



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**MPA BUYER STATUS UPDATE  
MASTER PRICE AGREEMENT (“MPA”) #419**

**Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:**

All Renewal options have been exercised in accordance with the bid specifications. Terms extended to allow additional time to prepare a new solicitation.

**DIVISION OF PURCHASES CONTACT:**

Name: Thomas V. Bovis  
Title: Interdepartmental Project Manager  
Date: December 15, 2016



**State of Rhode Island**  
**Department of Administration / Division of Purchases**  
One Capitol Hill, Providence, RI 02908-5855  
Tel: (401) 574-8100 Fax: (401) 574-8387

SECURITY SYSTEMS AND SERVICES  
MASTER PRICE AGREEMENT (MPA-419)  
12/14/2009 – 6/30/2017

IN THE CASE OF A MULTIPLE AWARD, AGENCIES SHOULD CONTACT 3 VENDORS (OR 2 IF ONLY 2) LISTED ON THE MPA IN SEARCH OF THE LOWEST RATES. THE PRICE RATES LISTED ON THE MPA ARE THE MAXIMUM RATES THAT MAY BE CHARGED BY A VENDOR. PURCHASING STRONGLY ENCOURAGES AN AGENCY TO NEGOTIATE LOWER RATES AND INITIATE COMPETITION BETWEEN MPA VENDORS. QUOTES RECEIVED BY MPA VENDOR MUST INCLUDE LINE ITEM DESCRIPTION IN ORDER TO COMPARE PRICING, PREPARE RELEASES AND MATCH INVOICES.

PLEASE NOTE:

THIS MASTER PRICE AGREEMENT SHALL BE UTILIZED BY THE VARIOUS DEPARTMENTS AND AGENCIES OF THE STATE FOR INTERMITTENT PROJECTS WHERE TOTAL COSTS WILL NOT EXCEED \$50,000. PROJECTS EXCEEDING \$50,000 SHALL NOT BE ALLOWED UNDER PROVISIONS OF THE MPA WITHOUT PRIOR APPROVAL AND WRITTEN AUTHORIZATION FROM THE DIVISION OF PURCHASES.

ATTACHED IS AN OVERVIEW OF THE TWELVE RESPONSES AWARDED UNDER THIS SOLICITATION.

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines							
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX, Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> <li>• Door Configurations</li> </ul>	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$3,020
AFA Protective Systems	Sales, Installation, support for multiple product lines including: Paradox, Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products.	\$90	\$135	n/a	\$1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with paradox equipment.	\$65	\$110	n/a	\$1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	n/a	\$3,190
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> <li>• Door Configurations</li> </ul>	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$2,913

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines (continued)							
National Security Corp.	Sales, installation, support of multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DRVs</li> </ul>	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Samsung, IntentiPass identicard system	\$75	\$140	N/A	\$3,331
Signet Electronic Systems	Sales, installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2. Talk-A-Phone, Vicon	\$99	\$149	N/A	\$3,197
Sales of Equipment Only				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> <li>• Cameras (no labor)</li> <li>• DVRs (no labor)</li> </ul>	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Installation/Service Labor Only							
Paian Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion Splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A

## Notice of Contract Purchase Agreement



**State Of Rhode Island and Providence Plantations**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

V E N D O R	<b>SIGNET ELECTRONIC SYSTEMS INC</b> <b>106 LONGWATER DR</b> <b>NORWELL, MA 02061</b> <b>United States</b>
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<b>SECURITY SYSTEMS AND SERVICES (MPA-419)</b>	
Award Number	<b>3168357</b>
Revision Number	<b>13</b>
Effective Period	<b>14-DEC-2009 - 30-JUN-2017</b>
Approved PO Date	<b>15-DEC-2016</b>
Vendor Number	<b>22476-iSupplier</b>

S H I P  T O	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	<b>C/O 12/5/16</b>
Solicitation Number	<b>7141912</b>
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>Bovis, Thomas</b> -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

CHANGE TO PO #3168357  
MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/2009 - 12/31/2016  
TO: 12/14/2009 - 06/30/2017

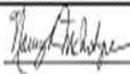
EXTENSION REQUIRED TO ALLOW ADDITIONAL TIME TO PREPARE A NEW SOLICITATION.

### INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

**STATE PURCHASING AGENT**

  
 Nancy R. McIntyre

**Contract Terms and Conditions**

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## **Terms and Conditions**

### **PURCHASE ORDER STANDARD TERMS AND CONDITIONS**

#### **TERMS AND CONDITIONS FOR THIS PURCHASE ORDER**

##### **BLANKET PAYMENT**

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

##### **EQUAL OPPORTUNITY COMPLIANCE**

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

##### **PURCHASE AGREEMENT AWARD**

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

##### **AUTHORIZATION AND RELEASE**

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

##### **QUARTERLY REPORTS**

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

#### **MPA BID AWARD (STATEWIDE APPLICABILITY)**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

#### **MULTI YEAR AWARD**

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

#### **INSURANCE REQUIREMENTS (ADDITIONAL)**

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

#### **LICENSE REQUIREMENTS**

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

#### **CAMPAIGN FINANCE COMPLIANCE**

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

#### **ARRA SUPPLEMENTAL TERMS AND CONDITIONS**

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at [www.purchasing.ri.gov](http://www.purchasing.ri.gov)."

