



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

All Renewal options have been exercised in accordance with the bid specifications. Terms extended to allow additional time to prepare a new solicitation.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2016



State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, RI 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387

SECURITY SYSTEMS AND SERVICES
MASTER PRICE AGREEMENT (MPA-419)
12/14/2009 – 6/30/2017

IN THE CASE OF A MULTIPLE AWARD, AGENCIES SHOULD CONTACT 3 VENDORS (OR 2 IF ONLY 2) LISTED ON THE MPA IN SEARCH OF THE LOWEST RATES. THE PRICE RATES LISTED ON THE MPA ARE THE MAXIMUM RATES THAT MAY BE CHARGED BY A VENDOR. PURCHASING STRONGLY ENCOURAGES AN AGENCY TO NEGOTIATE LOWER RATES AND INITIATE COMPETITION BETWEEN MPA VENDORS. QUOTES RECEIVED BY MPA VENDOR MUST INCLUDE LINE ITEM DESCRIPTION IN ORDER TO COMPARE PRICING, PREPARE RELEASES AND MATCH INVOICES.

PLEASE NOTE:

THIS MASTER PRICE AGREEMENT SHALL BE UTILIZED BY THE VARIOUS DEPARTMENTS AND AGENCIES OF THE STATE FOR INTERMITTENT PROJECTS WHERE TOTAL COSTS WILL NOT EXCEED \$50,000. PROJECTS EXCEEDING \$50,000 SHALL NOT BE ALLOWED UNDER PROVISIONS OF THE MPA WITHOUT PRIOR APPROVAL AND WRITTEN AUTHORIZATION FROM THE DIVISION OF PURCHASES.

ATTACHED IS AN OVERVIEW OF THE TWELVE RESPONSES AWARDED UNDER THIS SOLICITATION.

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines							
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX, Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$3,020
AFA Protective Systems	Sales, Installation, support for multiple product lines including: Paradox, Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, Exaqvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products.	\$90	\$135	n/a	\$1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with paradox equipment.	\$65	\$110	n/a	\$1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	n/a	\$3,190
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$2,913

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Sales / Installation / Service for Multiple Product Lines (continued)							
National Security Corp.	Sales, installation, support of multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DRVs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass identicard system	\$75	\$140	N/A	\$3,331
Signet Electronic Systems	Sales, installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2. Talk-A-Phone, Vicon	\$99	\$149	N/A	\$3,197
Sales of Equipment Only				Labor Rates – Repair – Normal Business Hours	Labor Rates – Repair – Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave of sec 7.2.1-7.2.5)
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Installation/Service Labor Only							
Paian Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion Splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	SHANIX INC DBA SHANIX TECHNOLOGY INC 40 WORTHINGTON RD CRANSTON, RI 02920 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168351
Revision Number	8
Effective Period	14-DEC-2009 - 30-JUN-2017
Approved PO Date	15-DEC-2016
Vendor Number	604

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 12/5/16
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO #3168351
MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/2009 - 12/31/2016
TO: 12/14/2009 - 06/30/2017

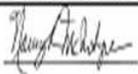
EXTENSION REQUIRED TO ALLOW ADDITIONAL TIME TO PREPARE A NEW SOLICITATION.

INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT


 Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a

breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

LICENSE REQUIREMENTS

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

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Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 22, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

SHANIX INC
 DBA SHANIX TECHNOLOGY INC
 40 WORTHINGTON RD
 CRANSTON, RI 02920
 United States

Amendment Date: 21-DEC-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 604

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 7 Award Number 3168351 Effective Period 14-DEC-09 - 31-DEC-16	I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
	SECURITY SYSTEMS AND SERVICES (MPA-419)			

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168351 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 12/31/15 TO: 12/14/09 - 12/31/16 EXERCISE SECOND OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT
 Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
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**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: December 15, 2015



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

SHANIX INC
 40 WORTHINGTON RD
 CRANSTON, RI 02920
 United States

Amendment Date: 28-JAN-15
 Original Award Date: 07-DEC-09
 Buyer: T Bovis
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 604

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 6 Award Number 3168351 Effective Period 14-DEC-09 - 31-DEC-15	I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
	SECURITY SYSTEMS AND SERVICES (MPA-419)			

Description			Bid Number	Change Order Req#	
SECURITY SYSTEMS AND SERVICES (MPA-419)				CO DATED 1/22/15	
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3168351 MPA-419 CHANGE EFFECTIVE PERIOD: FROM: 12/14/09 - 4/30/15 TO: 12/14/09 - 12/31/15 EXERCISE OPTION TO RENEW FOR ADDITIONAL YEAR AS INDICATED IN SOLICITATION.			

STATE PURCHASING AGENT
Nancy R. McIntyre



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

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**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Notice of Contract Purchase Agreement



State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V E N D O R	SHANIX INC DBA SHANIX TECHNOLOGY INC 40 WORTHINGTON RD CRANSTON, RI 02920 United States
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SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number	3168351
Revision Number	1
Effective Period	14-DEC-2009 - 30-APR-2015
Approved PO Date	21-DEC-2015
Vendor Number	604-iSupplier

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
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Type of Requisition	
Requisition Number	
Change Order Requisition Number	CO DATED 1/22/15
Solicitation Number	7141912
Freight	Paid
Payment Terms	NET 30
Buyer	Bovis, Thomas -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO 3168351
MPA-419

CHANGE EFFECTIVE PERIOD:

FROM: 12/14/09 - 12/13/14
TO: 12/14/09 - 4/30/15

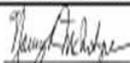
ALLOW FOR NEW SOLICITATION AND BID PROCESS

INVOICE TO

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To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

STATE PURCHASING AGENT


 Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

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breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

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STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

LICENSE REQUIREMENTS

VENDOR (OWNER OF COMPANY) IS RESPONSIBLE TO COMPLY WITH ALL LICENSING OR STATE PERMITS REQUIRED FOR THIS TYPE OF SERVICE. A COPY OF LICENSE/PERMIT SHOULD BE SUBMITTED WITH THIS BID. IN ADDITION TO THESE LICENSE REQUIREMENTS, BIDDER, BY SUBMISSION OF THIS BID, CERTIFIES THAT ANY/ALL WORK RELATED TO THIS BID, AND ANY SUBSEQUENT AWARD WHICH REQUIRES A RHODE ISLAND LICENSE(S), SHALL BE PERFORMED BY AN INDIVIDUAL(S) HOLDING A VALID RHODE ISLAND LICENSE.

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF \$5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act

of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

**MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #419**

Buyer’s Status Update or Action Plan For the Above-Referenced MPA Follows:

A One-Year Option to Renew has been exercised in accordance with the bid specifications.

