



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

CHANGE ORDER NO. 1

**CHANGE ORDER NO. 1 REMOVES CATEGORY FOR TELECOMMUNICATIONS SUPPORT.  
RATES FOR THIS CATEGORY DO NOT REFLECT PREVAILING WAGE RATES.**

**CONTRACT USER GUIDE  
COMPUTER TECHNICAL SUPPORT SERVICES  
MASTER PRICE AGREEMENT (“MPA”) #230  
BID SOLICITATION # 7548873  
CONTRACT TERM 12/1/2014 – 11/30/2016  
WITH 1 RENEWAL OPTION(S) FOR 1-YEAR TERM(S) AT THE SOLE OPTION OF  
THE STATE**

**STATE AGENCIES UNDER THE EXECUTIVE BRANCH OF GOVERNMENT ARE  
REQUIRED TO CONTACT THE DIVISION OF INFORMATION TECHNOLOGY  
TO OBTAIN SERVICES UNDER THIS AWARD. CONTACT INFORMATION IS  
AS FOLLOWS:**

**[DEBBIE.SHILAIRE@DoIT.RI.GOV](mailto:DEBBIE.SHILAIRE@DoIT.RI.GOV)**

**(401) 462-4748**

**[FRANK.PATE@DoIT.RI.GOV](mailto:FRANK.PATE@DoIT.RI.GOV)**

**(401) 462-8540**

**CONTRACT SUMMARY:**

The intent of this Master Price Agreement (MPA) is to establish a Qualified Vendor List to provide computer technical support services in nine categories: GIS, Application Development, Server, Network, Security, Testing, Desktop Support, Telcom and Project Management.

Proposals were received from fifty-four (54) vendors. Thirty-eight vendors were awarded.

Attached is a spreadsheet showing successful vendors by category, quoted rates for the category, average rate for the category and ranking according to rate (45 pgs.). Also attached is contact information for the awarded vendors.



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

**INSTRUCTIONS FOR USE**

The Division of Information Technology (DoIT) will solicit quotes from all vendors in a specific category up to a cap of \$100,000.00 for hourly, not-to-exceed or fixed price projects. Hourly, not-to-exceed pricing will be obtained when the vendor is not able to clearly determine the hours to complete work on a project. This method is not used often and should only be used when special circumstances require this type of cost proposal.

Fixed price is the preferred method of cost proposal.

All engagements must have clearly defined deliverables and milestones and must be approved by DoIT Project Review Committee. A Contract Release will be issued against the awarded vendor's MPA Contract Agreement.

Projects estimated to be greater than \$100,000.00 but less than or equal to \$150,000.00 require approval of the Chief Information Officer and Purchasing Agent. DoIT will use the same selection method as described above.

Projects estimated to be greater than \$150,000.00 require the approval of the Chief Purchasing Officer, his/her designee, and the Chief Information Officer. This threshold does not preclude the State from issuing a new request for proposals (RFP) and, in most cases, an RFP will be the preferred selection method.

**WHO CAN USE THIS CONTRACT:**

Statewide Applicability – Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision only.

**Division of Purchases Contact:**

Gail Walsh, Chief Buyer  
(401) 574-8122

[Gail.walsh@purchasing.ri.gov](mailto:Gail.walsh@purchasing.ri.gov)

RFP #7548873  
MPA-230 COMPUTER TECHNICAL SUPPORT SERVICES

	<u>Contact Name</u>	<u>Telephone #</u>	<u>E-Mail</u>	
22nd Century Staffing/TSCSI	Anupama Sharma	(703) 291-1355	<a href="mailto:govt@22ndstaffing.com">govt@22ndstaffing.com</a>	
A.T. Rose	Tracey Hennemann	(401) 952-6945	<a href="mailto:traceyhen@atrose-inc.com">traceyhen@atrose-inc.com</a>	
ApeX Technology	Mark Centracchio	(401) 277-3000	<a href="mailto:mcentracchio@apextechgroup.com">mcentracchio@apextechgroup.com</a>	
Atlantic Associates, Inc.	Patrick McNamara	(781) 983-6920	<a href="mailto:pmcnamara@atlantcai.com">pmcnamara@atlantcai.com</a>	
Atrion	Miguel Ferreira	(401) 825-4219	<a href="mailto:mferreira@atrion.net">mferreira@atrion.net</a>	
Beacon Systems, Inc.	Peter Ramsaroop	(954) 426-1171	<a href="mailto:pramsaroop@beacongov.com">pramsaroop@beacongov.com</a>	
Bridge Technical Talent	Mike Lynch	(401) 398-1900	<a href="mailto:mlynch@bridge-talent.com">mlynch@bridge-talent.com</a>	
Ciber Inc.	Shelley Ressler	(717) 610-0283	<a href="mailto:sressler@ciber.com">sressler@ciber.com</a>	
City/State Computer Services, Inc.	Patrick Odess	(401) 521-6400	<a href="mailto:podess@citystatecomputer.com">podess@citystatecomputer.com</a>	
CNC Consulting Inc.	Albert Frater	(201) 541-9219	<a href="mailto:afrater@cncconsulting.com">afrater@cncconsulting.com</a>	
Custom Computer Specialists	Catherine Burton	(401) 775-1247	<a href="mailto:cburton@customonline.com">cburton@customonline.com</a>	
Eplus	Steve Low	(781) 615-1314	<a href="mailto:slow@eplus.com">slow@eplus.com</a>	
	Jennifer Brickhill	(401) 473-2814	<a href="mailto:jbrickhill@enlus.com">jbrickhill@enlus.com</a>	
FocalPointK12	Kiran Athota	(866) 377-4265	<a href="mailto:kiran.athota@focalpointk12.com">kiran.athota@focalpointk12.com</a>	
Freedom Technology Solutions, Inc.	Felice Magliari	(800) 940-0040	<a href="mailto:fmagliari@ftssupport.com">fmagliari@ftssupport.com</a>	
Gurnet Group	Martin King	(617) 620-0674	<a href="mailto:mking@gurnet.com">mking@gurnet.com</a>	
Hch Enterprise, Llc.	Henry Hodge	(401) 568-5778	<a href="mailto:hodge@hchent.com">hodge@hchent.com</a>	
HD Meier Assoc.	Hugh Meier	(401) 885-4848	<a href="mailto:hugh.meier@broadreachnetworks.com">hugh.meier@broadreachnetworks.com</a>	
Hilltop Northeast Enterprises, LLC	Michael Doyle	(508) 434-1200	<a href="mailto:mdoyle@hilltopnortheast.com">mdoyle@hilltopnortheast.com</a>	
Hln Consulting, LLC	Noam Arzt	(858) 538-2220	<a href="mailto:arzt@hln.com">arzt@hln.com</a>	
IBA Software Technologies	Douglas Porter	(781) 349-8668	<a href="mailto:dporter@ibasoftware.com">dporter@ibasoftware.com</a>	
Information Resource Group, Inc.	Tyler Jenkins	(573) 632-6474	<a href="mailto:rirq@irginc.net">rirq@irginc.net</a>	
Integrity Consulting	Dave Steward	(336) 854-3555	<a href="mailto:dsteward@integrityc.com">dsteward@integrityc.com</a>	
Jacobs Technology Inc.	Robert Brigham	(401) 683-5701	<a href="mailto:robert.brigham@jacobs.com">robert.brigham@jacobs.com</a>	
Kyran Research Associates, Inc.	Nancy Whitehead	(401) 849-7734	<a href="mailto:nancyw@kyran.com">nancyw@kyran.com</a>	
Millenium Consulting	Shawn Sullivan	(800) 381-9507 x105	<a href="mailto:ssullivan@mc-boston.com">ssullivan@mc-boston.com</a>	
NE Geosystem	Brian Dooley	(203) 404-7129	<a href="mailto:brian@ne-geo.com">brian@ne-geo.com</a>	
NetCenergy, LLC	Donald Nokes	(401) 921-3100	<a href="mailto:dnokes@netcenergy.com">dnokes@netcenergy.com</a>	
NTT Data, Inc.	Ken Beausoleil	(781) 347-5223	<a href="mailto:ken.beausoleil@nttdata.com">ken.beausoleil@nttdata.com</a>	
Powersolv Inc.	Rahul Dhawan	(703) 230-5500	<a href="mailto:rahuld@powersolvinc.com">rahuld@powersolvinc.com</a>	

RFP #7548873  
MPA-230 COMPUTER TECHNICAL SUPPORT SERVICES

	<u>Contact Name</u>	<u>Telephone #</u>	<u>E-Mail</u>	
Redwing Technology, Inc.	Arthur Schnure	(508) 653-7857	<a href="mailto:aschnure@comcast.net">aschnure@comcast.net</a>	
S3 Technologies	Stephen Fletcher	(401) 862-1488	<a href="mailto:sfletcher@s3tec.com">sfletcher@s3tec.com</a>	
Solomons International , LLC	Aruna Athota	(215) 853-8561 x 301	<a href="mailto:info@solomonsint.com">info@solomonsint.com</a>	
Stonewall Solutions Inc.	John Condon	(774) 280-0389	<a href="mailto:jcondon@stonewallsolutions.com">jcondon@stonewallsolutions.com</a>	
Systems Resource Management, Inc.	Luke Hyder	(401) 849-2913	<a href="mailto:hyderl@srminc.net">hyderl@srminc.net</a>	
TCC Software Solutions	Mike Boyle	(317) 638-0173	<a href="mailto:bids@e-tcc.com">bids@e-tcc.com</a>	
The Tri-Com Consulting Group LLC	Karl Hespeler	(860) 635-9600	<a href="mailto:info@tricomgroup.com">info@tricomgroup.com</a>	
Turino Group	David Giardino	(401) 275-5840	<a href="mailto:dgiardino@turinogroup.com">dgiardino@turinogroup.com</a>	
Whitridge	Susan Russell-Lake	(617) 472-2292	<a href="mailto:s.russell-lake@whitridge.com">s.russell-lake@whitridge.com</a>	

*Application Development*  
*Business Analyst*

Rank	Company	Junior Rate	Avg
1	H D MEIER ASSOCIATES INC	\$45.00	\$68.75
2	A T ROSE CONSULTING INC	\$45.00	\$62.50
3	FOCALPOINT K12 INC	\$45.00	\$61.25
4	SYSTEMS RESOURCE MANA	\$48.00	\$67.25
5	SOLOMONS INTERNATIONAL	\$48.00	\$60.00
6	INTEGRITY CONSULTING	\$49.90	\$63.65
7	STONEWALL SOLUTIONS INC	\$50.00	\$65.00
8	ATLANTIC ASSOCIATES INC.	\$50.00	\$76.50
9	INFORMATION RESOURCE G	\$50.00	\$70.25
10	TRI-COM CONSULTING GRO	\$50.00	\$74.62
11	S3 TECHNOLOGIES	\$55.00	\$72.00
12	MILLENNIUM CONSULTING I	\$55.00	\$73.75
13	BEACON SYSTEMS INC	\$55.00	\$63.25
14	CITY STATE COMPUTER SER	\$55.00	\$67.50
15	22ND CENTURY TECHNOLOG	\$55.00	\$69.00
16	CNC CONSULTING INC	\$60.00	\$80.00
17	IBA SOFTWARE TECHNOLOG	\$60.00	\$80.00
18	NTT DATA INC	\$60.00	\$86.00
19	BRIDGE TECHNICAL TALENT	\$61.61	\$82.27
20	ATRION NETWORKING CORP	\$65.00	\$87.50
21	CIBER INC	\$70.00	\$83.75
22	KYRAN RESEARCH ASSOC IN	\$70.00	\$80.00
23	HCH ENTERPRISES LLC	\$70.00	\$86.75
24	TCC SOFTWARE SOLUTIONS	\$74.00	\$87.00

**Category Average: \$89.37**

Rank	Company	Intermediate Rate	Avg
1	FOCALPOINT K12 INC	\$50.00	\$61.25
2	STONEWALL SOLUTIONS INC	\$54.00	\$65.00
3	A T ROSE CONSULTING INC	\$55.00	\$62.50
4	HLN CONSULTING LLC	\$55.00	\$70.00
5	BEACON SYSTEMS INC	\$58.00	\$63.25
6	INTEGRITY CONSULTING	\$58.90	\$63.65
7	SYSTEMS RESOURCE MANA	\$59.00	\$67.25
8	CITY STATE COMPUTER SER	\$60.00	\$67.50
9	ATLANTIC ASSOCIATES INC.	\$63.00	\$76.50
10	S3 TECHNOLOGIES	\$64.00	\$72.00
11	TRI-COM CONSULTING GRO	\$64.00	\$74.62
12	SOLOMONS INTERNATIONAL	\$65.00	\$60.00
13	INFORMATION RESOURCE G	\$65.00	\$70.25
14	22ND CENTURY TECHNOLOG	\$65.00	\$69.00
15	H D MEIER ASSOCIATES INC	\$65.00	\$68.75
16	MILLENNIUM CONSULTING I	\$65.00	\$73.75
17	CNC CONSULTING INC	\$70.00	\$80.00
18	IBA SOFTWARE TECHNOLOG	\$70.00	\$80.00
19	BRIDGE TECHNICAL TALENT	\$73.93	\$82.27
20	CIBER INC	\$75.00	\$83.75
21	NTT DATA INC	\$78.00	\$86.00
22	ATRION NETWORKING CORP	\$85.00	\$87.50
23	HCH ENTERPRISES LLC	\$85.00	\$86.75
24	TCC SOFTWARE SOLUTIONS	\$86.00	\$87.00
25	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$55.00	\$61.25
2	STONEWALL SOLUTIONS INC	\$58.00	\$65.00
3	BEACON SYSTEMS INC	\$63.00	\$63.25
4	INTEGRITY CONSULTING	\$64.90	\$63.65
5	A T ROSE CONSULTING INC	\$65.00	\$62.50
6	SYSTEMS RESOURCE MANA	\$65.00	\$67.25
7	SOLOMONS INTERNATIONAL	\$65.00	\$60.00
8	INFORMATION RESOURCE G	\$69.00	\$70.25
9	TRI-COM CONSULTING GRO	\$69.49	\$74.62
10	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
11	CITY STATE COMPUTER SER	\$70.00	\$67.50
12	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
13	CIBER INC	\$75.00	\$83.75
14	22ND CENTURY TECHNOLOG	\$75.00	\$69.00
15	HLN CONSULTING LLC	\$75.00	\$70.00
16	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00
17	MILLENNIUM CONSULTING I	\$75.00	\$73.75
18	S3 TECHNOLOGIES	\$75.00	\$72.00
19	CNC CONSULTING INC	\$80.00	\$80.00
20	GURNET GROUP LLC	\$85.00	\$87.50
21	BRIDGE TECHNICAL TALENT	\$88.00	\$82.27
22	NTT DATA INC	\$88.00	\$86.00
23	TCC SOFTWARE SOLUTIONS	\$92.00	\$87.00
24	HCH ENTERPRISES LLC	\$97.00	\$86.75
25	ATRION NETWORKING CORP	\$100.00	\$87.50
26	KYRAN RESEARCH ASSOC IN	\$120.00	\$80.00

