



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**CONTRACT USER GUIDE**  
**JANITORIAL PRODUCTS**  
**MASTER PRICE AGREEMENT (“MPA”) #352**  
**JANITORIAL PRODUCTS CONTRACT TERM 10/1/12 – 3/31/17**  
**WITH NO REMAINING RENEWAL OPTIONS**  
**JANITORIAL PRODUCTS SUPPLEMENTAL CONTRACT TERM 11/1/13 – 3/31/17**  
**WITH NO REMAINING RENEWAL OPTIONS**

**BACKGROUND: Janitorial Products – 6 Awards**  
**Janitorial Products – Supplemental – 7 Awards**

**CONTRACT SUMMARY:**

Janitorial Products - This is an extension of the Second of Two (2) one-year options to renew at the sole discretion of the state.

Janitorial Products – Supplemental – This is an extension of the One (1) one-year option to renew at the sole discretion of the state.

**WHO CAN USE THIS CONTRACT:**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

**VENDOR AWARDS CONTACT INFORMATION (ALPHABETIC ORDER):**

Purchase Order's # 3307362 & 3355378 (Supplemental)  
Vendor Name: AIRWICK PROFESSIONAL PRODUCTS OF RI INC  
Contact Name: MARK TRENTÉSEAUX  
Tel: (401)438-6060  
Email: markt@gcspi.com

Purchase Order # 3355372 (Supplemental)  
Vendor Name: ATLANTIC PAPER AND TWINE CO INC  
Contact Name: DAVID SPENCER  
Tel: (401) 725-0950  
Email: dspencer@atlanticpaper.com

Purchase Order # 3307363  
Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: Bill Souza  
Tel: (800) 242-1400  
Email: voobill@comcast.net



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Purchase Order # 3355383 (Supplemental)  
Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: WILLIAM SOUZA  
Tel: (800) 242-1400  
Email: [sales@bannersystems.net](mailto:sales@bannersystems.net)

Purchase Order # 3307364  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: E J WHOLLY  
Tel: (508) 543-3545

Purchase Order # 3355379 (Supplemental)  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: EJ WHOLEY  
Tel: (508) 543-4379  
Email: [ejwholey@caseyemi.com](mailto:ejwholey@caseyemi.com)

Purchase Order # 3307365  
Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

Purchase Order # 3355380 (Supplemental)  
Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

Purchase Order # 3307366  
Vendor Name: ECOLAB INC  
Contact Name: ALBERT PALLANTI  
Tel: (412) 358-1910  
Email: [Albert.Pallanti@ecolab.com](mailto:Albert.Pallanti@ecolab.com)

Purchase Order # 3355381 (Supplemental)  
Vendor Name: STAPLES INC  
Contact Name: MIKE HOPE  
Tel: (401) 331-5232  
Email: [mike.hope@staples.com](mailto:mike.hope@staples.com)



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Purchase Order # 3307367

Vendor Name: WB MASON CO INC  
Contact Name: GLENN MARK  
Tel: (401) 255-3644

Purchase Order # 3355841 (Supplemental)

Vendor Name: WB MASON CO INC  
Contact Name: GLENN MARK  
Tel: (401) 255-3644  
Email: [glenn.mark@wbmason.com](mailto:glenn.mark@wbmason.com)

**DIVISION OF PURCHASES CONTACT:**

Name: John Cowell  
Title: Buyer II  
Tel: (401) 574-8114  
Email: [john.cowell@purchasing.ri.gov](mailto:john.cowell@purchasing.ri.gov)

## Notice of Blanket Purchase Agreement



**State Of Rhode Island and Providence Plantations**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

<b>V E N D O R</b>	<b>WB MASON CO INC</b> <b>99 BALD HILL RD</b> <b>CRANSTON, RI 02920</b> <b>United States</b>
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<b>JANITORIAL PRODUCTS, SUPPLEMENTAL (MPA #352)</b>	
Award Number	<b>3355841</b>
Revision Number	<b>10</b>
Effective Period	<b>01-NOV-2013 - 31-MAR-2017</b>
Approved PO Date	<b>28-DEC-2016</b>
Vendor Number	<b>983</b>

<b>S H I P  T O</b>	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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Type of Requisition	<b>*OTHER</b>
Requisition Number	
Change Order Requisition Number	
Solicitation Number	<b>7494380</b>
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>Cowell Jr, John</b> -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

CHANGE TO PO 3355841

CHANGE EFFECTIVE PERIOD:  
 FROM: 11/01/2013 - 12/31/2016  
 TO: 11/01/2013 - 03/31/2017

THIS EXTENSION WILL ALLOW FOR TIME TO REVIEW WHAT INFORMATION SHOULD BE INCLUDED WITHIN A NEW SOLICITATION.