DIVISION OF PURCHASES CONTACT:

Name: Thomas V. Bovis
Title: Interdepartmental Project Manager
Date: March 13, 2015

Overview of Vendor Responses

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines				Labor Rates - Repair - Normal Business Hours	Labor Rates - Repair - Non-Business Hours	Labor Rates - Specialties	Door Hardware (Ave. of sec. 7.2.1-7.2.5)
A.L. Purinton Corp.	Sales, installation, support of multiple product lines including: DSX , Bosch, S2, Integral Technologies, Exacq, Synergetics	<ul style="list-style-type: none"> • Door Configurations 	Schlage, Sargent, HID, HES, Bosch, GE/Sentrol, Alarm Saf, Von Duprin	\$90	\$90	n/a	\$ 3,020
AFA Protective Systems	Sales, installation, support for multiple product lines including: Paradox , Bosch, Pelco, Panasonic, Honeywell, GE, Sony, DSC	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	American Dynamics, ExaQvision, Avigilon; Plus Bosch and Northern ID card systems, and Bosch, Clickit, Pelco forensic video analysis / enhancement products	\$90	\$135	n/a	\$ 1,925
Eastern Technologies	Sales, installation, support of several security product lines including Paradox and DSC, as well as access control, CCTV, and wireless security components	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Inaxsys-ICT Security Systems Inc solution as enterprise integration system compatible with Paradox equipment.	\$65	\$110	n/a	\$ 1,389
Honeywell International	Sales, installation, support of Honeywell product line, plus additional product lines including Pelco, Ademco, NexWatch, Temaline, and Axis	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Honeywell Enterprise Buildings Integrator product line	\$139	\$209	N/A	\$ 3,190

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales / Installation / Service for Multiple Product Lines (continued)				Labor- normal	Labor-OT	Labor Spec.	Door Hdwr.
Integrated Security	Sales, installation, support of multiple product lines including: Bosch, Panasonic, S2, Salso, Galaxy Control Systems, Vicon, ONSSI, Morse Watchman, Magnetic-Autocontrol	<ul style="list-style-type: none"> • Door Configurations 	Magnetic-Autocontrol, Morse Watchman, Vicon, Plus Salto, S2, and Galaxy ID card systems	\$110	\$110	\$90 (locksmith)	\$ 2,913
National Security Corp.	Sales, installation, support for multiple product lines including: Bosch, Napco, Adams Rite, Locknetics, Hubmax	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	Bosch VIDOS Video Management Software, ReadyKey Pro for ID card integration, and Bosch Intelligent Video Analysis	\$90	\$115	N/A	\$ 3,191
Shanix	Sales, installation, support of multiple product lines including: Pelco, GE, Checkpoint, Vicon, Sielox, KeyScan	<ul style="list-style-type: none"> • Door Configurations • Cameras • DVRs 	Samsung, IntentiPass Identocard system	\$75	\$140	N/A	\$ 3,331
Signet Electronic Systems	Sales installation, support of multiple product lines including: DSX, Bosch, Pelco, GE, Sentrol, Panasonic	<ul style="list-style-type: none"> • Door Configurations • Sensors and sirens • Cameras • DVRs 	AiPhone, Altronics, Arecont, AXIS, DMP, East Lobby, FCI, Genentec, Hirsch, ONSSI, Panasonic, Rauland, S2, Talk-A-Phone, Vicon	\$99	\$149	N/A	\$ 3,197

Vendor	Overview of Service Offerings	Extension of Existing Systems	Additional Product Lines / Offerings (Note: Not all-inclusive, refer to bid submissions and company literature for complete listing).	Cost Elements (Note: Refer to bid submissions for more detail and percentage discount schedules by service / manufacturer).			
Sales of Equipment Only				Labor-normal	Labor-OT	Labor Spec.	Door Hdwr.
Graybar Electric Co.	Sales of multiple security product lines, including: Pelco, GE, Keyscan, Locknetics, Recognition Systems, Schlage, Speco, Von Duprin, Bogen, Valcom	<ul style="list-style-type: none"> • Cameras (no labor) • DVRs (no labor) 	Catalog and line card of numerous manufacturers (see note above)	N/A	N/A	N/A	N/A
Installation/Service Labor Only							
Pajan Services	Provides installation and maintenance services for CCTV / Access systems, but does not sell equipment directly. Offers some installation specialties including RI certified electricians and telecom techs, fiber optic fusion splicers, installations requiring excavation or pole setting.	Labor only	N/A	\$55	\$83	Fusion splicer \$65/\$97.50 Excavator operator \$55/\$82.50	N/A
Specific Product Lines							
Higgins Office Products	Provides ID management and card systems, and authorized integrator for Heartland Campus Solutions OneCard systems	N/A	DataCard product line for ID cards	N/A	N/A	N/A	N/A
Vidsys	Provides software integration platform to provide centralized integration of multiple security / access control components and systems	N/A	VidSys Software Integration Platform, including VidShield and RiskShield servers and user licenses	N/A	N/A	Several, see bid proposal	N/A



Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

SHANIX INC
40 WORTHINGTON RD
CRANSTON, RI 02920

SECURITY SYSTEMS AND SERVICES (MPA-419)	
Award Number 3168351	Effective Period: 14-DEC-09 - 13-DEC-14

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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Date: 07-DEC-09
Buyer: J Moynihan
Shipping: Paid
Terms: NET 30
Vendor#: 604

I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
--	--

Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

BLANKET REQUIREMENTS: 12/14/09 - 12/13/14

MASTER PRICE AGREEMENT #419

SECURITY SYSTEMS AND SERVICES PER ATTACHED AGREEMENT AND PRICING.

SUPPLIER CONTACT:
MUSTAPHA GHARAEI
TELEPHONE: 401-941-4222
FAX: 401-941-4333

STATE PURCHASING AGENT
Louis A. DeQuattro

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at www.purchasing.ri.gov. Delivery of goods or services as described herein shall be deemed acceptance of these requirements

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

PURCHASE AGREEMENT AWARD

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PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

7141912 – SHANIX

PROVIDE SALES, INSTALLATION AND SUPPORT FOR MULTIPLE SECURITY SYSTEM PRODUCT LINES INCLUDING BUT NOT LIMITED TO PELCO, GE, CHECKPOINT, VICON, SIELOX, AND KEYSKAN, AND PROVIDE EXTENSIONS OF EXISTING SYSTEMS TO INCLUDE DOOR CONFIGURATIONS, CAMERAS, AND DVRS IN ACCORDANCE WITH THE PROVISIONS OF RFP #7141912 AND THE ATTACHED VENDOR PRICING.

5. VENDOR QUALIFICATIONS

Please respond to the following questions and information requests. Note: As part of the scope of this RFP is installation and repair services for existing security systems, Vendor must specify which manufacturers and product lines apply in the responses below. Where answers to the same question differ by manufacturer / product, Vendor must clearly delineate this in the response.

As specified previously in the Current Environment section, there are several security system platforms for which service is being requested, including DSX, Paradox, and Ingersoll Rand, Interflex, Synergistics, as well as a variety of system components from other manufacturers, including Schlage, Von Duprin, Pelco, and Locknetics.

5.1. Experience

How many years of industry experience does the Vendor have providing installation, maintenance, and support for security systems?

Shanix, Inc. is Rhode Island's leading security systems integrator, having serviced the New England area for more than twenty-six years. We have built our business based on quality service and long-term relationships with our customers. Shanix is also nationally recognized as a certified dealer/distributor of leading security equipment manufacturers.

We are presently on the forefront of introducing wireless mesh video networking and are also installing IP camera networks throughout our area. We pride our selves in bringing the latest and best technology to our valued customers

Shanix has been providing integrated A/V systems for police stations, public and private educational facilities, and many others since 2001.

For each of the product lines carried or supported by the Vendor, how long have you carried/supported this product line?