**Category Average: \$89.37**

*Application Development  
Configuration Specialist*

Rank	Company	Intermediate Rate	Avg	Rank	Company	Senior Rate	Avg
1	INTEGRITY CONSULTING	\$59.90	\$63.65	1	BEACON SYSTEMS INC	\$70.00	\$63.25
2	ATLANTIC ASSOCIATES INC.	\$60.00	\$76.50	2	INTEGRITY CONSULTING	\$73.90	\$63.65
3	FOCALPOINT K12 INC	\$60.00	\$61.25	3	SYSTEMS RESOURCE MANA	\$75.00	\$67.25
4	22ND CENTURY TECHNOLOG	\$60.00	\$69.00	4	CITY STATE COMPUTER SER	\$75.00	\$67.50
5	CITY STATE COMPUTER SER	\$65.00	\$67.50	5	FOCALPOINT K12 INC	\$75.00	\$61.25
6	BEACON SYSTEMS INC	\$65.00	\$63.25	6	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
7	SYSTEMS RESOURCE MANA	\$65.00	\$67.25	7	22ND CENTURY TECHNOLOG	\$78.00	\$69.00
8	TRI-COM CONSULTING GRO	\$66.00	\$74.62	8	TRI-COM CONSULTING GRO	\$78.00	\$74.62
9	SOLOMONS INTERNATIONAL	\$67.00	\$60.00	9	MILLENNIUM CONSULTING I	\$80.00	\$73.75
10	S3 TECHNOLOGIES	\$68.00	\$72.00	10	S3 TECHNOLOGIES	\$80.00	\$72.00
11	NTT DATA INC	\$70.00	\$86.00	11	BRIDGE TECHNICAL TALENT	\$82.14	\$82.27
12	INFORMATION RESOURCE G	\$70.00	\$70.25	12	IBA SOFTWARE TECHNOLOG	\$89.00	\$80.00
13	MILLENNIUM CONSULTING I	\$70.00	\$73.75	13	CNC CONSULTING INC	\$90.00	\$80.00
14	BRIDGE TECHNICAL TALENT	\$73.93	\$82.27	14	INFORMATION RESOURCE G	\$90.00	\$70.25
15	STONEWALL SOLUTIONS INC	\$75.00	\$65.00	15	TCC SOFTWARE SOLUTIONS	\$93.00	\$87.00
16	CNC CONSULTING INC	\$75.00	\$80.00	16	CIBER INC	\$95.00	\$83.75
17	IBA SOFTWARE TECHNOLOG	\$79.00	\$80.00	17	NTT DATA INC	\$98.00	\$86.00
18	HCH ENTERPRISES LLC	\$80.00	\$86.75	18	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
19	CIBER INC	\$85.00	\$83.75	19	STONEWALL SOLUTIONS INC	\$100.00	\$65.00
20	ATRION NETWORKING CORP	\$85.00	\$87.50	20	SOLOMONS INTERNATIONAL	\$110.00	\$60.00
21	TCC SOFTWARE SOLUTIONS	\$85.00	\$87.00	21	ATRION NETWORKING CORP	\$115.00	\$87.50
22	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00	22	HCH ENTERPRISES LLC	\$125.00	\$86.75
23	H D MEIER ASSOCIATES INC	\$90.00	\$68.75	23	H D MEIER ASSOCIATES INC	\$125.00	\$68.75
24	A T ROSE CONSULTING INC	\$135.00	\$62.50	24	A T ROSE CONSULTING INC	\$155.00	\$62.50
<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>			

*Application Development*  
*Content Developer*

Rank	Company	Junior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$30.00	\$69.00
2	NTT DATA INC	\$36.00	\$86.00
3	FOCALPOINT K12 INC	\$40.00	\$61.25
4	INTEGRITY CONSULTING	\$44.90	\$63.65
5	ATLANTIC ASSOCIATES INC.	\$45.00	\$76.50
6	BRIDGE TECHNICAL TALENT	\$45.18	\$82.27
7	SYSTEMS RESOURCE MANA	\$46.00	\$67.25
8	SOLOMONS INTERNATIONAL	\$48.00	\$60.00
9	S3 TECHNOLOGIES	\$49.00	\$72.00
10	INFORMATION RESOURCE G	\$50.00	\$70.25
11	CITY STATE COMPUTER SER	\$50.00	\$67.50
12	MILLENNIUM CONSULTING I	\$50.00	\$73.75
13	STONEWALL SOLUTIONS INC	\$50.00	\$65.00
14	TRI-COM CONSULTING GRO	\$53.00	\$74.62
15	BEACON SYSTEMS INC	\$55.00	\$63.25
16	HCH ENTERPRISES LLC	\$65.00	\$86.75
17	ATRION NETWORKING CORP	\$65.00	\$87.50
18	CIBER INC	\$70.00	\$83.75
19	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
20	KYRAN RESEARCH ASSOC IN	\$70.00	\$80.00
21	TCC SOFTWARE SOLUTIONS	\$70.00	\$87.00
22	IBA SOFTWARE TECHNOLOG	\$72.00	\$80.00
23	CNC CONSULTING INC	\$75.00	\$80.00
24	A T ROSE CONSULTING INC	\$75.00	\$62.50

**Category Average: \$89.37**

Rank	Company	Intermediate Rate	Avg
1	22ND CENTURY TECHNOLOG	\$40.00	\$69.00
2	FOCALPOINT K12 INC	\$45.00	\$61.25
3	INTEGRITY CONSULTING	\$54.90	\$63.65
4	SYSTEMS RESOURCE MANA	\$56.00	\$67.25
5	NTT DATA INC	\$56.00	\$86.00
6	BRIDGE TECHNICAL TALENT	\$57.50	\$82.27
7	BEACON SYSTEMS INC	\$58.00	\$63.25
8	TRI-COM CONSULTING GRO	\$59.00	\$74.62
9	INFORMATION RESOURCE G	\$60.00	\$70.25
10	CITY STATE COMPUTER SER	\$60.00	\$67.50
11	MILLENNIUM CONSULTING I	\$60.00	\$73.75
12	S3 TECHNOLOGIES	\$60.00	\$72.00
13	SOLOMONS INTERNATIONAL	\$60.00	\$60.00
14	STONEWALL SOLUTIONS INC	\$60.00	\$65.00
15	ATLANTIC ASSOCIATES INC.	\$60.00	\$76.50
16	TCC SOFTWARE SOLUTIONS	\$77.00	\$87.00
17	HCH ENTERPRISES LLC	\$80.00	\$86.75
18	CIBER INC	\$80.00	\$83.75
19	H D MEIER ASSOCIATES INC	\$80.00	\$68.75
20	KYRAN RESEARCH ASSOC IN	\$80.00	\$80.00
21	IBA SOFTWARE TECHNOLOG	\$82.00	\$80.00
22	CNC CONSULTING INC	\$85.00	\$80.00
23	ATRION NETWORKING CORP	\$85.00	\$87.50
24	A T ROSE CONSULTING INC	\$85.00	\$62.50

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$50.00	\$69.00
2	FOCALPOINT K12 INC	\$55.00	\$61.25
3	BEACON SYSTEMS INC	\$60.00	\$63.25
4	INTEGRITY CONSULTING	\$64.90	\$63.65
5	NTT DATA INC	\$66.00	\$86.00
6	SYSTEMS RESOURCE MANA	\$66.00	\$67.25
7	S3 TECHNOLOGIES	\$70.00	\$72.00
8	CITY STATE COMPUTER SER	\$70.00	\$67.50
9	MILLENNIUM CONSULTING I	\$70.00	\$73.75
10	TRI-COM CONSULTING GRO	\$71.00	\$74.62
11	BRIDGE TECHNICAL TALENT	\$73.93	\$82.27
12	SOLOMONS INTERNATIONAL	\$75.00	\$60.00
13	INFORMATION RESOURCE G	\$75.00	\$70.25
14	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
15	STONEWALL SOLUTIONS INC	\$80.00	\$65.00
16	HCH ENTERPRISES LLC	\$85.00	\$86.75
17	H D MEIER ASSOCIATES INC	\$85.00	\$68.75
18	TCC SOFTWARE SOLUTIONS	\$86.00	\$87.00
19	IBA SOFTWARE TECHNOLOG	\$89.00	\$80.00
20	CIBER INC	\$95.00	\$83.75
21	A T ROSE CONSULTING INC	\$95.00	\$62.50
22	CNC CONSULTING INC	\$100.00	\$80.00
23	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
24	ATRION NETWORKING CORP	\$115.00	\$87.50

**Category Average: \$89.37**

*Application Development  
Course Developer*

Rank	Company	Junior Rate	Avg	Rank	Company	Intermediate Rate	Avg	Rank	Company	Senior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$30.00	\$69.00	1	22ND CENTURY TECHNOLOG	\$40.00	\$69.00	1	22ND CENTURY TECHNOLOG	\$50.00	\$69.00
2	INTEGRITY CONSULTING	\$39.90	\$63.65	2	FOCALPOINT K12 INC	\$45.00	\$61.25	2	FOCALPOINT K12 INC	\$50.00	\$61.25
3	MILLENNIUM CONSULTING I	\$40.00	\$73.75	3	INTEGRITY CONSULTING	\$49.90	\$63.65	3	MILLENNIUM CONSULTING I	\$60.00	\$73.75
4	FOCALPOINT K12 INC	\$40.00	\$61.25	4	MILLENNIUM CONSULTING I	\$50.00	\$73.75	4	NTT DATA INC	\$62.00	\$86.00
5	NTT DATA INC	\$42.00	\$86.00	5	NTT DATA INC	\$52.00	\$86.00	5	INTEGRITY CONSULTING	\$64.90	\$63.65
6	ATLANTIC ASSOCIATES INC.	\$45.00	\$76.50	6	CITY STATE COMPUTER SER	\$55.00	\$67.50	6	SYSTEMS RESOURCE MANA	\$65.00	\$67.25
7	STONEWALL SOLUTIONS INC	\$45.00	\$65.00	7	SYSTEMS RESOURCE MANA	\$55.00	\$67.25	7	BEACON SYSTEMS INC	\$65.00	\$63.25
8	S3 TECHNOLOGIES	\$45.00	\$72.00	8	STONEWALL SOLUTIONS INC	\$55.00	\$65.00	8	CITY STATE COMPUTER SER	\$65.00	\$67.50
9	CITY STATE COMPUTER SER	\$45.00	\$67.50	9	S3 TECHNOLOGIES	\$58.00	\$72.00	9	S3 TECHNOLOGIES	\$71.00	\$72.00
10	SYSTEMS RESOURCE MANA	\$46.00	\$67.25	10	BEACON SYSTEMS INC	\$60.00	\$63.25	10	TRI-COM CONSULTING GRO	\$74.00	\$74.62
11	SOLOMONS INTERNATIONAL	\$48.00	\$60.00	11	ATLANTIC ASSOCIATES INC.	\$60.00	\$76.50	11	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00
12	INFORMATION RESOURCE G	\$50.00	\$70.25	12	SOLOMONS INTERNATIONAL	\$60.00	\$60.00	12	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
13	TRI-COM CONSULTING GRO	\$52.00	\$74.62	13	INFORMATION RESOURCE G	\$60.00	\$70.25	13	SOLOMONS INTERNATIONAL	\$75.00	\$60.00
14	BEACON SYSTEMS INC	\$55.00	\$63.25	14	TRI-COM CONSULTING GRO	\$63.00	\$74.62	14	INFORMATION RESOURCE G	\$75.00	\$70.25
15	BRIDGE TECHNICAL TALENT	\$61.61	\$82.27	15	BRIDGE TECHNICAL TALENT	\$69.82	\$82.27	15	CNC CONSULTING INC	\$85.00	\$80.00
16	CNC CONSULTING INC	\$65.00	\$80.00	16	IBA SOFTWARE TECHNOLOG	\$70.00	\$80.00	16	H D MEIER ASSOCIATES INC	\$85.00	\$68.75
17	IBA SOFTWARE TECHNOLOG	\$65.00	\$80.00	17	CNC CONSULTING INC	\$75.00	\$80.00	17	STONEWALL SOLUTIONS INC	\$85.00	\$65.00
18	ATRION NETWORKING CORP	\$65.00	\$87.50	18	TCC SOFTWARE SOLUTIONS	\$77.00	\$87.00	18	TCC SOFTWARE SOLUTIONS	\$86.00	\$87.00
19	CIBER INC	\$70.00	\$83.75	19	CIBER INC	\$80.00	\$83.75	19	CIBER INC	\$90.00	\$83.75
20	H D MEIER ASSOCIATES INC	\$70.00	\$68.75	20	HCH ENTERPRISES LLC	\$80.00	\$86.75	20	BRIDGE TECHNICAL TALENT	\$94.46	\$82.27
21	KYRAN RESEARCH ASSOC IN	\$70.00	\$80.00	21	H D MEIER ASSOCIATES INC	\$80.00	\$68.75	21	A T ROSE CONSULTING INC	\$95.00	\$62.50
22	TCC SOFTWARE SOLUTIONS	\$70.00	\$87.00	22	ATRION NETWORKING CORP	\$85.00	\$87.50	22	HCH ENTERPRISES LLC	\$95.00	\$86.75
23	A T ROSE CONSULTING INC	\$75.00	\$62.50	23	A T ROSE CONSULTING INC	\$85.00	\$62.50	23	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
24	HCH ENTERPRISES LLC	\$75.00	\$86.75	24	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00	24	ATRION NETWORKING CORP	\$115.00	\$87.50
<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>			

*Application Development*  
*Data Entry*

Rank	Company	Senior Rate	Avg
1	IBA SOFTWARE TECHNOLOG	\$22.00	\$80.00
2	22ND CENTURY TECHNOLOG	\$24.00	\$69.00
3	INTEGRITY CONSULTING	\$24.90	\$63.65
4	BEACON SYSTEMS INC	\$25.00	\$63.25
5	SYSTEMS RESOURCE MANA	\$28.00	\$67.25
6	NTT DATA INC	\$28.00	\$86.00
7	ATLANTIC ASSOCIATES INC.	\$30.00	\$76.50
8	CITY STATE COMPUTER SER	\$30.00	\$67.50
9	S3 TECHNOLOGIES	\$31.00	\$72.00
10	TRI-COM CONSULTING GRO	\$33.00	\$74.62
11	BRIDGE TECHNICAL TALENT	\$35.32	\$82.27
12	SOLOMONS INTERNATIONAL	\$40.00	\$60.00
13	MILLENNIUM CONSULTING I	\$40.00	\$73.75
14	CNC CONSULTING INC	\$40.00	\$80.00
15	FOCALPOINT K12 INC	\$45.00	\$61.25
16	H D MEIER ASSOCIATES INC	\$45.00	\$68.75
17	STONEWALL SOLUTIONS INC	\$45.00	\$65.00
18	CIBER INC	\$50.00	\$83.75
19	KYRAN RESEARCH ASSOC IN	\$50.00	\$80.00
20	A T ROSE CONSULTING INC	\$50.00	\$62.50
21	HCH ENTERPRISES LLC	\$55.00	\$86.75
22	INFORMATION RESOURCE G	\$60.00	\$70.25
23	TCC SOFTWARE SOLUTIONS	\$65.00	\$87.00
24	ATRION NETWORKING CORP	\$115.00	\$87.50

**Category Average: \$89.37**

*Application Development*  
*Database Administrator*

Rank	Company	Junior Rate	Avg
1	H D MEIER ASSOCIATES INC	\$45.00	\$68.75
2	INFORMATION RESOURCE G	\$50.00	\$70.25
3	ATLANTIC ASSOCIATES INC.	\$50.00	\$76.50
4	SYSTEMS RESOURCE MANA	\$55.00	\$67.25
5	INTEGRITY CONSULTING	\$59.90	\$63.65
6	BEACON SYSTEMS INC	\$60.00	\$63.25
7	S3 TECHNOLOGIES	\$60.00	\$72.00
8	MILLENNIUM CONSULTING I	\$60.00	\$73.75
9	TRI-COM CONSULTING GRO	\$60.00	\$74.62
10	CITY STATE COMPUTER SER	\$60.00	\$67.50
11	22ND CENTURY TECHNOLOG	\$60.00	\$69.00
12	BRIDGE TECHNICAL TALENT	\$61.61	\$82.27
13	ATRION NETWORKING CORP	\$65.00	\$87.50
14	NTT DATA INC	\$65.00	\$86.00
15	HCH ENTERPRISES LLC	\$68.00	\$86.75
16	SOLOMONS INTERNATIONAL	\$68.00	\$60.00
17	IBA SOFTWARE TECHNOLOG	\$69.00	\$80.00
18	CIBER INC	\$75.00	\$83.75
19	KYRAN RESEARCH ASSOC IN	\$75.00	\$80.00
20	STONEWALL SOLUTIONS INC	\$75.00	\$65.00
21	TCC SOFTWARE SOLUTIONS	\$82.00	\$87.00
22	A T ROSE CONSULTING INC	\$115.00	\$62.50
<b>Category Average: \$89.37</b>			

