



RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 ONE CAPITOL HILL
 PROVIDENCE RI 02908

OCE IMAGISTICS INC
 850 WATERMAN AVE
 EAST PROVIDENCE, RI 02914
 United States

Amendment Date: 20-JUN-12
 Original Award Date: 23-MAR-10
 Buyer: C Melillo
 Phone #:
 FOB: Destination
 Terms: NET 30
 Vendor # 9926

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Change Order Number 4 Award Number 3180232 Effective Period 01-OCT-09 - 20-JUN-12	I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States
	COPIERS - OCE - B&W, COLOR, PRODUCTION B&W (MPA-337)			

Description			Bid Number	Change Order Req#	
COPIERS - OCE - B&W, COLOR, PRODUCTION B&W (MPA-337)					
Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO 3180232 PO 3180232 IS CANCELLED. CANON USA INC HAS PURCHASED OCE IMAGISTICS INC. CANON USA INC HOLDS THE OCE IMAGISTICS INC CONTRACT FOR COPIERS (MULTIFUNCTION) AND RELATED SOFTWARE. PURCHASE ORDERS FOR CANON DEALERS WILL BE POSTED AS SOON AS INFORMATION IS AVAILABLE.			

STATE PURCHASING AGENT

 Lorraine A. Hynes

REQUISITION PREPARATION INSTRUCTIONS (REVISED)

FOR **LEASE OR PURCHASE** PLUS **MAINTENANCE** AND **OVERAGE CHARGES** PER MPA-337 (WSCA CONTRACT #1715)

(The Remi Group is no longer quoting on maintenance for photocopiers)

DO NOT RELEASE OFF OF MPA #337

AGENCIES MUST ISSUE A ZERO DOLLAR REQUISITION REQUESTING A BLANKET PURCHASE ORDER WHETHER THIS IS A **LEASE OR A PURCHASE**.

REQUISITION MUST INCLUDE:

- A COPY OF THE VENDOR'S QUOTE FOR THE MACHINE, TO INCLUDE ACCESSORIES, MAINTENANCE, HOW MANY COPIES ARE INCLUDED IN THIS MONTHLY MAINTENANCE, AND OVERAGE RATE
- BLANKET DATES
- CONTROL VALUE
- AGENCY CONTACT NUMBER
- LOCATION OF THIS PHOTOCOPIER

LINE 1 OF THE REQUISITION SHOULD INDICATE LEASE OR PURCHASE AND THE BRAND AND MODEL OF THE PHOTOCOPIER AS WELL AS ALL ACCESSORIES INCLUDED WITH THIS PHOTOCOPIER

- THE UNIT PRICE COLUMN SHOULD REFLECT TOTAL MONTHLY LEASE PRICE OR TOTAL PRICE IF THIS IS A PURCHASE
(If a purchase, the agency will release once off of this line item for the full amount of the purchase)

LINE 2 OF THE REQUISITION SHOULD INDICATE MONTHLY MAINTENANCE FEE AND HOW MANY COPIES ARE INCLUDED PER MONTH FOR THIS FEE

- THE UNIT PRICE COLUMN SHOULD REFLECT THIS MONTHLY PRICE

OR

IF THE MAINTENANCE IS BASED ON A PER COPY PRICE **ONLY**, THIS PRICE SHOULD APPEAR IN THE **DESCRIPTION**. THE UNIT PRICE COLUMN SHOULD BE \$1.00 AS THIS PRICE IS USUALLY A THREE OR FOUR DIGIT DECIMAL AND ROUNDING MAY BE AN ISSUE; THEREFORE, IT WILL BE PAID AT \$1.00 FOR EVERY \$1.00 OF ALLOWABLE EXPENSE. IN THIS CASE, YOU WILL **NOT** HAVE AN OVERAGE CHARGE AND LINE 3 WILL **NOT** APPLY.

LINE 3 OF THE REQUISITION SHOULD INDICATE THE OVERAGE COST PER COPY OVER THE ALLOWABLE MONTHLY COUNT (EXAMPLE: .0036)

- THE UNIT PRICE COLUMN SHOULD BE \$1.00 AS THE OVERAGE IS USUALLY A THREE OR FOUR DIGIT DECIMAL AND ROUNDING MAY BE AN ISSUE; THEREFORE, IT WILL BE PAID AT \$1.00 FOR EVERY \$1.00 OF ALLOWABLE EXPENSE.

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REQUISITION PREPARATION INSTRUCTIONS:

ALL REQUISITIONS FOR COPIERS MUST CONTAIN THE FOLLOWING:

For Purchase or Lease:

- Pricing subject to WSCA Contract #1715
- Must identify that this is a WSCA purchase or lease per **MPA-337**
- Agency name, address, contact, & telephone number
- Total requisition amount
- List total cost including accessories as a line item if copier is a purchase (Standard Purchase Order)
- List total monthly payment including accessories as a line item if a Lease Purchase. (Blanket Purchase Order)
 - Include total number of months on the contract
 - Include an itemized list of accessories
 - Include the blanket period on the requisition
 - Add a line item for Maintenance and Service Option (See instructions for “Maintenance & Service if a Lease”)

For Maintenance and Service if a Purchase:

Prepare a separate requisition listing, as a line item, the cost per copy (CPC) rate of the service contract (Blanket Purchase Order)

OR:

If choosing a flat monthly rate and a cost per copy for overage, list pricing on two lines (Blanket Purchase Order)

- Include blanket dates on the requisition

Maintenance on a Purchased Copier must be reviewed by The Remi Group.

For Maintenance and Service if a Lease:

On the **same** requisition as the Leased copier monthly rate, include cost/s of the maintenance and service option as a line item or line items

Include statement that this is maintenance for a Lease Purchase and indicate **WSCA #1715**

Include blanket dates on the requisition line item to indicate when maintenance and service charge will begin)

Multi-Function Manufacturer Copier Contract Awards

Groups A & B Group C Group D Group E

Walk Up - B&W /

	Color	Production B&W	Production Color	Wide Format
1st	Ricoh America			Ricoh America
2nd	Konica Minolta	Ricoh America	Xerox Corp	
3rd	Sharp Electronics	Xerox Corp	Ricoh America	Xerox Corp
4th	Xerox Corp	OCE Imagistics		
5th	OCE Imagistics			

ABOVE ARE THE GROUPS INCLUDED IN THE CONTRACT FOR COPIERS
 THE MANUFACTURERS LISTED ARE THOSE WITH CONTRACTS TO REPRESENT EACH GROUP
 THE MANUFACTURERS ARE LISTED BY PRICE RANKING FOR EACH GROUP - LOWEST TO HIGHEST
 REFER TO EACH CONTRACT ORDER NUMBER FOR REPRESENTATIVES OF THESE MANUFACTURERS
 PRICING WILL BE INCLUDED IN EACH OF THE CONTRACTS FOR THE MANUFACTURERS
 PRICING IS FOR PURCHASE, LEASE WITH \$1.00 BUYOUT, MAINTENANCE AND SERVICE



Océ WSCA - Multifunctional Copiers & Related Software - 30 ppm MFP Desktop Copier Fax



Segment #2 Desktop	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
Base Machine - 30 ppm 33.6K Fax (Flatbed) with ARDF NIC/Duplex/Scan/LDAP Starter-Kit	Oce fx3000	\$1,295	\$748	\$34.13	\$24.14	\$19.34	\$16.64
Installation and Delivery	485-S		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 30 copies per minute (cpm)	DLPX		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mfg's Monthly Copy Volume: Up to 3,000 copies/mo							
Surge Protector - 15 Amp	982-3	\$99	\$52	\$2.38	\$1.69	\$1.35	\$1.16
PERIPHERAL PRICING							
250 Sheet Cassette	6429897	\$289	\$151	\$6.87	\$4.86	\$3.89	\$3.35
128 MB Memory Upgrade	MX6429899	\$199	\$100	\$4.58	\$3.24	\$2.59	\$2.23
256 MB Memory Upgrade	MX6429900	\$379	\$191	\$8.71	\$6.16	\$4.94	\$4.25
512 MB Memory Upgrade	MX6429901	\$729	\$367	\$16.76	\$11.85	\$9.50	\$8.17
Plain Stand	6429887	\$129	\$65	\$2.97	\$2.10	\$1.68	\$1.45
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	2500	5000				
Option #1 Monthly Base Charge	0	34	66				
Option #1 Coverage Rate	0.0165	0.0136	0.0131				

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 21 ppm Color MFP



Segment #2 Desktop	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
Base Machine - cx2100 Color MFP	Océ cx2100	\$1,795	\$1,037	\$47.32	\$33.46	\$26.81	\$23.06
Basic Delivery (for Core Installs only)	497-SK1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 18 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 3,000 copies/mo							
Required Accessories							
Surge Protector - 15 Amp	982-3	\$99	\$52	\$2.38	\$1.69	\$1.35	\$1.16
PERIPHERAL PRICING							
500 sheet cassette							
128 MB Copier/Fax Memory Option	6429909	\$359	\$181	\$8.25	\$5.84	\$4.68	\$4.02
256 MB Copier/Fax Memory Option	6429910	\$199	\$100	\$4.58	\$3.24	\$2.59	\$2.23
512 MB Copier/Fax Memory Option	6429911	\$379	\$191	\$8.71	\$6.16	\$4.94	\$4.25
Plain Stand	6429912	\$729	\$367	\$16.76	\$11.86	\$9.50	\$8.17
	6744000	\$159	\$80	\$3.66	\$2.59	\$2.07	\$1.78
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	2500	3500	5000			
Option #1 Monthly Base Charge	0.00	47.50	59.50	80.00			
Option #1 Black and White Rate	\$0.024	\$0.019	\$0.017	\$0.016			
Option #1 Color Rate	\$0.200	\$0.150	\$0.140	\$0.130			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 20 ppm MFP Desktop Copier Fax



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
Base machine - 20 ppm platen based fax MFP with Duplex Print, includes GDI Print, PCL6 and NIC	Océ fx2081	\$2,995	\$1,730	\$78.94	\$55.83	\$44.72	\$38.48
Starter-Kit (for Core Installs only)	473-S1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Installation and Delivery (for Core Installs only)	DLFx		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 20 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 5,000 copies/mo							
Required Accessories							
15 Amp Surge Protector	982-3	\$99	\$52	\$2.38	\$1.69	\$1.35	\$1.16
PERIPHERAL PRICING							
2nd Telephone Line Option	6429908	\$650	\$328	\$14.95	\$10.57	\$8.47	\$7.28
500 Sheet 2nd Cassette Option	6429894	\$330	\$166	\$7.59	\$5.37	\$4.30	\$3.70
32MB Copier/Fax Memory Option	6429892	\$145	\$73	\$3.33	\$2.36	\$1.89	\$1.62
Handset Option	6429895	\$54	\$27	\$1.24	\$0.88	\$0.70	\$0.61
Plain Stand	6429896	\$129	\$65	\$2.97	\$2.10	\$1.68	\$1.45
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	2500	3500	5000			
Option #1 Monthly Base Charge	0	33	39	55			
Option #1 Coverage Rate	0.015	0.013	0.011	0.011			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 22 ppm MFP Copier