SHANIX PRODUCT LINES

CCTV • ACCESS CONTROL • SYSTEMS INTEGRATION
PRESENTATION TECHNOLOGIES • A/V DESIGN

Shanix RFP 714192 continued

<p>3R Technologies Aiphone Altronix American Dynamics/ Sensormatic American Fibertek Inc. AMX Systems Armstrong Atlas Sound Audio-Technica AutoPatch Axis Communications Bogen Bosch Cardinal Peak Checkpoint/ Sielox Chief Manufacturing Clear One Clockaudio Code Blue Coleman Cable Inc. Computar COVI Crestron Crown</p>	<p>CSI/Speco/ProVideo Da-Lite Denon Professional Doorking Draper Eiki International Electro-Voice Elmo Ergotron Extreme CCTV Extron Firetide Fluidmesh Networks FSR Furman Sound Fujitsu GE Security Hawk-I Security Honeywell Identocard IEI IFS Ikegami JBL Pro JVC Pro</p>	<p>Keri Systems Inc. Keyscan Kramer LG Electronics Listen Technologies Louroe Electronics Mackie Marantz Pro Middle Atlantic Milestone ONSSI Panasonic Security Peavey Peerless Pelco Polycom Quam-Nichols Radio Design Labs Rane Sabine Samsung Sanyo SDC Sentex Smart Technologies</p>	<p>Sony Southwest Microwave SP Controls Tamron Tannoy Tatung TOA Toshiba Tote Vision Trango Verint Vicon Videolarm Weldex West Penn Wire Winsted Zenitel</p>
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5.2. Number of Installations

For each product line carried, how many comparable security systems does the Vendor support in the New England area?

All of Shanix' systems are in the New England area. Shanix provides one-year parts and labor warranty service and then continues to support the systems on an as-needed basis at a cost-effective rate. We specialize in CCTV Systems, Access Control Systems, Intercom Systems, and Audio-Visual Systems.

5.3. Training and Certification

For each of the product lines offered by the Vendor, list training and certifications completed through trade organizations and/or manufacturers. Indicate if certifications are company-wide or by individual. (If individual, list below in 5.6)

Shanix has technicians certified in GE Access Control and CCTV products, Pelco Surveillance, Samsung Security Systems, Firetide Wireless Mesh Networks, Southwest Microwave Fence Alarm Systems, Sielox (Checkpoint) Access Control, Aiphone, Kaplogic, KeyScan Access Control, and others.

For all above manufacturers, we are certified company-wide.

See Attachments 5.3.1 – 6 for several certifications.

Shanix' Audio-Visual Division is certified with manufacturers including Crestron, Polycom, Smart Technologies, Eiki and others.

5.4. References (Included in Proposal)

5.5. Resumes (Included in Proposal)

5.6. Number of Support Technicians

How many support technicians are there in the Contractor's employment in the Rhode Island area who are experienced in the repair of security systems and components? Specify the number of certified technicians for each product manufacturer / line that you support.

Shanix currently employs seventeen technicians, all with experience in the installation and service of our product lines. All technicians are licensed in the State of Rhode Island and OSHA certified. Currently, Shanix has a service manager, three project managers, and four senior/lead technicians to provide expertise in the field and provide support to other technicians.

5.7. Location and Coverage Area of Support Technicians

Identify the base location(s) and the coverage area(s) for the technicians who would be expected to provide services to the Customer.

Shanix, Inc. is Rhode Island's leading security systems integrator, having serviced the New England area for more than twenty-six years. Our primary area is Rhode Island, Massachusetts and Connecticut. All of our customers receive ongoing service after the first year warranty period

5.8. Emergency Repair Services

How would the Customer summon emergency repair services on weekends, holidays, or other non-business hours? Provide appropriate primary and backup contact information.

Shanix provides Emergency and After-Hours Services to our customers. These hours include 4:30pm to 8:00am on weekdays, plus weekends and holidays. The Customer calls our Emergency After-Hours phone answering service and they page our Service Manager. The manager will dispatch the on-call technician.

See Attachment 5.8.1

6. MAINTENANCE/REPAIR REQUIREMENTS

Note: Some responding vendors may provide sales or distribution of equipment only, and rely on integrators to provide installation and maintenance to the end user. Vendors that do not provide support and/or maintenance services do not need to respond to the requirements of this section. Instead, simply indicate such in your response, and include a list of authorized and/or recommended contractors through which installation and maintenance are available. (Ideally one or more of these contractors will have been notified by you of your intention to submit for this RFP, and will have submitted a corresponding proposal for the installation and maintenance.)

6.1. System Maintenance

Vendor must be capable of the repair or replacement of all system components for the existing security system(s) for which services are being proposed including, but not limited to:

- System software
- Control panels
- Motion detectors
- Door access controls
- Window alarm protection
- Electronic equipment alarm protection
- Exterior door alarms
- Transmission of alarms to Security Department
- Alarm system wiring

All hardware and software components used for repair or replacement must meet system specifications and carry a manufacturer's warranty of at least one year.

Shanix Warranty Information

All installation labor and associated materials, provided by Shanix, are warranted for a period of one full year from time of installation. All hardware, supplied by Shanix, is warranted for the period of time covered by the specific manufacturers. Equipment warranties provide for repair or replacement of defective equipment and do not include travel and labor costs related to de-installation and re-installation of failed items

6.2. Response Time for Repairs

Vendor shall respond in a timely manner to requests from Customer's security department for repairs to faulty components or system failures. Vendor shall have a qualified support technician complete the necessary repairs within 24 hours of request (next business day, with option for security department to request emergency service that would include weekends/holidays).

Please specify average and maximum lead times for obtaining parts for the existing system.

Shanix commits to providing service within a 24-hour timeframe, as much as possible. For emergency service, please see Section 5.8 "Emergency Repair Services" above.

Shanix maintains an inventory of parts, equipment, and loaner equipment in our Cranston, RI facility. This inventory provides for immediate response of replacement parts and loaner equipment to ensure the operation of a clients security system

In many instances, Shanix will maintain special parts for an individual client to ensure their level of operation. Another noteworthy attribute is that Shanix recommends the use of brand-recognized equipment such as Pelco, GE, Vicon, etc. These quality manufacturers will be there to ensure that replacement parts and technical support will be available when you need them

In most cases, a standard lead-time for equipment is 7-10 days. However, because of our dealer/distributor relationship with most major manufacturers, we can request expedited deliveries

6.3. Installation of Additional System Components

At Customer's request, Vendor shall provide the installation of additional components that fully integrate with the current security system(s) for which Vendor is proposing services. This includes the component types listed previously under System Maintenance.

Installation of new components shall be coordinated with Customer so as to provide minimal disruption to the system. All new installations shall come with a minimum one-year warranty on hardware, software, and labor.

On all new system installations, equipment, labor and associated materials, are warranted for a period of one full year from time of installation. Additional system components supplied by Shanix, are warranted for the period of time covered by the specific manufacturers

6.4. System Upgrades/Replacement

The Customer is interested in identifying what other security system product lines Vendor is certified to sell, install, and maintain. This will allow the Customer to explore the option of engaging Vendor to replace or migrate parts of the existing systems during the term of the agreement. See details in the Pricing section.

Shanix is working with the following leading edge technology:

Video Analytics with behavior software bring video alarm notification and detection to new levels – Avigilon, Video IQ, Megapixel Digital, to name a few

Thermal Imaging Cameras – provides capabilities for detecting video capture in tough environments – Pelco is deployed in several sites

Wireless Mesh Technology – uses radio frequency in lieu of cable for video transmission – Firetide Technology is deployed in several cities

IP Digital Systems – network systems are being deployed more and more every day using networks, fiber, etc. to carry video throughout buildings and campuses. Pelco, Vicon, and GE systems are deployed at several clients.

License Plate Capture technology is being deployed – Extreme CCTV cameras are installed at several clients.

Shanix is engaged in building command consoles, head-ends and integrating CCTV, Card Access, and other technologies

7. PRICING

Note about requested pricing: Customer is seeking pre-negotiated labor rates for repair, and hardware/installation rates for adding standard security components to the existing security systems. All quoted labor and parts rates are to be fully encumbered; no additional charges are allowed for work performed under this agreement, including travel, mileage, portal to portal, or other miscellaneous charges. Beyond the existing equipment, Customer is also seeking pricing for other equipment, software, system components, and services that are available through Vendor. If any stated pricing or discounts differ for the optional contract renewal periods, please explicitly specify for years 2, 3, etc. Otherwise, pricing will be considered firm throughout the initial term and renewals. *YES.*

SEE "SECTION 7 PRICING" ATTACHED

GE
Security
Security Solutions

Date: October 27, 2008

Re: Shanix, Inc
40 Worthington Road
Cranston, RI 02920

To Whom It May Concern:

This letter confirms that the above named company holds the status of a GE Security Solutions Strategic Partner. This designation signifies that they are qualified to sell, install, program, service and provide warranty repairs for the GE Security Solutions product line.

