



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration
DIVISION OF PURCHASES
One Capitol Hill
Providence, RI 02908-5855

Tel: (401) 574-8100
Fax: (401) 574-8387
Website: www.purchasing.ri.gov

MPA BUYER STATUS UPDATE
MASTER PRICE AGREEMENT (“MPA”) #308

This first of 3 one-year renewal options was exercised at the sole discretion of the State. The term is 9/1/2014 to 8/31/2017.

Please see the original user guide and attachments that follow.



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**CONTRACT USER GUIDE
TELECOMMUNICATIONS SERVICES
MASTER PRICE AGREEMENT (“MPA”) #308
BID SOLICITATION # 7548392
CONTRACT TERM 9/1/2014 – 8/31/2016
WITH 3 RENEWAL OPTION(S) FOR 1-YEAR TERM(S) AT THE SOLE OPTION OF
THE STATE**

STATE AGENCIES UNDER THE EXECUTIVE BRANCH OF GOVERNMENT ARE REQUIRED TO CONTACT THE TELECOMMUNICATIONS OFFICE OF THE DIVISION OF INFORMATION TECHNOLOGY TO OBTAIN SERVICES UNDER THIS AWARD. CONTACT INFORMATION IS AS FOLLOWS:

JACQUELINE.DROUIN@DOIT.RI.GOV
(401) 462-5997

MAUREEN.COLLARD@DOIT.RI.GOV
(401) 462-2940

INSTRUCTIONS FOR USE

The Telecommunications Office of the Division of Information Technology will solicit quotes from all vendors for a specific category up to a cap of \$49,999.00. A Contract Release will be issued against the awarded vendor’s MPA Contract Agreement.

For projects estimated to be \$50,000.00 to \$150,000.00, the Telecommunications Office of the Division of Information Technology will solicit quotes from all vendors for a specific category. A zero dollar requisition will be issued and sent to the Division of Purchases with all quotes received and a recommendation for award. Vendors should include price of Performance Bond with their quote.

The Division of Purchases will request a Performance Bond and updated certificate of insurance from the recommended vendor, and a purchase order will be issued.

Projects estimated to be over \$150,000.00 will be bid.



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CONTRACT SUMMARY:

The intent of this Master Price Agreement (MPA) is to establish a Qualified Vendor List to provide telecommunications services to include the following categories:

- Traditional Voice Services
- VoIP Services
- Hosted VoIP Services
- IP Data Services
- POTS
- PRI
- Telephone Sets/Equipment
- Conference Calling Services
- Call Center Services
- Web/Video Conferencing
- Professional Services
- Wireless Machine to Machine Solutions
- Usage Rates
- Colocation Services

Proposals were received from twenty-two (22) vendors.

Nineteen vendors are recommended for award. Please see the attached spreadsheets which show the awarded vendors, categories of award, and contact information.

WHO CAN USE THIS CONTRACT:

Statewide Applicability – Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision only.

Division of Purchases Contact:

Gail Walsh, Chief Buyer
(401) 574-8122

Gail.walsh@purchasing.ri.gov

MPA-308
RFP #7548392 - TELECOMMUNICATIONS SERVICES
AWARDED CATEGORIES

	Traditional		Hosted			IP Data	Telephone Sets	Conference	Call Center	Web/Video	Professional	Wireless Machine	Usage	Colocation
	<u>Voice Services</u>	<u>VoIP Services</u>	<u>VoIP Services</u>	<u>POTS</u>	<u>PRI</u>	<u>Circuits</u>	<u>Equipment</u>	<u>Calling Services</u>	<u>Services</u>	<u>Conferencing</u>	<u>Services</u>	<u>to Machine</u>	<u>Rates</u>	<u>Services</u>
Atrion Networking Corporation							X	X		X	X			X
Carousel Industries							X	X	X	X	X			
CenturyLink / Qwest Communications								X	X	X			X	
Cox Rhode Island Telcom, LLC	X	X	X	X	X	X	X						X	X
Envision Technology Advisors, LLC											X			X
EPlus							X					X		
Ezuze	X	X	X								X		X	
Fibertech Holdings d/b/a Fibertech Networks						X								
Future Technologies Group							X							
Insight Mobile Data, Inc.												X		
Level 3 Communications		X	X		X	X	X	X		X		X		X
Light Tower Fiber, LLC						X					X			
Oshean, Inc.		X	X			X								X
The Presidio Corporation			X				X	X		X		X		
T-Mobile												X		
Towerstream Corporation						X						X		
Verizon Business Network Services	X	X	X	X	X	X		X	X	X	X		X	X
Verizon Wireless												X		
Windstream / Paetec	X	X	X	X	X	X			X		X		X	X

MPA-308
RFP #7548392 - TELECOMMUNICATIONS SERVICES
CONTACT INFORMATION

	<u>Purchase Order Number</u>	<u>Contact Name(s)</u>	<u>Tel. Number</u>	<u>E-Mail</u>
Atrion Networking Corporation	3389037	Miguel Ferreira	(401) 825-4219	mferreira@atrion.net
Carousel Industries	3389040	Michael Mahar	(800) 401-0760	mmahar@carouselindustries.com
CenturyLink / Qwest Communications	3389041	Catherine Pauling Patricia Edelmann	(617) 233-0238 (888) 247-1197	catherine.pauling@centurylink.com patricia.edelmann1@centurylink.com
Cox Rhode Island Telcom, LLC	3389042	Steven P. Hughes Jamie Foster Brad French-Education	(401) 615-1338 (401) 615-1526 (401) 615-1336	steven.hughes@cox.com jamie.foster@cox.com brad.french@cox.com
Envision Technology Advisors, LLC	3389043	Joseph Gleason	(401) 272-6688	gleason@envisionsuccess.net
EPlus	3389054	Jennifer Brickhill	(401) 473-2814	jbrickhill@eplus.com
Ezuce	3389074	John Drolet	(978) 296-0155	jdrolet@ezuce.com
Fibertech Holdings d/b/a Fibertech Networks	3389076	Peter Sozek	(401) 765-2662	psozek@fibertech.com
Future Technologies Group	3389081	Stephen Gillis	(617) 367-7474	sgillis@ftgtechnologies.com
Insight Mobile Data, Inc.	3389082	Jim Healy	(401) 475-4470	jhealy@insightmobiledata.com
Level 3 Communications	3389083	Daphne Hilt Tom Argentieri	(518) 640-0966	daphne.hilt@level3.com tom.argentieri@level3.com
Light Tower Fiber, LLC	3389084	Michelle Kavey	(617) 848-3026	mkavey@lighttower.com
Oshean, Inc.	3389085	Melanie Turcotte	(401) 398-7552	melanie@oshean.org
The Presidio Corporation	3389086	James Doyle	(781) 638-2253	jdoyle@presidio.com
T-Mobile	3389087	Donna Monahan	(508) 505-1375	donna.monahan@t-mobile.com
Towerstream Corporation	3389088	Paul Alabiso	(866) 848-5848 x 256	palabiso@towerstream.com
Verizon Business Network Services	3389090	Dennis Martinek	(774) 334-2531	dennis.martinek@verizon.com
Verizon Wireless	3389091	Bobbie Lorange	(401) 406-0229	bobbie.lorange@verizonwireless.com
Windstream / Paetec	3389092	Richard Caruth	(978) 296-0313	rick.caruth@windstream.com