Notice of Contract Purchase Agreement

State Of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

VENDOR	**PRESIDIO NETWORKED SOLUTIONS INC** **10 SIXTH RD** **WOBURN, MA 01801** **United States**

CISCO NETWORKING EQUIPMENT (MPA-283)	
Award Number	**3226618**
Revision Number	**6**
Effective Period	**01-APR-2011 - 30-JUN-2016**
Vendor Number	**31863-iSupplier**

SHIP TO	**MASTER PRICE AGREEMENT** **SEE BELOW** **RELEASE AGAINST, RI MPA** **United States**

Type of Requisition	***OTHER**
Requisition Number	
Solicitation Number	**7448120**
Freight	**Paid**
Payment Terms	**NET 30**
Buyer	**Francis, David** **-**

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's purchasing regulations, available at www.purchasing.ri.gov.

CHANGE TO PO #3226618 DATED 4/18/11

MASTER PRICE AGREEMENT #283

CHANGE EFFECTIVE PERIOD:
FROM: 4/1/11 - 3/31/16
TO: 4/1/11 - 6/30/16

EXTENSION TO 6/30/16 TO ALLOW TIME TO PREPARE AND EVALUATE BID SOLICITATION.

INVOICE TO

MASTER PRICE AGREEMENT
SEE BELOW
RELEASE AGAINST, RI MPA
United States

STATE PURCHASING AGENT

Nancy R. McIntyre

Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "BILL TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing

shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

CAMPAIGN FINANCE COMPLIANCE

EVERY PERSON OR BUSINESS ENTITY PROVIDING GOODS OR SERVICES AT A COST OF $5000 CUMULATED VALUE IS REQUIRED TO FILE AN AFFIDAVIT REGARDING POLITICAL CAMPAIGN CONTRIBUTIONS WITH THE RI STATE BOARD OF ELECTIONS EVEN IF NO REPORTABLE CAMPAIGN CONTRIBUTIONS HAVE BEEN MADE. (RI GENERAL LAW 17-27) FORMS OBTAINED AT BOARD OF ELECTIONS, CAMPAIGN FINANCE DIVISION, 50 BRANCH AVENUE PROVIDENCE 02904 (401-222-2056).

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov."

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered

by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.

b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

DELIVERY If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

INVOICING All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

PRESIDIO NETWORKED SOLUTIONS INC
1 PENN PLAZA
STE 2832
NEW YORK CITY, NY 01801
United States

Amendment Date: 20-MAR-15
Original Award Date: 18-APR-11
Buyer: D Francis
Phone #:
FOB: Destination
Terms: NET 30
Vendor # 31863

SHIP TO		Change Order Number **5** Award Number **3226618** Effective Period **01-APR-11 - 31-MAR-16**	INVOICE	
	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States			MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States

CISCO NETWORKING EQUIPMENT (MPA-283)

Description	Bid Number	Change Order Req#
CISCO NETWORKING EQUIPMENT (MPA-283)		

Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO #3226618 DATED 4/18/11 MASTER PRICE AGREEMENT #283 CHANGE EFFECTIVE PERIOD: FROM: 4/1/11 - 3/31/15 TO: 4/1/11 - 3/31/16 EXTEND CONTRACT TERM AT CURRENT RATES FOR ONE ADDITIONAL YEAR. NO RENEWAL OPTIONS REMAIN. CONTACT PERSON: LEO EVRIVIADES - (781) 970-6465 E-MAIL: levriviades@presidio.com			

STATE PURCHASING AGENT

Nancy R. McIntyre

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at www.purchasing.state.ri.gov. Delivery of goods or services as described herein shall be deemed acceptance of these requirements

RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

PRESIDIO NETWORKED SOLUTIONS INC
1 PENN PLAZA
STE 2832
NEW YORK CITY, NY 01801
United States

Amendment Date: 10-JAN-14
Original Award Date: 18-APR-11
Buyer: D Francis
Phone #:
FOB: Destination
Terms: NET 30
Vendor # 31863

SHIP TO		Change Order Number 4 Award Number **3226618** Effective Period **01-APR-11 - 31-MAR-15**	INVOICE	
	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States			MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States

CISCO NETWORKING EQUIPMENT (MPA-283)

Description	Bid Number	Change Order Req#
CISCO NETWORKING EQUIPMENT (MPA-283)		

Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO #3226618 DATED 4/18/11 MASTER PRICE AGREEMENT #283 CHANGE EFFECTIVE PERIOD: FROM: 4/1/11 - 3/31/14 TO: 4/1/11 - 3/31/15 EXTEND CONTRACT TERM, AT CURRENT RATES, FOR ONE ADDITIONAL YEAR. OPTION REMAINS TO EXTEND TERM THROUGH 3/31/16.			

STATE PURCHASING AGENT

LAHynes

Lorraine A. Hynes

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RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

PRESIDIO NETWORKED SOLUTIONS INC
7601 ORA GLEN DR
STE 100
GREENBELT, MD 20770
United States

Amendment Date: 08-MAR-13
Original Award Date: 18-APR-11
Buyer: D Francis
Phone #:
FOB: Destination
Terms: NET 30
Vendor # 31863

SHIP TO		Change Order Number 3	INVOICE	
	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States	Award Number **3226618** Effective Period **01-APR-11 - 31-MAR-14**		MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States

CISCO NETWORKING EQUIPMENT (MPA-283)

Description	Bid Number	Change Order Req#
CISCO NETWORKING EQUIPMENT (MPA-283)		

Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO #3226618 DATED 4/18/11 MPA #283 CHANGE EFFECTIVE PERIOD: FROM: 4/1/11 - 3/31/13 TO: 4/1/11 - 3/31/14 EXTEND CONTRACT TERM, AT CURRENT RATES, FOR ONE ADDITIONAL YEAR. OPTION REMAINS TO EXTEND TERM THROUGH 3/31/16.			