Sincerely,

Kevin J. Joyce
District Manager
GE Security
Foxboro, MA 02035

O -508-543-0019
C -508-510-1887



IDenticard
Part of GE
Security

P.O. Box 5349
Lancaster, PA 17606-5349
USA

I (717) 569-5797
F (717) 569-2390

September 13, 2005

To Whom It May Concern,

We are pleased to confirm that Shanix of Cranston, RI is an authorized GE IDenticard Systems, Inc. Business Partner qualified to install IDenticard®'s Access Control Systems. As Shanix exemplifies, we select as Business Partners those firms with a commitment to outstanding customer service, high ethical standards, and sound business practices.

We regard the firms that sell and install our access, badging and video imaging products as partners because our relationships are characterized by mutual respect, commitment and trust. IDenticard partners attend factory training and are fully knowledgeable in the capabilities and installation of our systems. Additionally, they are backed by IDenticard Partner Development sales and technical support staffs.

By teaming with companies such as Shanix we are demonstrating our commitment to provide you with top quality products, installation and service.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Richard J. McCullough'.

Richard J. McCullough
Director of Sales



May 12, 2006

To Whom It May Concern:

This letter is to acknowledge Shanix, Inc. of Cranston, Rhode Island as an Authorized Dealer for Pelco Video Security products and is authorized to supply, install, and service Pelco products within the guidelines of Pelco policies and procedures. Shanix, Inc. is also one of a limited group of dealers that is Certified, which is required to Supply, Install, and Service the Pelco series of products. In addition, Shanix, Inc. has been a valued Pelco partner for many years as well as being a long-standing member of the Pelco President's Dealer Advisory Council. If you have any questions or require further information, please feel free to contact this office.

Sincerely,

A handwritten signature in black ink, appearing to read "A. N. Jorn", with a long horizontal line extending to the right.

Alan N. Jorn
Director, Sales Operations

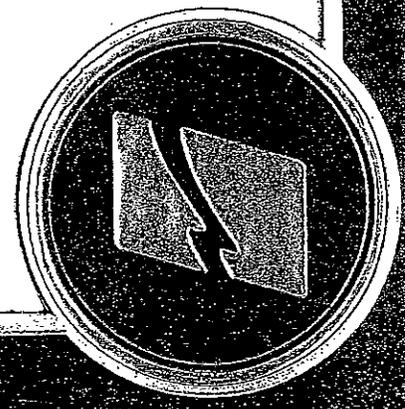
5.3.4

AUTHORIZED DEALER

THIS CERTIFICATE IS PRESENTED TO:

Shania, Inc.

*Sales and Service Provider of Checkpoint's
RFID Access Control Products*



Checkpoint

Access Control and RFID Solutions



Sielox



5.3.5
SOUTHWEST MICROWAVE, INC.

9055 South McKerny Street
Tempe, Arizona 85284-2946
Telephone (480) 783-0201
Fax (480) 783-0401
www.southwestmicrowave.com

June 16, 2006

RE: Shanix, Inc., 40 Worthington Road, Cranston, RI 02920

This is to certify that Shanix, Inc. is an authorized Southwest Microwave, Inc., Perimeter Intrusion Detection Systems dealer.

Shanix employee Anthony Costa attended the Intrepid™ MicroPoint™ Cable certification class on May 1-3, 2002 and received his Certificate of Completion. This individual is certified to install and service Perimeter Intrusion Detection Systems from Southwest Microwave, Inc.

Regards,

A handwritten signature in black ink, appearing to read 'John Wietfeldt', is written over a horizontal line.

John Wietfeldt
Assistant Manager – Training & Technical Services

5.3.6

89 Arkay Dr.
Hauppauge, N Y 11788

.....

Vicon Industries Inc.

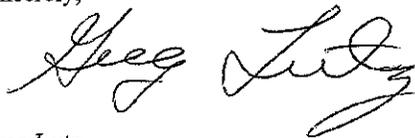
Sept. 13, 2005

To Whom It May Concern,

This is to certify that Shanix Incorporated out of Cranston, R.I. is an Authorized Vicon dealer; this allows them to purchase and install Vicon products anywhere in the U.S.A. We consider our dealers an extension of our company's services and we take pride in having Shanix as part of our team.

If you have any further questions regarding this matter please feel free to contact me @ 1-800-645-9116 x252.

Sincerely,



Greg Lutz

Senior Inside Sales Representative



.....



Attachment 5.8.1

Service Rate Schedule

<u>Business Hours Service Rates / 8:00am – 4:30pm / Mon. thru Fri. excluding holidays</u>			
For rates after hours – see below			
Service Options	Security Division	AV Division	Billing
One Tech Service Rate	\$ 75	\$ 80	Per Hour
Two Techs Service Rate	\$ 140	\$ 150	Per Hour
One Tech “Lift Work” Rate	\$ 135		Per Hour
Two Techs “Lift Work” Rate	\$ 170		Per Hour
Technical Support via Telephone	\$ 105		Per Hour

(Rates do not include Prevailing Wage – Travel time and fuel surcharges added to service calls)

<u>Emergency & After-Hours Service Rates / 4:30pm – 8:00am / weekends & holidays</u>		
Service Options	Hourly Rates	Emergency Service
One Man Overtime Labor Rate	\$140 / Hour	
Two Man Overtime Labor Rate	\$210 / Hour	
Telephone Technical Support	\$105 / Hour	One Hour Minimum
One Man Emergency Labor Rate	\$140 / Hour	Four Hour Minimum
Two Man Emergency Labor Rate	\$210 / Hour	Four Hour Minimum

- For normal service calls – dial (401) 941-4222
- For emergency after-hours service calls** – dial (401) 781-6151
- For all service-related calls – ask for Service Department

****Note: Emergency after-hours rate will be billed regardless of warranty considerations. Additional (minimum one hour) travel time will be charged for each service call made to site.**

Service rates – 06/18/08

CCTV • Access Control • Systems Integration • Presentation Technologies • A/V Design

40 Worthington Rd • Cranston, RI 02920 • Tel: (401) 941-4222 • Fax: (401) 941-4333
 Web: www.Shanix.com • E Mail: info@shanix.com



SECTION 7 PRICING

CCTV • ACCESS CONTROL • SYSTEMS INTEGRATION • PRESENTATION TECHNOLOGIES • AV DESIGN

40 Worthington Road • Cranston, RI • 02920-7940 • (401)941-4222 • Fax (401)941-4333
www.shanix.com • info@shanix.com

7. PRICING

Prices as stated below are good for the first contract year. Prices will increase by a maximum of 5% per year, as part of cost of living increase from 2nd year forward, accordingly. If any item is discontinued and/or replaced by a new model number of unit. The new item pricing will be re-negotiated if replacement unit price has increased or decreased by the manufacturer.