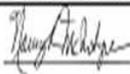
VENDOR REPORTS PENDING.

### INVOICE TO

The State of Rhode Island accepts electronic invoices via its supplier portal. To register and submit electronic invoices, visit the supplier portal at <http://controller.admin.ri.gov/iSupplier/isup/index.php>

To submit paper invoices, mail to: Department of Administration Controller, One Capitol Hill, 4th Floor, Providence 02908.

**STATE PURCHASING AGENT**

  
 Nancy R. McIntyre

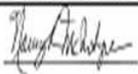
Line	Description	Unit	Unit Price (USD)
1	MPA-352 11/1/2013-9/30/2014 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE	Case	13.38
1.1	MPA-352 10/1/2014-9/30/2015 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE	Case	13.38
1.2	MPA-352 FY16 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE	Case	13.38
1.3	MPA-352 FY17 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE	Case	13.38
2	MPA-352 11/1/2013-9/30/2014 5" X 36" ULTRA MICROFIBER DUST MOP PAD, MD-AMM36GCUT (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #MD-AMM36GCUT, UNIT: DOZEN	Dozen	5.49
2.1	MPA-352 10/1/2014-9/30/2015 5" X 36" ULTRA MICROFIBER DUST MOP PAD, MD-AMM36GCUT (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #MD-AMM36GCUT, UNIT: DOZEN	Dozen	5.49
2.2	MPA-352 FY16 5" X 36" ULTRA MICROFIBER DUST MOP PAD, MD-AMM36GCUT (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #MD-AMM36GCUT, UNIT: DOZEN	Dozen	5.49
2.3	MPA-352 FY17 5" X 36" ULTRA MICROFIBER DUST MOP PAD, MD-AMM36GCUT (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #MD-AMM36GCUT, UNIT: DOZEN	Dozen	5.49
3	MPA-352 11/1/2013-9/30/2014 72" MICROFIBER HANDLE, BH-TMM72 (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #BH-TMM72, UNIT: DOZEN	Dozen	4.44
3.1	MPA-352 10/1/2014-9/30/2015 72" MICROFIBER HANDLE, BH-TMM72 (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #BH-TMM72, UNIT: DOZEN	Dozen	4.44
3.2	MPA-352 FY16 72" MICROFIBER HANDLE, BH-TMM72 (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #BH-TMM72, UNIT: DOZEN	Dozen	4.44
3.3	MPA-352 FY17 72" MICROFIBER HANDLE, BH-TMM72 (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #BH-TMM72, UNIT: DOZEN	Dozen	4.44

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**STATE PURCHASING AGENT**

  
Nancy R. McIntyre

**Contract Terms and Conditions**

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## **Terms and Conditions**

### **PURCHASE ORDER STANDARD TERMS AND CONDITIONS**

#### **TERMS AND CONDITIONS FOR THIS PURCHASE ORDER**

##### **MULTI YEAR AWARD**

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

##### **PURCHASE AGREEMENT AWARD**

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

##### **AUTHORIZATION AND RELEASE**

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

##### **BLANKET PAYMENT**

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

##### **EQUAL OPPORTUNITY COMPLIANCE**

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

### **QUARTERLY REPORTS**

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

### **CAMPAIGN FINANCE COMPLIANCE**

CAMPAIGN FINANCE: In accordance with RI General Law 17-27-2, Every person or business entity providing goods or services of \$5,000 or more, and has in the preceding 24 months, contributed an aggregate amount in excess of \$250 within a calendar year to any general officer, or candidate for general office, any member, or candidate for general assembly, or political party, is required to electronically file an affidavit regarding political contributions at:

<https://secure.ricampaignfinance.com/RhodeIslandCF/Public/VendorAffidavit.aspx>

### **ARRA SUPPLEMENTAL TERMS AND CONDITIONS**

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

### **DIVESTITURE OF INVESTMENTS IN IRAN REQUIREMENT:**

No vendor engaged in investment activities in Iran as described in R.I. Gen. Laws §37-2.5-2(b) may submit a bid proposal to, or renew a contract with, the Division of Purchases. Each vendor submitting a bid proposal or entering into a renewal of a contract is required to certify that the vendor does not appear on the list maintained by the General Treasurer pursuant to R.I. Gen. Laws §37-2.5-3.