STATE PURCHASING AGENT

Lorraine A. Hynes

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RI Purchase Agreement Amendment Report

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

PRESIDIO NETWORKED SOLUTIONS INC
10 SIXTH ROAD
WOBURN, MA 01801
United States

Amendment Date: 29-MAR-12
Original Award Date: 18-APR-11
Buyer: J Moynihan
Phone #:
FOB: Destination
Terms: NET 30
Vendor # 31863

SHIP TO		Change Order Number **1** Award Number **3226618** Effective Period **01-APR-11 - 31-MAR-13**	INVOICE	
	MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States			MASTER PRICE AGREEMENT SEE BELOW RELEASE AGAINST, RI MPA United States

CISCO NETWORKING EQUIPMENT (MPA-283)

Description	Bid Number	Change Order Req#
CISCO NETWORKING EQUIPMENT (MPA-283)		

Line #	Code	Class-Item	Quantity	Unit	Unit Price
		CHANGE TO PO #3226618 DATED 4/18/11 MPA #283 CHANGE EFFECTIVE PERIOD: FROM: 4/1/11 - 3/31/12 TO: 4/1/11 - 3/31/13 EXTENDED CONTRACT TERM, AT CURRENT RATES, FOR ONE ADDITIONAL YEAR. OPTION REMAINS TO EXTEND TERM THROUGH 3/31/16.			

STATE PURCHASING AGENT

Lorraine A. Hynes

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Notice of Contract Purchase Agreement

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
ONE CAPITOL HILL
PROVIDENCE RI 02908

PRESIDIO NETWORKED SOLUTIONS INC
10 SIXTH ROAD
WOBURN, MA 01801
United States

CISCO NETWORKING EQUIPMENT
(MPA-283)

Award Number	**Effective Period:**
3226618	01-APR-11 - 31-MAR-12

SHIP TO

MASTER PRICE AGREEMENT
SEE BELOW
RELEASE AGAINST,RI MPA
United States

Date: 18-APR-11
Buyer: J Moynihan
Shipping: Paid
Terms: NET 30
Vendor#: 31863

INVOICE

MASTER PRICE AGREEMENT
SEE BELOW
RELEASE AGAINST,RI MPA
United States

Department	Type of Requisition	Bid Number	Requisition Number
		N/A	

4/1/11 - 3/31/12

WITH AN OPTION TO RENEW FOR FOUR (4) ADDITIONAL TWELVE (12) MONTH PERIODS.

MASTER PRICE AGREEMENT #283

DISCOUNTS FOR NETWORKING EQUIPMENT PER THE ATTACHED LIST.

SUPPLIER CONTACT:
SETH FISHER - ACCOUNT MANAGER
(401) 603-6434

STATE PURCHASING AGENT

Lorraine A. Hynes

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Contract Terms and Conditions

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Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

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ARRA SUPPLEMENTAL TERMS AND CONDITIONS

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TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by

State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

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a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.

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ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

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PAYMENT - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

CISCO NETWORKING EQUIPMENT (Including Other Manufacturers)
RFP #7448120 – MPA-283

Blanket Requirements: 4/1/11 – 3/31/12
With an option to renew for (4) four additional (12) month periods

The percentage discount as listed on the attached is considered firm and fixed for the period, may not be decreased, and will be applied to any current or future purchase of Cisco or other products as listed, for the duration of the agreement. List prices on Cisco and other products are as the current list prices at websites or in current price listings. No Refurbished equipment is allows.

A release must be made against the Master Price Agreement for the vendor(s) of choice. The Division of Purchases suggests the lowest price – which in this case is the highest discount offered. A quotation must accompany your RIFANS release for verification of pricing.

Purchases that require Budget or Department of Information Technology approvals are not exempt from these approvals.

Other manufacturers are listed on this agreement; however, purchase and use by State agencies must be approved by DoIT.

7448120 (MPA 283) Cisco Networking Equipment
Submission Deadline: 1/18/11

Bidder:	**Apex**	**Atrion**	**CBE**	**Gen Tech**	**Presidio**
Home State	**RI**	**RI**	**RI**	**RI**	**MA**
Section 1 Disc.					
Bid 1: % Disc off Cisco Products (Higher Ed)	42%	41.5%	42%	38%	41%
Bid 2: % Disc off Cisco Products (State)	42%	41.5%	42%	38%	41%
Section 2 Disc					
l 1: % Disc off Maint Costs Cisco Products:(HigherEd)	35%	33%	32%	31%	30%
Bid 2: % Disc off Maint Costs Cisco Products:(State Agencies)	35%	20%	13%	12%	18%
ReSeller of Non-Cisco Products?	Yes	Yes	Yes	Yes	No

Non-Cisco Systems		Higher Ed / State		
APC		15% / 15%		
Blue Coat Systems		20% / 20%		
Packeteer		20% / 20%		
Exinda		20% / 20%		
RSA Security		20% / 20%		
Trend Micro		20% / 20%		
Network Instruments		13% / 13%		
Bradford Networks		25% / 25%		
Cisco / IronPort		25% / 25%		
Aruba	35% / 35%		30% / 30%	
Hewlett Packard			40% / 40%	
HP procurve				30% / 30%
Lucent				
Enterasys				
Juniper				
Aruba				
	35% / 35%			