7.1. Maintenance of Existing System(s)		Qty	Model Number	Description	U/M	Unit Price	Total
7.1.1.A	SHA-LBR/1	1		SERV. CHARGE P/HR P/TECH., NORMAL BUSINESS HOURS	HOURLY	\$ 75.00	
7.1.1.B	SHA-LBR/1ESC	1		SERV. CHARGE P/HR P/TECH., NORMAL BUSINESS HOURS EMERGENCY SERVICE CALL	HOURLY	\$ 125.00	
7.1.1.2	SHA-LBR/1NBH	1		SERV. CHARGE P/HR P/TECH., NON BUSINESS HOURS Min. 4HRS BILLING	HOURLY	\$ 140.00	
7.2. Installation of Additional Components for Existing Security Systems		Qty	Model Number	Description	U/M	Unit Price	Total
7.2.1.	5395	1		HID THIN LINE SERIES WALL SWITCH READER	EACH	\$ 177.50	\$ 177.50
7.2.1.	DS160	1		REQUEST TO EXIT WITH TIMER, MONITOR SOUND	EACH	\$ 87.50	\$ 87.50
7.2.1.	2020-TW	1		GRI FLUSH MOUNT CONTACT, FORM "C" 3/8" W/TERMINAL	EACH	\$ 2.59	\$ 2.59
7.2.1.	7000-24VX701OPT	1		HES 7000 SERIES STRIKE WITH 701 OPTION, 24V, NFS	EACH	\$ 164.28	\$ 164.28
7.2.1.	2005	1		HES 2005 SMART PACK, 12-32 VOLTS W/TIMER	EACH	\$ 45.11	\$ 45.11
7.2.1.	4461030S	100		BUNDLED ACCESS CONTROL CABLE, PLENUM RATED	FOOT	\$ 0.96	\$ 96.00
7.2.1.	D72PDORB626	1		SCHLAGE KEYED BOTH SIDE ORBIT KNOB COMMUNICATION ANSI F80 SATIN CHROME PLATE	EACH	\$ 328.12	\$ 328.12
7.2.1.	AL600ULACM	1		POWER SUPPLY, 12/24V, 6AMP	EACH	\$ 321.25	\$ 321.25
7.2.1.	C.H.	1		MISC. CONNECTORS, HARDWARE	JOB	\$ 50.00	\$ 50.00
7.2.1.	INS/2	1		INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURLY	\$ 140.00	\$ 140.00
7.2.1.		5		TOTAL		\$	\$ 1,972.35
7.2.3.		Qty	Model Number	Description	U/M	Unit Price	Total
7.2.2.	5395	1		HID THIN LINE SERIES WALL SWITCH READER	EACH	\$ 177.50	\$ 177.50
7.2.2.	ASP-2	1		R.T.E. LOCAL PUSH BUTTON, 2" SQUARE, SINGLE GANG	EACH	\$ 36.03	\$ 36.03
7.2.2.	2020-TW	1		GRI FLUSH MOUNT CONTACT, FORM "C" 3/8" W/TERMINAL	EACH	\$ 2.59	\$ 2.59
7.2.2.	320+	1		LOCKNETICS STANDARD MAGLOCK	EACH	\$ 263.75	\$ 263.75
7.2.2.	DS160	1		REQUEST TO EXIT WITH TIMER, MONITOR SOUND	EACH	\$ 87.50	\$ 87.50
7.2.2.	4461030S	100		BUNDLED ACCESS CONTROL CABLE, PLENUM RATED	FOOT	\$ 0.96	\$ 96.00
7.2.2.	AL600ULACM	1		POWER SUPPLY, 12/24V, 6AMP	EACH	\$ 321.25	\$ 321.25
7.2.2.	C.H.	1		MISC. CONNECTORS, HARDWARE	JOB	\$ 50.00	\$ 50.00
7.2.2.	INS/2	1		INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURLY	\$ 140.00	\$ 140.00
7.2.2.		5		TOTAL		\$	\$ 1,734.62
7.2.3.		Qty	Model Number	Description	U/M	Unit Price	Total
7.2.3.	5395	1		HID THIN LINE SERIES WALL SWITCH READER	EACH	\$ 177.50	\$ 177.50
7.2.3.	CEFB179-54	1		4.5 X 4.5 WIRE ELECTRIC HINGE, US 26D	EACH	\$ 93.75	\$ 93.75
7.2.3.	2020-TW	1		GRI FLUSH MOUNT CONTACT, FORM "C" 3/8" W/TERMINAL	EACH	\$ 2.59	\$ 2.59
7.2.3.	EL9947EO F 3'	1		VONDUPRIN CONCEALED VERTICAL ROD 3' W/ EL	EACH	\$ 1,499.38	\$ 1,499.38
7.2.3.	9947EO 3'	1		VONDUPRIN CONCEALED VERTICAL ROD 3'	EACH	\$ 926.88	\$ 926.88
7.2.3.	4461030S	100		BUNDLED ACCESS CONTROL CABLE, PLENUM RATED	FOOT	\$ 0.96	\$ 96.00
7.2.3.	AL600ULACM	1		POWER SUPPLY, 12/24V, 6AMP	EACH	\$ 321.25	\$ 321.25
7.2.3.	C.H.	1		MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
7.2.3.	INS/2	16		INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURLY	\$ 140.00	\$ 2,240.00
7.2.3.		16		TOTAL		\$	\$ 5,457.37

7. PRICING

Qty	Model Number	Description	U/M	Unit Price	Total
1	5395	HID THIN LINE SERIES WALL SWITCH READER	EACH	\$ 177.50	\$ 177.50
1	CEFB179-54	4.5 X 4.5 4 WIRE ELECTRIC HINGE, US 26D	EACH	\$ 93.75	\$ 93.75
1	2020-TW	GRI FLUSH MOUNT CONTACT, FORM "C" 3/8" W/TERMINAL	EACH	\$ 2.59	\$ 2.59
1	E996L-6RV	VONDUPRIN ELECTRIC LEVER	EACH	\$ 561.25	\$ 561.25
100	4461030S	BUNDLED ACCESS CONTROL CABLE, PLENUM RATED	FOOT	\$ 0.96	\$ 96.00
1	AL600ULACM	POWER SUPPLY, 12/24V, 6AMP	EACH	\$ 321.25	\$ 321.25
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
12	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 1,680.00
		TOTAL			\$ 3,032.34
Qty	Model Number	Description	U/M	Unit Price	Total
1	5395	HID THIN LINE SERIES WALL SWITCH READER	EACH	\$ 177.50	\$ 177.50
1	CEFB179-54	4.5 X 4.5 4 WIRE ELECTRIC HINGE, US 26D	EACH	\$ 93.75	\$ 93.75
1	2020-TW	GRI FLUSH MOUNT CONTACT, FORM "C" 3/8" W/TERMINAL	EACH	\$ 2.59	\$ 2.59
1	EL99EO 3'	VONDUPRIN RIM EXIT ELECTRIC LATCH RETRACTION DEVICE 3'	EACH	\$ 1,059.38	\$ 1,059.38
1	9947EO 3'	VONDUPRIN CONCEALED VERTICAL ROD 3'	EACH	\$ 926.88	\$ 926.88
100	4461030S	BUNDLED ACCESS CONTROL CABLE, PLENUM RATED	FOOT	\$ 0.96	\$ 96.00
1	AL600ULACM	POWER SUPPLY, 12/24V, 6AMP	EACH	\$ 321.25	\$ 321.25
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
12	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 1,680.00
		TOTAL			\$ 4,457.35
Qty	Model Number	Description	U/M	Unit Price	Total
1	IS90-DNV9	CAMCLOSURE, IS SERIES D/N INDOOR WHITE, 3-9.5MM LENS	EACH	\$ 355.20	\$ 355.20
100	993256	SIAMESE COAXIAL AND 2 CONDUCTOR CABLE, PLENUM	FOOT	\$ 0.53	\$ 53.00
1	T2450	POWER SUPPLY, 24VAC, 50VA	EACH	\$ 8.82	\$ 8.82
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
4	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 560.00
		TOTAL			\$ 1,077.02
Qty	Model Number	Description	U/M	Unit Price	Total
1	SD435-SWM-0	SPECTRA IV SURFACE MOUNT, WHITE/SMK	EACH	\$ 2,035.92	\$ 2,035.92
100	993256	SIAMESE COAXIAL AND 2 CONDUCTOR CABLE, PLENUM	FOOT	\$ 0.53	\$ 53.00
100	CAT5E/CMP	CAT 5E 4PR, PLENUM	FOOT	\$ 0.28	\$ 28.00
1	T2450	POWER SUPPLY, 24VAC, 50VA	EACH	\$ 8.82	\$ 8.82
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
5	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 700.00
		TOTAL			\$ 2,925.74
Qty	Model Number	Description	U/M	Unit Price	Total
1	SD4N35-F0	SPECTRA IV IP FLUSH, WHITE/SMK	EACH	\$ 2,634.40	\$ 2,634.40
1	SD5-P	RECESSED SPECTRA 2X2 CEILING PLATE	EACH	\$ 33.00	\$ 33.00
100	25224	2 CONDUCTOR, 18AWG, PLENUM	FOOT	\$ 0.17	\$ 17.00
100	CAT5E/CMP	CAT 5E 4PR, PLENUM	FOOT	\$ 0.28	\$ 28.00
1	T2450	POWER SUPPLY, 24VAC, 50VA	EACH	\$ 8.82	\$ 8.82
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
5	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 700.00
		TOTAL			\$ 3,521.22