Rank	Company	Intermediate Rate	Avg
1	INTEGRITY CONSULTING	\$64.90	\$63.65
2	ATLANTIC ASSOCIATES INC.	\$65.00	\$76.50
3	SYSTEMS RESOURCE MANA	\$65.00	\$67.25
4	BEACON SYSTEMS INC	\$65.00	\$63.25
5	H D MEIER ASSOCIATES INC	\$65.00	\$68.75
6	INFORMATION RESOURCE G	\$70.00	\$70.25
7	FOCALPOINT K12 INC	\$70.00	\$61.25
8	MILLENNIUM CONSULTING I	\$70.00	\$73.75
9	CITY STATE COMPUTER SER	\$70.00	\$67.50
10	TRI-COM CONSULTING GRO	\$73.00	\$74.62
11	S3 TECHNOLOGIES	\$74.00	\$72.00
12	CNC CONSULTING INC	\$75.00	\$80.00
13	22ND CENTURY TECHNOLOG	\$75.00	\$69.00
14	KYRAN RESEARCH ASSOC IN	\$75.00	\$80.00
15	BRIDGE TECHNICAL TALENT	\$78.04	\$82.27
16	IBA SOFTWARE TECHNOLOG	\$82.00	\$80.00
17	HCH ENTERPRISES LLC	\$82.00	\$86.75
18	NTT DATA INC	\$85.00	\$86.00
19	CIBER INC	\$85.00	\$83.75
20	SOLOMONS INTERNATIONAL	\$85.00	\$60.00
21	STONEWALL SOLUTIONS INC	\$85.00	\$65.00
22	ATRION NETWORKING CORP	\$85.00	\$87.50
23	TCC SOFTWARE SOLUTIONS	\$92.00	\$87.00
24	A T ROSE CONSULTING INC	\$135.00	\$62.50
25	HLN CONSULTING LLC	\$163.00	\$70.00
<b>Category Average: \$89.37</b>			

Rank	Company	Senior Rate	Avg
1	BEACON SYSTEMS INC	\$70.00	\$63.25
2	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
3	SYSTEMS RESOURCE MANA	\$75.00	\$67.25
4	CITY STATE COMPUTER SER	\$75.00	\$67.50
5	INTEGRITY CONSULTING	\$76.90	\$63.65
6	MILLENNIUM CONSULTING I	\$80.00	\$73.75
7	TRI-COM CONSULTING GRO	\$83.00	\$74.62
8	ATLANTIC ASSOCIATES INC.	\$85.00	\$76.50
9	FOCALPOINT K12 INC	\$85.00	\$61.25
10	S3 TECHNOLOGIES	\$87.00	\$72.00
11	INFORMATION RESOURCE G	\$88.00	\$70.25
12	22ND CENTURY TECHNOLOG	\$88.00	\$69.00
13	IBA SOFTWARE TECHNOLOG	\$89.00	\$80.00
14	CNC CONSULTING INC	\$90.00	\$80.00
15	HCH ENTERPRISES LLC	\$92.00	\$86.75
16	BRIDGE TECHNICAL TALENT	\$92.82	\$82.27
17	CIBER INC	\$95.00	\$83.75
18	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
19	TCC SOFTWARE SOLUTIONS	\$101.00	\$87.00
20	STONEWALL SOLUTIONS INC	\$109.00	\$65.00
21	NTT DATA INC	\$110.00	\$86.00
22	ATRION NETWORKING CORP	\$115.00	\$87.50
23	SOLOMONS INTERNATIONAL	\$120.00	\$60.00
24	A T ROSE CONSULTING INC	\$155.00	\$62.50
25	HLN CONSULTING LLC	\$180.00	\$70.00
<b>Category Average: \$89.37</b>			

*Application Development  
Designer / Technical*

Rank	Company	Intermediate Rate	Avg	Rank	Company	Senior Rate	Avg
1	BEACON SYSTEMS INC	\$60.00	\$63.25	1	BEACON SYSTEMS INC	\$65.00	\$63.25
2	ATLANTIC ASSOCIATES INC.	\$60.00	\$76.50	2	SYSTEMS RESOURCE MANA	\$73.00	\$67.25
3	INTEGRITY CONSULTING	\$63.90	\$63.65	3	INTEGRITY CONSULTING	\$74.90	\$63.65
4	SYSTEMS RESOURCE MANA	\$64.00	\$67.25	4	CITY STATE COMPUTER SER	\$75.00	\$67.50
5	CITY STATE COMPUTER SER	\$65.00	\$67.50	5	FOCALPOINT K12 INC	\$75.00	\$61.25
6	FOCALPOINT K12 INC	\$65.00	\$61.25	6	SOLOMONS INTERNATIONAL	\$78.00	\$60.00
7	22ND CENTURY TECHNOLOG	\$65.00	\$69.00	7	22ND CENTURY TECHNOLOG	\$80.00	\$69.00
8	BRIDGE TECHNICAL TALENT	\$65.71	\$82.27	8	ATLANTIC ASSOCIATES INC.	\$80.00	\$76.50
9	SOLOMONS INTERNATIONAL	\$67.00	\$60.00	9	INFORMATION RESOURCE G	\$80.00	\$70.25
10	INFORMATION RESOURCE G	\$70.00	\$70.25	10	S3 TECHNOLOGIES	\$84.00	\$72.00
11	NTT DATA INC	\$70.00	\$86.00	11	IBA SOFTWARE TECHNOLOG	\$85.00	\$80.00
12	S3 TECHNOLOGIES	\$71.00	\$72.00	12	MILLENNIUM CONSULTING I	\$85.00	\$73.75
13	TRI-COM CONSULTING GRO	\$74.00	\$74.62	13	TRI-COM CONSULTING GRO	\$85.00	\$74.62
14	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00	14	STONEWALL SOLUTIONS INC	\$90.00	\$65.00
15	CNC CONSULTING INC	\$75.00	\$80.00	15	CNC CONSULTING INC	\$90.00	\$80.00
16	MILLENNIUM CONSULTING I	\$80.00	\$73.75	16	BRIDGE TECHNICAL TALENT	\$90.36	\$82.27
17	STONEWALL SOLUTIONS INC	\$80.00	\$65.00	17	TCC SOFTWARE SOLUTIONS	\$93.00	\$87.00
18	ATRION NETWORKING CORP	\$85.00	\$87.50	18	CIBER INC	\$95.00	\$83.75
19	TCC SOFTWARE SOLUTIONS	\$85.00	\$87.00	19	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
20	CIBER INC	\$85.00	\$83.75	20	NTT DATA INC	\$110.00	\$86.00
21	H D MEIER ASSOCIATES INC	\$90.00	\$68.75	21	ATRION NETWORKING CORP	\$115.00	\$87.50
22	HCH ENTERPRISES LLC	\$90.00	\$86.75	22	HCH ENTERPRISES LLC	\$115.00	\$86.75
23	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00	23	H D MEIER ASSOCIATES INC	\$125.00	\$68.75
24	A T ROSE CONSULTING INC	\$115.00	\$62.50	24	A T ROSE CONSULTING INC	\$135.00	\$62.50
25	HLN CONSULTING LLC	\$143.00	\$70.00	25	HLN CONSULTING LLC	\$163.00	\$70.00
<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>			

*Application Development*  
*Document Imaging Specialist*

Rank	Company	Senior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$39.00	\$69.00
2	MILLENNIUM CONSULTING I	\$40.00	\$73.75
3	CNC CONSULTING INC	\$40.00	\$80.00
4	ATLANTIC ASSOCIATES INC.	\$45.00	\$76.50
5	FOCALPOINT K12 INC	\$45.00	\$61.25
6	BRIDGE TECHNICAL TALENT	\$45.18	\$82.27
7	H D MEIER ASSOCIATES INC	\$55.00	\$68.75
8	INFORMATION RESOURCE G	\$60.00	\$70.25
9	TCC SOFTWARE SOLUTIONS	\$65.00	\$87.00
10	BEACON SYSTEMS INC	\$65.00	\$63.25
11	SYSTEMS RESOURCE MANA	\$68.00	\$67.25
12	CITY STATE COMPUTER SER	\$70.00	\$67.50
13	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00
14	TRI-COM CONSULTING GRO	\$76.00	\$74.62
15	S3 TECHNOLOGIES	\$76.00	\$72.00
16	INTEGRITY CONSULTING	\$79.90	\$63.65
17	KYRAN RESEARCH ASSOC IN	\$80.00	\$80.00
18	SOLOMONS INTERNATIONAL	\$80.00	\$60.00
19	HCH ENTERPRISES LLC	\$85.00	\$86.75
20	NTT DATA INC	\$98.00	\$86.00
21	ATRION NETWORKING CORP	\$115.00	\$87.50
22	CIBER INC	\$130.00	\$83.75
23	STONEWALL SOLUTIONS INC	\$140.00	\$65.00
24	A T ROSE CONSULTING INC	\$155.00	\$62.50

**Category Average: \$89.37**

*Application Development*  
*Oracle Financial Specialist*

Rank	Company	Intermediate Rate	Avg
1	FOCALPOINT K12 INC	\$60.00	\$61.25
2	BEACON SYSTEMS INC	\$70.00	\$63.25
3	SYSTEMS RESOURCE MANA	\$73.00	\$67.25
4	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
5	MILLENNIUM CONSULTING I	\$75.00	\$73.75
6	H D MEIER ASSOCIATES INC	\$75.00	\$68.75
7	S3 TECHNOLOGIES	\$77.00	\$72.00
8	ATRION NETWORKING CORP	\$85.00	\$87.50
9	22ND CENTURY TECHNOLOG	\$88.00	\$69.00
10	INTEGRITY CONSULTING	\$89.90	\$63.65
11	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.00
12	HCH ENTERPRISES LLC	\$90.00	\$86.75
13	STONEWALL SOLUTIONS INC	\$90.00	\$65.00
14	TRI-COM CONSULTING GRO	\$95.00	\$74.62
15	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
16	CNC CONSULTING INC	\$100.00	\$80.00
17	NTT DATA INC	\$105.00	\$86.00
18	TCC SOFTWARE SOLUTIONS	\$105.00	\$87.00
19	SOLOMONS INTERNATIONAL	\$110.00	\$60.00
20	BRIDGE TECHNICAL TALENT	\$115.00	\$82.27
21	INFORMATION RESOURCE G	\$125.00	\$70.25
22	CIBER INC	\$130.00	\$83.75
23	A T ROSE CONSULTING INC	\$135.00	\$62.50

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$75.00	\$61.25
2	BEACON SYSTEMS INC	\$80.00	\$63.25
3	SYSTEMS RESOURCE MANA	\$85.00	\$67.25
4	S3 TECHNOLOGIES	\$93.00	\$72.00
5	MILLENNIUM CONSULTING I	\$95.00	\$73.75
6	IBA SOFTWARE TECHNOLOG	\$97.00	\$80.00
7	22ND CENTURY TECHNOLOG	\$98.00	\$69.00
8	INTEGRITY CONSULTING	\$99.90	\$63.65
9	ATLANTIC ASSOCIATES INC.	\$100.00	\$76.50
10	TRI-COM CONSULTING GRO	\$110.00	\$74.62
11	TCC SOFTWARE SOLUTIONS	\$114.00	\$87.00
12	ATRION NETWORKING CORP	\$115.00	\$87.50
13	H D MEIER ASSOCIATES INC	\$120.00	\$68.75
14	CNC CONSULTING INC	\$125.00	\$80.00
15	HCH ENTERPRISES LLC	\$125.00	\$86.75
16	NTT DATA INC	\$135.00	\$86.00
17	BRIDGE TECHNICAL TALENT	\$139.64	\$82.27
18	KYRAN RESEARCH ASSOC IN	\$145.00	\$80.00
19	SOLOMONS INTERNATIONAL	\$150.00	\$60.00
20	A T ROSE CONSULTING INC	\$155.00	\$62.50
21	STONEWALL SOLUTIONS INC	\$160.00	\$65.00
22	INFORMATION RESOURCE G	\$175.00	\$70.25
23	CIBER INC	\$180.00	\$83.75

**Category Average: \$89.37**

*Application Development*  
*Oracle PeopleSoft Campus Solutions Specialist*

Rank	Company	Intermediate Rate	Avg
1	H D MEIER ASSOCIATES INC	\$75.00	\$68.75
2	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
3	FOCALPOINT K12 INC	\$75.00	\$61.25
4	MILLENNIUM CONSULTING I	\$75.00	\$73.75
5	S3 TECHNOLOGIES	\$77.00	\$72.00
6	ATRION NETWORKING CORP	\$85.00	\$87.50
7	BEACON SYSTEMS INC	\$85.00	\$63.25
8	INTEGRITY CONSULTING	\$89.90	\$63.65
9	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.00
10	STONEWALL SOLUTIONS INC	\$90.00	\$65.00
11	HCH ENTERPRISES LLC	\$90.00	\$86.75
12	TRI-COM CONSULTING GRO	\$95.00	\$74.62
13	22ND CENTURY TECHNOLOG	\$95.00	\$69.00
14	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
15	CNC CONSULTING INC	\$100.00	\$80.00
16	NTT DATA INC	\$105.00	\$86.00
17	SOLOMONS INTERNATIONAL	\$110.00	\$60.00
18	TCC SOFTWARE SOLUTIONS	\$110.00	\$87.00
19	BRIDGE TECHNICAL TALENT	\$115.00	\$82.27
20	INFORMATION RESOURCE G	\$125.00	\$70.25
21	CIBER INC	\$130.00	\$83.75
22	A T ROSE CONSULTING INC	\$135.00	\$62.50
<b>Category Average: \$89.37</b>			

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$85.00	\$61.25
2	BEACON SYSTEMS INC	\$90.00	\$63.25
3	S3 TECHNOLOGIES	\$93.00	\$72.00
4	IBA SOFTWARE TECHNOLOG	\$95.00	\$80.00
5	MILLENNIUM CONSULTING I	\$95.00	\$73.75
6	INTEGRITY CONSULTING	\$99.90	\$63.65
7	ATLANTIC ASSOCIATES INC.	\$100.00	\$76.50
8	22ND CENTURY TECHNOLOG	\$105.00	\$69.00
9	TRI-COM CONSULTING GRO	\$110.00	\$74.62
10	ATRION NETWORKING CORP	\$115.00	\$87.50
11	H D MEIER ASSOCIATES INC	\$120.00	\$68.75
12	CNC CONSULTING INC	\$125.00	\$80.00
13	TCC SOFTWARE SOLUTIONS	\$125.00	\$87.00
14	HCH ENTERPRISES LLC	\$125.00	\$86.75
15	NTT DATA INC	\$135.00	\$86.00
16	BRIDGE TECHNICAL TALENT	\$139.64	\$82.27
17	KYRAN RESEARCH ASSOC IN	\$145.00	\$80.00
18	SOLOMONS INTERNATIONAL	\$150.00	\$60.00
19	A T ROSE CONSULTING INC	\$155.00	\$62.50
20	INFORMATION RESOURCE G	\$160.00	\$70.25
21	STONEWALL SOLUTIONS INC	\$170.00	\$65.00
22	CIBER INC	\$180.00	\$83.75
<b>Category Average: \$89.37</b>			

*Application Development*  
*Oracle PeopleSoft Financials Specialist*

Rank	Company	Intermediate Rate	Avg
1	FOCALPOINT K12 INC	\$65.00	\$61.25
2	H D MEIER ASSOCIATES INC	\$75.00	\$68.75
3	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
4	MILLENNIUM CONSULTING I	\$75.00	\$73.75
5	S3 TECHNOLOGIES	\$77.00	\$72.00
6	INTEGRITY CONSULTING	\$79.90	\$63.65
7	ATRION NETWORKING CORP	\$85.00	\$87.50
8	BEACON SYSTEMS INC	\$85.00	\$63.25
9	22ND CENTURY TECHNOLOG	\$85.00	\$69.00
10	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.00
11	STONEWALL SOLUTIONS INC	\$90.00	\$65.00
12	HCH ENTERPRISES LLC	\$90.00	\$86.75
13	TRI-COM CONSULTING GRO	\$95.00	\$74.62
14	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
15	CNC CONSULTING INC	\$100.00	\$80.00
16	NTT DATA INC	\$105.00	\$86.00
17	TCC SOFTWARE SOLUTIONS	\$105.00	\$87.00
18	SOLOMONS INTERNATIONAL	\$110.00	\$60.00
19	BRIDGE TECHNICAL TALENT	\$115.00	\$82.27
20	INFORMATION RESOURCE G	\$125.00	\$70.25
21	CIBER INC	\$130.00	\$83.75
22	A T ROSE CONSULTING INC	\$135.00	\$62.50