Specifications	Part#	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
Base Machine: Model: Océ VL2221 includes duplex, 192MB RAM, 150 Sheet bypass, 2 X 500 Cassettes and Print/Scan Controller	Océ VL2221	\$6,750	\$2,167	\$98.88	\$69.93	\$56.02	\$48.19
Prep and Delivery (for Core installs only)	665-sk1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Install/Connect Print Controller Fee (for Core installs only)	DLD2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 22 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 12,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$113	\$5.16	\$3.65	\$2.92	\$2.51
Document Handlers (one of the following are required)							
60 Sheet ARDF	A124WY1	\$1,275	\$653	\$29.79	\$21.07	\$16.87	\$14.52
Platen Cover	4599226	\$100	\$51	\$2.34	\$1.65	\$1.32	\$1.14
Paper Feed / Duplex Options / Stands							
2 x 500 Sheet Paper Feed Cabinet	A0RC0Y1	\$1,070	\$548	\$25.00	\$17.68	\$14.16	\$12.18
1 x 2500 sheet paper feed cabinet	A0RC011	\$1,260	\$645	\$29.44	\$20.82	\$16.68	\$14.35
Copy Desk	5638000	\$199	\$102	\$4.65	\$3.29	\$2.63	\$2.27
Output Options / Finishing Options							
Inner Finisher FS-530	A0HNW22	\$1,500	\$768	\$35.04	\$24.78	\$19.85	\$17.08
Saddle Stitch Option (can not have both the Saddle Stitch and mailbin option)	A0PGW21	\$1,290	\$660	\$30.14	\$21.31	\$17.07	\$14.69
Mailbin Option (can't have both Saddle Stitch and Mailbin Option)	4510761	\$1,000	\$512	\$23.36	\$16.52	\$13.24	\$11.39
Punch Unit for Inner Finisher	4512812	\$500	\$256	\$11.68	\$8.26	\$6.62	\$5.69
Output Bin OT-602	4625248	\$50	\$26	\$1.17	\$0.83	\$0.66	\$0.57
Job Separator (requires output tray)	4347711	\$150	\$77	\$3.50	\$2.48	\$1.99	\$1.71
Print/Scan / Fax / HDD / Security Options							
40GB HDD HD-504	4599461	\$556	\$252	\$11.52	\$8.14	\$6.52	\$5.61
128MB Memory Expansion Kit EM-305	4551661	\$580	\$263	\$12.01	\$8.50	\$6.81	\$5.85
Parallel Interface Kit	4599481	\$250	\$113	\$5.18	\$3.66	\$2.93	\$2.52
Fax Options							
Fax Board FK-503	4551687	\$1,200	\$545	\$24.85	\$17.58	\$14.08	\$12.11
Mult Line Fax Kit ML-502	4551621	\$1,200	\$545	\$24.85	\$17.58	\$14.08	\$12.11
TX Marker Stamp	4614506	\$45	\$20	\$0.93	\$0.66	\$0.53	\$0.45
Spare Stamp Kit	4614511	\$35	\$16	\$0.72	\$0.51	\$0.41	\$0.35
Security Options							
Security Chip SC-504	4599444	\$500	\$227	\$10.36	\$7.32	\$5.87	\$5.05
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A0SAWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A0SAWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A0SAWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	5000	7500	10000			
Option #1 Monthly Base Charge	0	43	59	74			
Option #1 Coverage Rate	0.0099	0.0085	0.0078	0.0074			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 28 ppm MFP Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
Base Machine: Model: Océ VL2821 includes duplex, 192MB RAM, 150 Sheet bypass, 2 X 500 Cassettes and Print/Scan Controller	Océ VL2821	\$7,995	\$2,567	\$117.13	\$82.84	\$66.36	\$57.09
Prep and Delivery: (for Core Installs only)	665-8k1	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
Install/Connect Print Controller Fee (for Core Installs only)	DLD2	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 28 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 15,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$113	\$5.16	\$3.65	\$2.92	\$2.51
Document Handlers (one of the following are required)							
ARDF DF-620	A124WY1	\$1,275	\$653	\$29.79	\$21.07	\$16.87	\$14.52
Platen Cover OC-510	4599226	\$100	\$51	\$2.34	\$1.65	\$1.32	\$1.14
Paper Feed / Duplex Options / Stands							
2 x 500 Sheet Paper Feed Cabinet	AORC0Y1	\$1,070	\$548	\$25.00	\$17.68	\$14.16	\$12.18
1 x 2500 sheet paper feed cabinet	AORC011	\$1,260	\$645	\$29.44	\$20.82	\$16.68	\$14.35
Copy Desk	5638000	\$199	\$102	\$4.65	\$3.29	\$2.63	\$2.27
Output Options / Finishing Options							
Inner Finisher FS-530	AOHNW22	\$1,500	\$768	\$35.04	\$24.78	\$19.85	\$17.08
Saddle Stitch Option (can not have both the Saddle Stitch and mailbin option)	AOPGW21	\$1,290	\$660	\$30.14	\$21.31	\$17.07	\$14.69
Mailbin Option (can't have both Saddle Stitch and Mailbin Option)	4510761	\$1,000	\$512	\$23.36	\$16.52	\$13.24	\$11.39
Punch Unit for Inner Finisher	4512812	\$500	\$256	\$11.68	\$8.26	\$6.62	\$5.69
Output Bin OT-602	4625248	\$50	\$28	\$1.17	\$0.83	\$0.66	\$0.57
Job Separator (requires output tray)	4347711	\$150	\$77	\$3.50	\$2.48	\$1.99	\$1.71
Print/Scan / Fax / HDD / Security Options							
40GB HDD HD-504	4599461	\$556	\$252	\$11.52	\$8.14	\$6.52	\$5.61
128MB Memory Expansion Kit EM-305	4551661	\$560	\$263	\$12.01	\$8.50	\$6.81	\$5.85
Parallel Interface Kit	4599481	\$250	\$113	\$5.18	\$3.66	\$2.93	\$2.52
Fax Options:							
Fax Board FK-503	4551687	\$1,200	\$545	\$24.85	\$17.58	\$14.08	\$12.11
Mult Line Fax Kit ML-502	4551621	\$1,200	\$545	\$24.85	\$17.58	\$14.08	\$12.11
TX Marker Stamp	4614506	\$45	\$20	\$0.93	\$0.66	\$0.53	\$0.45
Spare Stamp Kit	4614511	\$35	\$16	\$0.72	\$0.51	\$0.41	\$0.35
Security Options							
Security Chip SC-504	4599444	\$500	\$227	\$10.36	\$7.32	\$5.87	\$5.05
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$26.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service/Pricing							
Option #1 Included Base Number Impressions	0	5000	7500	10000			
Option #1 Monthly Base Charge	0	43	59	74			
Option #1 Coverage Rate	0.0099	0.0085	0.0078	0.0074			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 36 ppm MFP Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
36 ppm B&W MFP, includes duplex, 1 GB RAM, 80 Sheet RADF, 150 sheet bypass & 2 x 500 cassettes	Oce VL3622	\$9,200	\$3,294	\$150.29	\$106.28	\$85.14	\$73.25
Prep and Delivery (for Core Installs only)	665-SK		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 36 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 25,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$110	\$5.03	\$3.56	\$2.85	\$2.45
PERIPHERAL PRICING							
Output Devices							
Output Tray (required if no finisher is installed)	AORA0Y1	\$150	\$93	\$4.26	\$3.01	\$2.41	\$2.08
Job Separator (requires output tray)	4347711	\$150	\$93	\$4.26	\$3.01	\$2.41	\$2.08
Inner Finisher	A0HN0Y1	\$1,500	\$500	\$42.61	\$30.13	\$24.14	\$20.77
Punch Unit for Inner Finisher	4512812	\$500	\$311	\$14.20	\$10.04	\$8.05	\$6.92
Saddle Stitch Option (can not have both the Saddle Stitch and Mailbin)	A0PGW21	\$1,290	\$803	\$36.64	\$25.91	\$20.76	\$17.86
Mailbin Option (can't have both Saddle Stitch and Mailbin Option)	4510761	\$1,000	\$623	\$28.40	\$20.09	\$16.09	\$13.84
Additional Bin Option for Inner Finisher	cm5520020	\$50	\$31	\$1.42	\$1.00	\$0.80	\$0.69
Relay Unit	AORD0Y1	\$250	\$156	\$7.10	\$5.02	\$4.02	\$3.46
50 sheet multi position stapling floor finisher with punch (requires AORD0Y1, relay unit)	AOPH0Y1	\$3,100	\$1,930	\$88.05	\$62.27	\$49.88	\$42.92
Paper Feeds and Stands							
Copy Desk	5638000	\$199	\$124	\$5.65	\$4.00	\$3.20	\$2.76
2 x 500 Sheet Paper Feed Cabinet	AORC0Y1	\$1,070	\$666	\$30.39	\$21.49	\$17.22	\$14.81
1 x 2500 sheet paper feed cabinet	AORC011	\$1,260	\$784	\$35.79	\$25.31	\$20.28	\$17.44
1 x 2000 Sheet Large Capacity Tray	AOR90Y1	\$1,380	\$859	\$39.20	\$27.72	\$22.21	\$19.11
Fax Options							
Fax Kit (BPCs must order CM3500210 plus 16LA)	CM3500210	\$1,050	\$463	\$21.14	\$14.95	\$11.98	\$10.30
Mounting Kit MK-708	16LA	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
2nd Fax Line	16PA	\$1,050	\$463	\$21.14	\$14.95	\$11.98	\$10.30
TX Marker Stamp	4614506	\$45	\$20	\$0.91	\$0.64	\$0.51	\$0.44
Spare Stamp Kit	4614511	\$35	\$15	\$0.70	\$0.50	\$0.40	\$0.34
Print Options - HDD required to enable box functions							
Embedded Print Controller	AOP8W21	\$1,500	\$662	\$30.20	\$21.36	\$17.11	\$14.72
Install/Connect Print Controller Fee (for Core Installs only)	DLD4	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
60 GB Hard Disk Drive	AOP6WY1	\$850	\$375	\$17.11	\$12.10	\$9.69	\$8.34
USB 2.0 Local PC Interface Kit	AOP4WY1	\$250	\$110	\$5.03	\$3.56	\$2.85	\$2.45
Security Options - Need HDD (AOPAWY1) for Biometrics							
Working Table	cm5520030	\$100	\$44	\$2.01	\$1.42	\$1.14	\$0.98
Biometrics Authentication Kit	A09MWY1	\$850	\$375	\$17.11	\$12.10	\$9.69	\$8.34
Hard Disk Drive Encryption Chip	AOPAWY1	\$500	\$221	\$10.07	\$7.12	\$5.70	\$4.91
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	10000	15000	20000			
Option #1 Monthly Base Charge	0	74	102	130			
Option #1 Overage Rate	0.0082	0.0074	0.0068	0.0065			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 42 ppm MFP Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
42 ppm B&W MFP, includes duplex, 1 GB RAM, 80 Sheet RADF, 150 sheet bypass & 2 x 500 cassettes	Oce VL4222	\$9,720	\$3,412	\$159.68	\$110.10	\$88.19	\$75.88
Prep and Delivery (for Core Installs only)	665-SK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed - 42 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 40,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	962-6	\$250	\$110	\$5.03	\$3.66	\$2.85	\$2.45
PERIPHERAL PRICING							
Output Devices							
Output Tray (required if no finisher is installed)	AORADY1	\$150	\$93	\$4.26	\$3.01	\$2.41	\$2.08
Job Separator (requires output tray)	4347711	\$150	\$93	\$4.26	\$3.01	\$2.41	\$2.08
Inner Finisher	AOHNDY1	\$1,500	\$934	\$42.61	\$30.13	\$24.14	\$20.77
Punch Unit for Inner Finisher	4512812	\$500	\$311	\$14.20	\$10.04	\$8.05	\$6.92
Saddle Stitch Option (can not have both the Saddle Stitch and mailbin option)	AOPGW21	\$1,290	\$803	\$36.64	\$25.91	\$20.76	\$17.86
Mailbin Option (can't have both Saddle Stitch and Mailbin Option)	4510761	\$1,000	\$623	\$28.40	\$20.09	\$16.09	\$13.84
Additional Bin Option for Inner Finisher	cm5520020	\$60	\$31	\$1.42	\$1.00	\$0.80	\$0.69
Relay Unit	AORDDY1	\$250	\$156	\$7.10	\$5.02	\$4.02	\$3.46
50 sheet multi position stapling floor finisher with punch (requires AORDDY1 relay unit)	AOPHDY1	\$3,100	\$1,930	\$88.05	\$62.27	\$49.88	\$42.92
Paper Feeds and Stands							
Copy Desk	5638000	\$199	\$124	\$5.65	\$4.00	\$3.20	\$2.76
2 x 500 Sheet Paper Feed Cabinet	AORCOY1	\$1,070	\$666	\$30.39	\$21.49	\$17.22	\$14.81
1 x 2500 sheet paper feed cabinet	AORCO11	\$1,260	\$784	\$35.78	\$25.31	\$20.28	\$17.44
1 x 2000 Sheet Large Capacity Tray	AORDY1	\$1,380	\$859	\$39.20	\$27.72	\$22.21	\$19.11
Fax Options							
Fax Kit (BPC's must order CM350021D plus 16LA)	CM3500210	\$1,050	\$463	\$21.14	\$14.95	\$11.98	\$10.30
Mounting Kit MK-708	16LA	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
2nd Fax Line	4614506	\$45	\$20	\$0.91	\$0.64	\$0.51	\$0.44
TX Marker Stamp	4614511	\$35	\$16	\$0.70	\$0.50	\$0.40	\$0.34
Print Options - HDD required to enable box functions							
Embedded Print Controller	AOP8W21	\$1,500	\$652	\$30.20	\$21.36	\$17.11	\$14.72
Install/Connect Print Controller Fee (for Core Installs only)	DL04	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
60 GB Hard Disk Drive	AOP6WY1	\$850	\$375	\$17.11	\$12.10	\$9.69	\$8.34
USB 2.0 Local FC Interface Kit	AOP4WY1	\$250	\$110	\$5.03	\$3.56	\$2.85	\$2.45
Security Options - Need HDD (AOP6WY1) for Biometrics							
Working Table	cm5520030	\$100	\$44	\$2.01	\$1.42	\$1.14	\$0.98
Biometrics Authentication Kit	A03MWY1	\$850	\$375	\$17.11	\$12.10	\$9.69	\$8.34
Hard Disk Drive Encryption Chip	AOPAWY1	\$500	\$221	\$10.07	\$7.12	\$5.70	\$4.91
SOFTWARE UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.66	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Services Pricing							
Option #1 Included Base Number Impressions	0	15000	20000	25000			
Option #1 Monthly Base Charge	0	89	110	133			
Option #1 Coverage Rate	0.0067	0.0059	0.0055	0.0053			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software 50 ppm MFP Copier