7. PRICING

Qty	Model Number	Description	U/M	Unit Price	Total
1	SD4N-W0	SPECTRA MINI IP FLUSH, WHITE/SMK	EACH	\$ 1,124.93	\$ 1,124.93
100	CAT5E/CMP	CAT 5E 4PR, PLENUM	FOOT	\$ 0.28	\$ 28.00
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
5	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 700.00
		TOTAL			\$ 1,952.93
				Unit Price	Total
Qty	Model Number	Description	U/M	Unit Price	Total
1	SD435-PG-E0	SPECTRA IV OUTDOOR PENDANT MOUNT, SMK	EACH	\$ 2,380.02	\$ 2,380.02
1	IWM-GY	WALL MOUNT BRACKET	EACH	\$ 78.00	\$ 78.00
1	WCS1-4	POWER SUPPLY, 24VAC, 4 AMP	EACH	\$ 119.00	\$ 119.00
100	993256	SIAMESE COAXIAL AND 2 CONDUCTOR CABLE, PLENUM	FOOT	\$ 0.53	\$ 53.00
100	CAT5E/CMP	CAT 5E 4PR, PLENUM	FOOT	\$ 0.28	\$ 28.00
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
6	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 840.00
		TOTAL			\$ 3,598.02
				Unit Price	Total
Qty	Model Number	Description	U/M	Unit Price	Total
1	SD4N-HPE0	SPECTRA IV IP OUTDOOR PENDANT MOUNT, SMK	EACH	\$ 3,024.75	\$ 3,024.75
1	IWM-GY	WALL MOUNT BRACKET	EACH	\$ 78.00	\$ 78.00
1	WCS1-4	POWER SUPPLY, 24VAC, 4 AMP	EACH	\$ 119.00	\$ 119.00
100	25224	2 CONDUCTOR, 18AWG, PLENUM	FOOT	\$ 0.17	\$ 17.00
100	CAT5E/CMP	CAT 5E 4PR, PLENUM	FOOT	\$ 0.28	\$ 28.00
1	C.H.	MISC. CONNECTORS, HARDWARE	JOB	\$ 100.00	\$ 100.00
6	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOURL	\$ 140.00	\$ 840.00
		TOTAL			\$ 4,206.75
				Unit Price	Total
Qty	Model Number	Description	U/M	Unit Price	Total
1	DX8116-500	16 CHANNEL ANALOG DVR, 500GB,	EACH	\$ 5,821.95	
1	DX8116-1000	16 CHANNEL ANALOG DVR, 1000GB	EACH	\$ 6,963.40	
1	DX8116-1500	16 CHANNEL ANALOG DVR, 1500GB	EACH	\$ 8,103.93	
1	DX8116-2000	16 CHANNEL ANALOG DVR, 2000GB	EACH	\$ 9,244.45	
1	DX8116-3000	16 CHANNEL ANALOG DVR, 3000GB	EACH	\$ 11,526.43	
1	DX8132-500	32 CHANNEL ANALOG DVR, 500GB	EACH	\$ 7,394.45	
1	DX8132-1000	32 CHANNEL ANALOG DVR, 1000GB	EACH	\$ 8,535.90	
1	DX8132-1500	32 CHANNEL ANALOG DVR, 1500GB	EACH	\$ 9,676.43	
1	DX8132-2000	32 CHANNEL ANALOG DVR, 2000GB	EACH	\$ 10,816.95	
1	DX8132-3000	32 CHANNEL ANALOG DVR, 3000GB	EACH	\$ 13,098.93	
1	DVR5104DVD-500	4X16 HYBRID DVR, 500GB	EACH	\$ 3,132.05	
1	DVR5104DVD-1000	4X16 HYBRID DVR, 1000GB	EACH	\$ 3,894.25	
1	DVR5104DVD-1500	4X16 HYBRID DVR, 1500GB	EACH	\$ 4,608.35	
1	DVR5104DVD-2000	4X16 HYBRID DVR, 2000GB	EACH	\$ 5,228.10	
1	DVR5108DVD-500	8X12 HYBRID DVR, 500GB	EACH	\$ 3,848.93	
1	DVR5108DVD-1000	8X12 HYBRID DVR, 1000GB	EACH	\$ 4,611.13	
1	DVR5108DVD-1500	8X12 HYBRID DVR, 1500GB	EACH	\$ 5,326.15	
1	DVR5108DVD-2000	8X12 HYBRID DVR, 2000GB	EACH	\$ 5,944.98	