## **TERMS AND CONDITIONS OF PRICING AGREEMENT**

**SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.**

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

### **ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT**

**In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.**

**State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.**

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

**DELIVERY** If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

**PRICING** - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

**INVOICING** All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

**PAYMENT** - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

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Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**MPA BUYER STATUS UPDATE  
MASTER PRICE AGREEMENT (“MPA”) #419**

**Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:**

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

**DIVISION OF PURCHASES CONTACT:**

Name: Thomas V. Bovis  
Title: Interdepartmental Project Manager  
Date: December 22, 2015



# RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
ONE CAPITOL HILL  
PROVIDENCE RI 02908

SIGNET ELECTRONIC SYSTEMS INC  
106 LONGWATER DR  
NORWELL, MA 02061  
United States

Amendment Date: 21-DEC-15  
Original Award Date: 07-DEC-09  
Buyer: T Bovis  
Phone #:  
FOB: Destination  
Terms: NET 30  
Vendor # 22476

<b>S H I P  T O</b>	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 8 Award Number <b>3168357</b> Effective Period <b>14-DEC-09 - 31-DEC-16</b>	<b>I N V O I C E</b>	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168357 MPA-419  CHANGE EFFECTIVE PERIOD:  FROM: 12/14/09 - 12/31/15 TO: 12/14/09 - 12/31/16  EXERCISE SECOND OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT

Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

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**Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:**

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**DIVISION OF PURCHASES CONTACT:**

Name: Thomas V. Bovis  
Title: Interdepartmental Project Manager  
Date: December 15, 2015



# RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
 ONE CAPITOL HILL  
 PROVIDENCE RI 02908

SIGNET ELECTRONIC SYSTEMS INC  
 106 LONGWATER DR  
 NORWELL, MA 02061  
 United States

Amendment Date: 28-JAN-15  
 Original Award Date: 07-DEC-09  
 Buyer: T Bovis  
 Phone #:  
 FOB: Destination  
 Terms: NET 30  
 Vendor # 22476

<b>S H I P T O</b>	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number <b>7</b> Award Number <b>3168357</b> Effective Period <b>14-DEC-09 - 31-DEC-15</b>	<b>I N V O I C E</b>	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168357 MPA-419  CHANGE EFFECTIVE PERIOD:  FROM: 12/14/09 - 4/30/15 TO: 12/14/09 - 12/31/15  EXERCISE OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

<b>STATE PURCHASING AGENT</b>
 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

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**Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:**

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

**DIVISION OF PURCHASES CONTACT:**

Name: Thomas V. Bovis  
Title: Interdepartmental Project Manager  
Date: March 13, 2015

# Notice of Contract Purchase Agreement



**State Of Rhode Island and Providence Plantations**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

<b>V E N D O R</b>	<b>SIGNET ELECTRONIC SYSTEMS INC</b> <b>106 LONGWATER DR</b> <b>NORWELL, MA 02061</b> <b>United States</b>
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<b>SECURITY SYSTEMS AND SERVICES (MPA-419)</b>	
Award Number	<b>3168357</b>
Revision Number	<b>1</b>
Effective Period	<b>14-DEC-2009 - 30-APR-2015</b>
Approved PO Date	<b>16-SEP-2016</b>
Vendor Number	<b>22476-iSupplier</b>

<b>S H I P  T O</b>	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	<b>CO DATED 8/30/16</b>
Solicitation Number	<b>7141912</b>
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>Bovis, Thomas</b> -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

CHANGE TO PO 3168357  
 MPA-419

CHANGE EFFECTIVE PERIOD:

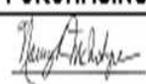
FROM: 12/14/09 - 12/13/14  
 TO: 12/14/09 - 4/30/15

ALLOW FOR NEW SOLICITATION AND BID PROCESS

**INVOICE TO**

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

<b>STATE PURCHASING AGENT</b>
 Nancy R. McIntyre

**Contract Terms and Conditions**

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## **Terms and Conditions**

### **PURCHASE ORDER STANDARD TERMS AND CONDITIONS**

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THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

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##### **AUTHORIZATION AND RELEASE**

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REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

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STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

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THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

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ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

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VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

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EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

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## **TERMS AND CONDITIONS OF PRICING AGREEMENT**

**SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.**

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

### **ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT**

**In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.**

**State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.**

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

**DELIVERY** If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

**PRICING** - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

**INVOICING** All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

**PAYMENT** - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**MPA BUYER STATUS UPDATE  
MASTER PRICE AGREEMENT (“MPA”) #419**

**Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:**

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

**DIVISION OF PURCHASES CONTACT:**

Name: Thomas V. Bovis  
Title: Interdepartmental Project Manager  
Date: March 13, 2015

Overview of Vendor Responses

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines				Labor Rates - Repair - Normal Business Hours	Labor Rates - Repair - Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave. of sec. 7.2.1-7.2.5)
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: <b>DSX</b> , Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> <li>• Door Configurations</li> </ul>	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$ 3,020
AFA Protective Systems	Sales, installation, support for multiple product lines including: <b>Paradox</b> , Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products	\$90	\$135	n/a	\$ 1,925
Eastern Technologies	Sales, installation, support of several security product lines including <b>Paradox</b> and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with <b>Paradox</b> equipment.	\$65	\$110	n/a	\$ 1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	N/A	\$ 3,190