Specifications:	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
50 ppm B&W MFP, includes duplex, 1 GB RAM, 80 Sheet RADF, 150 sheet bypass & 2 x 500 cassettes	Océ VL5022	\$12,300	\$5,151	\$235.04	\$166.22	\$133.15	\$114.56
Prep and Delivery (for Core installs only)	665-SK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 50 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 75,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$110	\$5.03	\$3.56	\$2.85	\$2.45
PERIPHERAL PRICING							
Output Devices							
Output Tray (required if no finisher is installed)	AORA0Y1	\$150	\$93	\$4.26	\$3.01	\$2.41	\$2.08
Job Separator (requires output tray)	4347711	\$150	\$93	\$4.26	\$3.01	\$2.41	\$2.08
Inner Finisher	A0HNDY1	\$1,500	\$934	\$42.61	\$30.13	\$24.14	\$20.77
Punch Unit for Inner Finisher	4512812	\$500	\$311	\$14.20	\$10.04	\$8.05	\$6.92
Saddle Stitch Option (can not have both the Saddle Stitch and Mailbin option)	A0PGW21	\$1,290	\$803	\$36.64	\$25.91	\$20.76	\$17.86
Mailbin Option (can't have both Saddle Stitch and Mailbin Option)	4510761	\$1,000	\$623	\$28.40	\$20.09	\$16.09	\$13.84
Additional Bin Option for Inner Finisher	cm5520020	\$50	\$31	\$1.42	\$1.00	\$0.80	\$0.69
Relay Unit	AORD0Y1	\$250	\$156	\$7.16	\$5.02	\$4.02	\$3.45
(unit)	AOPHY1	\$3,100	\$1,930	\$88.05	\$62.27	\$49.88	\$42.92
Paper Feeds and Stands							
Copy Desk	5638000	\$189	\$124	\$5.65	\$4.00	\$3.20	\$2.76
2 x 500 Sheet Paper Feed Cabinet	AORCOY1	\$1,070	\$666	\$30.39	\$21.49	\$17.22	\$14.81
1 x 2500 sheet paper feed cabinet	AORCO11	\$1,260	\$784	\$35.79	\$25.31	\$20.28	\$17.44
1 x 2000 Sheet Large Capacity Tray	AOR90Y1	\$1,380	\$859	\$39.20	\$27.72	\$22.21	\$19.11
Fax Options							
Fax Kit (BPGs must order CM3500210 plus 16LA)	CM3500210	\$1,050	\$463	\$21.14	\$14.95	\$11.98	\$10.30
Mounting Kit MK-708	16LA	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
2nd Fax Line	16PA	\$1,050	\$463	\$21.14	\$14.95	\$11.98	\$10.30
TX Marker Stamp	4614506	\$20	\$20	\$0.91	\$0.64	\$0.51	\$0.44
Spare Stamp Kit	4614511	\$35	\$15	\$0.70	\$0.50	\$0.40	\$0.34
Print Options - HDD required to enable box functions							
Embedded Print Controller	A0P8W21	\$1,500	\$662	\$30.20	\$21.36	\$17.11	\$14.72
Install/Connect Print Controller Fee (for Core Installs only)	DLD4	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
80 GB Hard Disk Drive	A0P6WY1	\$850	\$375	\$17.11	\$12.10	\$9.69	\$8.34
USB 2.0 Local PC Interface Kit	A0PAWY1	\$250	\$110	\$5.03	\$3.56	\$2.85	\$2.45
Security Options - Need HDD (A0PAWY1) for Biometrics							
Working Table	cm5520030	\$100	\$44	\$2.01	\$1.42	\$1.14	\$0.98
Biometrics Authentication Kit	A09MWY1	\$850	\$375	\$17.11	\$12.10	\$9.69	\$8.34
Hard Disk Drive Encryption Chip	A0PAWY1	\$500	\$221	\$10.07	\$7.12	\$5.70	\$4.91
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	25000	30000	35000			
Option #1 Monthly Base Charge	0	130	150	172			
Option #1 Overage Rate	0.0058	0.0052	0.005	0.0049			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 60 ppm MFP Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
60 ppm B&W Base MFP with 1 GB Ram, 1 GHz processor, RADF, duplex, Network Scan and USB scan standard, Copy Standard, 10/100/1000 Base TX NIC, paper = 2x500 sheets & 1 x 1000 sheets & 1 x 1500 plus 100 sheet bypass.	Oce VL6022	\$19,950	\$5,913	\$269.82	\$190.82	\$152.86	\$131.51
Prep and Installation (for Core Installs only)	495-SK1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 60 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 120,000 copies/mo							
Required Accessories							
Line Filter with 20 Amp Surge Protector	982-7	\$250	\$112	\$5.11	\$3.61	\$2.90	\$2.49
Paper Feeds, Output Devices and Finishing Options							
LU-405 4,000 sheet letter size LCT	A0PR0Y2	\$2,000	\$840	\$38.33	\$27.11	\$21.71	\$18.68
ILU-406 4,000 sheet Large size LCT	A0PT0Y2	\$3,000	\$1,260	\$57.49	\$40.66	\$32.57	\$28.02
FS-524 50 sheet multi-position stapler finisher	A0R10Y1	\$2,850	\$1,197	\$54.62	\$38.63	\$30.94	\$26.62
FS-525 100 sheet multi-position stapler finisher	A0R20Y1	\$4,400	\$1,848	\$84.32	\$59.63	\$47.77	\$41.10
FS-610 Saddle Stitch Finisher, 50 sheet stapling and 20 sheet booklets	A0R30Y1	\$4,500	\$1,890	\$86.24	\$60.99	\$48.86	\$42.03
JS-504 Job Separator	A0D5210	\$495	\$208	\$9.49	\$6.71	\$5.37	\$4.62
PI-504 Post inserter	A0PV0Y1	\$1,000	\$420	\$19.16	\$13.55	\$10.86	\$9.34
PK-505 Punch Kit	15US	\$750	\$315	\$14.37	\$10.17	\$8.14	\$7.01
ZU-605 Z-fold & punch unit	A0R00Y1	\$4,950	\$2,079	\$94.86	\$67.09	\$53.74	\$46.24
SF-602 Shift Tray	A0PX0Y1	\$800	\$336	\$15.33	\$10.84	\$8.69	\$7.47
OT-505 Output Tray	A0PUWY1	\$150	\$63	\$2.87	\$2.03	\$1.63	\$1.40
Print / Scan / Fax / HDD / Security Options							
Print Controllers / HDD / Interface Kits / Connection Fees							
IC-208 Print Controller PCL & PS3	A0P9W21	\$2,800	\$1,254	\$57.24	\$40.48	\$32.43	\$27.90
Install/Connect Print Controller Fee (for Core Installs only)	DLD4	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HD-510 80 GB Hard Drive	A0P7WY1	\$800	\$358	\$16.35	\$11.57	\$9.26	\$7.97
USB 2.0 Local PC Interface Kit	A0P4WY1	\$250	\$112	\$5.11	\$3.61	\$2.90	\$2.49
Fax / Security Options							
MK-716 Fax Mount Kit (Bracket for fax boards)	A0P50Y1	\$250	\$105	\$4.79	\$3.39	\$2.71	\$2.34
kit MK-716 has 2 empty fax board slots. Order 1 fax board (FK-502) for each fax line							
SC-506 Security Kit (encryption chip)	CM3500210	\$1,050	\$441	\$20.12	\$14.23	\$11.40	\$9.81
WT-504 Working Table	A0PCWY1	\$500	\$224	\$10.22	\$7.23	\$5.79	\$4.98
Biometrics Authentication Device	A0PWWY1	\$100	\$45	\$2.04	\$1.45	\$1.16	\$1.00
UK-202 Upgrade Kit	CM5520040	\$850	\$381	\$17.38	\$12.29	\$9.84	\$8.47
	A120WY1	\$500	\$224	\$10.22	\$7.23	\$5.79	\$4.98
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0	35000	50000	65000			
Option #1 Monthly Base Charge	0	210	275	332			
Option #1 Coverage Rate	0.0067	0.006	0.0055	0.0051			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 75 ppm MFP Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
75 ppm B&W Base MFP with 1 GB Ram, 1 GHz processor, RADF, duplex, Network Scan and USB scan standard, Copy Standard, 10/100/1000 Base TX NIC, paper = 2x500 sheets & 1 x 1000 sheets & 1 x 1500 plus 100 sheet bypass.	Oce VL7522	\$26,500	\$7,754	\$353.81	\$250.22	\$200.44	\$172.45
Prep and Installation (for Core Installs only)	495-SK1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 75 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 120,000 copies/mo							
Required Accessories							
Line Filler with 20 Amp Surge Protector	982-7	\$199	\$112	\$5.11	\$3.61	\$2.90	\$2.49
Paper Feeds, Output Devices and Finishing Options							
LU-405 4,000 sheet letter size LCT	A0PROY2	\$2,000	\$840	\$38.33	\$27.11	\$21.71	\$18.68
ILU-406 4,000 sheet Large size LCT	A0PTDY2	\$3,000	\$1,260	\$57.49	\$40.66	\$32.57	\$28.02
FS-524 50 sheet multi-position stapler finisher	A0R10Y1	\$2,850	\$1,197	\$54.62	\$38.63	\$30.94	\$26.62
FS-525 100 sheet multi-position stapler finisher	A0R20Y1	\$4,400	\$1,848	\$84.32	\$59.63	\$47.77	\$41.10
FS-610 Saddle Stitch Finisher: 50 sheet stapling and 20 sheet booklets	A0R30Y1	\$4,500	\$1,890	\$86.24	\$60.99	\$48.86	\$42.03
JS-504 Job Separator	A0D5210	\$495	\$208	\$9.49	\$6.71	\$5.37	\$4.62
PI-504 Post Insertor	A0PV0Y1	\$1,000	\$420	\$19.16	\$13.55	\$10.85	\$9.34
PK-505 Punch Kit	15US	\$750	\$315	\$14.37	\$10.17	\$8.14	\$7.01
ZU-505 Z-fold & punch unit	A0R00Y1	\$4,950	\$2,079	\$94.86	\$67.09	\$53.74	\$46.24
SF-602 Shift Tray	A0PX0Y1	\$800	\$336	\$15.33	\$10.84	\$8.69	\$7.47
OT-505 Output Tray	A0PUWY1	\$150	\$63	\$2.87	\$2.03	\$1.63	\$1.40
Print / Scan / Fax / HDD / Security Options							
Print Controllers / IOP / Interface Kits / Connection Fees							
IC-208 Print Controller PCL & PS3	A0P9W21	\$2,800	\$1,254	\$57.24	\$40.48	\$32.43	\$27.90
Install/Connect Print Controller Fee (for Core Installs only)	DL4	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
HD-510 80 GB Hard Drive	A0P7WY1	\$800	\$358	\$16.35	\$11.57	\$9.26	\$7.97
USB 2.0 Local PC Interface Kit	A0P4WY1	\$250	\$112	\$5.11	\$3.61	\$2.90	\$2.49
Fax & Security Options							
MK-716 Fax Mount Kit (Bracket for fax boards)	A0P50Y1	\$250	\$105	\$4.79	\$3.39	\$2.71	\$2.34
FK-502 Fax Board (up to 2 fax lines can be specified). Required mounting kit							
MK-716 has 2 empty fax board slots. Order 1 fax board (FK-502) for each tax line							
SC-506 Security Kit (encryption chip)	CM3500210	\$1,050	\$441	\$20.12	\$14.23	\$11.40	\$9.81
WT-504 Working Table	A0PCWY1	\$500	\$224	\$10.22	\$7.23	\$5.79	\$4.98
Biometrics Authentication Device	A0PWWY1	\$100	\$45	\$2.04	\$1.45	\$1.16	\$1.00
UK-202 Upgrade Kit	CM5520040	\$650	\$381	\$17.38	\$12.29	\$9.84	\$8.47
SOFTWARE/UTILITIES	A120WY1	\$500	\$224	\$10.22	\$7.23	\$5.79	\$4.98
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.55	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Option #1 Included Base Number Impressions	0	40000	50000	60000			
Option #1 Monthly Base Charge	0	232	275	312			
Option #1 Coverage Rate	0.0065	0.0058	0.0055	0.0052			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 95 ppm MFP HV Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
95 ppm B&W Base MFP with 2 GB Ram, 1 GHz processor, 160 GB HDD, RADF, auto-duplex, PCL Print, Scan, Copy standard, 10/100/1000 Base TX NIC, paper = 2 x 500 sheets & 1 x 1,000 sheets plus 150-sheet bypass	Océ VL9522	\$45,255	\$15,160	\$691.77	\$489.23	\$391.90	\$337.17
Prep and Installation (for Core Installs only)	485-SK		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Install/Connect Print Controller Fee (for Core Installs only)	DLD6		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 95 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 500,000 copies/mo							
Required Accessories							
Line Filter with 20-Amp surge suppressor	982-8	\$465	\$239	\$10.89	\$7.70	\$6.17	\$5.31
Output Devices							
FS-528 100-sheet Multi-position Stapler finisher w/ auto cut staple	A10JWY1	\$5,408	\$2,990	\$136.41	\$96.47	\$77.28	\$66.49
FS-611 Saddle Stitch Finisher: 50-sheet stapling & 20-sheet booklets	A10VWY1	\$5,303	\$2,931	\$133.76	\$94.60	\$75.78	\$65.20
PL-506 Post-Insertor	A10YWY1	\$1,050	\$580	\$26.49	\$18.73	\$15.00	\$12.91
PK-503 Punch kit	150S	\$750	\$415	\$18.92	\$13.38	\$10.72	\$9.22
ZU-607 Z-fold & punch unit	A111WY2	\$5,198	\$2,873	\$131.12	\$92.73	\$74.28	\$63.91
TU-502 Booklet Trimmer Unit (only for booklet finisher)	A110WY1	\$8,350	\$4,616	\$210.62	\$148.95	\$119.32	\$102.66
MK-721 Booklet Trim mounting kit (required for Trimmer Unit)	A10WWY1	\$1,450	\$977	\$44.60	\$31.54	\$25.26	\$21.74
Additional Paper/Feeds							
LU-407 4,000 sheet LCT, 8 1/2" x 11"	A0Y6WY1	\$2,100	\$1,161	\$52.97	\$37.46	\$30.01	\$25.82
LU-408 4,000 sheet LCT 11" x 17" or 12" x 18" (Size is set by technician; not meant to be universal drawer)	A0Y7WY1	\$2,940	\$1,625	\$74.16	\$52.45	\$42.01	\$36.15
PS-504 PS option - provides PostScript and Direct Print of PDFs	A10RWY1	\$1,575	\$808	\$36.87	\$26.07	\$20.89	\$17.97
SOFTWARE/UTILITIES							
1 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 DOCUMENT MANAGEMENT TOOL 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service/Pricing							
Option #1 Included Base Number Impressions	0	90000	110000	125000			
Option #1 Monthly Base Charge	0	342	396	438			
Option #1 Overage Rate	0.0043	0.0038	0.0036	0.0035			