### **TERMS AND CONDITIONS OF PRICING AGREEMENT**

**SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.**

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

**ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT**

**In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.**

**State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.**

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

**DELIVERY** If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

**PRICING** - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

**INVOICING** All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

**PAYMENT** - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

**MPA BID AWARD (STATEWIDE APPLICABILITY)**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).



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**WITH NO REMAINING RENEWAL OPTIONS**  
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Email: dspencer@atlanticpaper.com

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Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: Bill Souza  
Tel: (800) 242-1400  
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Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: WILLIAM SOUZA  
Tel: (800) 242-1400  
Email: [sales@bannersystems.net](mailto:sales@bannersystems.net)

Purchase Order # 3307364  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: E J WHOLLY  
Tel: (508) 543-3545

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Contact Name: EJ WHOLEY  
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Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

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Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

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Contact Name: ALBERT PALLANTI  
Tel: (412) 358-1910  
Email: [Albert.Pallanti@ecolab.com](mailto:Albert.Pallanti@ecolab.com)

Purchase Order # 3355381 (Supplemental)  
Vendor Name: STAPLES INC  
Contact Name: MIKE HOPE  
Tel: (401) 331-5232  
Email: [mike.hope@staples.com](mailto:mike.hope@staples.com)



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**DIVISION OF PURCHASES CONTACT:**

Name: John Cowell  
Title: Buyer II  
Tel: (401) 574-8114  
Email: [john.cowell@purchasing.ri.gov](mailto:john.cowell@purchasing.ri.gov)

# Notice of Blanket Purchase Agreement



**State Of Rhode Island and Providence Plantations**  
**Department of Administration**  
**Division of Purchases**  
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<b>V E N D O R</b>	<b>WB MASON CO INC</b> <b>99 BALD HILL RD</b> <b>CRANSTON, RI 02920</b> <b>United States</b>
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Award Number	<b>3355841</b>
Revision Number	<b>9</b>
Effective Period	<b>01-NOV-2013 - 31-DEC-2016</b>
Approved PO Date	<b>29-SEP-2016</b>
Vendor Number	<b>983-iSupplier</b>

<b>S H I P  T O</b>	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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Type of Requisition	<b>*OTHER</b>
Requisition Number	
Change Order Requisition Number	
Solicitation Number	<b>7494380</b>
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>Cowell Jr, John</b> -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

CHANGE TO PO 3355841

CHANGE EFFECTIVE PERIOD:  
 FROM: 11/1/13 - 9/30/16  
 TO: 11/1/13 - 12/31/16

THIS EXTENSION WILL ALLOW FOR TIME TO REVIEW WHAT INFORMATION SHOULD BE INCLUDED WITHIN A NEW SOLICITATION.

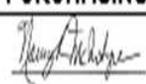
VENDOR REPORTS PENDING.

Line	Description	Unit	Unit Price (USD)

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<b>STATE PURCHASING AGENT</b>

Nancy R. McIntyre

Line	Description	Unit	Unit Price (USD)
1	MPA-352 11/1/2013-9/30/2014 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE	Case	13.38
1.1	MPA-352 10/1/2014-9/30/2015 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE	Case	13.38
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**STATE PURCHASING AGENT**  
  
 Nancy R. McIntyre

**Contract Terms and Conditions**

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## **Terms and Conditions**

### **PURCHASE ORDER STANDARD TERMS AND CONDITIONS**

#### **TERMS AND CONDITIONS FOR THIS PURCHASE ORDER**

##### **MULTI YEAR AWARD**

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

##### **PURCHASE AGREEMENT AWARD**

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

##### **AUTHORIZATION AND RELEASE**

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

##### **BLANKET PAYMENT**

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

##### **EQUAL OPPORTUNITY COMPLIANCE**

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

### **QUARTERLY REPORTS**

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

### **CAMPAIGN FINANCE COMPLIANCE**

CAMPAIGN FINANCE: In accordance with RI General Law 17-27-2, Every person or business entity providing goods or services of \$5,000 or more, and has in the preceding 24 months, contributed an aggregate amount in excess of \$250 within a calendar year to any general officer, or candidate for general office, any member, or candidate for general assembly, or political party, is required to electronically file an affidavit regarding political contributions at:

<https://secure.ricampaignfinance.com/RhodeIslandCF/Public/VendorAffidavit.aspx>

### **ARRA SUPPLEMENTAL TERMS AND CONDITIONS**

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

### **DIVESTITURE OF INVESTMENTS IN IRAN REQUIREMENT:**

No vendor engaged in investment activities in Iran as described in R.I. Gen. Laws §37-2.5-2(b) may submit a bid proposal to, or renew a contract with, the Division of Purchases. Each vendor submitting a bid proposal or entering into a renewal of a contract is required to certify that the vendor does not appear on the list maintained by the General Treasurer pursuant to R.I. Gen. Laws §37-2.5-3.

### **TERMS AND CONDITIONS OF PRICING AGREEMENT**

**SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.**

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

#### ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

**In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.**

**State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.**

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

**DELIVERY** If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

**PRICING** - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

**INVOICING** All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

**PAYMENT** - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

#### **MPA BID AWARD (STATEWIDE APPLICABILITY)**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**CONTRACT USER GUIDE**  
**JANITORIAL PRODUCTS**  
**MASTER PRICE AGREEMENT (“MPA”) #352**  
**JANITORIAL PRODUCTS CONTRACT TERM 10/1/12 – 9/30/16**  
**WITH NO REMAINING RENEWAL OPTIONS**  
**JANITORIAL PRODUCTS SUPPLEMENTAL CONTRACT TERM 11/1/13 –9/30/16**  
**WITH NO REMAINING RENEWAL OPTIONS**

**BACKGROUND: Janitorial Products – 6 Awards**  
**Janitorial Products – Supplemental – 7 Awards**

**CONTRACT SUMMARY:**

Janitorial Products - This renewal is the Second of Two (2) one-year options to renew at the sole discretion of the state.

Janitorial Products – Supplemental – This renewal is the First of One (1) one-year options to renew at the sole discretion of the state.

**WHO CAN USE THIS CONTRACT:**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

**VENDOR AWARDS CONTACT INFORMATION (ALPHABETIC ORDER):**

Purchase Order's # 3307362 & 3355378 (Supplemental)  
Vendor Name: AIRWICK PROFESSIONAL PRODUCTS OF RI INC  
Contact Name: MARK TRENTÉSEAUX  
Tel: (401)438-6060  
Email: markt@gcspi.com

Purchase Order # 3355372 (Supplemental)  
Vendor Name: ATLANTIC PAPER AND TWINE CO INC  
Contact Name: DAVID SPENCER  
Tel: (401) 725-0950  
Email: dspencer@atlanticpaper.com

Purchase Order # 3307363  
Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: Bill Souza  
Tel: (800) 242-1400  
Email: voobill@comcast.net



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Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

Purchase Order # 3355383 (Supplemental)  
Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: WILLIAM SOUZA  
Tel: (800) 242-1400  
Email: [sales@bannersystems.net](mailto:sales@bannersystems.net)

Purchase Order # 3307364  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: E J WHOLLY  
Tel: (508) 543-3545

Purchase Order # 3355379 (Supplemental)  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: EJ WHOLEY  
Tel: (508) 543-4379  
Email: [ejwholey@caseyemi.com](mailto:ejwholey@caseyemi.com)

Purchase Order # 3307365  
Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

Purchase Order # 3355380 (Supplemental)  
Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

Purchase Order # 3307366  
Vendor Name: ECOLAB INC  
Contact Name: ALBERT PALLANTI  
Tel: (412) 358-1910  
Email: [Albert.Pallanti@ecolab.com](mailto:Albert.Pallanti@ecolab.com)

Purchase Order # 3355381 (Supplemental)  
Vendor Name: STAPLES INC  
Contact Name: MIKE HOPE  
Tel: (401) 331-5232  
Email: [mike.hope@staples.com](mailto:mike.hope@staples.com)



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Purchase Order # 3307367

Vendor Name: WB MASON CO INC  
Contact Name: GLENN MARK  
Tel: (401) 255-3644

Purchase Order # 3355841 (Supplemental)