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$75.00	\$61.25
2	INTEGRITY CONSULTING	\$89.90	\$63.65
3	BEACON SYSTEMS INC	\$90.00	\$63.25
4	S3 TECHNOLOGIES	\$93.00	\$72.00
5	MILLENNIUM CONSULTING I	\$95.00	\$73.75
6	22ND CENTURY TECHNOLOG	\$95.00	\$69.00
7	IBA SOFTWARE TECHNOLOG	\$97.00	\$80.00
8	ATLANTIC ASSOCIATES INC.	\$100.00	\$76.50
9	TRI-COM CONSULTING GRO	\$110.00	\$74.62
10	TCC SOFTWARE SOLUTIONS	\$112.00	\$87.00
11	ATRION NETWORKING CORP	\$115.00	\$87.50
12	H D MEIER ASSOCIATES INC	\$120.00	\$68.75
13	CNC CONSULTING INC	\$125.00	\$80.00
14	HCH ENTERPRISES LLC	\$125.00	\$86.75
15	NTT DATA INC	\$135.00	\$86.00
16	BRIDGE TECHNICAL TALENT	\$139.64	\$82.27
17	KYRAN RESEARCH ASSOC IN	\$145.00	\$80.00
18	SOLOMONS INTERNATIONAL	\$150.00	\$60.00
19	A T ROSE CONSULTING INC	\$155.00	\$62.50
20	INFORMATION RESOURCE G	\$160.00	\$70.25
21	STONEWALL SOLUTIONS INC	\$160.00	\$65.00
22	CIBER INC	\$180.00	\$83.75

**Category Average: \$89.37**

*Application Development*  
*Oracle PeopleSoft Higher Ed Specialist*

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$85.00	\$61.25
2	BEACON SYSTEMS INC	\$90.00	\$63.25
3	S3 TECHNOLOGIES	\$93.00	\$72.00
4	IBA SOFTWARE TECHNOLOG	\$95.00	\$80.00
5	MILLENNIUM CONSULTING I	\$95.00	\$73.75
6	INTEGRITY CONSULTING	\$99.90	\$63.65
7	ATLANTIC ASSOCIATES INC.	\$100.00	\$76.50
8	TRI-COM CONSULTING GRO	\$110.00	\$74.62
9	ATRION NETWORKING CORP	\$115.00	\$87.50
10	22ND CENTURY TECHNOLOG	\$115.00	\$69.00
11	HCH ENTERPRISES LLC	\$115.00	\$86.75
12	H D MEIER ASSOCIATES INC	\$120.00	\$68.75
13	CNC CONSULTING INC	\$125.00	\$80.00
14	TCC SOFTWARE SOLUTIONS	\$125.00	\$87.00
15	NTT DATA INC	\$135.00	\$86.00
16	BRIDGE TECHNICAL TALENT	\$139.64	\$82.27
17	KYRAN RESEARCH ASSOC IN	\$145.00	\$80.00
18	SOLOMONS INTERNATIONAL	\$150.00	\$60.00
19	A T ROSE CONSULTING INC	\$155.00	\$62.50
20	INFORMATION RESOURCE G	\$160.00	\$70.25
21	STONEWALL SOLUTIONS INC	\$170.00	\$65.00
22	CIBER INC	\$180.00	\$83.75

**Category Average: \$89.37**

*Application Development*  
*Oracle PeopleSoft HR Specialist*

Rank	Company	Intermediate Rate	Avg	Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$65.00	\$61.25	1	FOCALPOINT K12 INC	\$75.00	\$61.25
2	H D MEIER ASSOCIATES INC	\$75.00	\$68.75	2	BEACON SYSTEMS INC	\$90.00	\$63.25
3	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50	3	S3 TECHNOLOGIES	\$93.00	\$72.00
4	MILLENNIUM CONSULTING I	\$75.00	\$73.75	4	MILLENNIUM CONSULTING I	\$95.00	\$73.75
5	S3 TECHNOLOGIES	\$77.00	\$72.00	5	22ND CENTURY TECHNOLOG	\$95.00	\$69.00
6	ATRION NETWORKING CORP	\$85.00	\$87.50	6	IBA SOFTWARE TECHNOLOG	\$97.00	\$80.00
7	BEACON SYSTEMS INC	\$85.00	\$63.25	7	INTEGRITY CONSULTING	\$99.90	\$63.65
8	22ND CENTURY TECHNOLOG	\$85.00	\$69.00	8	ATLANTIC ASSOCIATES INC.	\$100.00	\$76.50
9	INTEGRITY CONSULTING	\$89.90	\$63.65	9	TRI-COM CONSULTING GRO	\$110.00	\$74.62
10	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.00	10	TCC SOFTWARE SOLUTIONS	\$112.00	\$87.00
11	STONEWALL SOLUTIONS INC	\$90.00	\$65.00	11	ATRION NETWORKING CORP	\$115.00	\$87.50
12	HCH ENTERPRISES LLC	\$90.00	\$86.75	12	H D MEIER ASSOCIATES INC	\$120.00	\$68.75
13	TRI-COM CONSULTING GRO	\$95.00	\$74.62	13	CNC CONSULTING INC	\$125.00	\$80.00
14	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00	14	HCH ENTERPRISES LLC	\$125.00	\$86.75
15	CNC CONSULTING INC	\$100.00	\$80.00	15	NTT DATA INC	\$135.00	\$86.00
16	NTT DATA INC	\$105.00	\$86.00	16	BRIDGE TECHNICAL TALENT	\$139.64	\$82.27
17	TCC SOFTWARE SOLUTIONS	\$105.00	\$87.00	17	KYRAN RESEARCH ASSOC IN	\$145.00	\$80.00
18	SOLOMONS INTERNATIONAL	\$110.00	\$60.00	18	SOLOMONS INTERNATIONAL	\$150.00	\$60.00
19	BRIDGE TECHNICAL TALENT	\$115.00	\$82.27	19	A T ROSE CONSULTING INC	\$155.00	\$62.50
20	INFORMATION RESOURCE G	\$125.00	\$70.25	20	INFORMATION RESOURCE G	\$160.00	\$70.25
21	CIBER INC	\$130.00	\$83.75	21	STONEWALL SOLUTIONS INC	\$160.00	\$65.00
22	A T ROSE CONSULTING INC	\$135.00	\$62.50	22	CIBER INC	\$180.00	\$83.75
<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>			

*Application Development*  
*Process Architect*

Rank	Company	Junior Rate	Avg
1	H D MEIER ASSOCIATES INC	\$45.00	\$68.75
2	INFORMATION RESOURCE G	\$55.00	\$70.25
3	ATLANTIC ASSOCIATES INC.	\$55.00	\$76.50
4	BEACON SYSTEMS INC	\$55.00	\$63.25
5	INTEGRITY CONSULTING	\$56.90	\$63.65
6	SYSTEMS RESOURCE MANA	\$62.00	\$67.25
7	S3 TECHNOLOGIES	\$62.00	\$72.00
8	ATRION NETWORKING CORP	\$65.00	\$87.50
9	FOCALPOINT K12 INC	\$65.00	\$61.25
10	22ND CENTURY TECHNOLOG	\$65.00	\$69.00
11	BRIDGE TECHNICAL TALENT	\$69.82	\$82.27
12	CIBER INC	\$70.00	\$83.75
13	IBA SOFTWARE TECHNOLOG	\$70.00	\$80.00
14	TRI-COM CONSULTING GRO	\$70.00	\$74.62
15	NTT DATA INC	\$70.00	\$86.00
16	STONEWALL SOLUTIONS INC	\$70.00	\$65.00
17	MILLENNIUM CONSULTING I	\$75.00	\$73.75
18	SOLOMONS INTERNATIONAL	\$76.00	\$60.00
19	TCC SOFTWARE SOLUTIONS	\$80.00	\$87.00
20	HCH ENTERPRISES LLC	\$80.00	\$86.75
21	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00
22	A T ROSE CONSULTING INC	\$115.00	\$62.50
<b>Category Average: \$89.37</b>			

Rank	Company	Intermediate Rate	Avg
1	INFORMATION RESOURCE G	\$60.00	\$70.25
2	BEACON SYSTEMS INC	\$60.00	\$63.25
3	CITY STATE COMPUTER SER	\$65.00	\$67.50
4	H D MEIER ASSOCIATES INC	\$65.00	\$68.75
5	INTEGRITY CONSULTING	\$68.90	\$63.65
6	SYSTEMS RESOURCE MANA	\$69.00	\$67.25
7	S3 TECHNOLOGIES	\$79.00	\$72.00
8	FOCALPOINT K12 INC	\$80.00	\$61.25
9	22ND CENTURY TECHNOLOG	\$80.00	\$69.00
10	ATLANTIC ASSOCIATES INC.	\$80.00	\$76.50
11	MILLENNIUM CONSULTING I	\$80.00	\$73.75
12	IBA SOFTWARE TECHNOLOG	\$83.00	\$80.00
13	ATRION NETWORKING CORP	\$85.00	\$87.50
14	CNC CONSULTING INC	\$85.00	\$80.00
15	STONEWALL SOLUTIONS INC	\$85.00	\$65.00
16	TRI-COM CONSULTING GRO	\$85.00	\$74.62
17	NTT DATA INC	\$90.00	\$86.00
18	CIBER INC	\$90.00	\$83.75
19	TCC SOFTWARE SOLUTIONS	\$90.00	\$87.00
20	BRIDGE TECHNICAL TALENT	\$94.46	\$82.27
21	SOLOMONS INTERNATIONAL	\$98.00	\$60.00
22	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
23	HCH ENTERPRISES LLC	\$105.00	\$86.75
24	A T ROSE CONSULTING INC	\$135.00	\$62.50
25	HLN CONSULTING LLC	\$159.00	\$70.00
<b>Category Average: \$89.37</b>			

Rank	Company	Senior Rate	Avg
1	BEACON SYSTEMS INC	\$65.00	\$63.25
2	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
3	INFORMATION RESOURCE G	\$75.00	\$70.25
4	CITY STATE COMPUTER SER	\$75.00	\$67.50
5	SYSTEMS RESOURCE MANA	\$80.00	\$67.25
6	MILLENNIUM CONSULTING I	\$87.50	\$73.75
7	INTEGRITY CONSULTING	\$88.90	\$63.65
8	S3 TECHNOLOGIES	\$91.00	\$72.00
9	IBA SOFTWARE TECHNOLOG	\$92.00	\$80.00
10	22ND CENTURY TECHNOLOG	\$95.00	\$69.00
11	STONEWALL SOLUTIONS INC	\$95.00	\$65.00
12	FOCALPOINT K12 INC	\$95.00	\$61.25
13	TRI-COM CONSULTING GRO	\$95.00	\$74.62
14	TCC SOFTWARE SOLUTIONS	\$98.00	\$87.00
15	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
16	ATLANTIC ASSOCIATES INC.	\$100.00	\$76.50
17	CNC CONSULTING INC	\$100.00	\$80.00
18	CIBER INC	\$100.00	\$83.75
19	NTT DATA INC	\$102.00	\$86.00
20	BRIDGE TECHNICAL TALENT	\$102.68	\$82.27
21	ATRION NETWORKING CORP	\$115.00	\$87.50
22	HCH ENTERPRISES LLC	\$140.00	\$86.75
23	SOLOMONS INTERNATIONAL	\$140.00	\$60.00
24	A T ROSE CONSULTING INC	\$155.00	\$62.50
25	HLN CONSULTING LLC	\$176.00	\$70.00
<b>Category Average: \$89.37</b>			

*Application Development  
Programmer*

Rank	Company	Junior Rate	Avg
1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00
2	H D MEIER ASSOCIATES INC	\$45.00	\$68.75
3	A T ROSE CONSULTING INC	\$45.00	\$62.50
4	STONEWALL SOLUTIONS INC	\$45.00	\$65.00
5	INTEGRITY CONSULTING	\$49.90	\$63.65
6	SYSTEMS RESOURCE MANA	\$50.00	\$67.25
7	FOCALPOINT K12 INC	\$50.00	\$61.25
8	CITY STATE COMPUTER SER	\$50.00	\$67.50
9	S3 TECHNOLOGIES	\$55.00	\$72.00
10	ATLANTIC ASSOCIATES INC.	\$55.00	\$76.50
11	BEACON SYSTEMS INC	\$55.00	\$63.25
12	INFORMATION RESOURCE G	\$55.00	\$70.25
13	TRI-COM CONSULTING GRO	\$55.00	\$74.62
14	22ND CENTURY TECHNOLOG	\$55.00	\$69.00
15	BRIDGE TECHNICAL TALENT	\$56.68	\$82.27
16	IBA SOFTWARE TECHNOLOG	\$60.00	\$80.00
17	MILLENNIUM CONSULTING I	\$60.00	\$73.75
18	NTT DATA INC	\$60.00	\$86.00
19	CNC CONSULTING INC	\$65.00	\$80.00
20	ATRION NETWORKING CORP	\$65.00	\$87.50
21	HCH ENTERPRISES LLC	\$65.00	\$86.75
22	TCC SOFTWARE SOLUTIONS	\$70.00	\$87.00
23	CIBER INC	\$75.00	\$83.75

**Category Average: \$89.37**

Rank	Company	Intermediate Rate	Avg
1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00
2	ATRION NETWORKING CORP	\$50.00	\$87.50
3	STONEWALL SOLUTIONS INC	\$50.00	\$65.00
4	SOLOMONS INTERNATIONAL	\$51.00	\$60.00
5	HLN CONSULTING LLC	\$55.00	\$70.00
6	A T ROSE CONSULTING INC	\$55.00	\$62.50
7	INFORMATION RESOURCE G	\$56.00	\$70.25
8	INTEGRITY CONSULTING	\$59.90	\$63.65
9	BEACON SYSTEMS INC	\$60.00	\$63.25
10	CITY STATE COMPUTER SER	\$60.00	\$67.50
11	FOCALPOINT K12 INC	\$60.00	\$61.25
12	22ND CENTURY TECHNOLOG	\$65.00	\$69.00
13	H D MEIER ASSOCIATES INC	\$65.00	\$68.75
14	SYSTEMS RESOURCE MANA	\$65.00	\$67.25
15	S3 TECHNOLOGIES	\$68.00	\$72.00
16	ATLANTIC ASSOCIATES INC.	\$68.00	\$76.50
17	BRIDGE TECHNICAL TALENT	\$69.82	\$82.27
18	MILLENNIUM CONSULTING I	\$70.00	\$73.75
19	TRI-COM CONSULTING GRO	\$74.00	\$74.62
20	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00
21	GURNET GROUP LLC	\$75.00	\$87.50
22	CNC CONSULTING INC	\$75.00	\$80.00
23	HCH ENTERPRISES LLC	\$75.00	\$86.75
24	NTT DATA INC	\$78.00	\$86.00
25	TCC SOFTWARE SOLUTIONS	\$79.00	\$87.00
26	CIBER INC	\$85.00	\$83.75

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	SOLOMONS INTERNATIONAL	\$62.00	\$60.00
2	A T ROSE CONSULTING INC	\$65.00	\$62.50
3	BEACON SYSTEMS INC	\$65.00	\$63.25
4	FOCALPOINT K12 INC	\$65.00	\$61.25
5	INTEGRITY CONSULTING	\$69.90	\$63.65
6	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
7	CITY STATE COMPUTER SER	\$70.00	\$67.50
8	S3 TECHNOLOGIES	\$72.00	\$72.00
9	SYSTEMS RESOURCE MANA	\$74.00	\$67.25
10	HLN CONSULTING LLC	\$75.00	\$70.00
11	22ND CENTURY TECHNOLOG	\$78.00	\$69.00
12	INFORMATION RESOURCE G	\$78.00	\$70.25
13	MILLENNIUM CONSULTING I	\$80.00	\$73.75
14	STONEWALL SOLUTIONS INC	\$84.00	\$65.00
15	CNC CONSULTING INC	\$85.00	\$80.00
16	IBA SOFTWARE TECHNOLOG	\$85.00	\$80.00
17	TRI-COM CONSULTING GRO	\$85.00	\$74.62
18	ATLANTIC ASSOCIATES INC.	\$85.00	\$76.50
19	BRIDGE TECHNICAL TALENT	\$85.00	\$82.27
20	TCC SOFTWARE SOLUTIONS	\$88.00	\$87.00
21	NTT DATA INC	\$88.00	\$86.00
22	HCH ENTERPRISES LLC	\$90.00	\$86.75
23	CIBER INC	\$90.00	\$83.75
24	GURNET GROUP LLC	\$95.00	\$87.50
25	ATRION NETWORKING CORP	\$100.00	\$87.50
26	KYRAN RESEARCH ASSOC IN	\$120.00	\$80.00