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software 105 ppm HV MFP Copier



Specifications:	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
105 ppm B&W MFP, includes duplex, 1 GB RAM, 80 Sheet RADF, 150 sheet bypass & 2 x 500 cassettes	Océ VP1105	\$58,900	\$21,063	\$961.09	\$679.69	\$544.47	\$468.43
Freight / Install (for Core installs only)			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Key-Operator Training 1/2 Day (for Core installs only)	9717953		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Help Desk Incidents - 5 Pack (for Core installs only)	6152710		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: 105 copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 750,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-8	\$465	\$211	\$9.62	\$6.80	\$5.45	\$4.69
PERIPHERAL PRICING							
Paper Feed Unit (PF-701)	15BY	\$5,800	\$2,886	\$131.69	\$93.13	\$74.61	\$64.19
Pre-Printed Paper Feed Unit (PP-701)	A08R0Y0	\$1,220	\$607	\$27.70	\$19.59	\$15.69	\$13.50
100 Staple Finisher (FS-503)	15AE	\$6,800	\$3,384	\$154.40	\$109.19	\$87.47	\$75.25
Large Cap Stacker (LS-501)	15AM	\$16,500	\$8,210	\$374.64	\$264.95	\$212.24	\$182.60
Saddle Stitch Booklet Maker (SD-501)	15AQ	\$25,000	\$12,440	\$567.64	\$401.44	\$321.57	\$276.67
Multi-folding/Punch/Post Insertion Unit (FD-501)	15BN	\$17,000	\$8,459	\$385.99	\$272.98	\$218.67	\$188.13
Perfect Binder (PB501*1)	A075011	\$35,000	\$17,416	\$794.69	\$562.01	\$450.20	\$387.33
Service Pricing							
Option #1 Included Base Number Impressions	0	300000	500000	600000			
Option #1 Monthly Base Charge	0	1130	1760	2050			
Option #1 Coverage Rate	0.0044	0.0038	0.0036	0.0035			
Accessory Services Pricing							
100 Sheet Stapling Finisher (FS-503)			Base Charge				
5,000 Sheet Stacker (LS-501)			\$26				
Saddle-Stitch Booklet Maker (SD-501)			\$30				
LS-502 Large Capacity Stacker			\$130				
Perfect Binder PB-501			\$130				

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 22 ppm Color & 22 PPM B/W



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
22ppm bw and color, S16 1,100 sheet capacity in 2 drawers plus bypass, Standard print, scan, 10/100/100 network connectivity.	Oce VL2222c	\$8,469	\$3,499	\$159.64	\$112.90	\$90.44	\$77.81
Starter-Kit (for Core Install only)	455-SK1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Install/Connect Print Controller Fee (for Core Installs only)	DLD2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: ___22 Color and 22 Black and White___ copies per minute (cpm)							
Mig's Monthly Copy Volume: Up to 10,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
Document Handler							
Document Feeder (DF-617)	A0HUWY1	\$1,996	\$1,283	\$58.53	\$41.39	\$33.16	\$28.53
PERIPHERAL PRICING							
Paper Feeds							
PC-207 Universal Tray (500 sheet x2)	A0XWMY2	\$1,050	\$675	\$30.79	\$21.77	\$17.44	\$15.01
PC-408 Large Capacity Tray	A0XWMY13	\$1,270	\$816	\$37.24	\$26.34	\$21.10	\$18.15
Copy Desk	5600000	\$189	\$128	\$5.84	\$4.13	\$3.31	\$2.84
WT-506 Working Table	A0W4WY1	\$100	\$64	\$2.93	\$2.07	\$1.66	\$1.43
Output Options / Finishing Options							
FS-529 Internal Finisher	A0U7WY1	\$1,450	\$932	\$42.52	\$30.07	\$24.09	\$20.72
Floor finisher (FS-527)	A0HRWY1	\$1,995	\$1,282	\$58.50	\$41.37	\$33.14	\$28.51
Extra tray for floor finisher (JS-603)	A10 FWY1	\$339	\$218	\$9.94	\$7.03	\$5.63	\$4.84
Saddle-stitch unit (SD-509)	A10DWY1	\$1,175	\$755	\$34.45	\$24.37	\$19.52	\$16.79
Punch Kit (PK-517)	A10EWY1	\$500	\$321	\$14.66	\$10.37	\$8.31	\$7.15
JS-505 Job separator (generic packaging)	A083WY1	\$400	\$257	\$11.73	\$8.29	\$6.64	\$5.72
Fax / Security Options							
Fax Options							
FK-502 Fax board	CM3500210	\$1,050	\$539	\$24.61	\$17.41	\$13.94	\$12.00
MK-720 / Fax mount kit	A0YAWY1	\$250	\$114	\$5.20	\$3.68	\$2.95	\$2.54
TX Marker Stamp	4614506	\$45	\$168	\$7.67	\$5.42	\$4.34	\$3.74
Spare Fax Stamp	4614511	\$35	\$630	\$28.75	\$20.33	\$16.29	\$14.01
Security Options							
AU-102 Biometrics Authentication Kit	A0X9WY1	\$899	\$150	\$6.84	\$4.84	\$3.88	\$3.34
EK-604 Local Interface for USB 2.0 for Built in Controller	A0YCWY2	\$190	\$27	\$1.23	\$0.87	\$0.70	\$0.60
EK-605 USB Device Interface plus Bluetooth	A0YCWY1	\$280	\$21	\$0.96	\$0.68	\$0.54	\$0.47
Software / Utilities							
HID Card Reader	HIDREADER1	\$225	\$191	\$8.73	\$6.17	\$4.94	\$4.25
1 Document Management Tool 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 Document Management Tool 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.78	\$17.86
10 Document Management Tool 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0						
Color Zero Base Service and Supplies Pricing	0.06						
B&W Zero Base Service and Supplies Pricing	0.007						