Vendor Name: WB MASON CO INC  
Contact Name: GLENN MARK  
Tel: (401) 255-3644  
Email: [glenn.mark@wbmason.com](mailto:glenn.mark@wbmason.com)

**DIVISION OF PURCHASES CONTACT:**

Name: John Cowell  
Title: Buyer II  
Tel: (401) 574-8114  
Email: [john.cowell@purchasing.ri.gov](mailto:john.cowell@purchasing.ri.gov)

## Notice of Blanket Purchase Agreement



**State Of Rhode Island and Providence Plantations**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

<b>V E N D O R</b>	<b>WB MASON CO INC</b> <b>99 BALD HILL RD</b> <b>CRANSTON, RI 02920</b> <b>United States</b>
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<b>JANITORIAL PRODUCTS, SUPPLEMENTAL (MPA #352)</b>	
Award Number	<b>3355841</b>
Revision Number	<b>8</b>
Effective Period	<b>01-NOV-2013 - 30-SEP-2016</b>
Approved PO Date	<b>01-JUL-2016</b>
Vendor Number	<b>983-iSupplier</b>

<b>S H I P  T O</b>	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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Type of Requisition	<b>*OTHER</b>
Requisition Number	
Change Order Requisition Number	
Solicitation Number	<b>7494380</b>
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>Cowell Jr, John</b> -
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

CHANGE TO PO 3355841

CHANGE EFFECTIVE PERIOD:  
 FROM: 11/1/13 - 6/30/16  
 TO: 11/1/13 - 9/30/16

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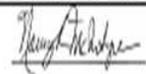
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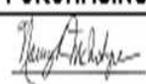
  
 Nancy R. McIntyre

Line	Description	Unit	Unit Price (USD)
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THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

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Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

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STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**CONTRACT USER GUIDE**  
**JANITORIAL PRODUCTS**  
**MASTER PRICE AGREEMENT (“MPA”) #352**  
**JANITORIAL PRODUCTS CONTRACT TERM 10/1/12 – 6/30/16**  
**WITH NO REMAINING RENEWAL OPTIONS**  
**JANITORIAL PRODUCTS SUPPLEMENTAL CONTRACT TERM 11/1/13 –6/30/16**  
**WITH NO REMAINING RENEWAL OPTIONS**

**BACKGROUND: Janitorial Products – 6 Awards**  
**Janitorial Products – Supplemental – 7 Awards**

**CONTRACT SUMMARY:**

Janitorial Products - This renewal is the Second of Two (2) one-year options to renew at the sole discretion of the state.

Janitorial Products – Supplemental – This renewal is the First of One (1) one-year options to renew at the sole discretion of the state.

**WHO CAN USE THIS CONTRACT:**

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**VENDOR AWARDS CONTACT INFORMATION (ALPHABETIC ORDER):**

Purchase Order's # 3307362 & 3355378 (Supplemental)  
Vendor Name: AIRWICK PROFESSIONAL PRODUCTS OF RI INC  
Contact Name: MARK TRENTÉSEAUX  
Tel: (401)438-6060  
Email: markt@gcspi.com

Purchase Order # 3355372 (Supplemental)  
Vendor Name: ATLANTIC PAPER AND TWINE CO INC  
Contact Name: DAVID SPENCER  
Tel: (401) 725-0950  
Email: dspencer@atlanticpaper.com

Purchase Order # 3307363  
Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: Bill Souza  
Tel: (800) 242-1400  
Email: voobill@comcast.net



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Purchase Order # 3355383 (Supplemental)  
Vendor Name: BANNER SYSTEMS OF MA INC  
Contact Name: WILLIAM SOUZA  
Tel: (800) 242-1400  
Email: [sales@bannersystems.net](mailto:sales@bannersystems.net)

Purchase Order # 3307364  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: E J WHOLLY  
Tel: (508) 543-3545

Purchase Order # 3355379 (Supplemental)  
Vendor Name: CASEY ENGINEERED MAINTENANCE INC.  
Contact Name: EJ WHOLEY  
Tel: (508) 543-4379  
Email: [ejwholey@caseyemi.com](mailto:ejwholey@caseyemi.com)

Purchase Order # 3307365  
Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

Purchase Order # 3355380 (Supplemental)  
Vendor Name: EASTERN BAG & PAPER CO  
Contact Name: SEAN MURRAY  
Tel: (800) 972-9622 x 2504  
Email: [smurray@ebpsupply.com](mailto:smurray@ebpsupply.com)