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines (continued)				Labor- normal	Labor-OT	Labor Spec.	Door Hdwr.
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> <li>• Door Configurations</li> </ul>	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$ 2,913
National Security Corp.	Sales, installation, support for multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$ 3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	Samsung, IntentiPass Identocard system	\$75	\$140	N/A	\$ 3,331
Signet Electronic Systems	Sales installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> <li>• Door Configurations</li> <li>• Sensors and sirens</li> <li>• Cameras</li> <li>• DVRs</li> </ul>	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI, Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2, Talk-A-Phone, Vicon	\$99	\$149	N/A	\$ 3,197

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales of Equipment Only				Labor-normal	Labor-OT	Labor Spec.	Door Hdwr.
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> <li>• Cameras (no labor)</li> <li>• DVRs (no labor)</li> </ul>	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A
Installation/Service Labor Only							
Pajan Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A



# Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
ONE CAPITOL HILL  
PROVIDENCE RI 02908

SIGNET ELECTRONIC SYSTEMS INC  
106 LONGWATER DR  
NORWELL, MA 02061

SECURITY SYSTEMS AND SERVICES (MPA-419)	
<b>Award Number</b> 3168357	<b>Effective Period:</b> 14-DEC-09 - 13-DEC-14

S H I P  T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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<b>Date:</b> 07-DEC-09
<b>Buyer:</b> J Moynihan
<b>Shipping:</b> Paid
<b>Terms:</b> NET 30
<b>Vendor#:</b> 22476

I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
---------------------------------	--

Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

BLANKET REQUIREMENTS: 12/14/09 - 12/13/14

MASTER PRICE AGREEMENT #419

SECURITY SYSTEMS AND SERVICES PER ATTACHED AGREEMENT AND PRICING.

SUPPLIER CONTACT:  
JASON BIANCO  
TELEPHONE: 781-871-5888  
FAX: 781-871-4757

STATE PURCHASING AGENT
Louis A. DeQuattro

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov). Delivery of goods or services as described herein shall be deemed acceptance of these requirements

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**DELIVERY** If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

**PRICING** - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

**INVOICING** All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

**PAYMENT** - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

7141912 – SIGNET

PROVIDE SALES, INSTALLATION AND SUPPORT FOR MULTIPLE SECURITY SYSTEM PRODUCT LINES INCLUDING BUT NOT LIMITED TO DSX, BOSCH, PELCO, GE, SENTROL AND PANASONIC, AND PROVIDE EXTENSIONS OF EXISTING SYSTEMS TO INCLUDE DOOR CONFIGURATIONS, SENSORS AND SIRENS, CAMERAS, AND DVRS IN ACCORDANCE WITH THE PROVISIONS OF RFP #7141912 AND THE ATTACHED VENDOR PRICING.

SIGNET Electronic Systems, Inc.  
106 Longwater Drive  
Norwell, MA 02061  
1021 Waterman Ave., East Providence, RI 02914

Jason Bianco, Senior Account Executive

## 5. VENDOR QUALIFICATIONS

Please respond to the following questions and information requests. Note: As part of the scope of this RFP is installation and repair services for existing security systems, Vendor must specify which manufacturers and product lines apply in the responses below. Where answers to the same question differ by manufacturer / product, Vendor must clearly delineate this in the response.

As specified previously in the Current Environment section, there are several security system platforms for which service is being requested, including DSX, Paradox, and Ingersoll Rand, Interflex, Synergistics, as well as a variety of system components from other manufacturers, including Schlage, Von Duprin, Pelco, and Locknetics.

### 5.1. Experience

How many years of industry experience does the Vendor have providing installation, maintenance, and support for security systems?

*SIGNET Electronic Systems, Inc. is one of New England's largest privately held Systems Integrator providing Integrated Security Solutions and Service to the Education, Government, Judicial, Institutional, and Hospitality markets for over 30 years*

For each of the product lines carried or supported by the Vendor, how long have you carried/supported this product line?

*Below is a list of our manufactures and how long we have supplied each of the products.*

1. *DSX access control equipment including WinDSX software – 6 years*
2. *Hirsch Electronics access control equipment including software – 10 years*
3. *S2 access control equipment including software – 2 years*
4. *Genetec access control equipment including software – 1 year*
5. *Genetec CCTV equipment, DVR's and other components – 1 year*
6. *BOSCH CCTV cameras, DVR's and other components – 15 years*
7. *Panasonic CCTV cameras, DVR's and other components – 12 years*
8. *Pelco CCTV cameras, DVR's and other components – 8 years*
9. *Vicon CCTV cameras, DVR's and other components – 12 years*
10. *AlarmSaf Power Supplies – 10 years*

11. *Locknetics magnetic locks and power supplies – 5 years*
12. *Schlage magnetic lock sets – 5 years*
13. *Von Duprin electric door strikes – 5 years*
14. *Detection Systems RTE motion sensors – 12 years*
15. *GE/Sentrol door contacts – 15 years*
16. *Magnetic stripe card readers – 15 years*
17. *HID proximity card readers – 15 years*
18. *Biometric devices – 2 years*

## 5.2. Number of Installations

*SIGNET has provided hundreds of security system installations throughout New England in 2008 totaling to approximately 10 million dollars.  
(Locations Included in Proposal)*

## 5.3. Training and Certification

*SIGNET is authorized and certified to provide and service the following products/systems.*