**Category Average: \$89.37**

*Application Development*  
*Solution Architecture*

Rank	Company	Intermediate Rate	Avg
1	BEACON SYSTEMS INC	\$60.00	\$63.25
2	CITY STATE COMPUTER SER	\$70.00	\$67.50
3	SYSTEMS RESOURCE MANA	\$75.00	\$67.25
4	INTEGRITY CONSULTING	\$75.90	\$63.65
5	S3 TECHNOLOGIES	\$84.00	\$72.00
6	ATRION NETWORKING CORP	\$85.00	\$87.50
7	ATLANTIC ASSOCIATES INC.	\$85.00	\$76.50
8	INFORMATION RESOURCE G	\$85.00	\$70.25
9	TRI-COM CONSULTING GRO	\$85.00	\$74.62
10	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00
11	NTT DATA INC	\$90.00	\$86.00
12	22ND CENTURY TECHNOLOG	\$90.00	\$69.00
13	CNC CONSULTING INC	\$90.00	\$80.00
14	CIBER INC	\$90.00	\$83.75
15	BRIDGE TECHNICAL TALENT	\$94.46	\$82.27
16	IBA SOFTWARE TECHNOLOG	\$95.00	\$80.00
17	MILLENNIUM CONSULTING I	\$95.00	\$73.75
18	FOCALPOINT K12 INC	\$95.00	\$61.25
19	TCC SOFTWARE SOLUTIONS	\$99.00	\$87.00
20	STONEWALL SOLUTIONS INC	\$100.00	\$65.00
21	SOLOMONS INTERNATIONAL	\$110.00	\$60.00
22	H D MEIER ASSOCIATES INC	\$125.00	\$68.75
23	HCH ENTERPRISES LLC	\$125.00	\$86.75
24	A T ROSE CONSULTING INC	\$155.00	\$62.50
25	HLN CONSULTING LLC	\$190.00	\$70.00

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	BEACON SYSTEMS INC	\$65.00	\$63.25
2	CITY STATE COMPUTER SER	\$80.00	\$67.50
3	INTEGRITY CONSULTING	\$89.90	\$63.65
4	SYSTEMS RESOURCE MANA	\$90.00	\$67.25
5	TRI-COM CONSULTING GRO	\$95.00	\$74.62
6	S3 TECHNOLOGIES	\$99.00	\$72.00
7	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
8	22ND CENTURY TECHNOLOG	\$105.00	\$69.00
9	CIBER INC	\$105.00	\$83.75
10	IBA SOFTWARE TECHNOLOG	\$105.00	\$80.00
11	TCC SOFTWARE SOLUTIONS	\$108.00	\$87.00
12	INFORMATION RESOURCE G	\$110.00	\$70.25
13	ATLANTIC ASSOCIATES INC.	\$110.00	\$76.50
14	MILLENNIUM CONSULTING I	\$110.00	\$73.75
15	ATRION NETWORKING CORP	\$115.00	\$87.50
16	BRIDGE TECHNICAL TALENT	\$119.11	\$82.27
17	CNC CONSULTING INC	\$120.00	\$80.00
18	NTT DATA INC	\$125.00	\$86.00
19	FOCALPOINT K12 INC	\$135.00	\$61.25
20	STONEWALL SOLUTIONS INC	\$140.00	\$65.00
21	SOLOMONS INTERNATIONAL	\$140.00	\$60.00
22	HCH ENTERPRISES LLC	\$150.00	\$86.75
23	A T ROSE CONSULTING INC	\$175.00	\$62.50
24	HLN CONSULTING LLC	\$215.00	\$70.00
25	H D MEIER ASSOCIATES INC	\$225.00	\$68.75

**Category Average: \$89.37**

*Application Development  
System Integrator*

Rank	Company	Intermediate Rate	Avg
1	FOCALPOINT K12 INC	\$60.00	\$61.25
2	BEACON SYSTEMS INC	\$60.00	\$63.25
3	SYSTEMS RESOURCE MANA	\$64.00	\$67.25
4	INTEGRITY CONSULTING	\$64.90	\$63.65
5	CITY STATE COMPUTER SER	\$65.00	\$67.50
6	STONEWALL SOLUTIONS INC	\$75.00	\$65.00
7	SOLOMONS INTERNATIONAL	\$75.00	\$60.00
8	S3 TECHNOLOGIES	\$77.00	\$72.00
9	22ND CENTURY TECHNOLOG	\$80.00	\$69.00
10	IBA SOFTWARE TECHNOLOG	\$82.50	\$80.00
11	TRI-COM CONSULTING GRO	\$84.00	\$74.62
12	NTT DATA INC	\$84.00	\$86.00
13	ATLANTIC ASSOCIATES INC.	\$85.00	\$76.50
14	MILLENNIUM CONSULTING I	\$85.00	\$73.75
15	ATRION NETWORKING CORP	\$85.00	\$87.50
16	TCC SOFTWARE SOLUTIONS	\$85.00	\$87.00
17	CIBER INC	\$85.00	\$83.75
18	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00
19	CNC CONSULTING INC	\$90.00	\$80.00
20	INFORMATION RESOURCE G	\$90.00	\$70.25
21	BRIDGE TECHNICAL TALENT	\$90.36	\$82.27
22	HCH ENTERPRISES LLC	\$107.00	\$86.75
23	H D MEIER ASSOCIATES INC	\$125.00	\$68.75
24	HLN CONSULTING LLC	\$143.00	\$70.00
25	A T ROSE CONSULTING INC	\$155.00	\$62.50

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	BEACON SYSTEMS INC	\$65.00	\$63.25
2	FOCALPOINT K12 INC	\$70.00	\$61.25
3	SYSTEMS RESOURCE MANA	\$74.00	\$67.25
4	CITY STATE COMPUTER SER	\$75.00	\$67.50
5	INTEGRITY CONSULTING	\$78.90	\$63.65
6	S3 TECHNOLOGIES	\$89.00	\$72.00
7	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.00
8	TRI-COM CONSULTING GRO	\$94.00	\$74.62
9	SOLOMONS INTERNATIONAL	\$95.00	\$60.00
10	22ND CENTURY TECHNOLOG	\$95.00	\$69.00
11	TCC SOFTWARE SOLUTIONS	\$96.00	\$87.00
12	NTT DATA INC	\$98.00	\$86.00
13	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
14	MILLENNIUM CONSULTING I	\$100.00	\$73.75
15	STONEWALL SOLUTIONS INC	\$100.00	\$65.00
16	CIBER INC	\$100.00	\$83.75
17	BRIDGE TECHNICAL TALENT	\$106.79	\$82.27
18	ATLANTIC ASSOCIATES INC.	\$110.00	\$76.50
19	ATRION NETWORKING CORP	\$115.00	\$87.50
20	CNC CONSULTING INC	\$115.00	\$80.00
21	INFORMATION RESOURCE G	\$120.00	\$70.25
22	HCH ENTERPRISES LLC	\$125.00	\$86.75
23	HLN CONSULTING LLC	\$163.00	\$70.00
24	A T ROSE CONSULTING INC	\$175.00	\$62.50
25	H D MEIER ASSOCIATES INC	\$225.00	\$68.75

**Category Average: \$89.37**

*Application Development*  
*Systems Analyst*

Rank	Company	Junior Rate	Avg
1	INFORMATION RESOURCE G	\$40.00	\$70.25
2	SOLOMONS INTERNATIONAL	\$45.00	\$60.00
3	FOCALPOINT K12 INC	\$45.00	\$61.25
4	INTEGRITY CONSULTING	\$49.90	\$63.65
5	SYSTEMS RESOURCE MANA	\$50.00	\$67.25
6	STONEWALL SOLUTIONS INC	\$50.00	\$65.00
7	S3 TECHNOLOGIES	\$54.00	\$72.00
8	ATLANTIC ASSOCIATES INC.	\$55.00	\$76.50
9	BEACON SYSTEMS INC	\$55.00	\$63.25
10	TRI-COM CONSULTING GRO	\$55.00	\$74.62
11	CITY STATE COMPUTER SER	\$55.00	\$67.50
12	22ND CENTURY TECHNOLOG	\$58.00	\$69.00
13	NTT DATA INC	\$60.00	\$86.00
14	MILLENNIUM CONSULTING I	\$60.00	\$73.75
15	BRIDGE TECHNICAL TALENT	\$61.61	\$82.27
16	IBA SOFTWARE TECHNOLOG	\$63.00	\$80.00
17	ATRION NETWORKING CORP	\$65.00	\$87.50
18	KYRAN RESEARCH ASSOC IN	\$70.00	\$80.00
19	TCC SOFTWARE SOLUTIONS	\$70.00	\$87.00
20	HCH ENTERPRISES LLC	\$72.00	\$86.75
21	A T ROSE CONSULTING INC	\$75.00	\$62.50
22	H D MEIER ASSOCIATES INC	\$80.00	\$68.75

**Category Average: \$89.37**

Rank	Company	Intermediate Rate	Avg
1	FOCALPOINT K12 INC	\$50.00	\$61.25
2	INTEGRITY CONSULTING	\$59.90	\$63.65
3	BEACON SYSTEMS INC	\$60.00	\$63.25
4	SYSTEMS RESOURCE MANA	\$60.00	\$67.25
5	INFORMATION RESOURCE G	\$65.00	\$70.25
6	CITY STATE COMPUTER SER	\$65.00	\$67.50
7	TRI-COM CONSULTING GRO	\$65.00	\$74.62
8	S3 TECHNOLOGIES	\$67.00	\$72.00
9	22ND CENTURY TECHNOLOG	\$68.00	\$69.00
10	SOLOMONS INTERNATIONAL	\$70.00	\$60.00
11	STONEWALL SOLUTIONS INC	\$70.00	\$65.00
12	ATLANTIC ASSOCIATES INC.	\$70.00	\$76.50
13	MILLENNIUM CONSULTING I	\$70.00	\$73.75
14	BRIDGE TECHNICAL TALENT	\$73.93	\$82.27
15	CNC CONSULTING INC	\$75.00	\$80.00
16	NTT DATA INC	\$78.00	\$86.00
17	TCC SOFTWARE SOLUTIONS	\$78.00	\$87.00
18	CIBER INC	\$80.00	\$83.75
19	IBA SOFTWARE TECHNOLOG	\$82.50	\$80.00
20	A T ROSE CONSULTING INC	\$85.00	\$62.50
21	ATRION NETWORKING CORP	\$85.00	\$87.50
22	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00
23	H D MEIER ASSOCIATES INC	\$90.00	\$68.75
24	HCH ENTERPRISES LLC	\$105.00	\$86.75
25	HLN CONSULTING LLC	\$143.00	\$70.00

**Category Average: \$89.37**

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$60.00	\$61.25
2	BEACON SYSTEMS INC	\$65.00	\$63.25
3	INTEGRITY CONSULTING	\$69.90	\$63.65
4	SYSTEMS RESOURCE MANA	\$70.00	\$67.25
5	INFORMATION RESOURCE G	\$75.00	\$70.25
6	CITY STATE COMPUTER SER	\$75.00	\$67.50
7	TRI-COM CONSULTING GRO	\$75.00	\$74.62
8	S3 TECHNOLOGIES	\$79.00	\$72.00
9	22ND CENTURY TECHNOLOG	\$79.00	\$69.00
10	MILLENNIUM CONSULTING I	\$80.00	\$73.75
11	SOLOMONS INTERNATIONAL	\$80.00	\$60.00
12	ATLANTIC ASSOCIATES INC.	\$85.00	\$76.50
13	CNC CONSULTING INC	\$85.00	\$80.00
14	TCC SOFTWARE SOLUTIONS	\$86.00	\$87.00
15	NTT DATA INC	\$88.00	\$86.00
16	IBA SOFTWARE TECHNOLOG	\$88.00	\$80.00
17	STONEWALL SOLUTIONS INC	\$90.00	\$65.00
18	CIBER INC	\$90.00	\$83.75
19	A T ROSE CONSULTING INC	\$95.00	\$62.50
20	BRIDGE TECHNICAL TALENT	\$98.57	\$82.27
21	KYRAN RESEARCH ASSOC IN	\$100.00	\$80.00
22	ATRION NETWORKING CORP	\$115.00	\$87.50
23	HCH ENTERPRISES LLC	\$118.00	\$86.75
24	H D MEIER ASSOCIATES INC	\$125.00	\$68.75
25	HLN CONSULTING LLC	\$163.00	\$70.00

**Category Average: \$89.37**

*Application Development  
Technical Writer*

Rank	Company	Junior Rate	Avg	Rank	Company	Intermediate Rate	Avg	Rank	Company	Senior Rate	Avg
1	INFORMATION RESOURCE G	\$30.00	\$70.25	1	MILLENNIUM CONSULTING I	\$40.00	\$73.75	1	FOCALPOINT K12 INC	\$50.00	\$61.25
2	CNC CONSULTING INC	\$35.00	\$80.00	2	INTEGRITY CONSULTING	\$44.90	\$63.65	2	INTEGRITY CONSULTING	\$54.90	\$63.65
3	22ND CENTURY TECHNOLOG	\$35.00	\$69.00	3	FOCALPOINT K12 INC	\$45.00	\$61.25	3	22ND CENTURY TECHNOLOG	\$55.00	\$69.00
4	INTEGRITY CONSULTING	\$39.90	\$63.65	4	22ND CENTURY TECHNOLOG	\$45.00	\$69.00	4	CITY STATE COMPUTER SER	\$60.00	\$67.50
5	FOCALPOINT K12 INC	\$40.00	\$61.25	5	CITY STATE COMPUTER SER	\$50.00	\$67.50	5	MILLENNIUM CONSULTING I	\$60.00	\$73.75
6	CITY STATE COMPUTER SER	\$40.00	\$67.50	6	INFORMATION RESOURCE G	\$50.00	\$70.25	6	BEACON SYSTEMS INC	\$60.00	\$63.25
7	MILLENNIUM CONSULTING I	\$40.00	\$73.75	7	STONEWALL SOLUTIONS INC	\$50.00	\$65.00	7	SYSTEMS RESOURCE MANA	\$62.00	\$67.25
8	S3 TECHNOLOGIES	\$42.00	\$72.00	8	SYSTEMS RESOURCE MANA	\$52.00	\$67.25	8	TRI-COM CONSULTING GRO	\$65.00	\$74.62
9	SYSTEMS RESOURCE MANA	\$42.00	\$67.25	9	BRIDGE TECHNICAL TALENT	\$53.39	\$82.27	9	NTT DATA INC	\$68.00	\$86.00
10	BRIDGE TECHNICAL TALENT	\$43.54	\$82.27	10	TRI-COM CONSULTING GRO	\$55.00	\$74.62	10	S3 TECHNOLOGIES	\$69.00	\$72.00
11	H D MEIER ASSOCIATES INC	\$45.00	\$68.75	11	BEACON SYSTEMS INC	\$55.00	\$63.25	11	IBA SOFTWARE TECHNOLOG	\$69.00	\$80.00
12	NTT DATA INC	\$45.00	\$86.00	12	CNC CONSULTING INC	\$55.00	\$80.00	12	CNC CONSULTING INC	\$70.00	\$80.00
13	TRI-COM CONSULTING GRO	\$45.00	\$74.62	13	NTT DATA INC	\$56.00	\$86.00	13	ATLANTIC ASSOCIATES INC.	\$70.00	\$76.50
14	STONEWALL SOLUTIONS INC	\$45.00	\$65.00	14	S3 TECHNOLOGIES	\$56.00	\$72.00	14	INFORMATION RESOURCE G	\$70.00	\$70.25
15	ATLANTIC ASSOCIATES INC.	\$45.00	\$76.50	15	SOLOMONS INTERNATIONAL	\$60.00	\$60.00	15	STONEWALL SOLUTIONS INC	\$75.00	\$65.00
16	SOLOMONS INTERNATIONAL	\$48.00	\$60.00	16	ATLANTIC ASSOCIATES INC.	\$60.00	\$76.50	16	BRIDGE TECHNICAL TALENT	\$78.86	\$82.27
17	BEACON SYSTEMS INC	\$50.00	\$63.25	17	IBA SOFTWARE TECHNOLOG	\$65.00	\$80.00	17	SOLOMONS INTERNATIONAL	\$80.00	\$60.00
18	IBA SOFTWARE TECHNOLOG	\$57.00	\$80.00	18	TCC SOFTWARE SOLUTIONS	\$72.00	\$87.00	18	TCC SOFTWARE SOLUTIONS	\$80.00	\$87.00
19	CIBER INC	\$65.00	\$83.75	19	CIBER INC	\$75.00	\$83.75	19	HCH ENTERPRISES LLC	\$90.00	\$86.75
20	ATRION NETWORKING CORP	\$65.00	\$87.50	20	HCH ENTERPRISES LLC	\$75.00	\$86.75	20	KYRAN RESEARCH ASSOC IN	\$90.00	\$80.00
21	TCC SOFTWARE SOLUTIONS	\$65.00	\$87.00	21	KYRAN RESEARCH ASSOC IN	\$80.00	\$80.00	21	CIBER INC	\$95.00	\$83.75
22	HCH ENTERPRISES LLC	\$70.00	\$86.75	22	H D MEIER ASSOCIATES INC	\$80.00	\$68.75	22	A T ROSE CONSULTING INC	\$95.00	\$62.50
23	KYRAN RESEARCH ASSOC IN	\$75.00	\$80.00	23	ATRION NETWORKING CORP	\$85.00	\$87.50	23	ATRION NETWORKING CORP	\$115.00	\$87.50
24	A T ROSE CONSULTING INC	\$75.00	\$62.50	24	A T ROSE CONSULTING INC	\$85.00	\$62.50	24	H D MEIER ASSOCIATES INC	\$125.00	\$68.75
<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>				<b>Category Average: \$89.37</b>			