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 28 ppm Color & 28 PPM B/W



Specifications	Part#	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
28ppm b/w and color, Std. 1,100 sheet capacity in 2 drawers plus bypass, Standard print, scan, 10/100/100 network connectivity,							
Starter-Kit (for Core Install only)	Oce VL2822c	\$9,919	\$4,098	\$186.97	\$132.23	\$105.92	\$91.13
Install/Connect Print Controller Fee (for Core Installs only)	455-SK1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: __28 Color and 28 Black and White__ copies per minute (cpm)	DLD2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mfg's Monthly Copy Volume: Up to __15,000__ copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
Document Handler							
Document Feeder (DF-917)	A0HUWY1	\$1,996	\$1,283	\$58.53	\$41.39	\$33.16	\$28.53
PERIPHERAL PRICING							
Paper Fees							
PC-207 Universal Tray (500 sheet x2)	A0XWY2	\$1,050	\$675	\$30.79	\$21.77	\$17.44	\$15.01
PC-408 Large Capacity Tray	A0XWY13	\$1,270	\$816	\$37.24	\$26.34	\$21.10	\$18.15
Copy Desk	5600000	\$199	\$128	\$5.84	\$4.13	\$3.31	\$2.84
WT-506 Working Table	A0W4WY1	\$100	\$64	\$2.93	\$2.07	\$1.66	\$1.43
Output Options / Finishing Options							
FS-529 Internal Finisher	A0U7WY1	\$1,450	\$932	\$42.52	\$30.07	\$24.09	\$20.72
Floor finisher (FS-527)	A0HRWY1	\$1,995	\$1,282	\$58.50	\$41.37	\$33.14	\$28.51
Extra tray for floor finisher (JS-603)	A10 FWY1	\$339	\$218	\$9.94	\$7.03	\$5.63	\$4.84
Saddle-stitch unit (SD-509)	A10DWY1	\$1,175	\$755	\$34.45	\$24.37	\$19.52	\$16.79
Punch kit (PK-517)	A10EWY1	\$500	\$321	\$14.66	\$10.37	\$8.31	\$7.15
JS-505 Job separator (generic packaging)	A083WY1	\$400	\$257	\$11.73	\$8.29	\$6.64	\$5.72
Print / Scan / Fax / HDD / Security Options							
Print Controllers / HDD / Interface Kits / Connection Fees							
Firey Controller	A127WY2	\$4,995	\$2,997	\$136.75	\$96.71	\$77.47	\$66.65
Firey Interface kit	A0YEWY2	\$407	\$244	\$11.14	\$7.88	\$6.31	\$5.43
Install/Connect for color Print Controller Fee Required with A127WY2 (Core Installs Only)	CDDN		\$0	\$0.00	\$0.00	\$0.00	\$0.00
Fax Options							
FK-502 Fax board	CM3500210	\$1,050	\$539	\$24.61	\$17.41	\$13.94	\$12.00
MK-720 /Fax mount kit	A0YAWY1	\$250	\$114	\$5.20	\$3.68	\$2.95	\$2.54
TX Marker Stamp	4614506	\$45	\$168	\$7.67	\$5.42	\$4.34	\$3.74
Spare Fax Stamp	4614511	\$35	\$630	\$28.75	\$20.33	\$16.29	\$14.01
Security Options							
AU-102 Biometrics Authentication Kit	A0X9WY1	\$899	\$150	\$6.84	\$4.84	\$3.88	\$3.34
EK-604 Local Interface for USB 2.0 for Built in Controller	A0YCWY2	\$190	\$27	\$1.23	\$0.87	\$0.70	\$0.60
EK-605 USB Device Interface plus Bluetooth	A0YCWY1	\$280	\$21	\$0.96	\$0.68	\$0.54	\$0.47
Software / Utilities							
HID Card Reader	HIDREADER1	\$225	\$191	\$8.73	\$6.17	\$4.94	\$4.25
1 Document Management Tool 2.2	A03AWY1	\$210	\$179	\$6.14	\$4.76	\$4.61	\$3.97
5 Document Management Tool 2.2	A03AWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 Document Management Tool 2.2	A03AWY3	\$1,750	\$1,468	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0						
Color Zero Base Service and Supplies Pricing	0.06						
B&W Zero Base Service and Supplies Pricing	0.007						

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 36 ppm Color & 36 PPM B/W Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
36ppm b/w and color, Std. 1,100 sheet capacity in 2 drawers plus bypass, Standard print, scan, 10/100/100 network connectivity, Starter-Kit (for Core Install only)	Oce VL3622c	\$12,569	\$4,742	\$216.39	\$153.03	\$122.59	\$105.47
Install/Connect Print Controller Fee (for Core Install only)	455-SK2	\$550	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: ___36 Color and 36 Black and White___ copies per minute (cpm)	DLD4	\$225	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mfg's Monthly Copy Volume: Up to ___25,000___ copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-6	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
Document Handler							
Document Feeder (DF-517)	A0HUWY1	\$1,996	\$1,283	\$58.53	\$41.39	\$33.16	\$28.53
PERIPHERAL PRICING							
Paper Feeds							
PC-207 Universal Tray (500 sheet x2)	A0XWWY2	\$1,050	\$675	\$30.79	\$21.77	\$17.44	\$15.01
PC-408 Large Capacity Tray	A0XWWY3	\$1,270	\$816	\$37.24	\$26.34	\$21.10	\$18.15
Copy Desk	5600000	\$199	\$128	\$5.84	\$4.13	\$3.31	\$2.84
WT-506 Working Table	A0W4WY1	\$100	\$64	\$2.93	\$2.07	\$1.66	\$1.43
Output Options / Finishing Options							
FS-529 Internal Finisher	A0U7WY1	\$1,450	\$932	\$42.52	\$30.07	\$24.09	\$20.72
Floor finisher (FS-527)	A0HRWY1	\$1,995	\$1,282	\$58.50	\$41.37	\$33.14	\$28.51
Extra tray for floor finisher (JS-603)	A10FWY1	\$339	\$218	\$9.94	\$7.03	\$5.63	\$4.84
Saddle-stitch unit (SD-509)	A10DWY1	\$1,175	\$755	\$34.45	\$24.37	\$19.52	\$16.79
Punch Kit (PK-517)	A10EWY1	\$500	\$321	\$14.66	\$10.37	\$8.31	\$7.15
JS-505 Job separator (generic packaging)	A0B3WY1	\$400	\$257	\$11.73	\$8.29	\$6.64	\$5.72
Print / Scan / Fax / HDD / Security Options							
Print/Controllers/HDD/Interface/Kits/Connection/Fees							
Firey Controller	A127WY2	\$4,995	\$2,997	\$136.75	\$96.71	\$77.47	\$66.65
Firey interface kit	A0YEWY2	\$407	\$244	\$11.14	\$7.88	\$6.31	\$5.43
Install/Connect for color Print Controller Fee Required with A127WY2 (Core Install Only)	CDDN	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
Fax Options							
FK-502 Fax board	CM3500210	\$1,050	\$539	\$24.61	\$17.41	\$13.94	\$12.00
MK-720 /Fax mount kit	A0YAWY1	\$250	\$114	\$5.20	\$3.68	\$2.95	\$2.54
TX Marker Stamp	4614506	\$45	\$168	\$7.67	\$5.42	\$4.34	\$3.74
Spare Fax Stamp	4614511	\$35	\$630	\$28.75	\$20.33	\$16.29	\$14.01
Security Options							
AU-102 Biometrics Authentication Kit	ADX9WY1	\$899	\$150	\$6.84	\$4.84	\$3.88	\$3.34
EK-604 Local Interface for USB 2.0 for Built in Controller	A0YCWY2	\$190	\$27	\$1.23	\$0.87	\$0.70	\$0.60
EK-605 USB Device Interface plus Bluetooth	A0YCWY1	\$280	\$21	\$0.96	\$0.68	\$0.54	\$0.47
Software / Utilities							
HID Card Reader	HIDREADER1	\$225	\$191	\$8.73	\$6.17	\$4.94	\$4.25
1 Document Management Tool 2.2	A0SAWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 Document Management Tool 2.2	A0SAWY2	\$945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 Document Management Tool 2.2	A0SAWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0						
Color Zero Base Service and Supplies Pricing	0.06						
B&W Zero Base Service and Supplies Pricing	0.007						

* Capital Lease

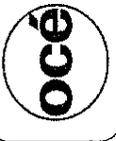


Océ WSCA- Multifunctional Copiers & Related Software - 45 ppm Color & 45 PPM B/W Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
45ppm B&W, 45 ppm Color, Base MFP with 2 GB Ram, 1 GHz processor, 250GB HDD, RADF, duplex, network print, copy, scan, USB print/scan 10/100/1000 Base TX NIC, paper = 2 x 500 sheets & 1 x 1,000 sheets & 1 x 1,500 plus 150-sheet bypass.	Oce VL4522c	\$21,000	\$7,199	\$328.48	\$232.31	\$186.09	\$160.10
Starter-Kit (for Core install only)	486-SK2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Install/Connect Print Controller Fee (for Core installs only)	DLD4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mfg's Monthly Copy Volume: Up to 35,000 copies/mo							
Required Accessories							
Power Filler/Surge Protector	982-7	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
PERIPHERAL PRICING							
Paper Feeds							
LU-301 Letter size LCT	9838	\$1,600	\$1,028	\$46.91	\$33.18	\$26.58	\$22.87
LU-204 Large size LCT	A01JWY2	\$3,150	\$2,024	\$92.36	\$65.32	\$52.33	\$45.02
WT-506 Working Table	A0W4WY1	\$100	\$64	\$2.93	\$2.07	\$1.66	\$1.43
Output Options // Finishing Options							
Floor finisher (FS-527)	A0HRWY1	\$1,995	\$1,282	\$58.50	\$41.37	\$33.14	\$28.51
Extra tray for floor finisher (JS-603)	A10FWY1	\$339	\$218	\$9.94	\$7.03	\$5.63	\$4.84
Saddle-stitch unit (SD-509)	A10DWWY1	\$1,175	\$755	\$34.45	\$24.37	\$19.52	\$16.79
Job Separator	A05DWWY1	\$550	\$353	\$16.13	\$11.41	\$9.14	\$7.86
Punch Kit (PK-517)	A10EW11	\$500	\$321	\$14.66	\$10.37	\$8.31	\$7.15
(Output tray (OT-503) required if no finisher	CM5520050	\$60	\$51	\$2.35	\$1.66	\$1.33	\$1.14
Print Controllers // HDD // Interface // Kits // Connection Fees							
Fairy Controller	A127WY2	\$4,995	\$2,997	\$136.75	\$96.71	\$77.47	\$66.65
Fairy Interface kit	A0YEWY2	\$407	\$244	\$11.14	\$7.88	\$6.31	\$5.43
Install/Connect for color Print Controller Fee Required with A127WY2 (Core installs only)	CCDN	\$0	\$0	\$0.00	\$0.00	\$0.00	\$0.00
Fax Options							
FK-502 Fax board	CM5500210	\$1,050	\$630	\$28.75	\$20.33	\$16.29	\$14.01
MK-720 Fax mount kit	A0YAWY1	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
TX Marker Stamp	4614506	\$45	\$27	\$1.23	\$0.87	\$0.70	\$0.60
Spare Fax Stamp	4614511	\$35	\$21	\$0.98	\$0.68	\$0.54	\$0.47
Security Options							
AU-102 Biometrics Authentication Kit	A0X9WY1	\$899	\$244	\$11.14	\$7.88	\$6.31	\$5.43
EK-604 Local Interface for USB 2.0 for Built in Controller	A0YCWY2	\$190	\$0	\$0.00	\$0.00	\$0.00	\$0.00
EK-605 USB Device Interface plus Bluetooth	A0YCWY1	\$280	\$0	\$0.00	\$0.00	\$0.00	\$0.00
SOFTWARE/UTILITIES							
HID Card Reader	HIDREADER1	\$225	\$191	\$8.73	\$6.17	\$4.94	\$4.25
1 Document Management Tool 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 Document Management Tool 2.2	A03AWY2	945	\$803	\$56.65	\$25.92	\$20.76	\$17.86
10 Document Management Tool 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0						
Color Zero Base Service and Supplies Pricing	0.048						
B&W Zero Base Service and Supplies Pricing	0.007						

* Capital Lease

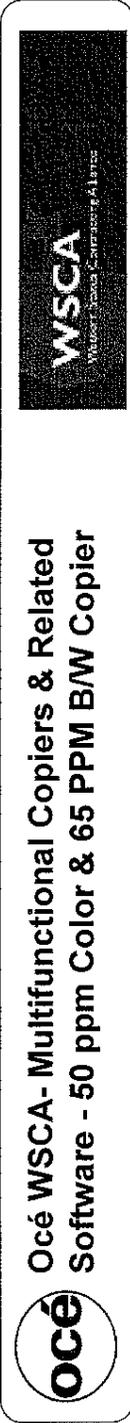


OCÉ WSCA- Multifunctional Copiers & Related Software - 45 ppm Color & 55 PPM B/W Copier