1. *DSX Access control systems*
2. *Hirsch access control systems*
3. *S2 access control systems*
4. *Genetec access control systems*
5. *DMP intrusion alarm systems*
6. *BOSCH intrusion alarm systems*
7. *Rauland intercom systems*
8. *iPhone intercom systems*
9. *Talk-A-Phone Emergency communication systems*
10. *FCI-Gamewell Campus Mass Notification Systems*
11. *EST/GE Campus Mass Notification Systems*
12. *BOSCH CCTV and DVR systems*
13. *Vicon CCTV and DVR systems*
14. *American Dynamics CCTV and DVR systems*
15. *Pelco CCTV and DVR systems*
16. *Genetec CCTV and DVR systems*
17. *ONSSI IP recording software*
18. *Panasonic CCTV and DVR systems*
19. *Altronix Power supplies*
20. *AXIS network CCTV cameras*
21. *Arecont Vision Megapixel cameras*

*SIGNET also has an internal engineering department which provides wiring diagrams to our installation team to insure the successful implementation of our security solutions.*

#### 5.4. References (Included in Proposal)

#### 5.5. Resumes (Included in Proposal)

#### 5.6. Number of Support Technicians

*SIGNET has over fifteen technicians that can service security systems throughout New England, five of which can provide security systems service in Rhode Island.*

#### 5.7. Location and Coverage Area of Support Technicians

*Five of our technicians can service security systems throughout the entire state of Rhode Island*

#### 5.8. Emergency Repair Services

SIGNET would provide emergency repair services on weekends, holidays, or other non business hours at the rate of \$149.00 per hour. Our standard service rate is listed in Section 7.1

### 6. MAINTENANCE/REPAIR REQUIREMENTS

Note: Some responding vendors may provide sales or distribution of equipment only, and rely on integrators to provide installation and maintenance to the end user. Vendors that do not provide support and/or maintenance services do not need to respond to the requirements of this section. Instead, simply indicate such in your response, and include a list of authorized and/or recommended contractors through which installation and maintenance are available. (Ideally one or more of these contractors will have been notified by you of your intention to submit for this RFP, and will have submitted a corresponding proposal for the installation and maintenance.)

*SIGNET is a complete Systems Integrator providing equipment, installation, service and equipment/installation warranties on the security products/systems they provide.*

## 6.1. System Maintenance

Vendor must be capable of the repair or replacement of all system components for the existing security system(s) for which services are being proposed, including but not limited to:

- System software
- Control panels
- Motion detectors
- Door access controls
- Window alarm protection
- Electronic equipment alarm protection
- Exterior door alarms
- Transmission of alarms to Security Department
- Alarm system wiring

All hardware and software components used for repair or replacement must meet system specifications and carry a manufacturer's warranty of at least one year.

*SIGNET can provide service on the security systems as referenced above. The only part where SIGNET may choose to use other contractors is door hardware components (electric strikes, electric locks, electric hinges, crash bars, door closers, etc.)*

## 6.2. Response Time for Repairs

Vendor shall respond in a timely manner to requests from Customer's security department for repairs to faulty components or system failures. Vendor shall have a qualified support technician complete the necessary repairs within 24 hours of request (next business day, with option for security department to request emergency service that would include weekends/holidays).

Please specify average and maximum lead times for obtaining parts for the existing system.

*SIGNET will respond and repair (if possible) within 24 hours of when the call was placed. It is recommended that the awarding authority respond in writing, email or fax. If the 24 hour window falls on a weekend, holiday, or non business hours, then our emergency rates repair rate will be used.*

*Due to the wide range of products proposed in this RFP, it is quite difficult to provide lead times of equipment at this stage. Should the product be in stock at the manufacturer's warehouse, the typical lead time is between 3-7 days. Please note that more complex items, such as DVR units, may take up to 4 weeks as some manufacturers do not stock these items.*

### 6.3. Installation of Additional System Components

At Customer's request, Vendor shall provide the installation of additional components that fully integrate with the current security system(s) for which Vendor is proposing services. This includes the component types listed previously under System Maintenance.

Installation of new components shall be coordinated with Customer so as to provide minimal disruption to the system. All new installations shall come with a minimum one-year warranty on hardware, software, and labor.

*SIGNET will supply the requested equipment that will integrate with the existing systems/equipment such that*

- 1. The same manufacture is used for the new and existing.*
- 2. Passwords and/or custom software are provided by the owner*
- 3. The existing equipment and model is current and not obsolete*

### 6.4. System Upgrades/Replacement

The Customer may seek to migrate its disparate security systems on campus to a more unified platform to simplify administration, operation, and maintenance, and provide a common base for future growth. This could consist of replacing existing systems with a single enterprise-wide system, or implementing a product that will interface with existing systems to provide a central point of administration. An important component of a new system is the capability of closely integrating with security cameras and digital video recording devices.

