

April 20, 2016

Rhode Island Commerce Corporation

ADDENDUM NO. 001

Questions & Answers

REQUEST FOR PROPOSALS

OFFICE PHONE SYSTEM

The Rhode Island Commerce Corporation (“the Corporation”) is requesting proposals from a firm(s) to provide the equipment and labor to install a new phone system.

Corporation’s Intent:

The Corporation is seeking to acquire and install a new phone system in its Providence, RI office located at 315 Iron Horse Way, Suite 101.

Question #1: Can I please take a quick site survey of your office so my company can bid on the telephone system?

Answer #1: A walk through will not be scheduled. The phone system must integrate with the Corporation’s network, which consists of:

- Dell SonicWALL NSA 3600
- Netgear M4100-50G-POE+ Managed Switch (GSM7248P-100NES)

Question #2: We offer an IP based telephony platform that meets all of the requirements of the request; however, our product is delivered over our propriety network and therefore would be standalone to any voice service provider. In other words, a PRI is not required. With this in mind, am I able to respond to your request?

Answer #2: You are able to respond. In proposing a solution that does not include the PRI that is currently in place, you must provide the costs of the equipment that must be purchased in accordance with the RFP specification, but also the cost to convert from a PRI to your propriety network and the monthly costs for utilizing that network. Our data connection is sized at download: 100 mbps upload: 20 mbps. We will also be looking for reliability information as the PRI has been extremely reliable since installation. In addition, please note that call quality is extremely important.

Question #3: Is there a bidder’s conference or a walk through?

Answer #3: A walk through will not be scheduled. The phone system must integrate with the Corporation’s network which consists of:

- Dell SonicWALL NSA 3600
- Netgear M4100-50G-POE+ Managed Switch (GSM7248P-100NES)

Question #4: Can you please identify the present equipment? (age, and components)

Answer #4: It is a Cisco phone system. Approximately 40 phones were purchased in 2001 and provide a 100 MB data connection for the Corporation's computers. The remaining phones provide GB pass through and are approximately 3 years old. Please note all phones quoted must be able to pass through at GB speeds. The Cisco server was purchased in 2011.

Question #5: What is the existing cabling, Category (CAT) 5

Answer #5: CAT 5e and CAT 6

***End of Addendum ***