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
55 ppm B&W, 45 ppm Color, Base MFP with 2 GB Ram, 1 GHz processor, 250 GB HDD, RADF, duplex, standard network print, copy, scan, USB print/scan 10/100/1000 Base TX NIC, paper = 2x500 sheets & 1x1000 sheets & 1x1150 plus 150 sheet bypass optional.							
Prep and Delivery (for Core Install only)	Oce VL5522c	\$26,250	\$9,445	\$430.96	\$304.78	\$244.15	\$210.05
Install/Connect Print Controller Fee (for Core Install only)	486-SK1	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: ___45 Color and 55 Black and White___ copies per minute (cpm)	DLD4	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mfg's Monthly Copy Volume: Up to 40,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-7	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
PERIPHERAL PRICING							
Paper/Feeds							
Letter Size LCT	9838	\$1,800	\$1,028	\$46.91	\$33.18	\$26.58	\$22.87
LU-204, 2,500 Sheet Large Size LCT	A0TJWY2	\$3,150	\$2,024	\$92.36	\$65.32	\$52.33	\$45.02
Output Devices / Finishing Options							
FS-526 100 sheet Multi-position Stapler Finisher	A11PWY1	\$3,600	\$2,313	\$105.56	\$74.65	\$59.80	\$51.45
PK-516 Punch Kit	A11TW11	\$895	\$575	\$26.24	\$18.56	\$14.87	\$12.79
SD-508 Saddle Stitch unit	A11RWY1	\$1,500	\$964	\$43.98	\$31.11	\$24.92	\$21.44
Post inserter	A10AWY1	\$1,000	\$964	\$43.98	\$31.11	\$24.92	\$21.44
Z Fold with Punch	A109W11	\$4,950	\$643	\$29.32	\$20.74	\$16.61	\$14.29
Output Tray (required if no finisher is installed)	CM5520050	\$80	\$51	\$2.35	\$1.66	\$1.33	\$1.14
Print / Scan / Fax / HDD / Security Options							
IC-412 Fiery Controller	A127WY1	\$4,995	\$2,987	\$136.75	\$96.71	\$77.47	\$68.65
VI-505 Fiery Video Interface Kit	A0YEWY1	\$400	\$240	\$10.95	\$7.74	\$6.20	\$5.34
Install/Connect for color Print Controller Fee Required with 9839 (Core Installs Only)	CDDN		\$0	\$0.00	\$0.00	\$0.00	\$0.00
Fax Options							
FK-502 Fax Board REQUIRES FAX MOUNT KIT (A0YAWY1)	CM3500210	\$1,050	\$630	\$28.75	\$20.33	\$16.29	\$14.01
MK-720/Fax Mount Kit	A0YAWY1	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
TX Marker Stamp	4614506	\$45	\$27	\$1.23	\$0.87	\$0.70	\$0.60
Spare Stamp Kit	4614511	\$35	\$21	\$0.96	\$0.68	\$0.54	\$0.47
Security Options							
WT-506 Working Table	A0WAWY1	\$250	\$60	\$2.74	\$1.94	\$1.55	\$1.33
AU-102 Biometrics Authentication Kit	A0X9WY1	\$45	\$539	\$24.61	\$17.41	\$13.94	\$12.00
EK-604 USB 2.0 Local Interface	A0YCWY2	\$35	\$114	\$6.20	\$3.68	\$2.95	\$2.54
EK-605 USB Device Interface plus Bluetooth	A0YCWY1	\$280	\$168	\$7.67	\$5.42	\$4.34	\$3.74
SOFTWARE/UTILITIES							
HID Card Reader	HIDREADER1	\$225	\$191	\$8.73	\$6.17	\$4.94	\$4.25
1 Document Management Tool 2.2	A03AWY1	\$210	\$179	\$8.14	\$5.76	\$4.61	\$3.97
5 Document Management Tool 2.2	A03AWY2	945	\$603	\$36.65	\$25.92	\$20.76	\$17.86
10 Document Management Tool 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service/Pricing							
Option #1 Included Base Number Impressions	0	899					
Color Zero Base Service and Supplies Pricing	0.048	190					
B&W Zero Base Service and Supplies Pricing	0.007						

* Capital Lease



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
65 ppm B&W, 50 ppm Color, Base MFP with 2 GB Ram, 1 GHz processor, 250 GB HDD, RADF, duplex, standard network print, copy, scan, USB print/scan 100/100/1000 Base TX NIC, paper = 2x500 sheets & 1x1000 sheets & 1x1150 plus 150 sheet bypass optional.	Oce VL5522c	\$28,250	\$10,020	\$457.23	\$323.35	\$259.02	\$222.85
Prep and Delivery (for Core Install only)	486-SK1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Install/Connect/Print Controller Fee (for Core Installs only)	DLID4		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Copy Speed: ___50 Color and 65 Black and White, ___ copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to ___40,000___ copies/mo							
Required Accessories							
Power Filter/Surge Protector	982-7	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
PERIPHERAL PRICING							
Paper Feeds							
Letter Size LCT	9838	\$1,600	\$1,028	\$46.91	\$33.18	\$26.58	\$22.87
LU-204, 2,500 Sheet Large Size LCT	A0TJWY2	\$3,150	\$2,024	\$92.36	\$65.32	\$52.33	\$45.02
Output Devices/Finishing Options							
FS-528 100 sheet Multi-position Stapler Finisher	A11PWY1	\$3,600	\$2,313	\$105.56	\$74.65	\$59.80	\$51.45
PK-516 Punch Kit	A11TWY1	\$895	\$575	\$26.24	\$18.56	\$14.87	\$12.79
SD-508 Saddle Stitch unit	A11RWY1	\$1,600	\$964	\$43.98	\$31.11	\$24.92	\$21.44
Post inserter	A10AWY1	\$1,000	\$643	\$29.32	\$20.74	\$16.61	\$14.29
Z Fold with Punch	A109WY1	\$4,950	\$51	\$2.35	\$1.66	\$1.33	\$1.14
Output Tray (required if no finisher is installed)	CM5520050	\$80	\$51	\$2.35	\$1.66	\$1.33	\$1.14
Print / Scan / Fax / HDD / Security Options							
IC-412 Fiery Controller	A127WY1	\$4,995	\$2,997	\$136.75	\$96.71	\$77.47	\$66.65
VI-505 Fiery Video Interface Kit	A0YEWY1	\$400	\$240	\$10.95	\$7.74	\$6.20	\$5.34
Install/Connect for color Print Controller Fee Required with 9839 (Core Installs Only)	CDDN	included	\$0	\$0.00	\$0.00	\$0.00	\$0.00
Fax Options							
FK-502 Fax Board REQUIRES FAX MOUNT KIT (A0YAWY1)	CM3500210	\$1,050	\$630	\$28.75	\$20.33	\$16.29	\$14.01
MK-720/Fax Mount Kit	A0YAWY1	\$250	\$150	\$6.84	\$4.84	\$3.88	\$3.34
TX Marker Stamp	4614506	\$45	\$27	\$1.23	\$0.87	\$0.70	\$0.60
Space Stamp Kit	4614511	\$35	\$21	\$0.96	\$0.68	\$0.54	\$0.47
Security Options							
WT-505 Working Table	A0W4WY1	\$100	\$60	\$2.74	\$1.94	\$1.55	\$1.33
ALU-102 Biometrics Authentication Kit	A0X9WY1	\$899	\$539	\$24.61	\$17.41	\$13.94	\$12.00
EK-604 USB 2.0 Local Interface	A0YCWWY2	\$190	\$114	\$5.20	\$3.68	\$2.95	\$2.54
EK-605 USB Device Interface plus Bluetooth	A0YCWY1	\$280	\$168	\$7.67	\$5.42	\$4.34	\$3.74
SOFTWARE/UTILITIES							
HID Card Reader	HIDREADER1	\$225	\$191	\$8.73	\$6.17	\$4.94	\$4.25
1 Document Management Tool 2.2	A03AWY1	\$210	\$179	\$6.14	\$4.61	\$3.97	\$3.97
5 Document Management Tool 2.2	A03AWY2	945	\$803	\$36.65	\$25.92	\$20.76	\$17.86
10 Document Management Tool 2.2	A03AWY3	\$1,750	\$1,488	\$67.87	\$48.00	\$38.45	\$33.08
Service Pricing							
Option #1 Included Base Number Impressions	0						
Color Zero Base Service and Supplies Pricing	0.048						
B&W Zero Base Service and Supplies Pricing	0.007						

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 110 ppm Production Digital Press



Specifications	Part#	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
110 ppm B and W Production Copier	Océ VP4110	\$44,900.00	\$31,430.00	\$1,434.15	\$1,014.25	\$812.47	\$699.00
Copy Speed: 110 Black and White copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 1,500,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector		\$250.00	\$113.00	\$5.16	\$3.65	\$2.92	\$2.51
PostScript and PCL6 required. Must choose a controller and a finishing configuration							
Delivery & Install	D/I			\$0.00	\$0.00	\$0.00	\$0.00
VarioPrint 4000 Operator Training	9717962			\$0.00	\$0.00	\$0.00	\$0.00
Full Day Systems Integration	6152206			\$0.00	\$0.00	\$0.00	\$0.00
5 Help Desk Incidents REQUIRED	6152710			\$0.00	\$0.00	\$0.00	\$0.00
Océ VP4000 MFD Process Module	4980401			\$0.00	\$0.00	\$0.00	\$0.00
Océ VP41X0 Resale License *	4980415			\$0.00	\$0.00	\$0.00	\$0.00
VP41X0 Starter Assembly	9713379			\$0.00	\$0.00	\$0.00	\$0.00
Basic PIM Module (4 Trays)	4980407			\$0.00	\$0.00	\$0.00	\$0.00
VP4000 Install Kit	4980402			\$0.00	\$0.00	\$0.00	\$0.00
Signal Lamp	4980410			\$0.00	\$0.00	\$0.00	\$0.00
Resale license has a separate charge in the system. Engine plus resale license fee make up total cost of VP4000 engine.				\$0.00	\$0.00	\$0.00	\$0.00
Must choose 1	Power Cords						
208/240VAC, 1 Phase 30A (Receptacle: L14-30R)	9717238	\$ 199	\$139	\$6.36	\$4.50	\$3.60	\$3.10
208/240VAC, 3 Phase 20A (Receptacle: L15-20R)	9717239	\$ 99	\$69	\$3.16	\$2.24	\$1.79	\$1.54
208/240VAC, 1 Phase 30A (Receptacle: L6-30R)	9713101	\$ 99	\$69	\$3.16	\$2.24	\$1.79	\$1.54
208/240VAC, 3 Phase 30A (Receptacle L15-30R)	9712531	\$ 99	\$69	\$3.16	\$2.24	\$1.79	\$1.54
PERIPHERAL PRICING							
	Paper Input Options						
2nd Paper Input Module (three trays=4000 sheet capacity)	4980433	\$ 12,750	\$9,563	\$436.34	\$308.58	\$247.19	\$212.67
Dual Paper Tray (Can select up to two per paper input module-Maximum 4 per machine)	4980434	\$ 2,625	\$1,969	\$69.83	\$63.53	\$50.89	\$43.79
	Integrated Finishers						
iBLM Integrated Booklet Maker	4980435	\$ 9,925	\$7,444	\$339.66	\$240.21	\$192.42	\$165.55
iHCS (stacker) incl. L-sided docking (Must choose stacker top cover 4947032 or Set finisher 498011)	4980030	\$ 17,000	\$12,750	\$581.76	\$411.44	\$329.59	\$283.56
Stacker Top Cover	4947032	\$ 995	\$746	\$34.05	\$24.08	\$19.29	\$16.50
Powerlift for iHCS	4967226	\$ 4,950	\$3,713	\$169.40	\$119.80	\$95.97	\$82.57
Pallet for Powerlift	29800025	\$ 100	\$75	\$3.42	\$2.42	\$1.94	\$1.67
Set Finisher Module (requires iHCS and Additional items for finisher)	4980011	\$ 9,800	\$7,350	\$335.38	\$237.18	\$190.00	\$163.46
Additional Items Finisher (Required when ordering set finisher 4980011)	4980012	\$ 200	\$150	\$6.84	\$4.84	\$3.88	\$3.34
iMFS Multi Format Stapler	4967230	\$ 14,500	\$10,875	\$496.23	\$350.94	\$281.12	\$241.86
iXDP Die punch unit - Must purchase at least 1 die	4980450	\$ 12,735	\$9,551	\$435.82	\$308.22	\$246.90	\$212.42
Must Choose One Controller	Controller Options						
PRISMAsync (Embedded controller with Celeron M2.0 technology, 1GB RAM, and 80 GB HDD)	4980405	\$ 3,025	\$2,057	\$93.86	\$66.38	\$53.17	\$45.75
PRISMAsync - High End (Embedded controller with Dual Core 2.2 technology, 2GB RAM, and 160 GB HDD)	4980406	\$ 4,550	\$3,094	\$141.18	\$99.84	\$79.98	\$68.81
Postscript (Required)	4980418	\$ 1,400	\$952	\$43.44	\$30.72	\$24.61	\$21.17
PCL6 (Required)	4980421	\$ 400	\$272	\$12.41	\$8.78	\$7.03	\$6.05
eNPD5	Software			\$0.00	\$0.00	\$0.00	\$0.00
E-Shredding	4980423	\$ 600	\$408	\$18.62	\$13.17	\$10.55	\$9.07
DP Link	4980425	\$ 600	\$408	\$18.62	\$13.17	\$10.55	\$9.07
IPDS	4980427	\$ 1,700	\$1,700	\$77.57	\$54.86	\$43.95	\$37.81
Scan Logic	4980419	\$ 2,000	\$5,440	\$248.23	\$175.55	\$140.62	\$120.99
	4980422	\$ 750	\$510	\$23.27	\$16.46	\$13.18	\$11.34