*Application Development  
Trainer*

Rank	Company	Senior Rate	Avg
1	FOCALPOINT K12 INC	\$40.00	\$61.25
2	BEACON SYSTEMS INC	\$50.00	\$63.25
3	22ND CENTURY TECHNOLOG	\$59.00	\$69.00
4	BRIDGE TECHNICAL TALENT	\$69.82	\$82.27
5	SYSTEMS RESOURCE MANA	\$70.00	\$67.25
6	NTT DATA INC	\$70.00	\$86.00
7	TRI-COM CONSULTING GRO	\$74.00	\$74.62
8	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00
9	ATLANTIC ASSOCIATES INC.	\$75.00	\$76.50
10	S3 TECHNOLOGIES	\$75.00	\$72.00
11	INFORMATION RESOURCE G	\$75.00	\$70.25
12	CITY STATE COMPUTER SER	\$75.00	\$67.50
13	INTEGRITY CONSULTING	\$79.90	\$63.65
14	TCC SOFTWARE SOLUTIONS	\$80.00	\$87.00
15	HCH ENTERPRISES LLC	\$90.00	\$86.75
16	CNC CONSULTING INC	\$95.00	\$80.00
17	SOLOMONS INTERNATIONAL	\$95.00	\$60.00
18	CIBER INC	\$100.00	\$83.75
19	STONEWALL SOLUTIONS INC	\$100.00	\$65.00
20	ATRION NETWORKING CORP	\$115.00	\$87.50
21	KYRAN RESEARCH ASSOC IN	\$120.00	\$80.00
22	H D MEIER ASSOCIATES INC	\$120.00	\$68.75
23	A T ROSE CONSULTING INC	\$135.00	\$62.50

**Category Average: \$89.37**

*Application Development*  
*Web Developer*

Rank	Company	Junior Rate	Avg
1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00
2	22ND CENTURY TECHNOLOG	\$42.00	\$69.00
3	INTEGRITY CONSULTING	\$44.90	\$63.65
4	H D MEIER ASSOCIATES INC	\$45.00	\$68.75
5	A T ROSE CONSULTING INC	\$45.00	\$62.50
6	FOCALPOINT K12 INC	\$45.00	\$61.25
7	SYSTEMS RESOURCE MANA	\$47.00	\$67.25
8	SOLOMONS INTERNATIONAL	\$48.00	\$60.00
9	TRI-COM CONSULTING GRO	\$49.77	\$74.62
10	S3 TECHNOLOGIES	\$50.00	\$72.00
11	ATLANTIC ASSOCIATES INC.	\$50.00	\$76.50
12	STONEWALL SOLUTIONS INC	\$50.00	\$65.00
13	CITY STATE COMPUTER SER	\$50.00	\$67.50
14	BEACON SYSTEMS INC	\$55.00	\$63.25
15	CNC CONSULTING INC	\$55.00	\$80.00
16	INFORMATION RESOURCE G	\$58.00	\$70.25
17	BRIDGE TECHNICAL TALENT	\$59.96	\$82.27
18	MILLENNIUM CONSULTING I	\$60.00	\$73.75
19	ATRION NETWORKING CORP	\$65.00	\$87.50
20	HCH ENTERPRISES LLC	\$65.00	\$86.75
21	NTT DATA INC	\$65.00	\$86.00
22	CIBER INC	\$70.00	\$83.75
23	IBA SOFTWARE TECHNOLOG	\$70.50	\$80.00
24	TCC SOFTWARE SOLUTIONS	\$72.00	\$87.00
<b>Category Average: \$89.37</b>			

Rank	Company	Intermediate Rate	Avg
1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00
2	22ND CENTURY TECHNOLOG	\$50.00	\$69.00
3	INTEGRITY CONSULTING	\$54.90	\$63.65
4	A T ROSE CONSULTING INC	\$55.00	\$62.50
5	HLN CONSULTING LLC	\$55.00	\$70.00
6	STONEWALL SOLUTIONS INC	\$58.00	\$65.00
7	TRI-COM CONSULTING GRO	\$60.00	\$74.62
8	CITY STATE COMPUTER SER	\$60.00	\$67.50
9	FOCALPOINT K12 INC	\$60.00	\$61.25
10	BEACON SYSTEMS INC	\$60.00	\$63.25
11	SYSTEMS RESOURCE MANA	\$60.00	\$67.25
12	ATLANTIC ASSOCIATES INC.	\$60.00	\$76.50
13	S3 TECHNOLOGIES	\$64.00	\$72.00
14	MILLENNIUM CONSULTING I	\$65.00	\$73.75
15	H D MEIER ASSOCIATES INC	\$65.00	\$68.75
16	SOLOMONS INTERNATIONAL	\$65.00	\$60.00
17	INFORMATION RESOURCE G	\$70.00	\$70.25
18	CNC CONSULTING INC	\$70.00	\$80.00
19	BRIDGE TECHNICAL TALENT	\$70.64	\$82.27
20	HCH ENTERPRISES LLC	\$75.00	\$86.75
21	CIBER INC	\$80.00	\$83.75
22	TCC SOFTWARE SOLUTIONS	\$80.00	\$87.00
23	NTT DATA INC	\$82.00	\$86.00
24	IBA SOFTWARE TECHNOLOG	\$82.00	\$80.00
25	ATRION NETWORKING CORP	\$85.00	\$87.50
<b>Category Average: \$89.37</b>			

Rank	Company	Senior Rate	Avg
1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00
2	22ND CENTURY TECHNOLOG	\$58.00	\$69.00
3	INTEGRITY CONSULTING	\$59.90	\$63.65
4	SOLOMONS INTERNATIONAL	\$62.00	\$60.00
5	A T ROSE CONSULTING INC	\$65.00	\$62.50
6	SYSTEMS RESOURCE MANA	\$65.00	\$67.25
7	BEACON SYSTEMS INC	\$65.00	\$63.25
8	FOCALPOINT K12 INC	\$65.00	\$61.25
9	STONEWALL SOLUTIONS INC	\$68.00	\$65.00
10	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
11	MILLENNIUM CONSULTING I	\$70.00	\$73.75
12	CITY STATE COMPUTER SER	\$70.00	\$67.50
13	TRI-COM CONSULTING GRO	\$70.00	\$74.62
14	S3 TECHNOLOGIES	\$73.00	\$72.00
15	HLN CONSULTING LLC	\$75.00	\$70.00
16	INFORMATION RESOURCE G	\$78.00	\$70.25
17	ATLANTIC ASSOCIATES INC.	\$78.00	\$76.50
18	CNC CONSULTING INC	\$80.00	\$80.00
19	IBA SOFTWARE TECHNOLOG	\$85.00	\$80.00
20	CIBER INC	\$85.00	\$83.75
21	HCH ENTERPRISES LLC	\$85.00	\$86.75
22	BRIDGE TECHNICAL TALENT	\$86.25	\$82.27
23	TCC SOFTWARE SOLUTIONS	\$89.00	\$87.00
24	NTT DATA INC	\$90.00	\$86.00
25	GURNET GROUP LLC	\$95.00	\$87.50
26	ATRION NETWORKING CORP	\$100.00	\$87.50
<b>Category Average: \$89.37</b>			

*Desktop Support*  
*Desktop Support Technician*

Rank	Company	Junior Rate	Avg
1	INTEGRITY CONSULTING	\$24.90	\$32.40
2	ATLANTIC ASSOCIATES INC.	\$25.00	\$40.00
3	22ND CENTURY TECHNOLOG	\$25.00	\$40.00
4	STONEWALL SOLUTIONS INC	\$28.00	\$40.00
5	IBA SOFTWARE TECHNOLOG	\$29.00	\$36.50
6	MILLENNIUM CONSULTING I	\$30.00	\$45.00
7	FREEDOM TECHNOLOGY SO	\$30.00	\$45.00
8	CITY STATE COMPUTER SER	\$30.00	\$45.00
9	POWERSOLV INC.	\$31.64	\$48.86
10	EPLUS TECHNOLOGY INC	\$32.50	\$42.50
11	CUSTOM COMPUTER SPECIA	\$35.00	\$42.50
12	NETCENERGY LLC	\$36.00	\$46.50
13	BEACON SYSTEMS INC	\$45.00	\$50.00
<b>Category Average: \$52.37</b>			

Rank	Company	Intermediate Rate	Avg
1	INTEGRITY CONSULTING	\$29.90	\$32.40
2	STONEWALL SOLUTIONS INC	\$30.00	\$40.00
3	SOLOMONS INTERNATIONAL	\$33.00	\$37.00
4	IBA SOFTWARE TECHNOLOG	\$34.00	\$36.50
5	ATLANTIC ASSOCIATES INC.	\$35.00	\$40.00
6	CNC CONSULTING INC	\$35.00	\$37.50
7	22ND CENTURY TECHNOLOG	\$35.00	\$40.00
8	TRI-COM CONSULTING GRO	\$39.00	\$42.50
9	CITY STATE COMPUTER SER	\$40.00	\$45.00
10	CUSTOM COMPUTER SPECIA	\$40.00	\$42.50
11	FREEDOM TECHNOLOGY SO	\$40.00	\$45.00
12	MILLENNIUM CONSULTING I	\$40.00	\$45.00
13	EPLUS TECHNOLOGY INC	\$40.00	\$42.50
14	POWERSOLV INC.	\$41.83	\$48.86
15	NETCENERGY LLC	\$43.00	\$46.50
16	BEACON SYSTEMS INC	\$48.00	\$50.00
<b>Category Average: \$52.37</b>			

Rank	Company	Senior Rate	Avg
1	INTEGRITY CONSULTING	\$34.90	\$32.40
2	IBA SOFTWARE TECHNOLOG	\$39.00	\$36.50
3	CNC CONSULTING INC	\$40.00	\$37.50
4	SOLOMONS INTERNATIONAL	\$41.00	\$37.00
5	ATLANTIC ASSOCIATES INC.	\$45.00	\$40.00
6	CUSTOM COMPUTER SPECIA	\$45.00	\$42.50
7	22ND CENTURY TECHNOLOG	\$45.00	\$40.00
8	EPLUS TECHNOLOGY INC	\$45.00	\$42.50
9	TRI-COM CONSULTING GRO	\$46.00	\$42.50
10	MILLENNIUM CONSULTING I	\$50.00	\$45.00
11	NETCENERGY LLC	\$50.00	\$46.50
12	CITY STATE COMPUTER SER	\$50.00	\$45.00
13	STONEWALL SOLUTIONS INC	\$50.00	\$40.00
14	FREEDOM TECHNOLOGY SO	\$50.00	\$45.00
15	BEACON SYSTEMS INC	\$52.00	\$50.00
16	POWERSOLV INC.	\$55.89	\$48.86
<b>Category Average: \$52.37</b>			



*Desktop Support*  
*Service Desk Support Specialist*

Rank	Company	Senior Rate	Avg
1	INTEGRITY CONSULTING	\$29.90	\$32.40
2	STONEWALL SOLUTIONS INC	\$35.00	\$40.00
3	NETCENERGY LLC	\$35.00	\$46.50
4	ATLANTIC ASSOCIATES INC.	\$35.00	\$40.00
5	IBA SOFTWARE TECHNOLOG	\$43.00	\$36.50
6	SOLOMONS INTERNATIONAL	\$45.00	\$37.00
7	EPLUS TECHNOLOGY INC	\$45.00	\$42.50
8	CNC CONSULTING INC	\$45.00	\$37.50
9	BEACON SYSTEMS INC	\$52.00	\$50.00
10	CUSTOM COMPUTER SPECIA	\$55.00	\$42.50
11	CITY STATE COMPUTER SER	\$55.00	\$45.00
12	POWERSOLV INC.	\$55.01	\$48.86

**Category Average: \$52.37**



*GIS*  
*GIS Analyst*

Rank	Company	Junior Rate	Avg
1	HILLTOP NORTHEAST ENTER	\$35.00	\$76.67
2	22ND CENTURY TECHNOLOG	\$45.00	\$73.67
3	STONEWALL SOLUTIONS INC	\$49.00	\$70.00
4	NEW ENGLAND GEOSYSTEM	\$50.00	\$70.00
<b>Category Average: \$92.10</b>			

Rank	Company	Intermediate Rate	Avg
1	HILLTOP NORTHEAST ENTER	\$45.00	\$76.67
2	STONEWALL SOLUTIONS INC	\$50.00	\$70.00
3	NEW ENGLAND GEOSYSTEM	\$55.00	\$70.00
4	22ND CENTURY TECHNOLOG	\$55.00	\$73.67
<b>Category Average: \$92.10</b>			

Rank	Company	Senior Rate	Avg
1	STONEWALL SOLUTIONS INC	\$65.00	\$70.00
2	NEW ENGLAND GEOSYSTEM	\$65.00	\$70.00
3	22ND CENTURY TECHNOLOG	\$65.00	\$73.67
4	HILLTOP NORTHEAST ENTER	\$110.00	\$76.67
<b>Category Average: \$92.10</b>			



*GIS*  
*GIS Consultant*

Rank	Company	Senior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$80.00	\$73.67
2	NEW ENGLAND GEOSYSTEM	\$95.00	\$70.00
3	STONEWALL SOLUTIONS INC	\$100.00	\$70.00
4	HILLTOP NORTHEAST ENTER	\$125.00	\$76.67

**Category Average: \$92.10**



*GIS*  
*GIS Data Technician*

Rank	Company	Senior Rate	Avg
1	NEW ENGLAND GEOSYSTEM	\$45.00	\$70.00
2	22ND CENTURY TECHNOLOG	\$49.00	\$73.67
3	HILLTOP NORTHEAST ENTER	\$65.00	\$76.67
4	STONEWALL SOLUTIONS INC	\$70.00	\$70.00

**Category Average: \$92.10**



*GIS*  
*GIS Programmer*

Rank	Company	Junior Rate	Avg
1	HILLTOP NORTHEAST ENTER	\$50.00	\$76.67
2	STONEWALL SOLUTIONS INC	\$55.00	\$70.00
3	NEW ENGLAND GEOSYSTEM	\$55.00	\$70.00
4	22ND CENTURY TECHNOLOG	\$55.00	\$73.67
<b>Category Average: \$92.10</b>			

Rank	Company	Intermediate Rate	Avg
1	NEW ENGLAND GEOSYSTEM	\$60.00	\$70.00
2	STONEWALL SOLUTIONS INC	\$65.00	\$70.00
3	HILLTOP NORTHEAST ENTER	\$65.00	\$76.67
4	22ND CENTURY TECHNOLOG	\$65.00	\$73.67
<b>Category Average: \$92.10</b>			

Rank	Company	Senior Rate	Avg
1	STONEWALL SOLUTIONS INC	\$75.00	\$70.00
2	22ND CENTURY TECHNOLOG	\$78.00	\$73.67
3	NEW ENGLAND GEOSYSTEM	\$80.00	\$70.00
4	HILLTOP NORTHEAST ENTER	\$100.00	\$76.67
<b>Category Average: \$92.10</b>			



*GIS*  
*GIS Project Manager*

Rank	Company	Junior Rate	Avg
1	NEW ENGLAND GEOSYSTEM	\$55.00	\$70.00
2	22ND CENTURY TECHNOLOG	\$69.00	\$73.67
3	STONEWALL SOLUTIONS INC	\$70.00	\$70.00
<b>Category Average: \$92.10</b>			

