



City of Pawtucket, RI

***** Addendum *****

15-041A1
EMS and Fire Billing Services

May 8, 2015

Bid submission deadline change: The bid submission deadline will be changed from May 14th at 10:00 AM to May 28th at 10:00 AM.

The answers to some of the questions that were submitted are below. The remaining questions will be answered and forwarded/posted as soon as we receive answers to them.

Has the current contract gone full term?

Yes

Why is the contract out to bid at this time?

Purchasing Rules require us to re-bid this contract

In calendar year 2013; 2014, what were your gross charges for EMS transports?

We paid the Dawson Group \$105,261 in FY2013 and \$104,956 in FY2014.

In calendar year 2013; 2014, what were your gross receipts for EMS transports?

2013: \$1,744,524 and 2014: \$1,755,356.

What is your anticipated start date if a new vendor is selected?

7/1/2015

What is your average loaded mileage distance?

2.5 Miles

In calendar year 2013; 2014, what was the total number of billable transports provided?

7,835

Who is your current billing vendor? What does that vendor charge the City for services?

Dawson Group. 6% of deposits.

What are your primary transport hospitals?

Pawtucket Memorial, Miriam Hospital, RI Hospital

Does the City currently have a lockbox in place for receipts? If not, please describe where the current receipts are received and the deposit process.

There is no lockbox. The current vendor deposits our money into our bank account.

Please provide a list of current charges for BLS, ALS1, ALS2, mileage and any other charges currently in place for the City.

City of Pawtucket 2010 Ambulance Fee Schedule

CODE	DESCRIPTION	MEDICARE	WCA	PROPOSED FEE*
A0382	BLS ROUTINE SUPPLIES			\$50
A0384	BLS DEFIB SUPPLIES **			\$364
AD392	ALS DEFIB SUPPLIES**			\$364
A0394	IV SUPPLIES **			\$75
A0396	ALS DISPOSABLE SUPPLIES; AIRWAY**			\$265
A0398	ALS ROUTINE DISPOSABLE SUPPLIES			\$50
A0422	OXYGEN			\$150
A0424	EXTRA ATTENDANT			\$50
A0425	GROUND MILEAGE	6.74		\$21
A0425 51+				\$21
A0426	ALS, LEVEL 1	267.08		\$801
A0427	ALS, LEVEL 1 - emergency	422.87		\$1269
A0428	BLS	222.56		\$668
A0429	BLS - emergency	356.1		\$1068
Ad433	ALS, LEVEL2	612.05		\$1836
A0434	SPECIALTY CARE TRANSPORT	723.33		\$2170

A0999	UNLISTED AMBULANCE SERVICE			\$100
93005	EKG -12 Lead	9.24	42.58	\$51
93041	EKG – 1 to 3 leads	4.61	15.28	\$18

City of Pawtucket's fee schedule should be automatically reviewed and increased yearly by The Dawson Group to at least 3 times the Medicare fee schedule or 120% of the RI Worker's Compensation Fee Schedule when Medicare has no established fee schedule for a procedure code.

This is a sample of codes. Codes may change or be added as needed to insure accurate coding and billing. TDG should use the same formula (3X the Medicare fee schedule or 120% of the RI Worker's Compensation Fee Schedule when Medicare has no established fee schedule for a code.) when implementing additional codes.

* 120% WCA Fee Schedule or 3x Medicare Fee Schedule when WCA is not available (if neither fee is available then usual and customary fees are established)

** Part of the RI State Exchange program

When were the last changes to your transport rates, and are you considering raising any of the rates currently charged?

Unknown. We are open to suggestions as to rate changes.

What percentage of your patients are residents versus non-residents, and do you charge the two groups differently?

No data is collected.

Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom?

There are no shared services agreements with other municipalities, but Pawtucket does have mutual aid agreements with neighboring cities.

What were your transports per year for basic life support for last year or for the last 12 months?

4,500

What were your transports per year for specialty care transport for last year or for the last 12 months?

We only did 911 responses only

What is your payer mix expressed as percentages of 100% billed?

No data is collected.

What is your payer remit mix expressed as percentages of 100% of what you typically receive?

No data is collected.

How many total transport vehicles do you now operate?

Three (3)

What is your average revenue per call?

\$230.00

Do you have an EPCR provider and, if so, which provider?

ImageTrend Software

Given that the RFP mentions Fire billing in addition to EMS, please briefly describe what line items the City is currently billing for with regards to Fire Suppression and/or Rescue Services.

There is no billing for fire services

What are the number of runs you do monthly/annually?

Monthly Billable runs average is 750

Will the vendor be financially responsible for the cost of City's ePCR?

No.

The costs of creating and setting up a new client profile could be amortized over a longer term to reduce the 1st year billing service fee. Would the City consider a multi-year agreement (2-3 years) if it provided a reduced rate?

The City will consider a three (3) year contract, with two (2) additional one (1) year renewals at the City's sole discretion.



David Clemente

Purchasing Agent