*In addition to the RFP required products/systems, SIGNET has proposed numerous other manufactures/systems that may interface to the existing systems. Most system components, such as card readers, door contacts, motion request to exit devices, locking devices and wiring, can be reutilized should the owner be interested in migrating their existing system to a different platform to ensure a central point of administration. Although, each circumstance should be looked at closely and confirmed by SIGNET's engineering department prior to commencement.*

- 1 Hirsch Electronics Access Control System. Hirsch has the ability to reuse existing readers, door contacts, request to exit devices, locking devices and wiring if, upon a detailed survey of the existing system and wiring, the existing equipment and wiring meet all manufactures requirements. Hirsch integrates with American Dynamics and Vicons DVR's. Hirsch also integrates will all CCTV systems via contact closures, should the CCTV equipment have alarm inputs*

2. *S2 Access Control System. S2 has the ability to reuse existing readers, door contacts, request to exit devices, locking devices and wiring if, upon a detailed survey of the existing system and wiring, the existing equipment and wiring meet all manufactures requirements. S2 integrates with ONSSI IP recording software and Vicon DVR's. S2 also integrates with all CCTV systems via contact closures, should the CCTV equipment have alarm inputs.*
3. *Genetec Access Control and CCTV System. Genetec has the ability to reuse existing readers, door contacts, request to exit devices, locking devices, cameras and wiring if, upon a detailed survey of the existing system and wiring, the existing equipment and wiring meet all manufactures requirements. Genetec is a truly integrated platform providing access control and IP camera recording software into one system. In addition, Genetec IP camera recording software integrates with Hirsch.*
4. *DSX access control system DSX has the ability to reuse existing readers, door contacts, request to exit devices, locking devices, cameras and wiring if, upon a detailed survey of the existing system and wiring, the existing equipment and wiring meet all manufactures requirements DSX integrates with BOSCH, Panasonic, Pelco, and Vicon DVR's DSX also integrates with all CCTV systems via contact closures, should the CCTV equipment have alarm inputs*
5. *ONSSI IP CCTV recording software IP recording software that integrates with the S2 access control platform.*
6. *AiPhone Intercom System.*
7. *Rauland Intercom and Mass Notification Systems. Campus wide emergency mass notification systems that may be initiated remotely.*
8. *FCI-Gamewell Mass Notification System Campus wide emergency mass notification systems that may be initiated remotely. FCI also has fire alarm products.*
9. *EST/GE Mass Notification System Campus wide emergency mass notification systems that may be initiated remotely EST also has fire alarm products*
10. *Talk-A-Phone Emergency Communication System. Emergency Communication equipment mainly used for college campuses The products can automatically call campus security or other requested department/personnel.*
11. *Altronix Power Supplies. 24/12 volt power supplies used for security devices such as cameras, locking devices, motion detectors, etc*
12. *DMP Intrusion Alarm System Robust addressable intrusion alarm systems that individually annunciate door contacts, motion detectors, glass break detectors, window contacts at each or all system keypads.*

*SIGNET has provided a detailed price sheet of various manufactures and the percentage off list pricing. All pricing is valid for one year from the date of the proposal. If the equipment pricing has changed after year one, we will supply the updated costs. All equipment has a one year warranty.*

**NOTE: THIS DETAILED PRICING WAS INCLUDED WITH SIGNET ELECTRONIC SYSTEMS, INC.'S PROPOSAL AND IS AVAILABLE UPON REQUEST FROM THE DIVISION OF PURCHASES.**

## **7. PRICING**

**Note about requested pricing:** Customer is seeking pre-negotiated labor rates for repair, and hardware/installation rates for adding standard security components to the existing security systems. All quoted labor and parts rates are to be fully encumbered; no additional charges are allowed for work performed under this agreement, including travel, mileage, portal to portal, or other miscellaneous charges. Beyond the existing equipment, Customer is also seeking pricing for other equipment, software, system components, and services that are available through Vendor. If any stated pricing or discounts differ for the optional contract renewal periods, please explicitly specify for years 2, 3, etc. Otherwise, pricing will be considered firm throughout the initial term and renewals

### **7.1. Maintenance of Existing System(s)**

*Vendor must specify the system(s) for which maintenance services are being proposed.*

*The labor rate for existing systems during normal business hours (7am-5pm) is \$99.00 per hour. The rate includes travel time and mileage charges. We will respond within 24 hours but cannot commit to repairing the issue due to unforeseen events; i.e. an issue that doesn't relate to the security systems, a damaged piece of equipment that has a week lead time, etc.*

- 1. DSX equipment and software access control systems*
- 2. BOSCH CCTV, DVR and security systems*
- 3. Pelco CCTV and DVR systems*
- 4. GE CCTV and DVR systems*
- 5. Sentrol door contacts*
- 6. AlarmSaf Power supplies*
- 7. Detection Systems RTE sensors*
- 8. Panasonic CCTV cameras and DVR*
- 9. Other products as listed in the price sheet*

*The labor rate for existing systems during non business hours (weekends, holidays, after hours) is \$149.00 per hour. The rate includes travel time and mileage charges*

## 7.2. Installation of Additional Components for Existing Security Systems

*Vendor must specify the system(s) and/or components for which installation services are being proposed*

This section requests fixed pricing for the installation of additional components to the existing Customer security systems. For each of the items below, provide itemized unit pricing for hardware and installation, fully integrated into the existing security system. This should include an itemized breakdown of the parts and labor charges.

For installation of new devices that require alarm cabling, include in the price materials and installation for a 100-foot cable run, assuming an existing accessible cable pathway. Also include the cost/foot to extend or reduce the cable distance. (In instances where there is no accessible cable path, a specific quote to create one will be requested at that time).

Included in the appendix are typical hardware specifications for standard door types. Use these for reference when developing the equivalent parts lists for the existing systems.

Any new components are to be fully integrated with the existing system. All components must include a one-year warranty on hardware, software and labor.