Rank	Company	Intermediate Rate	Avg
1	NEW ENGLAND GEOSYSTEM	\$65.00	\$70.00
2	HILLTOP NORTHEAST ENTER	\$65.00	\$76.67
3	STONEWALL SOLUTIONS INC	\$77.00	\$70.00
4	22ND CENTURY TECHNOLOG	\$79.00	\$73.67
<b>Category Average: \$92.10</b>			

Rank	Company	Senior Rate	Avg
1	NEW ENGLAND GEOSYSTEM	\$75.00	\$70.00
2	STONEWALL SOLUTIONS INC	\$85.00	\$70.00
3	HILLTOP NORTHEAST ENTER	\$85.00	\$76.67
4	22ND CENTURY TECHNOLOG	\$88.00	\$73.67
<b>Category Average: \$92.10</b>			



*GIS*  
*GIS Technician*

Rank	Company	Junior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$20.00	\$73.67
2	NEW ENGLAND GEOSYSTEM	\$35.00	\$70.00
3	HILLTOP NORTHEAST ENTER	\$35.00	\$76.67
4	STONEWALL SOLUTIONS INC	\$60.00	\$70.00
<b>Category Average: \$92.10</b>			

Rank	Company	Intermediate Rate	Avg
1	22ND CENTURY TECHNOLOG	\$30.00	\$73.67
2	NEW ENGLAND GEOSYSTEM	\$45.00	\$70.00
3	HILLTOP NORTHEAST ENTER	\$50.00	\$76.67
4	STONEWALL SOLUTIONS INC	\$65.00	\$70.00
<b>Category Average: \$92.10</b>			

Rank	Company	Senior Rate	Avg
1	22ND CENTURY TECHNOLOG	\$40.00	\$73.67
2	NEW ENGLAND GEOSYSTEM	\$55.00	\$70.00
3	HILLTOP NORTHEAST ENTER	\$65.00	\$76.67
4	STONEWALL SOLUTIONS INC	\$70.00	\$70.00
<b>Category Average: \$92.10</b>			



*Network Support*  
*Network Architect*

Rank	Company	Senior Rate	Avg
1	SOLOMONS INTERNATIONAL	\$60.00	\$48.33
2	BEACON SYSTEMS INC	\$65.00	\$63.33
3	FREEDOM TECHNOLOGY SO	\$70.00	\$66.67
4	INTEGRITY CONSULTING	\$74.90	\$63.23
5	SYSTEMS RESOURCE MANA	\$75.00	\$65.00
6	STONEWALL SOLUTIONS INC	\$77.00	\$68.00
7	H D MEIER ASSOCIATES INC	\$80.00	\$66.67
8	CITY STATE COMPUTER SER	\$80.00	\$70.00
9	MILLENNIUM CONSULTING I	\$85.00	\$65.00
10	ATLANTIC ASSOCIATES INC.	\$85.00	\$55.00
11	TRI-COM CONSULTING GRO	\$87.00	\$75.33
12	22ND CENTURY TECHNOLOG	\$92.00	\$59.33
13	CNC CONSULTING INC	\$95.00	\$56.67
14	APEX TECHNOLOGY GROUP I	\$100.00	\$71.67

**Category Average: \$77.40**

*Network Support  
Network Technician*

Rank	Company	Junior Rate	Avg
1	ATLANTIC ASSOCIATES INC.	\$25.00	\$55.00
2	22ND CENTURY TECHNOLOG	\$28.00	\$59.33
3	CNC CONSULTING INC	\$30.00	\$56.67
4	INTEGRITY CONSULTING	\$39.90	\$63.23
5	MILLENNIUM CONSULTING I	\$40.00	\$65.00
6	SYSTEMS RESOURCE MANA	\$45.00	\$65.00
7	SOLOMONS INTERNATIONAL	\$45.00	\$48.33
8	H D MEIER ASSOCIATES INC	\$45.00	\$66.67
9	STONEWALL SOLUTIONS INC	\$50.00	\$68.00
10	FREEDOM TECHNOLOGY SO	\$50.00	\$66.67
11	CITY STATE COMPUTER SER	\$50.00	\$70.00
12	BEACON SYSTEMS INC	\$55.00	\$63.33
<b>Category Average: \$77.40</b>			

Rank	Company	Intermediate Rate	Avg
1	CNC CONSULTING INC	\$35.00	\$56.67
2	ATLANTIC ASSOCIATES INC.	\$35.00	\$55.00
3	22ND CENTURY TECHNOLOG	\$38.00	\$59.33
4	SOLOMONS INTERNATIONAL	\$40.00	\$48.33
5	APEX TECHNOLOGY GROUP I	\$40.00	\$71.67
6	INTEGRITY CONSULTING	\$49.90	\$63.23
7	MILLENNIUM CONSULTING I	\$50.00	\$65.00
8	STONEWALL SOLUTIONS INC	\$52.00	\$68.00
9	SYSTEMS RESOURCE MANA	\$55.00	\$65.00
10	H D MEIER ASSOCIATES INC	\$55.00	\$66.67
11	FREEDOM TECHNOLOGY SO	\$60.00	\$66.67
12	CITY STATE COMPUTER SER	\$60.00	\$70.00
13	BEACON SYSTEMS INC	\$60.00	\$63.33
14	TRI-COM CONSULTING GRO	\$65.00	\$75.33
<b>Category Average: \$77.40</b>			

Rank	Company	Senior Rate	Avg
1	CNC CONSULTING INC	\$40.00	\$56.67
2	SOLOMONS INTERNATIONAL	\$45.00	\$48.33
3	ATLANTIC ASSOCIATES INC.	\$45.00	\$55.00
4	22ND CENTURY TECHNOLOG	\$48.00	\$59.33
5	MILLENNIUM CONSULTING I	\$60.00	\$65.00
6	INTEGRITY CONSULTING	\$64.90	\$63.23
7	SYSTEMS RESOURCE MANA	\$65.00	\$65.00
8	H D MEIER ASSOCIATES INC	\$65.00	\$66.67
9	BEACON SYSTEMS INC	\$65.00	\$63.33
10	FREEDOM TECHNOLOGY SO	\$70.00	\$66.67
11	CITY STATE COMPUTER SER	\$70.00	\$70.00
12	TRI-COM CONSULTING GRO	\$74.00	\$75.33
13	STONEWALL SOLUTIONS INC	\$75.00	\$68.00
14	APEX TECHNOLOGY GROUP I	\$75.00	\$71.67
<b>Category Average: \$77.40</b>			

*Project Management*  
*Project Manager*

Rank	Company	Intermediate Rate	Avg
1	H D MEIER ASSOCIATES INC	\$40.00	\$82.50
2	A T ROSE CONSULTING INC	\$50.00	\$92.50
3	KYRAN RESEARCH ASSOC IN	\$50.00	\$85.00
4	STONEWALL SOLUTIONS INC	\$60.00	\$80.00
5	SOLOMONS INTERNATIONAL	\$65.00	\$77.50
6	INTEGRITY CONSULTING	\$69.90	\$77.40
7	BEACON SYSTEMS INC	\$70.00	\$75.00
8	CITY STATE COMPUTER SER	\$70.00	\$75.00
9	SYSTEMS RESOURCE MANA	\$70.00	\$77.50
10	REDWING TECHNOLOGY INC	\$72.50	\$91.25
11	TRI-COM CONSULTING GRO	\$73.00	\$80.00
12	S3 TECHNOLOGIES	\$74.00	\$85.50
13	CUSTOM COMPUTER SPECIA	\$75.00	\$90.00
14	EPLUS TECHNOLOGY INC	\$75.00	\$87.50
15	GURNET GROUP LLC	\$75.00	\$95.00
16	ATLANTIC ASSOCIATES INC.	\$75.00	\$85.00
17	INFORMATION RESOURCE G	\$75.00	\$90.00
18	MILLENNIUM CONSULTING I	\$75.00	\$82.50
19	NETCENERGY LLC	\$75.00	\$85.00
20	22ND CENTURY TECHNOLOG	\$80.00	\$89.00
21	NTT DATA INC	\$80.00	\$98.50
22	HCH ENTERPRISES LLC	\$90.00	\$102.50
23	BRIDGE TECHNICAL TALENT	\$90.36	\$102.68
24	POWERSOLV INC.	\$90.56	\$100.72
25	CIBER INC	\$93.00	\$103.00
26	TCC SOFTWARE SOLUTIONS	\$99.00	\$104.00

**Category Average: \$107.32**

Rank	Company	Senior Rate	Avg
1	BEACON SYSTEMS INC	\$80.00	\$75.00
2	CITY STATE COMPUTER SER	\$80.00	\$75.00
3	INTEGRITY CONSULTING	\$84.90	\$77.40
4	SYSTEMS RESOURCE MANA	\$85.00	\$77.50
5	TRI-COM CONSULTING GRO	\$87.00	\$80.00
6	SOLOMONS INTERNATIONAL	\$90.00	\$77.50
7	MILLENNIUM CONSULTING I	\$90.00	\$82.50
8	ATLANTIC ASSOCIATES INC.	\$95.00	\$85.00
9	NETCENERGY LLC	\$95.00	\$85.00
10	S3 TECHNOLOGIES	\$97.00	\$85.50
11	22ND CENTURY TECHNOLOG	\$98.00	\$89.00
12	STONEWALL SOLUTIONS INC	\$100.00	\$80.00
13	EPLUS TECHNOLOGY INC	\$100.00	\$87.50
14	CUSTOM COMPUTER SPECIA	\$105.00	\$90.00
15	INFORMATION RESOURCE G	\$105.00	\$90.00
16	TCC SOFTWARE SOLUTIONS	\$109.00	\$104.00
17	REDWING TECHNOLOGY INC	\$110.00	\$91.25
18	POWERSOLV INC.	\$110.87	\$100.72
19	CIBER INC	\$113.00	\$103.00
20	GURNET GROUP LLC	\$115.00	\$95.00
21	HCH ENTERPRISES LLC	\$115.00	\$102.50
22	BRIDGE TECHNICAL TALENT	\$115.00	\$102.68
23	NTT DATA INC	\$117.00	\$98.50
24	KYRAN RESEARCH ASSOC IN	\$120.00	\$85.00
25	H D MEIER ASSOCIATES INC	\$125.00	\$82.50
26	A T ROSE CONSULTING INC	\$135.00	\$92.50

**Category Average: \$107.32**

*Server Support*  
*Mainframe Systems Programmer*

Rank	Company	Junior Rate	Avg
1	SOLOMONS INTERNATIONAL	\$45.00	\$73.33
2	CNC CONSULTING INC	\$45.00	\$85.00
3	INTEGRITY CONSULTING	\$49.90	\$66.57
4	STONEWALL SOLUTIONS INC	\$50.00	\$68.00
5	MILLENNIUM CONSULTING I	\$50.00	\$75.00
6	CITY STATE COMPUTER SER	\$50.00	\$65.00
7	IBA SOFTWARE TECHNOLOG	\$52.00	\$80.67
8	TRI-COM CONSULTING GRO	\$60.00	\$78.33
9	SYSTEMS RESOURCE MANA	\$60.00	\$71.33
10	ATLANTIC ASSOCIATES INC.	\$60.00	\$71.67
11	22ND CENTURY TECHNOLOG	\$60.00	\$77.00
12	TCC SOFTWARE SOLUTIONS	\$70.00	\$84.00

**Category Average: \$85.91**

Rank	Company	Intermediate Rate	Avg
1	CNC CONSULTING INC	\$55.00	\$85.00
2	INTEGRITY CONSULTING	\$59.90	\$66.57
3	MILLENNIUM CONSULTING I	\$60.00	\$75.00
4	CITY STATE COMPUTER SER	\$60.00	\$65.00
5	IBA SOFTWARE TECHNOLOG	\$64.00	\$80.67
6	ATLANTIC ASSOCIATES INC.	\$65.00	\$71.67
7	TRI-COM CONSULTING GRO	\$70.00	\$78.33
8	SYSTEMS RESOURCE MANA	\$70.00	\$71.33
9	STONEWALL SOLUTIONS INC	\$70.00	\$68.00
10	22ND CENTURY TECHNOLOG	\$70.00	\$77.00
11	SOLOMONS INTERNATIONAL	\$75.00	\$73.33
12	TCC SOFTWARE SOLUTIONS	\$77.00	\$84.00

**Category Average: \$85.91**

Rank	Company	Senior Rate	Avg
1	IBA SOFTWARE TECHNOLOG	\$68.00	\$80.67
2	MILLENNIUM CONSULTING I	\$70.00	\$75.00
3	CNC CONSULTING INC	\$70.00	\$85.00
4	CITY STATE COMPUTER SER	\$75.00	\$65.00
5	ATLANTIC ASSOCIATES INC.	\$75.00	\$71.67
6	SYSTEMS RESOURCE MANA	\$77.00	\$71.33
7	INTEGRITY CONSULTING	\$79.90	\$66.57
8	TRI-COM CONSULTING GRO	\$80.00	\$78.33
9	22ND CENTURY TECHNOLOG	\$80.00	\$77.00
10	TCC SOFTWARE SOLUTIONS	\$85.00	\$84.00
11	SOLOMONS INTERNATIONAL	\$85.00	\$73.33
12	STONEWALL SOLUTIONS INC	\$100.00	\$68.00

**Category Average: \$85.91**

*Server Support*  
*Server Administrator*

Rank	Company	Junior Rate	Avg
1	H D MEIER ASSOCIATES INC	\$45.00	\$66.67
2	ATLANTIC ASSOCIATES INC.	\$45.00	\$71.67
3	INTEGRITY CONSULTING	\$49.90	\$66.57
4	MILLENNIUM CONSULTING I	\$50.00	\$75.00
5	CITY STATE COMPUTER SER	\$50.00	\$65.00
6	SYSTEMS RESOURCE MANA	\$54.00	\$71.33
7	22ND CENTURY TECHNOLOG	\$54.00	\$77.00
8	STONEWALL SOLUTIONS INC	\$55.00	\$68.00
9	SOLOMONS INTERNATIONAL	\$55.00	\$73.33
10	FREEDOM TECHNOLOGY SO	\$55.00	\$71.67
11	CUSTOM COMPUTER SPECIA	\$60.00	\$85.83
12	TRI-COM CONSULTING GRO	\$64.00	\$78.33
13	IBA SOFTWARE TECHNOLOG	\$65.00	\$80.67
14	TCC SOFTWARE SOLUTIONS	\$70.00	\$84.00
<b>Category Average: \$85.91</b>			

Rank	Company	Intermediate Rate	Avg
1	APEX TECHNOLOGY GROUP I	\$40.00	\$69.33
2	JACOBS TECHNOLOGY INC	\$52.00	\$82.33
3	HLN CONSULTING LLC	\$55.00	\$68.33
4	ATLANTIC ASSOCIATES INC.	\$55.00	\$71.67
5	CITY STATE COMPUTER SER	\$55.00	\$65.00
6	H D MEIER ASSOCIATES INC	\$55.00	\$66.67
7	INTEGRITY CONSULTING	\$59.90	\$66.57
8	MILLENNIUM CONSULTING I	\$60.00	\$75.00
9	STONEWALL SOLUTIONS INC	\$60.00	\$68.00
10	SOLOMONS INTERNATIONAL	\$62.00	\$73.33
11	22ND CENTURY TECHNOLOG	\$64.00	\$77.00
12	FREEDOM TECHNOLOGY SO	\$65.00	\$71.67
13	CNC CONSULTING INC	\$65.00	\$85.00
14	SYSTEMS RESOURCE MANA	\$66.00	\$71.33
15	CUSTOM COMPUTER SPECIA	\$70.00	\$85.83
16	TRI-COM CONSULTING GRO	\$72.00	\$78.33
17	IBA SOFTWARE TECHNOLOG	\$73.00	\$80.67
18	TCC SOFTWARE SOLUTIONS	\$77.00	\$84.00
<b>Category Average: \$85.91</b>			