Streaming (Reqs 4980415 to be ordered)	4980426	\$ 4,550	\$3,094	\$141.18	\$99.84	\$79.98	\$68.81
PCL5 (SRA) (Reqs 4980415 to be ordered)	4980420	\$ 6,500	\$4,420	\$201.68	\$142.63	\$114.26	\$98.30
Speed upgrade (to upgrade VP4110 to VP4120)	4980417	\$ 6,000	\$4,080	\$186.17	\$131.66	\$105.47	\$90.74
Machine Software							
eNDPS	4980423	\$600	\$510	\$23.27	\$16.46	\$13.18	\$11.34
e Shredding	4980423	\$600	\$510	\$23.27	\$16.46	\$13.18	\$11.34
DPLink	4980427	\$2,500	\$2,125	\$96.96	\$68.57	\$54.93	\$47.26
IPDS	4980419	\$6,000	\$6,800	\$310.28	\$219.44	\$175.78	\$151.23
PCL5-SRA	4980420	\$6,500	\$5,525	\$252.11	\$178.29	\$142.82	\$122.88
Scan Logic	4980422	\$750	\$638	\$29.09	\$20.57	\$16.48	\$14.18
Atlas Printshop Mail Production Cross Platform	Z2309145501	\$6,274	\$5,333	\$243.34	\$172.09	\$137.86	\$118.60
Care for Printshop Mail Cross Platform	C230914501	\$599	\$509	\$23.23	\$16.43	\$13.16	\$11.32

Service Pricing

Option #1 Included Base Number Impressions	0	300,000	700,000
Option #1 Monthly Base Charge	184	1755.60	3372.60
Option #1 Overage Rate	0.0045	0.00429	0.00407

Accessory/Service Pricing

Set Finisher Module	\$60
Integrated High Capacity Stacker	\$120
IPDS	\$20
PIM	\$120
Additional HCS	\$120

* Capital Lease



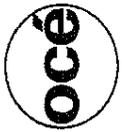
Océ WSCA- Multifunctional Copiers & Related Software - 120 ppm Production Digital Press



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
120 ppm B and W Production Copier	Océ VP4120	\$50,900.00	\$35,630.00	\$1,625.60	\$1,149.78	\$921.04	\$792.41
Copy Speed: 120 Black and White copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 1,500,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector		\$250.00	\$113.00	\$5.16	\$3.65	\$2.92	\$2.51
PostScript and PCL6 required. Must choose a controller and a finishing configuration							
Delivery & Install	D/I			\$0.00	\$0.00	\$0.00	\$0.00
VarioPrint 4000 Operator Training	9717962			\$0.00	\$0.00	\$0.00	\$0.00
Full Day Systems Integration	6152206			\$0.00	\$0.00	\$0.00	\$0.00
5 Help Desk Incidents REQUIRED	6152710			\$0.00	\$0.00	\$0.00	\$0.00
Océ VP4000 MFD Process Module	4980401			\$0.00	\$0.00	\$0.00	\$0.00
Océ VP41X0 Resale License *	4980415			\$0.00	\$0.00	\$0.00	\$0.00
VP41X0 Starter Assembly	9713379			\$0.00	\$0.00	\$0.00	\$0.00
Basic PIM Module (4 Trays)	4980407			\$0.00	\$0.00	\$0.00	\$0.00
VP4000 Install Kit	4980402			\$0.00	\$0.00	\$0.00	\$0.00
Signal Lamp	4980410			\$0.00	\$0.00	\$0.00	\$0.00
Resale license has a separate charge in the system. Engine plus resale license fee make up total cost of VP4000 engine.				\$0.00	\$0.00	\$0.00	\$0.00
Must choose 1							
Power Cords							
208/240VAC, 1 Phase 30A (Receptacle: 14-30R)	9717238	\$ 199	\$139	\$6.36	\$4.50	\$3.60	\$3.10
208/240VAC, 3 Phase 20A (Receptacle: L15-20R)	9717239	\$ 99	\$69	\$3.16	\$2.24	\$1.79	\$1.54
208/240VAC, 1 Phase 30A (Receptacle: L6-30R)	9713101	\$ 99	\$69	\$3.16	\$2.24	\$1.79	\$1.54
208/240VAC, 3 Phase 30A (Receptacle L15-30R)	9712531	\$ 99	\$69	\$3.16	\$2.24	\$1.79	\$1.54
Paper Input Options							
2nd Paper Input Module (three trays-4000 sheet capacity)	4980433	\$ 12,750	\$9,563	\$436.34	\$308.58	\$247.19	\$212.67
Dual Paper Tray (Can select up to two per paper input module-Maximum 4 per machine)	4980434	\$ 2,625	\$1,969	\$69.63	\$63.53	\$50.89	\$43.79
Integrated Finishers							
iBLM Integrated Booklet Maker	4980435	\$ 9,925	\$7,444	\$339.66	\$240.21	\$192.42	\$165.55
iHCS (stacker) incl. L-sided docking (Must choose stacker top cover 4947032 or Set finisher 498011)	4980030	\$ 17,000	\$12,750	\$581.78	\$411.44	\$329.59	\$283.56
Stacker Top Cover	4947032	\$ 995	\$746	\$34.05	\$24.08	\$19.29	\$16.60
Powerlift for iHCS	4967236	\$ 4,950	\$3,713	\$169.40	\$119.80	\$95.97	\$82.57
Pallet for Powerlift	29600025	\$ 100	\$75	\$3.42	\$2.42	\$1.94	\$1.67
Set Finisher Module (requires iHCS and Additional items for finisher)	4980011	\$ 9,800	\$7,350	\$335.38	\$237.18	\$190.00	\$163.46
Additional Items Finisher (Required when ordering set finisher 4980011)							
iMFS Multi Format Stapler	4980012	\$ 200	\$150	\$6.84	\$4.84	\$3.88	\$3.34
iXDP Die punch unit - Must purchase at least 1 die	4967230	\$ 14,500	\$10,875	\$496.23	\$350.94	\$281.12	\$241.86
Must Choose one controller	4980450	\$ 12,735	\$9,551	\$435.82	\$308.22	\$246.90	\$212.42
Controller Options							
PRISMAsync (Embedded controller with Celeron M2.0 technology, 1GB RAM, and 80 GB HDD)	4980405	\$ 3,025	\$2,057	\$93.86	\$66.38	\$53.17	\$45.75
PRISMAsync - High End (Embedded controller with Dual Core 2.2 technology, 2GB RAM, and 160 GB HDD)	4980406	\$ 4,550	\$3,094	\$141.18	\$99.84	\$79.98	\$68.81
Postscript (Required)	4980418	\$ 1,400	\$952	\$43.44	\$30.72	\$24.61	\$21.17
PCL6 (Required)	4980421	\$ 400	\$272	\$12.41	\$8.78	\$7.03	\$6.05
Software							
eNFDs	4980423	\$ 600	\$408	\$0.00	\$0.00	\$0.00	\$0.00
E-Shredding	4980425	\$ 600	\$408	\$18.62	\$13.17	\$10.55	\$9.07
DP Link	4980427	\$ 2,000	\$1,700	\$77.57	\$54.86	\$43.95	\$37.81
IPDS	4980419	\$ 8,000	\$5,440	\$248.23	\$175.55	\$140.62	\$120.99
Scan Logic	4980422	\$ 750	\$510	\$23.27	\$16.46	\$13.18	\$11.34

Streaming (Reqs 4980415 to be ordered)	4980426	\$ 4,550	\$3,094	\$141.18	\$99.84	\$79.98	\$88.81
PCL5 (SRA) (Reqs 4980415 to be ordered)	4980420	\$ 6,500	\$4,420	\$201.98	\$142.63	\$114.26	\$98.30
Speed upgrade (to upgrade VP4110 to VP4120)	4980417	\$ 6,000	\$4,080	\$186.17	\$131.66	\$105.47	\$90.74
Machine Software							
eMPS	4980423	\$600	\$510	\$23.27	\$16.46	\$13.18	\$11.34
Shredding	4980423	\$600	\$510	\$23.27	\$16.46	\$13.18	\$11.34
DPLink	4980427	\$2,500	\$2,125	\$96.96	\$68.57	\$54.93	\$47.26
IPDS	4980419	\$8,000	\$6,800	\$310.28	\$219.44	\$175.78	\$151.23
PCL5-SRA	4980420	\$6,500	\$5,525	\$252.11	\$178.29	\$142.82	\$122.88
Scan Logic	4980422	\$750	\$638	\$29.09	\$20.57	\$16.48	\$14.18
Atlas Printshop Mail Production Cross Platform	Z2309145501	\$6,274	\$5,333	\$243.34	\$172.09	\$137.86	\$118.60
Care for Printshop Mail Cross Platform	C230914501	\$599	\$509	\$23.23	\$16.43	\$13.16	\$11.32
Service Pricing							
Option #1 Included Base Number Impressions		0	300,000	700,000			
Option #1 Monthly Base Charge		184	1755.60	3372.60			
Option #1 Overage Rate		0.0045	0.00429	0.00407			
Accessory Service Pricing							
Set Finisher Module							\$60
Integrated High Capacity Stacker							\$120
IPDS							\$20
PIM							\$120
Additional HCS							\$120

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - 160/200/250/306 ppm Production Digital Press