Purchase Order # 3307366  
Vendor Name: ECOLAB INC  
Contact Name: ALBERT PALLANTI  
Tel: (412) 358-1910  
Email: [Albert.Pallanti@ecolab.com](mailto:Albert.Pallanti@ecolab.com)

Purchase Order # 3355381 (Supplemental)  
Vendor Name: STAPLES INC  
Contact Name: MIKE HOPE  
Tel: (401) 331-5232  
Email: [mike.hope@staples.com](mailto:mike.hope@staples.com)



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Purchase Order # 3307367

Vendor Name: WB MASON CO INC  
Contact Name: GLENN MARK  
Tel: (401) 255-3644

Purchase Order # 3355841 (Supplemental)

Vendor Name: WB MASON CO INC  
Contact Name: GLENN MARK  
Tel: (401) 255-3644  
Email: [glenn.mark@wbmason.com](mailto:glenn.mark@wbmason.com)

**DIVISION OF PURCHASES CONTACT:**

Name: John Cowell  
Title: Buyer II  
Tel: (401) 574-8114  
Email: [john.cowell@purchasing.ri.gov](mailto:john.cowell@purchasing.ri.gov)

## Notice of Blanket Purchase Agreement



**State Of Rhode Island and Providence Plantations**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

V E N D O R	<b>WB MASON CO INC</b> <b>99 BALD HILL RD</b> <b>CRANSTON, RI 02920</b> <b>United States</b>
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<b>JANITORIAL PRODUCTS, SUPPLEMENTAL (MPA #352)</b>	
Award Number	<b>3355841</b>
Revision Number	<b>7</b>
Effective Period	<b>01-NOV-2013 - 30-JUN-2016</b>
Vendor Number	<b>983-iSupplier</b>

S H I P  T O	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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Type of Requisition	
Requisition Number	
Solicitation Number	<b>7494380</b>
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>Cowell Jr, John</b> -

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

CHANGE TO PO 3355841

CHANGE EFFECTIVE PERIOD:  
 FROM: 11/1/13 - 3/31/16  
 TO: 11/1/13 - 6/30/16

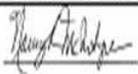
THIS EXTENSION WILL ALLOW FOR TIME TO REVIEW WHAT INFORMATION SHOULD BE INCLUDED WITHIN A NEW SOLICITATION.

Line	Description	Unit	Unit Price (USD)
1	<b>MPA-352 11/1/2013-9/30/2014 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE</b>	<b>Case</b>	<b>13.38</b>
1.1	<b>MPA-352 10/1/2014-9/30/2015 BAG SANITARY NAPKIN HS6141,</b>	<b>Case</b>	<b>13.38</b>

**INVOICE TO**

**MASTER PRICE AGREEMENT**  
**SEE BELOW**  
**RELEASE AGAINST, RI MPA**  
**United States**

**STATE PURCHASING AGENT**

  
 Nancy R. McIntyre

Line	Description	Unit	Unit Price (USD)
	<b>MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE</b>		
1.2	<b>MPA-352 FY16 BAG SANITARY NAPKIN HS6141, MANUFACTURER: HOSPECO, STOCK #HS6141, ITEM SIZE: 9 X 10 X 3, UNIT: 250/CASE</b>	Case	13.38
2	<b>MPA-352 11/1/2013-9/30/2014 5" X 36" ULTRA MICROFIBER DUST MOP PAD, MD-AMM36GCUT (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #MD-AMM36GCUT, UNIT: DOZEN</b>	Dozen	5.49
2.1	<b>MPA-352 10/1/2014-9/30/2015 5" X 36" ULTRA MICROFIBER DUST MOP PAD, MD-AMM36GCUT (SOLD BY DOZEN ONLY), MANUFACTURER: GOLDEN STAR MOPS, STOCK #MD-AMM36GCUT, UNIT: DOZEN</b>	Dozen	5.49
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*Nancy R. McIntyre*  
 Nancy R. McIntyre

**Contract Terms and Conditions**

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## **Terms and Conditions**

### **PURCHASE ORDER STANDARD TERMS AND CONDITIONS**

#### **TERMS AND CONDITIONS FOR THIS PURCHASE ORDER**

##### **MULTI YEAR AWARD**

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

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