Rank	Company	Senior Rate	Avg
1	INTEGRITY CONSULTING	\$64.90	\$66.57
2	H D MEIER ASSOCIATES INC	\$65.00	\$66.67
3	JACOBS TECHNOLOGY INC	\$65.00	\$82.33
4	MILLENNIUM CONSULTING I	\$70.00	\$75.00
5	ATLANTIC ASSOCIATES INC.	\$70.00	\$71.67
6	CITY STATE COMPUTER SER	\$70.00	\$65.00
7	SOLOMONS INTERNATIONAL	\$72.00	\$73.33
8	SYSTEMS RESOURCE MANA	\$73.00	\$71.33
9	STONEWALL SOLUTIONS INC	\$74.00	\$68.00
10	APEX TECHNOLOGY GROUP I	\$75.00	\$69.33
11	CNC CONSULTING INC	\$75.00	\$85.00
12	FREEDOM TECHNOLOGY SO	\$75.00	\$71.67
13	22ND CENTURY TECHNOLOG	\$75.00	\$77.00
14	HLN CONSULTING LLC	\$75.00	\$68.33
15	TRI-COM CONSULTING GRO	\$78.00	\$78.33
16	IBA SOFTWARE TECHNOLOG	\$79.00	\$80.67
17	TCC SOFTWARE SOLUTIONS	\$85.00	\$84.00
18	CUSTOM COMPUTER SPECIA	\$90.00	\$85.83
<b>Category Average: \$85.91</b>			



*Server Support*  
*Server Architect*

<b>Rank</b>	<b>Company</b>	<b>Senior Rate</b>	<b>Avg</b>
1	CITY STATE COMPUTER SER	\$70.00	\$65.00
2	STONEWALL SOLUTIONS INC	\$70.00	\$68.00
3	INTEGRITY CONSULTING	\$74.90	\$66.57
4	HLN CONSULTING LLC	\$75.00	\$68.33
5	SYSTEMS RESOURCE MANA	\$75.00	\$71.33
6	FREEDOM TECHNOLOGY SO	\$75.00	\$71.67
7	H D MEIER ASSOCIATES INC	\$80.00	\$66.67
8	TRI-COM CONSULTING GRO	\$85.00	\$78.33
9	SOLOMONS INTERNATIONAL	\$86.00	\$73.33
10	TCC SOFTWARE SOLUTIONS	\$90.00	\$84.00
11	ATLANTIC ASSOCIATES INC.	\$90.00	\$71.67
12	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.67
13	22ND CENTURY TECHNOLOG	\$92.00	\$77.00
14	APEX TECHNOLOGY GROUP I	\$93.00	\$69.33
15	MILLENNIUM CONSULTING I	\$95.00	\$75.00
16	CUSTOM COMPUTER SPECIA	\$97.50	\$85.83
17	CNC CONSULTING INC	\$115.00	\$85.00
18	JACOBS TECHNOLOGY INC	\$130.00	\$82.33

**Category Average: \$85.91**

*Server Support  
Unix Administrator*

Rank	Company	Junior Rate	Avg
1	SOLOMONS INTERNATIONAL	\$45.00	\$73.33
2	CNC CONSULTING INC	\$45.00	\$85.00
3	ATLANTIC ASSOCIATES INC.	\$45.00	\$71.67
4	INTEGRITY CONSULTING	\$49.90	\$66.57
5	MILLENNIUM CONSULTING I	\$50.00	\$75.00
6	H D MEIER ASSOCIATES INC	\$50.00	\$66.67
7	CITY STATE COMPUTER SER	\$50.00	\$65.00
8	22ND CENTURY TECHNOLOG	\$55.00	\$77.00
9	SYSTEMS RESOURCE MANA	\$57.00	\$71.33
10	STONEWALL SOLUTIONS INC	\$60.00	\$68.00
11	TCC SOFTWARE SOLUTIONS	\$70.00	\$84.00
12	IBA SOFTWARE TECHNOLOG	\$70.00	\$80.67
<b>Category Average: \$85.91</b>			

Rank	Company	Intermediate Rate	Avg
1	ATLANTIC ASSOCIATES INC.	\$55.00	\$71.67
2	MILLENNIUM CONSULTING I	\$60.00	\$75.00
3	H D MEIER ASSOCIATES INC	\$60.00	\$66.67
4	CNC CONSULTING INC	\$60.00	\$85.00
5	INTEGRITY CONSULTING	\$64.90	\$66.57
6	CITY STATE COMPUTER SER	\$65.00	\$65.00
7	SYSTEMS RESOURCE MANA	\$67.00	\$71.33
8	22ND CENTURY TECHNOLOG	\$68.00	\$77.00
9	SOLOMONS INTERNATIONAL	\$74.00	\$73.33
10	TCC SOFTWARE SOLUTIONS	\$77.00	\$84.00
11	STONEWALL SOLUTIONS INC	\$80.00	\$68.00
12	IBA SOFTWARE TECHNOLOG	\$80.00	\$80.67
13	HLN CONSULTING LLC	\$143.00	\$68.33
<b>Category Average: \$85.91</b>			

Rank	Company	Senior Rate	Avg
1	MILLENNIUM CONSULTING I	\$70.00	\$75.00
2	H D MEIER ASSOCIATES INC	\$70.00	\$66.67
3	CNC CONSULTING INC	\$75.00	\$85.00
4	CITY STATE COMPUTER SER	\$75.00	\$65.00
5	SYSTEMS RESOURCE MANA	\$77.00	\$71.33
6	INTEGRITY CONSULTING	\$79.90	\$66.57
7	ATLANTIC ASSOCIATES INC.	\$80.00	\$71.67
8	22ND CENTURY TECHNOLOG	\$80.00	\$77.00
9	TCC SOFTWARE SOLUTIONS	\$85.00	\$84.00
10	SOLOMONS INTERNATIONAL	\$85.00	\$73.33
11	IBA SOFTWARE TECHNOLOG	\$90.00	\$80.67
12	STONEWALL SOLUTIONS INC	\$100.00	\$68.00
13	HLN CONSULTING LLC	\$163.00	\$68.33
<b>Category Average: \$85.91</b>			



*System Security*  
*Network Security and Fraud Analyst*

Rank	Company	Senior Rate	Avg
1	MILLENNIUM CONSULTING I	\$85.00	\$60.00
2	IBA SOFTWARE TECHNOLOG	\$85.00	\$85.00
3	NTT DATA INC	\$113.00	\$78.00
4	ATRION NETWORKING CORP	\$115.00	\$87.50
5	22ND CENTURY TECHNOLOG	\$115.00	\$82.50
6	ATLANTIC ASSOCIATES INC.	\$120.00	\$80.00
7	POWERSOLV INC.	\$125.62	\$90.68
8	STONEWALL SOLUTIONS INC	\$135.00	\$78.75
9	SOLOMONS INTERNATIONAL	\$140.00	\$63.25

**Category Average: \$96.77**



*System Security  
Privacy and Security Officer*

Rank	Company	Senior Rate	Avg
1	MILLENNIUM CONSULTING I	\$75.00	\$60.00
2	IBA SOFTWARE TECHNOLOG	\$85.00	\$85.00
3	POWERSOLV INC.	\$95.39	\$90.68
4	NTT DATA INC	\$102.00	\$78.00
5	22ND CENTURY TECHNOLOG	\$105.00	\$82.50
6	ATRION NETWORKING CORP	\$115.00	\$87.50
7	ATLANTIC ASSOCIATES INC.	\$120.00	\$80.00
8	STONEWALL SOLUTIONS INC	\$135.00	\$78.75
9	SOLOMONS INTERNATIONAL	\$140.00	\$63.25

**Category Average: \$96.77**

*System Security*  
*System Security Analyst*

Rank	Company	Intermediate Rate	Avg
1	MILLENNIUM CONSULTING I	\$40.00	\$60.00
2	APEX TECHNOLOGY GROUP I	\$50.00	\$68.75
3	SOLOMONS INTERNATIONAL	\$59.00	\$63.25
4	ATRION NETWORKING CORP	\$65.00	\$87.50
5	ATLANTIC ASSOCIATES INC.	\$65.00	\$80.00
6	NTT DATA INC	\$70.00	\$78.00
7	STONEWALL SOLUTIONS INC	\$75.00	\$78.75
8	IBA SOFTWARE TECHNOLOG	\$75.00	\$85.00
9	22ND CENTURY TECHNOLOG	\$75.00	\$82.50
10	CUSTOM COMPUTER SPECIA	\$90.00	\$96.25
11	POWERSOLV INC.	\$95.33	\$90.68

**Category Average: \$96.77**

Rank	Company	Senior Rate	Avg
1	MILLENNIUM CONSULTING I	\$60.00	\$60.00
2	SOLOMONS INTERNATIONAL	\$67.00	\$63.25
3	ATLANTIC ASSOCIATES INC.	\$80.00	\$80.00
4	NTT DATA INC	\$85.00	\$78.00
5	IBA SOFTWARE TECHNOLOG	\$85.00	\$85.00
6	22ND CENTURY TECHNOLOG	\$95.00	\$82.50
7	STONEWALL SOLUTIONS INC	\$100.00	\$78.75
8	ATRION NETWORKING CORP	\$100.00	\$87.50
9	APEX TECHNOLOGY GROUP I	\$100.00	\$68.75
10	CUSTOM COMPUTER SPECIA	\$105.00	\$96.25
11	POWERSOLV INC.	\$115.23	\$90.68

**Category Average: \$96.77**



*System Security*  
*System Security Architect*

Rank	Company	Intermediate Rate	Avg
1	APEX TECHNOLOGY GROUP I	\$50.00	\$68.75
2	SOLOMONS INTERNATIONAL	\$65.00	\$63.25
3	STONEWALL SOLUTIONS INC	\$80.00	\$78.75
4	MILLENNIUM CONSULTING I	\$80.00	\$60.00
5	ATRION NETWORKING CORP	\$85.00	\$87.50
6	CUSTOM COMPUTER SPECIA	\$90.00	\$96.25
7	NTT DATA INC	\$92.00	\$78.00
8	IBA SOFTWARE TECHNOLOG	\$95.00	\$85.00
9	22ND CENTURY TECHNOLOG	\$95.00	\$82.50
10	POWERSOLV INC.	\$95.32	\$90.68
11	ATLANTIC ASSOCIATES INC.	\$105.00	\$80.00
<b>Category Average: \$96.77</b>			

Rank	Company	Senior Rate	Avg
1	MILLENNIUM CONSULTING I	\$95.00	\$60.00
2	IBA SOFTWARE TECHNOLOG	\$99.00	\$85.00
3	ATRION NETWORKING CORP	\$115.00	\$87.50
4	22ND CENTURY TECHNOLOG	\$115.00	\$82.50
5	POWERSOLV INC.	\$115.17	\$90.68
6	ATLANTIC ASSOCIATES INC.	\$120.00	\$80.00
7	NTT DATA INC	\$128.00	\$78.00
8	STONEWALL SOLUTIONS INC	\$135.00	\$78.75
9	SOLOMONS INTERNATIONAL	\$140.00	\$63.25
10	CUSTOM COMPUTER SPECIA	\$150.00	\$96.25
<b>Category Average: \$96.77</b>			



*System Security*  
*System Security Manager*

Rank	Company	Intermediate Rate	Avg
1	MILLENNIUM CONSULTING I	\$60.00	\$60.00
2	SOLOMONS INTERNATIONAL	\$65.00	\$63.25
3	ATLANTIC ASSOCIATES INC.	\$80.00	\$80.00
4	NTT DATA INC	\$85.00	\$78.00
5	ATRION NETWORKING CORP	\$85.00	\$87.50
6	IBA SOFTWARE TECHNOLOG	\$90.00	\$85.00
7	22ND CENTURY TECHNOLOG	\$95.00	\$82.50
8	STONEWALL SOLUTIONS INC	\$105.00	\$78.75
9	POWERSOLV INC.	\$105.67	\$90.68
10	CUSTOM COMPUTER SPECIA	\$125.00	\$96.25

**Category Average: \$96.77**

Rank	Company	Senior Rate	Avg
1	MILLENNIUM CONSULTING I	\$80.00	\$60.00
2	SOLOMONS INTERNATIONAL	\$85.00	\$63.25
3	IBA SOFTWARE TECHNOLOG	\$99.00	\$85.00
4	ATLANTIC ASSOCIATES INC.	\$105.00	\$80.00
5	22ND CENTURY TECHNOLOG	\$105.00	\$82.50
6	NTT DATA INC	\$110.00	\$78.00
7	POWERSOLV INC.	\$110.89	\$90.68
8	ATRION NETWORKING CORP	\$115.00	\$87.50
9	STONEWALL SOLUTIONS INC	\$135.00	\$78.75
10	CUSTOM COMPUTER SPECIA	\$140.00	\$96.25

**Category Average: \$96.77**



*System Security*  
*System Security Technician*

Rank	Company	Senior Rate	Avg
1	POWERSOLV INC.	\$56.84	\$90.68
2	STONEWALL SOLUTIONS INC	\$60.00	\$78.75
3	MILLENNIUM CONSULTING I	\$60.00	\$60.00
4	SOLOMONS INTERNATIONAL	\$62.00	\$63.25
5	NTT DATA INC	\$65.00	\$78.00
6	22ND CENTURY TECHNOLOG	\$65.00	\$82.50
7	ATLANTIC ASSOCIATES INC.	\$70.00	\$80.00
8	APEX TECHNOLOGY GROUP I	\$75.00	\$68.75
9	IBA SOFTWARE TECHNOLOG	\$85.00	\$85.00
10	CUSTOM COMPUTER SPECIA	\$100.00	\$96.25
11	ATRION NETWORKING CORP	\$100.00	\$87.50

**Category Average: \$96.77**



*Testing Support*  
*System Integration Tester*

<b>Rank</b>	<b>Company</b>	<b>Senior Rate</b>	<b>Avg</b>
1	TURINO GROUP INC	\$60.00	\$60.00
2	MILLENNIUM CONSULTING I	\$60.00	\$60.00
3	INFORMATION RESOURCE G	\$63.00	\$60.33
4	STONEWALL SOLUTIONS INC	\$65.00	\$65.00
5	A T ROSE CONSULTING INC	\$65.00	\$65.00
6	ATLANTIC ASSOCIATES INC.	\$68.00	\$63.33
7	SOLOMONS INTERNATIONAL	\$69.00	\$67.67
8	INTEGRITY CONSULTING	\$69.90	\$63.23
9	WHITERIDGE ASSOCIATES	\$70.00	\$70.00
10	TRI-COM CONSULTING GRO	\$73.00	\$67.00
11	TCC SOFTWARE SOLUTIONS	\$75.00	\$75.00
12	NTT DATA INC	\$79.00	\$76.33
13	22ND CENTURY TECHNOLOG	\$80.00	\$70.00

**Category Average: \$80.75**



*Testing Support*  
*Unit Tester*

<b>Rank</b>	<b>Company</b>	<b>Senior Rate</b>	<b>Avg</b>
1	INFORMATION RESOURCE G	\$55.00	\$60.33
2	INTEGRITY CONSULTING	\$59.90	\$63.23
3	TURINO GROUP INC	\$60.00	\$60.00
4	MILLENNIUM CONSULTING I	\$60.00	\$60.00
5	22ND CENTURY TECHNOLOG	\$60.00	\$70.00
6	ATLANTIC ASSOCIATES INC.	\$62.00	\$63.33
7	TRI-COM CONSULTING GRO	\$63.00	\$67.00
8	STONEWALL SOLUTIONS INC	\$65.00	\$65.00
9	SOLOMONS INTERNATIONAL	\$65.00	\$67.67
10	WHITERIDGE ASSOCIATES	\$70.00	\$70.00
11	NTT DATA INC	\$73.00	\$76.33
12	TCC SOFTWARE SOLUTIONS	\$75.00	\$75.00
13	A T ROSE CONSULTING INC	\$75.00	\$65.00

**Category Average: \$80.75**



*Testing Support*  
*User Acceptance Tester*

Rank	Company	Senior Rate	Avg
1	A T ROSE CONSULTING INC	\$55.00	\$65.00
2	INTEGRITY CONSULTING	\$59.90	\$63.23
3	TURINO GROUP INC	\$60.00	\$60.00
4	MILLENNIUM CONSULTING I	\$60.00	\$60.00
5	ATLANTIC ASSOCIATES INC.	\$60.00	\$63.33
6	INFORMATION RESOURCE G	\$63.00	\$60.33
7	TRI-COM CONSULTING GRO	\$65.00	\$67.00
8	STONEWALL SOLUTIONS INC	\$65.00	\$65.00
9	SOLOMONS INTERNATIONAL	\$69.00	\$67.67
10	WHITERIDGE ASSOCIATES	\$70.00	\$70.00
11	22ND CENTURY TECHNOLOG	\$70.00	\$70.00
12	TCC SOFTWARE SOLUTIONS	\$75.00	\$75.00
13	NTT DATA INC	\$77.00	\$76.33

**Category Average: \$80.75**