7.2.1. Doorway with Strike (see drawing in appendix)

7.2.2. Doorway with Maglock (see drawing in appendix)

7.2.3. Double Doorway Exit with Concealed Vertical Rods – One Active (see drawing in appendix)

7.2.4. Doorway with Electric Lever (see drawing in appendix)

7.2.5. Doorway Exit with Latch Retraction (see drawing in appendix)

7.2.6. Alarm Detection Point – Motion Detector

7.2.7. Alarm Detection Point – Window

7.2.8. Alarm Detection Point – Electronic Device

7.2.9. Alarm Siren -

7.2.10. Alarm Siren/Strobe Combination

7.2.11. Connection of Alarm Detection Point to Telephone Line

7.2.12. Connection of Alarm Detection Point to IP data network

7.2.13. Other available component(s) (Add additional line items 7.2.xx ... as required).

*SIGNET has attached detailed access control/intrusion unit pricing in the beginning of the pricing sheet. All pricing is based on a 100 foot cable run with all pathways provided by others (coring, sleeving, conduit, backboxes, patching/painting, door pathways). Please note that the unit pricing is based on the HID Thinline II card reader. If a different card reader is required, please substitute it with a different card reader as submitted in SIGNET's price list.*

### 7.3. Installation of Cameras/Recording Devices

*Vendor may also specify additional devices that will function with the existing security systems.*

This section requests fixed pricing for the installation of cameras and recording devices. Depending on the Customer location, existing security cameras may or may not be integrated with the existing security system. In locations where cameras are not currently integrated, Customer would like to be able to engage the Vendor to install new cameras and recording equipment that can later be smoothly rolled into the overall system once an integrated security platform is in place

For each of the items below, provide unit pricing for hardware and installation, including the cameras, mounts, and cabling. Assume a 100-foot cable run, using an existing accessible cable pathway. (In instances where there is no accessible cable path, a specific quote to create one will be requested at that time). Pricing should include an itemized breakdown of the parts and labor charges.

All components must include a one-year warranty on hardware, software and labor.

*SIGNET has attached detailed camera unit pricing in the beginning of the pricing sheet. All pricing is based on a 100 foot cable run with all pathways provided by others (coring, sleeving, conduit, patching/painting, backboxes). Please note that the unit pricing is based on BOSCH equipment. If a different manufacture is required, please substitute it with difference equipment as submitted in SIGNET's price list.*

*Pricing for DVR, codecs, matrix switchers, multiplexers, housings, brackets, etc. is shown in the pricing section.*

### 7.4. Upgrade/Replacement of Existing Systems

Customer is soliciting additional information from Vendor that may provide Customer the ability to upgrade or replace the existing security systems under this agreement to create a more comprehensive, integrated security environment. This could be through migration to a new platform, or through adding a management/administration package that is capable of controlling multiple types of access and video systems.

*Pricing for new products/systems that may not be currently installed at various RI facilities has been provided later in this section. SIGNET will work on a migration path should the owner require that some of the equipment/wiring be reused.*

*Please find a list of products that SIGNET is authorized to distribute but is currently not part of the existing equipment list as stated in the RFP. SIGNET would provide additional information of each system referenced below if requested.*

- 1. Hirsch Electronics Access Control System.*
- 2. S2 Access Control System.*
- 3. Genetec Access Control and CCTV System*
- 4. ONSSI IP CCTV recording software*
- 5. AXIS IP cameras*
- 6. Videoalarm Housings (for IP cameras)*
- 7. Arecont Megapixel cameras.*
- 8. Vicon CCTV and DVR systems*
- 9. AiPhone Intercom System.*
- 10. Rauland Intercom and Mass Notification Systems.*
- 11. FCI-Gamewell Mass Notification System*
- 12. EST/GE Mass Notification System.*
- 13. Talk-A-Phone Emergency Communication System.*
- 14. Altronix Power Supplies.*
- 15. DMP Intrusion Alarm System.*
- 16. BOSCH Intrusion Alarm System.*
- 17. Easy Lobby – Visitor Management System.*

*All equipment pricing for the above products is shown later in this section. Our labor rates to install/service the above products is \$99.00 per hour. Please note that SIGNET may be able to reduce our normal installation rate if a particular project has extensive labor hours. It is encouraged that the awarding authority inquires about these reduced rates for larger installations.*

*The service rate for the above products is \$99.00 per hour (for normal business hours).*

**Access Control/Security Unit Pricing**

**7.2.1. Doorway with Strike (from drawing in appendix B Page 21)**

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Request for Exit Motion Detector BOSCH Model DS151i	\$71.40	\$71.40	0.750	0.75	\$74.25
1	Proximity Card Reader HID Thinline II (ID-TL5395)	\$154.00	\$154.00	1.750	1.75	\$173.25
100	Composite Access Control Cable Belden 658AFS	\$1.25	\$124.60	0.015	1.50	\$148.50
1	Electric Strike with Smart Pack 7000 Series 701 Faceplate	\$455.00	\$455.00	4.00	4.00	\$396.00
1	Door Position Switch GE/Sentrol 1078C	\$7.18	\$7.18	0.75	0.75	\$74.25
	<b>Sub-Totals</b>		<b><u>\$812.18</u></b>		<b><u>8.750</u></b>	<b><u>\$866.25</u></b>