7. PRICING

7.3.7.S	1	DVR5116DVD-500	16X4 HYBRID DVR, 500GB	EACH	\$ 4,501.98
7.3.7.T	1	DVR5116DVD-1000	16X4 HYBRID DVR, 1000GB	EACH	\$ 5,264.18
7.3.7.U	1	DVR5116DVD-1500	16X4 HYBRID DVR, 1500GB	EACH	\$ 5,978.28
7.3.7.V	1	DVR5116DVD-2000	16X4 HYBRID DVR, 2000GB	EACH	\$ 6,598.03
7.3.7.W	1	DSF16500	16X16 HYBRID DVR, 500GB	EACH	\$ 4,875.00
7.3.7.X	1	DSF161000	16X16 HYBRID DVR, 1000GB	EACH	\$ 5,475.00
7.3.7.Y	1	DSF162000	16X16 HYBRID DVR, 2000GB	EACH	\$ 6,600.00
7.3.7.Z	1	DSF32500	32X8 HYBRID DVR, 500GB	EACH	\$ 5,850.00
7.3.7.AA	1	DSF321000	32X8 HYBRID DVR, 1000GB	EACH	\$ 6,750.00
7.3.7.BB	1	DSF322000	32X8 HYBRID DVR, 2000GB	EACH	\$ 7,875.00
7.3.7.CC	N/A	SHA-LBR/1	SERV. CHARGE P/HR P/TECH., NORMAL BUSINESS HOURS	HOUR	\$ 75.00
7.4 Upgrade/Replacement of Existing Systems					
	Qty	Model Number	Description	U/M	Unit Price
7.4.1.	1	RE8D26SNIP	D/N IP PTZ DOME, 26X RUGGED OUTDOOR	EACH	\$ 2,797.28
7.4.1.	1	DE8D26SN	D/N PTZ DOME, 26X RUGGED OUTDOOR	EACH	\$ 2,677.35
7.4.1.	1	SVXP1	NETWORK IP FIXED CAMERA, ULTRA VIEW	EACH	\$ 640.58
7.4.1.	1	DRHDNVA3	D/N WDR FIXED DOME, 3.3-12MM LENS, RUGGED INDOOR/OUTDOOR	EACH	\$ 374.40
7.4.1.	1	SYMDEC16+4-1.28	NETWORK VIDEO RECORDER, 16+4, 1.28TB	EACH	\$ 6,532.50
7.4.1.	N/A	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOUR	\$ 140.00
7.4.2.	1	PCSERV-2950/19PPMON	RACK SERVER, XEON-2.66GHZ, 2GB RAM, 73GB SAS HD, SAS 5/1 CONTROLLER, 4MM TAPE	EACH	\$ 13,100.00
7.4.2.	1	WX70ENT-16CAPMIC	FCW NX V7.0 ENTERPRISE SINGLE SERVER SOFTWARE LICENSE PACKAGE	EACH	\$ 2,195.00
			PACKAGE INCLUDES: (1) SERVER CLIENT LICENCE, (1) REMOTE CLIENT LICENCE, (16) READER DRIVER W/GE MICRO, (16) CAMERA DRIVER W/GE VIDEO		
7.4.2.	1	WXL1SSA-ENTSERV	FCW NX BASE SOFTWARE LICENCE UP TO (5) REMOTE CLIENT, (32) CAMERA	EACH	\$ 915.00
7.4.2.	1	WXRDRLIC-0128CAP	FCW NX SYSTEM READER CAPACITY LICENCE, 16 TO 128 READERS PER SERVER	EACH	\$ 1,830.00
7.4.2.	1	WXL1SSARDLIC0128CAP	FCW NX LEVEL 1 SSA READER CAPACITY LICENCE, 128 READERS PER SERVER	EACH	\$ 475.00
7.4.2.	1	WXCAMLIC-0128CAP	FCW NX SYSTEM CAMERA CAPACITY LICENCE, 16 TO 128 CAMERA PER SERVER	EACH	\$ 1,830.00
7.4.2.	1	WXL1SSACAMLIC0128CAP	FCW NX LEVEL 1 SSA CAMERA CAPACITY LICENCE, 128 CAMERA PER SERVER	EACH	\$ 475.00
7.4.2.	1	PC SVC-PRELOADEDGE	PRE-LOAD SOFTWARE AND APPLICATION CONFIGURATION SERVICE PER SERVER	EACH	\$ 550.00
7.4.2.	1	110100501	READER INTERFACE FOR 2 SUPERVISED READER	EACH	\$ 1,075.00
7.4.2.	1	M3PPMSP	SECURE PERFECT SERIAL & ETHERNET	EACH	\$ 2,195.00
7.4.2.	1	6120R40	ICLASS R40 SMART CARD READER	EACH	\$ 200.00
7.4.2.	1	6130RK40	ICLASS R40 SMART CARD READER W/KEYPAD	EACH	\$ 390.00
7.4.2.	100	2000PGGMN	ICLASS CONTACTLESS SMART CARD (MINIMUM QUANTITY 100PCS)	EACH	\$ 4.30
7.4.2.	1	521252001	WIU-4IJ-BOX KIT	EACH	\$ 160.00
7.4.2.	N/A	INS/2	INSTALLATION CHARGE P/HR P/TWO TECH, NORMAL BUSINESS HOURS	HOUR	\$ 140.00

7. PRICING

APPENDIX A: Component prices

	Qty	Model Number	Description	U/M	Unit Price
HID	1	5395	THIN LINE SERIES WALL SWITCH READER	EACH	\$ 177.50
BOSCH	1	DS160	REQUEST TO EXIT WITH TIMER, MONITOR SOUND	EACH	\$ 87.50
GRI	1	2020-TW	FLUSH MOUNT CONTACT, FORM "C" 3/8" W/TERMINAL	EACH	\$ 2.59
HES	1	7000-24VX701OPT	7000 SERIES STRIKE WITH 701 OPTION, 24V, NFS	EACH	\$ 164.28
HES	1	2005	2005 SMART PACK, 12-32 VOLTS W/TIMER	EACH	\$ 45.11
SCHLAGE	1	D72PDORB626	KEYED BOTH SIDE ORBIT KNOB COMMUNICATION ANSI F80 SATIN CHROME PLATE	EACH	\$ 328.12
ALTRONIX	1	AL600ULACM	POWER SUPPLY, 12/24V, 6AMP	EACH	\$ 321.25
ASP	1	ASP-2	R.T.E. LOCAL PUSH BUTTON, 2" SQUARE, SINGLE GANG	EACH	\$ 36.03
LOCNETICS	1	320+	STANDARD MAGLOCK	EACH	\$ 263.75
SARGENT	1	CEFFB179-54	4.5 X 4.5 4 WIRE ELECTRIC HINGE, US 26D	EACH	\$ 93.75
VONDUPRIN	1	EL9947EO F 3'	CONCEALED VERTICAL ROD 3' W/ EL	EACH	\$ 1,499.38
VONDUPRIN	1	9947EO 3'	CONCEALED VERTICAL ROD 3'	EACH	\$ 926.88
VONDUPRIN	1	E9961-6R/V	ELECTRIC LEVER	EACH	\$ 561.25
VONDUPRIN	1	EL99EO 3'	RIM EXIT ELECTIRC LATCH RETRACTION DEVICE 3'	EACH	\$ 1,059.38
VONDUPRIN	1	9947EO 3'	CONCEALED VERTICAL ROD 3'	EACH	\$ 926.88
PELCO	1	IS90-DNV9	CAMCLOSURE, IS SERIES DIN INDOOR WHITE, 3-9.5MM LENS	EACH	\$ 355.20
MG ELECT.	1	T2450	POWER SUPPLY, 24VAC, 50VA	EACH	\$ 8.82
PELCO	1	SD435-SWM-0	SPECTRA IV SURFACE MOUNT, WHITE/SMK	EACH	\$ 2,035.92
PELCO	1	SD4N35-F0	SPECTRA IV IP FLUSH, WHITE/SMK	EACH	\$ 2,634.40
PELCO	1	SD5-P	RECESSED SPECTRA 2X2 CEILING PLATE	EACH	\$ 33.00
PELCO	1	SD4N-W0	SPECTRA MINI IP FLUSH, WHITE/SMK	EACH	\$ 1,124.93
PELCO	1	SD435-PG-E0	SPECTRA IV OUTDOOR PENDANT MOUNT, SMK	EACH	\$ 2,380.02
PELCO	1	IWM-GY	WALL MOUNT BRACKET	EACH	\$ 78.00
PELCO	1	WCS1-4	POWER SUPPLY, 24VAC, 4 AMP	EACH	\$ 119.00
PELCO	1	SD4N-HPE0	SPECTRA IV IP OUTDOOR PENDANT MOUNT, SMK	EACH	\$ 3,024.75
PELCO	1	IWM-GY	WALL MOUNT BRACKET	EACH	\$ 78.00
PELCO	1	WCS1-4	POWER SUPPLY, 24VAC, 4 AMP	EACH	\$ 119.00
PELCO	1	DX8116-500	16 CHANNEL ANALOG DVR, 500GB,	EACH	\$ 5,821.95
PELCO	1	DX8116-1000	16 CHANNEL ANALOG DVR, 1000GB	EACH	\$ 6,963.40
PELCO	1	DX8116-1500	16 CHANNEL ANALOG DVR, 1500GB	EACH	\$ 8,103.93
PELCO	1	DX8116-2000	16 CHANNEL ANALOG DVR, 2000GB	EACH	\$ 9,244.45
PELCO	1	DX8116-3000	16 CHANNEL ANALOG DVR, 3000GB	EACH	\$ 11,526.43
PELCO	1	DX8132-500	32 CHANNEL ANALOG DVR, 500GB	EACH	\$ 7,394.45
PELCO	1	DX8132-1000	32 CHANNEL ANALOG DVR, 1000GB	EACH	\$ 8,535.90
PELCO	1	DX8132-1500	32 CHANNEL ANALOG DVR, 1500GB	EACH	\$ 9,676.43
PELCO	1	DX8132-2000	32 CHANNEL ANALOG DVR, 2000GB	EACH	\$ 10,816.95
PELCO	1	DX8132-3000	32 CHANNEL ANALOG DVR, 3000GB	EACH	\$ 13,098.93
PELCO	1	DVR5104DVD-500	4X16 HYBRID DVR, 500GB	EACH	\$ 3,132.05
PELCO	1	DVR5104DVD-1000	4X16 HYBRID DVR, 1000GB	EACH	\$ 3,894.25
PELCO	1	DVR5104DVD-1500	4X16 HYBRID DVR, 1500GB	EACH	\$ 4,608.35
PELCO	1	DVR5104DVD-2000	4X16 HYBRID DVR, 2000GB	EACH	\$ 5,228.10