Specifications	Part #	List Price	WSCA Price	24-Month Lease*	36-Month Lease*	48-Month Lease*	60-Month Lease*
160 ppm B&W Color MFP	Oce VP6160	\$2,410,426	\$1,157,334	\$5,280.94	\$3,734.74	\$2,991.72	\$2,573.92
Copy Speed: 160 Black and White copies per minute (cpm)							
Mfg's Monthly Copy Volume: Up to 15,000,000 copies/mo							
Required Accessories							
Power Filter/Surge Protector		\$250.00	\$113	\$5.16	\$3.65	\$2.92	\$2.51
PERIPHERAL PRICING							
Océ Document Scanner DS60	4980040	\$21,695	\$14,970	\$366.22	\$468.10	\$387.26	\$340.71
Training	9717150	included	included	included	included	included	included
DS60 Resale License	4980035	included	included	included	included	included	included
Table Operating System	4980046	included	included	included	included	included	included
DS-Stand-Alone Scanner Training	9717689	included	included	included	included	included	included
Scan2File/Scan2 e-mail	4980036	included	included	included	included	included	included
E-Shredding	4980037	included	included	included	included	included	included
Peripherals							
Optional Additional Paper Input Module, Optional Delivery & Install	4980008	\$25,630	\$17,685	\$806.95	\$570.69	\$457.15	\$393.31
DI				\$0.00	\$0.00	\$0.00	\$0.00
High Capacity Stacker (can order two additional per machine) One stacker top cover required for each extra stacker ordered.	4980030	\$17,600	\$12,144	\$554.13	\$391.89	\$313.92	\$270.08
R-Side Bracket (required for each addl. Stacker)	4980029	included	included	included	included	included	included
Stacker Top Cover	4947032	included	included	included	included	included	included
Delivery & Install	DI	included	included	included	included	included	included
DFD2 Interface Kit - Required for ALL Finishing	4980031	\$400	\$400	\$18.25	\$12.91	\$10.34	\$8.90
IMFS Multi Format Stapler	4967230	\$ 14,500	\$10,005	\$456.53	\$322.86	\$258.63	\$222.51
Set Finisher Module	4980011	\$ 13,000	\$8,970	\$409.30	\$289.46	\$231.87	\$199.49
Additional Items for Finisher	4980012	included	included	included	included	included	included
Top Cover for VarioPrint™ Stacker	4947032	included	included	included	included	included	included
Machine Software							
eNDPS	4980423	\$600	\$510	\$23.27	\$16.46	\$13.18	\$11.34
e Shredding	4980423	\$600	\$510	\$23.27	\$16.46	\$13.18	\$11.34
DPLink	4980427	\$3,000	\$2,550	\$116.36	\$82.29	\$65.92	\$56.71
IPDS	4980419	\$8,000	\$6,800	\$310.28	\$219.44	\$175.78	\$151.23
PCL5-SRA	4980420	\$6,500	\$5,525	\$252.11	\$178.29	\$142.82	\$122.88
Atlas Printshop Mail Production Cross Platform	Z2309145501	\$6,274	\$5,333	\$243.34	\$172.09	\$137.86	\$118.60
Care for Printshop Mail Cross Platform	C230914501	\$599	\$509	\$23.23	\$16.43	\$13.16	\$11.32
Peripherals, NOT IN CONTRACT							
BLM200 Bookletmaker	BLM200						
Booklet Maker (requires 9713051 and 4967221)	4967236	\$ 32,735	\$32,735	\$1,493.70	\$1,056.36	\$846.20	\$728.03
Starter Kit	9713051						
Booklet Trimmer	4967221	\$ 14,000	\$14,000	\$638.82	\$451.78	\$361.90	\$311.36
Rotator Unit	4967238	\$ 15,500	\$15,500	\$707.27	\$500.19	\$400.68	\$344.72
Squarefold Module	4967224	\$ 12,240	\$12,240	\$558.51	\$394.98	\$316.40	\$272.22
Power Strip	7361K42	\$99.00	\$99.00	\$4.52	\$3.19	\$2.56	\$2.20
BLM500 Finisher (requires 4967239, 4967240, 4967241) Service License required for BPCS	BLM500						
BLM500 Powersquare Finisher	4967239						
BLM500 Bridge Cover	4967240						
BLM500 Bridge	4967241						
Total		\$ 83,675	\$83,675	\$3,818.09	\$2,700.19	\$2,163.00	\$1,860.93

DFS10 Document Binder-2110	DFS10BIN								
DFS10 Document Binder-2110	4947061	\$ 31,980	\$31,980	\$1,459.25	\$1,031.99	\$826.68	\$711.24		
DFS 10 Starter Kit	9712849								
Perfect Binder	EGB1208								
BGB1208 Perfect Binder	6150220	\$ 90,000	\$90,000	\$4,106.70	\$2,904.30	\$2,326.50	\$2,001.60		
High Capacity Stacker	HCS								
VarioPrint™ High Capacity Stacker (requires 4947031 and 4947032)	4980030	\$ 17,000	\$17,000	\$775.71	\$548.59	\$439.45	\$378.08		
Additional Items for Stacker	4947031	\$ 425	\$425	\$19.39	\$13.71	\$10.99	\$9.45		
Top Cover for Stacker	4947032	\$ 900	\$900	\$41.07	\$29.04	\$23.27	\$20.02		
Powerlift for iHCS	4967226	\$ 4,950	\$4,950	\$225.87	\$159.74	\$127.96	\$110.09		
Pallet for Powerlift	29800025	\$ 100	\$100	\$4.56	\$3.23	\$2.59	\$2.22		
GBC Power Punch	GBC								
GBC Power Punch	7610800	\$ 49,865	\$49,865	\$2,275.34	\$1,609.14	\$1,289.01	\$1,109.00		
GBC Power Punch Stacker	7610820	\$ 15,000	\$15,000	\$684.45	\$484.05	\$387.75	\$333.60		
iMFS Multi-format stapler	4967230	\$ 14,500	\$14,500	\$661.64	\$467.92	\$374.83	\$322.48		
iXDP Die punch unit	4980450	\$ 12,250	\$12,250	\$558.97	\$395.31	\$316.66	\$272.44		
Option #1 Included Base Number Impressions		0	300,000	700,000					
Option #1 Monthly Base Charge		184	1755.60	3372.60					
Option #1 Overage Rate		0.0045	0.00429	0.00407					
Accessory/Service/Pricing	Base Charge								
Set Finisher Module		\$60							
Integrated High Capacity Stacker		\$120							
IPDS		\$20							
PIM		\$120							
Additional HCS		\$120							
DS60		\$120							

* Capital Lease



Océ WSCA- Multifunctional Copiers & Related Software - Service Programs

Additional Service and Supplies Options	
Base monthly charge for 2 x 5 coverage	300*
Base monthly charge for 3 x 5 coverage	600*
Base monthly charge for 1 x 7 coverage	300*
Base monthly charge for 2 x 7 coverage	600*
Base monthly charge for 3 x 7 coverage	900*
Additional Labor Components	
Additional End User Training Cost by hours	197
Additional Advanced / IT Training Cost by hours	197
Additional IT Support by hours	197
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	25
Percentage Increase for Remote Zone	25 ¹
Moving Charges by Zone	
Zone 2 - Flat Fee	100 ²
Zone 3 Per mile fee	1.00 ³

¹ Plus Travel

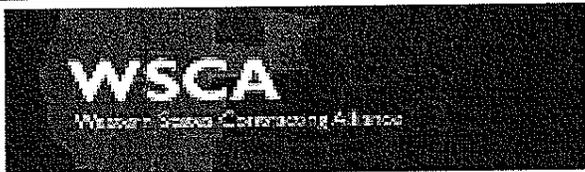
² Plus \$40.00 per hour or partial hour

³ Plus \$100.00 Flat Fee

* "Additional Service" NOTE: There is a "call-out" charge of \$150 per incident (in addition to the base monthly charge). Additional shift coverage is subject to availability and must be approved by local field service management. A 50% discount may apply; no "call-out" charge will be assessed.

There are additional flat-rate monthly charges for service on various accessories, as follows:

s &
ms



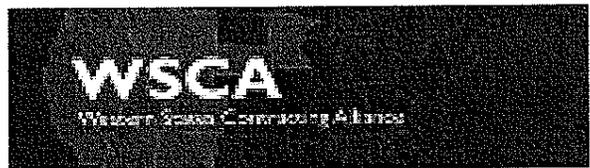
thly charge) for all additional shift coverage plans above
prior to contracting. Existing sites with 7 x 24 coverage



Océ WSCA- Multifunctional Related Software - Lease

Leasing Term in Months	Fair Market Value	Operational Lease	Non-Cancelable Lease
24	0.04470	0.04470	0.04470
25	0.04356	0.04356	0.04356
26	0.04236	0.04236	0.04236
27	0.04116	0.04116	0.04116
28	0.03996	0.03996	0.03996
29	0.03876	0.03876	0.03876
30	0.03756	0.03756	0.03756
31	0.03636	0.03636	0.03636
32	0.03516	0.03516	0.03516
33	0.03396	0.03396	0.03396
34	0.03276	0.03276	0.03276
35	0.03156	0.03156	0.03156
36	0.03127	0.03108	0.03108
37	0.03077	0.03058	0.03058
38	0.03027	0.03008	0.03008
39	0.02977	0.02958	0.02958
40	0.02927	0.02908	0.02908
41	0.02877	0.02858	0.02858
42	0.02827	0.02808	0.02808
43	0.02777	0.02758	0.02758
44	0.02727	0.02708	0.02708
45	0.02677	0.02658	0.02658
46	0.02627	0.02608	0.02608
47	0.02577	0.02558	0.02558
48	0.02587	0.02555	0.02555
49	0.02558	0.02526	0.02526
50	0.02529	0.02497	0.02497
51	0.02500	0.02468	0.02468
52	0.02471	0.02439	0.02439
53	0.02442	0.02410	0.02410
54	0.02413	0.02381	0.02381
55	0.02384	0.02352	0.02352
56	0.02355	0.02323	0.02323
57	0.02326	0.02294	0.02294
58	0.02297	0.02265	0.02265
59	0.02268	0.02236	0.02236
60	0.02276	0.02233	0.02233

ictional Copiers & - Lease Rates



Capital Lease	Cancelable Rental	Factor for 10% Cancellation (Added to Lease Factor)	OFSI Spread Over Treasury Rate SWAPS for Operating Leases	OFSI Spread Over Treasury Rate SWAPS for Capital leases
0.04563	0.05019	0.00236	5.670	8.230
0.04442	0.04886	0.00235	5.670	8.230
0.04321	0.04753	0.00234	5.670	8.230
0.04200	0.04620	0.00233	5.670	8.230
0.04079	0.04487	0.00232	5.670	8.230
0.03958	0.04354	0.00231	5.670	8.230
0.03837	0.04221	0.00230	5.670	8.230
0.03716	0.04088	0.00229	5.670	8.230
0.03595	0.03955	0.00228	5.670	8.230
0.03474	0.03821	0.00227	5.670	8.230
0.03353	0.03688	0.00226	5.670	8.230
0.03232	0.03555	0.00225	5.670	8.230
0.03227	0.03550	0.00230	5.670	8.230
0.03169	0.03486	0.00228	5.910	8.299
0.03111	0.03422	0.00226	6.150	8.368
0.03053	0.03358	0.00224	6.390	8.437
0.02995	0.03295	0.00222	6.630	8.506
0.02937	0.03231	0.00220	6.870	8.575
0.02879	0.03167	0.00218	7.110	8.644
0.02821	0.03103	0.00216	7.350	8.713
0.02763	0.03039	0.00214	7.590	8.782
0.02705	0.02976	0.00212	7.830	8.851
0.02647	0.02912	0.00212	8.070	8.920
0.02589	0.02848	0.00211	8.310	8.989
0.02585	0.02844	0.00210	8.380	8.990
0.02552	0.02807	0.00209	8.395	9.065
0.02519	0.02771	0.00208	8.410	9.140
0.02486	0.02735	0.00207	8.425	9.215
0.02453	0.02698	0.00206	8.440	9.290
0.02420	0.02662	0.00205	8.455	9.365
0.02387	0.02626	0.00204	8.470	9.440
0.02354	0.02589	0.00203	8.485	9.515
0.02321	0.02553	0.00202	8.500	9.590
0.02288	0.02517	0.00201	8.515	9.665
0.02255	0.02481	0.00200	8.530	9.740
0.02222	0.02444	0.00199	8.545	9.815
0.02224	0.02446	0.00195	9.990	9.820



Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

OCE IMAGISTICS INC
850 WATERMAN AVE
EAST PROVIDENCE, RI 02914

COPIERS - OCE - B&W, COLOR, PRODUCTION B&W (MPA-337)	
Award Number 3180232	Effective Period: 01-OCT-09 - 30-JUN-12

S H I P T O	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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Date: 23-MAR-10
Buyer: C Melillo
Shipping: Paid
Terms: NET 30
Vendor#: 9926

I N V O I C E	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST,RI MPA United States
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Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

BLANKET REQUIREMENTS: 3/15/10 - 6/30/12
WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL YEARS

MASTER PRICE AGREEMENT #337

COPIERS, WALK UP - B&W / COLOR AND PRODUCTION B&W WITH FULL SERVICE MAINTENANCE AND SUPPLIES PER ATTACHED AGREEMENT.

COOP AGREEMENT WITH WSCA - #1715

SUPPLIER CONTACT:
STEPHEN PETRANGELO
PHONE (401) 824-2145
FAX: (401) 436-6307
EMAIL: STEPHEN.PETRANGELO@OCE.COM

STATE PURCHASING AGENT
Louis A. DeQuattro

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at www.purchasing.ri.gov. Delivery of goods or services as described herein shall be deemed acceptance of these requirements