Sub-Total **\$1,678.43**

**7.2.2. Doorway with Maglock (from drawing in appendix B Page 23)**

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Request for Exit Motion Detector BOSCH Model DS151i	\$71.40	\$71.40	0.750	0.75	\$74.25
1	Local Release Exit Button with Timer RCI Model 908TD32D	\$116.20	\$116.20	1.500	1.50	\$148.50
1	Proximity Card Reader HID Thinline II (ID-TL5395)	\$154.00	\$154.00	1.750	1.75	\$173.25
100	Composite Access Control Cable Belden 658AFS	\$1.25	\$124.60	0.015	1.50	\$148.50
1	Magnetic Lock Locknetics 320+	\$357.00	\$357.00	3.00	3.00	\$297.00
1	Door Position Switch GE/Sentrol 1078C	\$7.18	\$7.18	0.75	0.75	\$74.25
	<b>Sub-Totals</b>		<b><u>\$758.98</u></b>		<b><u>9.250</u></b>	<b><u>\$915.75</u></b>

Sub-Total **\$1,674.73**

**7.2.3. Double Doorway Exit with Concealed Vertical Rods - One Active (from drawing in appendix Page 24)**

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Proximity Card Reader HID Thinline II (ID-TL5395)	\$154.00	\$154.00	1.750	1.75	\$173.25
100	Composite Access Control Cable Belden 658AFS	\$1.25	\$124.60	0.015	1.50	\$148.50
1	TBD Door Hardware Assembly Electrified Crashbar with REQ Microswitch	\$3,360.00	\$3,360.00	24.00	24.00	\$2,376.00
2	Door Position Switch GE/Sentrol 1078C	\$7.18	\$14.36	0.75	1.50	\$148.50
	<b>Sub-Totals</b>		<b><u>\$3,652.96</u></b>		<b><u>28.750</u></b>	<b><u>\$2,846.25</u></b>

Sub-Total **\$6,499.21**

7.2.4. Doorway with Electric Lever (from drawing in appendix Page 20)

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Proximity Card Reader HID Thinline II (ID-TL5395)	\$154.00	\$154.00	1.750	1.75	\$173.25
100	Composite Access Control Cable Belden 658AFS	\$1.25	\$124.60	0.015	1.50	\$148.50
1	Mortise Lock Sargent with Transfer Hinge with Rex Microswitch As Required	\$840.00	\$840.00	6.00	6.00	\$594.00
1	Door Position Switch GE/Sentrol 1078C	\$7.18	\$7.18	0.75	0.75	\$74.25
Sub-Totals			<u>\$1,125.78</u>		<u>10.000</u>	<u>\$990.00</u>

Sub-Total \$2,115.78

7.2.5. Doorway Exit with Latch Retraction (from drawing in appendix Page 22)

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Proximity Card Reader HID Thinline II (ID-TL5395)	\$154.00	\$154.00	1.750	1.75	\$173.25
100	Composite Access Control Cable Belden 658AFS	\$1.25	\$124.60	0.015	1.50	\$148.50
1	Sargent or Equivalent Electrified Crashbar with REX Microswitch	\$1,750.00	\$1,750.00	16.00	16.00	\$1,584.00
1	Door Position Switch GE/Sentrol 1078C	\$7.18	\$7.18	0.75	0.75	\$74.25
Sub-Totals			<u>\$2,035.78</u>		<u>20.000</u>	<u>\$1,980.00</u>

Sub-Total \$4,015.78

7.2.6. Alarm Detection Point - Motion Detector

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Ceiling Motion Detector Electronic Line or Equivalent (QUEST EAGLE)	\$23.10	\$23.10	1.500	1.50	\$148.50
100	18AWG Two-Conductor Non Shielded Cable BELDEN Model 6300UE (Assuming 85' to Next Device?)	\$0.18	\$18.20	0.015	1.50	\$148.50
Sub-Totals			<u>\$41.30</u>		<u>3.00</u>	<u>\$297.00</u>

Sub-Total \$338.30

7.2.7. Alarm Detection Point - Window (Assuming Glassbreak)

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>		
1	Ceiling Glassbreak Detector (Audio) SF-25 SHARD by Electronics Line	\$23.10	\$23.10	1.500	1.50	\$148.50		
100	18AWG Two-Conductor Non Shielded Cable BELDEN Model 6300UE (Assuming 85' to Next Device?)	\$0.18	\$18.20	0.015	1.50	\$148.50		
Sub-Totals						<u>\$41.30</u>	<u>3.00</u>	<u>\$297.00</u>
Sub-Total								<u>\$338.30</u>

7.2.7. Alarm Detection Point - Electronic Device (SIGNET Assumes Addressable Point)

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>		
1	Addressable Input Module MUX Such As DMP 711?	\$25.90	\$25.90	1.000	1.00	\$99.00		
100	18AWG Four-Conductor Non Shielded Cable BELDEN Model 6302UE (Assuming 85' to Next Device?)	\$0.29	\$29.12	0.015	1.50	\$148.50		
Sub-Totals						<u>\$55.02</u>	<u>2.50</u>	<u>\$247.50</u>
Sub-Total								<u>\$302.52</u>

7.2.9. Alarm Siren

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>		
1	Alarm Siren Interior Such As DMP Model 335 Indoor Siren	\$7.70	\$7.70	2.000	2.00	\$198.00		
100	18AWG Two-Conductor Non Shielded Cable BELDEN Model 6300UE (Assuming 85' to Next Device?)	\$0.18	\$18.20	0.015	1.50	\$148.50		
Sub-Totals						<u>\$25.90</u>	<u>3.50</u>	<u>\$346.50</u>
Sub-Total								<u>\$372.40</u>