7. PRICING

PELCO	1	DVR5108DVD-500	8X12 HYBRID DVR, 500GB	EACH	\$ 3,848.93
PELCO	1	DVR5108DVD-1000	8X12 HYBRID DVR, 1000GB	EACH	\$ 4,611.13
PELCO	1	DVR5108DVD-1500	8X12 HYBRID DVR, 1500GB	EACH	\$ 5,326.15
PELCO	1	DVR5108DVD-2000	8X12 HYBRID DVR, 2000GB	EACH	\$ 5,944.98
PELCO	1	DVR5116DVD-500	16X4 HYBRID DVR, 500GB	EACH	\$ 4,501.98
PELCO	1	DVR5116DVD-1000	16X4 HYBRID DVR, 1000GB	EACH	\$ 5,264.18
PELCO	1	DVR5116DVD-1500	16X4 HYBRID DVR, 1500GB	EACH	\$ 5,978.28
PELCO	1	DVR5116DVD-2000	16X4 HYBRID DVR, 2000GB	EACH	\$ 6,598.03
PELCO	1	DSF16500	16X16 HYBRID DVR, 500GB	EACH	\$ 4,875.00
PELCO	1	DSF161000	16X16 HYBRID DVR, 1000GB	EACH	\$ 5,475.00
PELCO	1	DSF162000	16X16 HYBRID DVR, 2000GB	EACH	\$ 6,600.00
PELCO	1	DSF32500	32X8 HYBRID DVR, 500GB	EACH	\$ 5,850.00
PELCO	1	DSF321000	32X8 HYBRID DVR, 1000GB	EACH	\$ 6,750.00
PELCO	1	DSF322000	32X8 HYBRID DVR, 2000GB	EACH	\$ 7,875.00
GE	1	RE8D26SNIP	D/N IP PTZ DOME, 26X RUGGED OUTDOOR	EACH	\$ 2,797.28
GE	1	DE8D26SN	D/N PTZ DOME, 26X RUGGED OUTDOOR	EACH	\$ 2,677.35
GE	1	SVXP1	NETWORK IP FIXED CAMERA, ULTRA VIEW	EACH	\$ 640.58
GE	1	DRHDNVA3	D/N WDR FIXED DOME, 3.3-12MM LENS, RUGGED INDOOR/OUTDOOR	EACH	\$ 374.40
GE	1	SYMDEC16+4-1.28	NETWORK VIDEO RECORDER, 16+4, 1.28TB	EACH	\$ 6,532.50
HID	1	6120R40	ICLASS R40 SMART CARD READER	EACH	\$ 200.00
HID	1	6130R40	ICLASS R40 SMART CARD READER W/KEYPAD	EACH	\$ 390.00
KEYSCAN	1	CA4000	4 READER DOOR CONTROL UNIT	EACH	\$ 1,468.75
KEYSCAN	1	CA8000	8 READER DOOR CONTROL UNIT	EACH	\$ 2,545.00
KEYSCAN	1	SYSTEMVII SUITE	SYSTEM SOFTWARE SUITE, PHOTO BADGE, CCTV, SEC.COMM., VISITOR MNGT	EACH	\$ 1,195.00
KEYSCAN	1	CB-485	RS-485 COMMUNICATION BOARD	EACH	\$ 81.25
KEYSCAN	1	NETCOM2	RS-232 TO TCP/IP CONVERTER	EACH	\$ 355.00
KEYSCAN	1	K-PROX2	PROXIMITY READER	EACH	\$ 121.25
KEYSCAN	1	K-VAN	VANDAL RESIST PROXIMITY READER	EACH	\$ 627.50
KEYSCAN	1	K-KPR	PROXIMITY KEYPAD READER	EACH	\$ 406.25
IDENTICARD	1	F55-9CTLR/6	4 READER DOOR CONTROL PANEL	EACH	\$ 1,945.00
IDENTICARD	1	F55-RDR-EXPD	4 READER EXPANSION CARD MODULE	EACH	\$ 845.00
IDENTICARD	1	F55-IPASS9K	SYSTEM SOFTWARE, PHOTO BADGE	EACH	\$ 4,375.00
IDENTICARD	1	F55-NETLINK/SP	RS-232 TO TCP/IP CONVERTER	EACH	\$ 250.00
SIELOX	1	AC-1500-LESR-8	8 READER RS485 PANEL	EACH	\$ 2,780.00
SIELOX	1	AC-1500-LESR-6	6 READER RS485 PANEL	EACH	\$ 2,305.00
SIELOX	1	AC-1500-LESR-4	4 READER RS485 PANEL	EACH	\$ 1,825.00
SAMSUNG	1	AC-PNPR	PINACLE PRO SOFTWARE PACKAGE	EACH	\$ 5,935.00
SAMSUNG	1	SCC-B2311	D/N HR CAMERA, DSP, DNR, 540TVL	EACH	\$ 157.50
SAMSUNG	1	SCC-B5354	D/N TRI-AXIS DOME CAMERA, 2.9-10MM LENS, 540TVL	EACH	\$ 218.50
SAMSUNG	1	SCC-C9302F	D/N FIXED DOME, VANDALL RESIST WDR 120X ZOOM LENS	EACH	\$ 515.00
SAMSUNG	1	SCC-C6407	D/N PTZ DOME DRIVE, WDR, 320X ZOOM LENS	EACH	\$ 1,625.00
SAMSUNG	1	SHG-120	INDOOR HOUSING FOR SCC-C6407 DOME	EACH	\$ 108.00
SAMSUNG	1	SHG-220	OUTDOOR HOUSING FOR SCC-C6407 DOME	EACH	\$ 275.00
SAMSUNG	1	SADT-100WM	WALL MOUNT BRACKET FOR INDOOR/OUTDOOR ENCLOSURE	EACH	\$ 63.00
SAMSUNG	1	SHR-5162-1T	16 CHANNEL DVR, 1 TB STORAGE, DVD-RW, 4 CHANNEL AUDIO	EACH	\$ 2,660.00
SAMSUNG	1	SMT-1922	19" LCD MONITOR, VGA, 2 CHANNEL COMPOSITE VIDEO	EACH	\$ 770.00