020	WebID Workstation v6.5 Software - (only require 1 CD per customer - not per workstation)	45.00
591544-021	WebID Workstation License Key - key required for each printing workstation	81.00

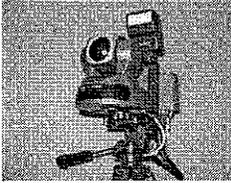
WEB ID WORKSTATION UPGRADE		
591544-022	WebID Workstation v6 5 upgrade for customers using previous Workstation software	90.00

VISITOR POINTE		
Product Code	Description	GSA Price
VISITOR POINTE SOFTWARE		
566135-020	VisitorPointe v.6.x	625.50
566135-021	VisitorPointe v.6.x Upgrade	175.50
VISITOR POINTE, ID CENTRE AND 800R SCANNER PACKAGES		
566135-032	VisitorPointe v 6.x, ID Centre Gold v.6.x and 800R Scanner	3,411 00
566135-033	VisitorPointe v 6 x, ID Centre Gold Production v 6 x and 800R Scanner	2,511 00
566135-034	VisitorPointe v.6.x, ID Centre Silver v.6.x and 800R Scanner	3,073 73
566135-035	VisitorPointe v 6 x, ID Centre Silver Production v 6 x and 800R Scanner	2,218 73
VISITOR POINTE, ID CENTRE AND 1000R SCANNER PACKAGES		
566135-036	VisitorPointe v 6.x, ID Centre Gold v.6.x and 1000R Scanner	3,906 00
566135-037	VisitorPointe v 6 x, ID Centre Gold Production v 6 x and 1000R Scanner	3,006 00
566135-038	VisitorPointe v.6 x, ID Centre Silver v.6.x and 1000R Scanner	3,568 73
566135-039	VisitorPointe v 6 x, ID Centre Silver Production v 6 x and 1000R Scanner	2,713 73
VISITOR POINTE SOFTWARE W/ SCANNER		
566135-026	VisitorPointe v 6 x with ScanShell 1000R	1,435 50
566135-027	VisitorPointe v.6 x with ScanShell 800R	940 50
SCANNERS AND READERS		
566135-028	ScanShell 1000R Scanner (CR80 Cards and Passports)	850.50
566135-029	ScanShell 800R Scanner (CR80 Cards)	535 50
566135-030	E-SEEK M250 2D Barcode and Mag-Stripe Reader	670 50
566135-031	E-SEEK M200 2D Barcode	535.50

	Reader	
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PHOTO POINTE		
Product Code	Description	GSA Price
PHOTO POINTE		
575639-001	PhotoPointe Solution	895.50
575639-008	PhotoPointe Solution and ID Centre Silver	2,695.50
573525-001	PhotoPointe Software v.7.1	805.50
573525-002	PhotoPointe Software v.7.1 Upgrade	130.50
575639-002	PhotoPointe Camera Only	400.50
573525-009	PhotoPointe Backdrop/Stand/Frame	265.50
575639-005	PhotoPointe Tripod	31.50
PHOTO POINTE PROFESSTIONAL		
573525-006	PhotoPointe Pro Solution	1,615.50
573525-013	PhotoPointe Pro Solution and ID Centre Silver	3,415.50
573525-011	PhotoPointe Pro External Flash 120V	202.50
573525-012	PhotoPointe Pro External Flash 240V	202.50
573525-001	PhotoPointe Software v.7.1	805.50
573525-002	PhotoPointe Software v.7.1 Upgrade	130.50
573525-003	PhotoPointe Pro Camera Only	805.50
573525-009	PhotoPointe Pro Backdrop/Stand/Frame	265.50
573525-010	PhotoPointe Pro Tripod	76.50

ISG CAMERAS			
ISG-E300	AutoCam Elite Camera	\$2,245.50	New Item!
ISG-Z100	AutoCam Zoom Camera	\$1,215.00	New Item!



SIGNATURE POINTE		
Product Code	Description	GSA Price
572177-001	SIGNATURE POINTESignaturePointe Solution	616.50
572177-002	SignaturePointe Software v.6.5	355.50
566356-003	SignaturePointe Pad	490.50

CP80 PLUS		
Product Code	Description	GSA Price
PRINTER		
572574-001	CP80 Plus card printer, single laminator with mag stripe and smart card	\$6,817.50
572574-002	CP80 Plus card printer, single laminator with mag stripe	\$6,201.00
572574-003	CP80 Plus card printer, single laminator with smart card	\$6,372.00
572574-004	CP80 Plus card printer, single laminator	\$5,755.50
572574-005	CP80 Plus card printer, dual laminator with mag stripe and smart card	\$7,893.00
572574-006	CP80 Plus card printer, dual laminator with mag stripe	\$7,276.50
572574-007	CP80 Plus card printer, dual laminator with smart card	\$7,447.50
572574-008	CP80 Plus card printer, dual laminator	\$6,831.00
588720-001	CP80 Plus card printer, dual laminator with mag stripe and smart card (FIPS-compliant)	\$7,893.00

DataCard® CP80 and CP80 Plus Card Printers		
Color Panel Ribbon Kit		
552854-620	Color Ribbon Kit, YMCKT-K (Plus Model ONLY)	188.06
552854-630	Color Ribbon Kit, ymcKT (Short Panel) (Plus Model ONLY)	172.76
552854-304	Color Ribbon Kit, YMCK-T	90.31
552854-602	Color Ribbon Kit, YMCK	153.00