7.2.10. Alarm Siren/Strobe Combination

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Exterior Grade Siren/and Strobe Similar to AMSECO SSX-51SB	\$413.00	\$413.00	4.250	4.25	\$420.75
150	18AWG Two-Conductor Non Shielded Cable BELDEN Model 6300UE (Assuming 85' to Next Device?)	\$0.18	\$27.30	0.025	3.75	\$371.25
Sub-Totals						
						<u>8.00</u>
						<u>\$792.00</u>
Sub-Total						<u>\$1,232.30</u>

7.2.11. Connection of Alarm Detection Point to Telephone Line

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Assume Final Connections (Existing Digital Communicator and Interface to Customer CSM?)	\$0.00	\$0.00	8.000	8.00	\$792.00
Sub-Totals						
						<u>8.00</u>
						<u>\$792.00</u>
Sub-Total						<u>\$792.00</u>

7.2.12. Connection of Alarm Detection Point to IP Data Network

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Assume Final Connections (Existing Digital Communicator and Interface to CSM Over IP)	\$0.00	\$0.00	8.000	8.00	\$792.00
Sub-Totals						
						<u>8.00</u>
						<u>\$792.00</u>
Sub-Total						<u>\$792.00</u>

**CCTV Unit Pricing**

7.3.1. Interior Fixed Hi-Resolution Clor Dom Camera with Surface Mount

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Interior Rated Hi-Resolution Color Camera Model BOSCH VDC-445V03-20S FLEXIDOME-VF	\$295.40	\$295.40	2.500	2.50	\$247.50
100	Composite COAX Cable RG-59U with 18AWG Two Condcutor Non Shielded Cable Belden 649948	\$0.51	\$51.10	0.015	1.50	\$148.50
	<b>Sub-Totals</b>		<b><u>\$346.50</u></b>		<b><u>4.000</u></b>	<b><u>\$396.00</u></b>
	<b>Sub-Total</b>					<b><u>\$742.50</u></b>

7.3.2. Interior Pan-Tilt Zoome High Resolution Day/Night Camera

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Interior PTZ Day-Night Camera Flush Ceiling Mount Model BOSCH Autodome VG4-322-CCS 300 SERIES PTZ 18X D/N	\$1,932.00	\$1,932.00	6.500	6.50	\$643.50
100	Composite COAX Cable RG-59U with 18AWG Two Condcutor Non Shielded Cable Belden 649948	\$0.51	\$51.10	0.015	1.50	\$148.50
	<b>Sub-Totals</b>		<b><u>\$1,983.10</u></b>		<b><u>8.000</u></b>	<b><u>\$792.00</u></b>
	<b>Sub-Total</b>					<b><u>\$2,775.10</u></b>

7.3.3. Interior Pan-Tilt Zoome High Resolution Day/Night Camera (IP)

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	Interior PTZ Day-Night IP Camera Flush Ceiling Mount Model BOSCH Autodome VG4-221-CCE 200 SERIES PTZ	\$2,018.80	\$2,018.80	6.500	6.50	\$643.50
100	Category Rated Cable Superior Essex 77-240-2B Color Blue for Data	\$0.41	\$40.60	0.015	1.50	\$148.50
	<b>Sub-Totals</b>		<b><u>\$2,059.40</u></b>		<b><u>8.000</u></b>	<b><u>\$792.00</u></b>
	<b>Sub-Total</b>					<b><u>\$2,851.40</u></b>

7.3.5. Exterior Pressurized PTZ Hi-Res Analog Camera

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	SD435-PSGE1 Spectra IV SE stainless steel consists of the following Pelco components: DD4CBW35, BB4-PSG-E, LD53PSB-1	\$3,357.20	\$3,357.20	21.000	21.00	\$2,079.00
100	12AWG Two-Conductor Non Shielded Cable for Power Belden 6000UE	\$0.51	\$51.10	0.015	1.50	\$148.50
100	Composite COAX Cable RG-59U with 18AWG Two Conductor Non Shielded Cable Belden 649948	\$0.51	\$51.10	0.015	1.50	\$148.50
Sub-Totals			<u>\$3,459.40</u>		<u>24.000</u>	<u>\$2,376.00</u>

Sub-Total \$5,835.40

7.3.5. Exterior Pressurized PTZ Hi-Res Analog Camera (IP)

<u>Qty</u>	<u>Description/Part Number</u>	<u>Cost</u>	<u>Ext Cost</u>	<u>MHs</u>	<u>Ext Mhrs</u>	<u>Labor</u>
1	SD435-PSGE1 Spectra IV SE stainless steel consists of the following Pelco components: DD4CBW35, BB4-PSG-E, LD53PSB-1 (w/ TBD Encoder)	\$3,710.00	\$3,710.00	21.000	21.00	\$2,079.00
100	12AWG Two-Conductor Non Shielded Cable for Power Belden 6000UE	\$0.51	\$51.10	0.015	1.50	\$148.50
100	Category Rated Cable Superior Essex 77-240-2B Color Blue for Data	\$0.41	\$40.60	0.015	1.50	\$148.50
Sub-Totals			<u>\$3,801.70</u>		<u>24.000</u>	<u>\$2,376.00</u>

Sub-Total \$6,177.70